

Private Debt  
Investor

# Japan Korea Week

## Virtual experience 2020

9-13 November | Virtual event UTC +9

## Secure capital at Asia's leading private debt fundraising virtual experiences

*Private Debt Investor's 2nd annual PDI Japan Korea Week on 9-13 November will examine the impact of a tumultuous 2020 and create the roadmap for the capital flow to private debt funds from the region.*

PEI

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*The event was a great success.*

**Akihiro Endo**

Senior Fund Manager of Private Equity

**Tokio Marine Asset Management**



# Japan and Korea's leading LPs continue to search for private credit fund managers

It is the best time to connect with major Japanese and Korean LPs as they continue to push to achieve 2020 business goals. Understand the strategies, style shifts, fund manager selection preferences, and more with Japanese and Korean private credit LPs by attending PDI Japan Korea Week on 10-12 November.



*It was truly a great experience.*

**Yoonpyo Lee**  
Head of Global Investment Team  
KDB Life Insurance

"Korea Post plans to **commit a total of KRW\$300 billion (\$241.9 million; €220 million) to two fund managers.**"

*Private Debt Investor R&A Team*

"Japan Post Insurance's three-year plan to **reach around \$10 billion of alternative assets under management by 2021** is unchanged. The organization has so far been investing through gatekeepers and plans to make direct fund commitments by 2021 and begin co-investing within a decade."

*Private Equity International*

"If **we don't allocate now**, this can **hurt the future performance** of investment portfolio."

**Dong-hun Jang**  
Chief Investment Officer  
Public Officials Benefit Association (POBA)

# Unrivalled insight from **PDI50 leading firms**

## KEYNOTE PRESENTATION

The future  
of global private  
debt investment

**Mark Jenkins**

Managing Director and Head of  
Global Credit  
**The Carlyle Group**



## KEYNOTE PRESENTATION

The impact of covid-19  
on private debt

**Kipp deVeer**

Director, Partner,  
Head of Credit Group  
**Ares Management Corporation**  
PDI50 #1 ranked firm 2020

# Meet our speakers



**Symon Drake-Brockman**  
Chief Executive Officer  
Pemberton



**Jiroot Eoh**  
Team Head  
ABL Life Insurance



**Jayme Han**  
Director, Funds  
Advisory - Asia Pacific  
JLL



**Tsutomu Ishida**  
Deputy General  
Manager  
Tokio Marine &  
Nichido Fire Insurance



**Janghwan Lee**  
Managing Director,  
Head of Financial  
Investment  
Lotte Insurance



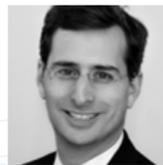
**Jin Won Lee**  
General Manager  
Local Finance  
Association



**Carol Lee Park**  
Managing Director  
CLSA Capital Partners  
(HK)



**Michael Patterson**  
Governing Partner  
HPS Investment  
Partners



**Greg Racz**  
Co-founder &  
President  
MGG Investment  
Group



**David Ross**  
Managing Director  
Northleaf Capital



**Jiro Shimpo**  
President & CEO  
Tasku Advisors



**Koji Sugauchi**  
Executive Officer  
General Manager,  
Fund Management  
Department  
Osaka Shoko Shinkin  
Bank

# Achieve more at our immersive VIRTUAL EXPERIENCE



## Make valuable connections with leading Japanese and Korean LPs

Our immersive virtual platform gives you the closest experience to being at an event in-person.



## 5 days' private networking without borders

Book unlimited 1-on-1 video meetings with Japanese and Korean LPs speakers and global attendees in virtual meeting rooms.



## Talk to headline speakers

Learn the strategies, investment preferences, and more from our headline speakers by joining fireside chat sessions.



## All content on-demand, when you need it

Replay the agenda items most relevant to you at your convenience so you don't miss a second of the content no matter where you are.



## Maximise your time, maximise your returns

Build personal connections with Japanese and Korean LPs whilst saving yourself valuable time to focus on what is most important to your business.

# Agenda highlights

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## Seoul Forum 2020

10 November

The 3rd annual **Seoul Forum** will continue to connect Korea's most active LPs and allocators with global fund managers.

[View full agenda](#) →



### Opening panel: What is fuelling the rise in global private debt?

- » What are the key learnings from the covid-19 crisis?
- » Which strategies have emerged well in 2020 and which have suffered?
- » Why transparency in reporting will remain important and what data is required in decision making
- » Will ESG investing be the new norm?



### Panel: How LPs feel about committing capital to private debt amid a pandemic

- » How do LPs currently view private debt?
- » Recent challenges facing asset allocations
- » Are LPs prepared to commit to funds without seeing managers face to face? How does restricted travel affect LP / GP relationships?

# Agenda highlights

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## Tokyo Forum 2020

12 November

The **PDI Tokyo Forum** will maximise your fundraising efforts and exposure to Japanese LPs. Meet key Japanese investors, emerging private credit LPs and their gatekeepers who are seeking global credit opportunities.

[View full agenda](#) ↻



### Keynote panel: Risks vs Yields

- » What GPs and banks do anything to manage and mitigate risk, in terms of country, sector and performance?
- » Why banks' involvement still prevalent in debt market? What role are banks playing in the market today?
- » How does the risk-return profile compared in developed and developing regions?
- » Risk management: What if pandemics strike again?



### Panel: Where to find uncrowded opportunities in Asia

- » What should investors be aware of when approaching different markets across Asia?
- » Opportunities and key challenges ahead for private debt in Asia
- » How are different managers approaching open-ended and closed-ended vehicles and what are potential considerations for each?
- » What are the opportunities at the larger end of the market? How does it differ in type and attractiveness with more mid-market plays?

# Valuable connections. Actionable insights.

## All at **PDI Japan Korea Week.**

### **Seoul Forum** 2020

10 November

The 3rd annual **Seoul Forum** will continue to connect Korea's most active LPs and allocators with global fund managers. Supercharge your fundraising in South Korea and be ahead of the curve in the private credit cycle.

### **Tokyo Forum** 2020

12 November

The **PDI Tokyo Forum** will maximise your fundraising efforts and exposure to Japanese LPs. Meet key Japanese investors, emerging private credit LPs and their gatekeepers, seeking global credit opportunities.

# Amplify your fundraising with our immersive virtual experience anytime, anywhere

Live and on-demand content, exclusive networking opportunities, and much more from wherever you are.

	PDI Japan Korea Week (9-13 November)	PDI Seoul Forum (10 November)	PDI Tokyo Forum (12 November)
<b>Now</b>	<b>US\$2,595</b>	<b>US\$1,495</b>	<b>US\$1,495</b>
Savings	US\$200	US\$155	US\$155

**SECURE YOUR PLACE** ↻

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# Japan Korea Week 2020

9-13 November | Seoul & Tokyo

Principal sponsor



Lead sponsor



## Contact us

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