

# Infrastructure Investor Network Tokyo Forum

**Thursday, 4th June, Tokyo, Mandarin Oriental Hotel (Times in KST/JST)**  
**Live Sessions with Japanese Investors Simultaneous translation in Japanese and English**

**0830 Registration & networking**

**0900 PEI & Chair Opening remarks**

**0910 Keynote Presentation**

**Speaker:** Takako Onitsuka, Director, Environmental Finance Office, **Ministry of Economy, Trade and Industry, Japan (METI)**

**0930 Keynote Panel: Infrastructure investing opportunities in a deglobalized world**

- Which markets stand to *benefit* from reshoring (Europe/Asia?)— and which are structurally disadvantaged?
- How should investors rethink geographic and regulatory risk?
- Will digitalisation and decarbonisation themes continue to dominate? What emerging trends should investors be aware of?

**Moderator:** Phillippe Wind, Operating Partner, **La Caisse**

**Speakers:** Speaker, **Antin Infrastructure Partners**

Speaker, **Vauban Infrastructure Partners**

**1020 Break**

**1050 Panel: Powering the infrastructure of the future**

- Modernising electricity networks: How are investors strengthening and upgrading transmission and distribution systems to ensure long-term reliability?
- The energy behind AI: What investment strategies are emerging to support the massive power requirements of global data centre expansion?
- Balancing the power mix: How will renewables, nuclear, grid upgrades, and storage solutions collectively shape the next generation of energy infrastructure?

**Moderator:** Yuriy Humber, President, **Yuri Group**

**Speakers:** Joost Bergsma, Global Head of Clean Energy, **Nuveen Infrastructure**

Speaker, **Stonepeak**

**1140 Presentation**

**1200 Lunch & Networking**

**1300 Panel: The shift toward core-plus: Rethinking risk, value creation, and stability**

- What is driving the push up the risk curve?
- How can investors still achieve double-digit returns without taking value-add risk?
- Is core-plus about risk, return, or both?

**Moderator:** Tatsuro Ejiri, Senior Vice President, **Aksia Japan**

**Speakers:** Serkan Bahceci Partner & Head of Research, **Arjun Infrastructure Partners**

Alistair Ray, CIO, **Dalmore Capital**

Philip Kent, CEO, **Gravis**

For more information regarding the event, please visit the [event website](#).



Jeff Pentland, Managing Director, **Northleaf Capital Partners**  
Speaker, **Palisade Investment Partners**

### 1345 Presentation

#### 1405 Panel: Japanese LP Strategies for Digital Infrastructure: allocation, risk, and value creation

- Which countries or segments are presenting the best risk–reward right now? In data centres, fibre and/or towers?
- What are the biggest obstacles in developing digital infrastructure assets and how do you mitigate these?
- How has investing in this segment evolved over time, in terms of moving away from single-asset investments towards platforms?

**Moderator:** Ari Druker, Advisor, **Flying Point Capital**

**Speakers:** Speaker, **Ares Management**

Speaker, **Palistar Capital**

### 1450 Break

#### 1520 Panel: The infrastructure transport revival: capitalising on its megatrends

- Where is the actionable pipeline in transport? High speed rail, freight corridors, port/logistics hubs, EV charging networks, autonomous vehicles infrastructure.
- Decarbonisation, digitisation, supply-chain resilience and their impacts in reshaping transport infrastructure
- Understanding the Risk/return profile in transport: long-duration cashflows, inflation linkage, regulatory risk

**Moderator:** Tom Taylor, Reporter, **Infrastructure Investor**

**Speakers:** John Hanna, Managing Partner, **Basalt Infrastructure Partners**

Nick Gibson, President, Asia Pacific, **Glydways**

Tokushi Kojima, Managing Director, Strategic Partnerships, **OMERS Infrastructure**

#### 1610 Panel: From core to transition: Where Japan's institutional capital is moving next

- Global allocation strategy: How are Japanese LPs thinking about overseas deployment in the current macro-economic environment?
- Portfolio construction: Core and core-plus remain central, but where are Japanese investors comfortable extending into value-add or thematic strategies such as energy transition and digital infrastructure?
- Risk management: How are LPs incorporating technology disruption and geopolitical uncertainty into scenario planning?

