

Private Debt
Investor

Japan Korea Week 2022

PDI Tokyo Forum

Thursday 10 November 2022, Shangri-La Tokyo

Connecting Japan's investors and global private debt leaders

Lead sponsors



Northleaf

Sponsors



FitchRatings



Supporting associations



For program information:
Niann Lai
niann.l@peimedia.com

For sponsorship opportunities:
Sponsorship Team
asiasponsorship@peimedia.com

For registration queries:
Customer Services
asiaevents@peimedia.com

<http://privatedebtinvestor.com/japankoreaweek/>

PDI Tokyo Forum

Connecting Japan's investors and global private debt leaders

Thursday 10 November 2022, Shangri-La Tokyo

- 8:00 *Registration and networking breakfast*
- 9:00 *Welcome from PDI and opening remarks*
- 9:10 **Opening panel: Private debt into the next decade**
- Why investors continue making private debt commitment despite the prolonged global pandemic, macroeconomic uncertainties, and geopolitical risks?
 - Outlook of the private credit landscape and quality, given the interest rate hike, higher inflation and Fed's tightening stance, etc.
 - Are there any niches or areas of focus that fund managers are excited about for the next 12-18 months?
- Moderator: Alex Lynn, Hong Kong Bureau Chief, **PEI Media**
- Speakers:
- Michael Patterson, Co-found and Global Head of Direct Lending, **HPS**
- Greg Racz, Co-founder and President, **MGG Investment Group**
- David Ross, Managing Director & Head of Private Credit, **Northleaf Capital Partners**
- 9:50 **Keynote fireside chat: The growth of ESG in private debt markets**
- How has the private debt space responded to the increased emphasis on ESG factors?
 - What are the ESG top priorities – DE&I, climate, data, transparency, other matters?
 - Is impact investing the next level of ESG in private debt?
- Speaker: Jeff Pentland, Managing Director, **Northleaf Capital Partners**
- 10:30 *Networking break*
- 11:00 **Keynote presentation**
- 11:30 **Case study: Identifying values across diversified credit strategies**
- What are the alternatives to the direct lending crowd? Deep dive into three-four investment case studies from the experts:
- Infrastructure debt
 - Secondaries
 - Venture debt
- 12:30 *Networking luncheon*



For program information:
Niann Lai
niann.l@peimedia.com

For sponsorship opportunities:
Sponsorship Team
asiasponsorship@peimedia.com

For registration queries:
Customer Services
asiaevents@peimedia.com

13:45

Panel: The US and Europe market landscape

- Spotlight on the middle market direct lending in the US and Europe: How has the dynamic evolved in the past year? How did managers tackle challenges such as economic hurdles, the threat of rising interest rates and possible liquidity risks?
- Where do the pockets of opportunities lie when comparing the upper and lower market?
- How are fund managers differentiating themselves in terms of fundraising and portfolio management?

Moderator: Deborah Ogawa, Senior Director, **Fitch Ratings**

Speaker: Tas Hasan, Partner and Head of Investment Team, **Deerpath Capital Advisors**

14:30

Panel: Where do private credit opportunities lie in the new era?

- What are the drivers and trends for the alternative credit strategies?
- The growth of specialty finance and niche strategies for opportunistic investors
- Examining the emerging asset classes, sectors, developed vs emerging market

Moderator: Jingjing Bai, Advisor, **Bfinance**

Speaker: Andre A. Hakkak, Chief Executive Officer and Co-Founder, **White Oak Global**

15:10

Networking break

15:40

Panel: Hear from gatekeepers – how should investors balance opportunity and risk when investing in private debt funds? [Japanese session]

- Lessons learnt from virtual due diligence processes given the lockdown and disruptions. What kind of practices are changed forever?
- How important are transparency and liquidity when the markets become volatile?
- What is the target return and risk acceptable or unacceptable on private debts?
- How are risk assessment, Japanese investors' appetite and activity level changing in response to the economic downturn?

Moderator: Tomoko Kitao, Managing Director, **Hamilton Lane**

Speakers:

Xiaodong (Akina) Chang, Fund Manager, **Tokio Marine Asset Management**

Kunio Kamoi, Senior Product Manager, Fund Research and Development Division, **Mitsubishi**

UFJ Trust and Banking Corporation

Manabu Washio, Head, **Aksia Asia**

Keiichi Komori, Managing Director, **DBJ Asset Management**



For program information:
Niann Lai
niann.l@peimedia.com

For sponsorship opportunities:
Sponsorship Team
asiasponsorship@peimedia.com

For registration queries:
Customer Services
asiaevents@peimedia.com

Japan Korea Week 2022

16:20

Panel: Japanese investor appetite for private debt [Japanese session]

- Where are Japanese investors finding alpha across global markets (developed vs emerging), sectors, asset type (corporate, infrastructure or real estate) and focused strategies in terms of capital structure (senior, junior, unitranche, mezzanine, etc.)?
- What attributes do institutional investors look for when choosing cross-border private debt managers?
- Are there any new approaches or ESG criteria to weather changing environments?

Moderator: Jiro Shimpō, Alternatives Advisory, **Tasku Advisors**

Speakers:

Yuko Hara, Director, Alternative Investments Team, **ORIX Life Insurance**

Tsutomu Ishida, Deputy General Manager, **Tokio Marine & Nichido Fire Insurance**

Yoshi Kiguchi, CIO, **Pension Fund of Japanese Corporations**

Eriko Shoji, Director, **Japan Post Bank**

17:00

Closing remarks and networking cocktail

17:30

End of the 4th annual PDI Japan Korea Week

The agenda is subject to change.



For program information:
Niann Lai
niann.l@peimedia.com

For sponsorship opportunities:
Sponsorship Team
asiasponsorship@peimedia.com

For registration queries:
Customer Services
asiaevents@peimedia.com