**Moderator:** Takako Koizumi, Managing Director, **Konomi, Inc**

**Speakers:** Kosuke Hotchi, Fund Manager, **Daido Life Insurance**

Masamichi Sato, General Manager, Infrastructure Investments, **Japan Post Insurance**

Junichi Yonezawa, Head of Alternative Investments, **Norinchukin Zenkyoren Asset Management**

Masakuni Taka, Senior Director, Investment, Private Assets, **Orix Life Insurance**

1700 5 mins intermission

### 1705 Closing Keynote Presentation

### 1730 Cocktail Reception



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**Friday, 5th June, Tokyo, Mandarin Oriental Hotel (Times in KST/JST)**  
**Live Sessions with Japanese Investors Simultaneous translation in Japanese and English**

**0800 Real Assets Workshop**

**0830 Registration & networking**

**0905 PEI Opening remarks**

**0910 Keynote Presentation**

**Mari Tanaka, Director - Research and Data Analytics, Private Markets, GPIF**

**0930 Keynote Panel: The rising convergence of real assets and real asset investing strategies**

- The convergence trend: How power grids, data centres, fibre networks, and logistics assets are increasingly interdependent — and why investors should evaluate them as part of an integrated ecosystem
- Why leading LPs and GPs are shifting toward multi-asset operating platforms that combine energy access, digital capacity, and physical distribution advantages.
- How are GPs resourcing and realigning their real assets teams and strategies in light of growing convergence?

**Moderator:** Yasuhiko Hama, Managing Director, **Crosspoint Advisors**

**Speakers:** Peter Hobbs, Managing Director, **bfinance**

**1020 Break**

<b>Stream A: Infrastructure Investing under the microscope</b>	<b>Stream B Investing in Real Assets and Private Markets 101</b>
<p><b>1050 Panel: Spotlight on Energy Storage</b></p> <ul style="list-style-type: none"> <li>• What new storage technologies are emerging — and how should LPs evaluate their risk-return and scalability?</li> <li>• How are investors successfully navigating merchant risk, cashflow stability and other challenges in this sector?</li> <li>• How should investors position storage exposure: direct investments, coinvestments, funds, or project-platforms — and how does this integrate with their broader infrastructure and energy transition portfolios?</li> </ul> <p><b>Moderator:</b> Alex Bebov, Director, <b>BAC</b>  <b>Speakers:</b> Michael Butler, Managing Partner – Japan, <b>TagEnergy</b></p>	<p><b>1050 Panel: Infrastructure and Real Estate in private markets – understanding their role in the portfolio</b></p> <ul style="list-style-type: none"> <li>• How should LPs distinguish the role of real estate versus infrastructure in delivering income stability, inflation linkage, diversification, and long-term capital preservation?</li> <li>• What are the most important issues Japanese LPs should be aware of when building a resilient real assets portfolio?</li> <li>• How do infrastructure and real estate behave across rate cycles, inflationary environments, and economic slowdowns, and where do they genuinely complement each other?</li> </ul>

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	<p><b>Moderator:</b> Kallan Resnick, Partner, <b>Park Hill Group</b> Hironobu Nakamura, CEO, <b>Canadian Solar Asset Management</b> <b>Speakers:</b> Joji Takeuchi · Executive Manager, <b>Asset Management One</b> Ryoichi Ikeda, Senior Fund Manager, <b>Tokio Marine Asset Management</b></p>
<b>5mins intermission</b>	
<p><b>1135 Panel: Infrastructure debt in the era of private credit ascendance</b></p> <ul style="list-style-type: none"> <li>• What role will infrastructure debt play in private credit’s growth story?</li> <li>• What does this mean for infra equity? Will AUM for debt begin to exceed equity?</li> <li>• The fallout from the asset-backed lending phenomenon that is expediting private credit’s growth</li> </ul> <p><b>Speakers:</b> Yuki Kimura, Executive Officer Head of Infrastructure Investment Division, <b>DBJ Asset Management</b> Shoji Misawa, Managing Director, <b>Orix Bank</b></p>	<p><b>1135 Panel: Investing in real asset market vehicle types: Open vs Closed end funds</b></p> <ul style="list-style-type: none"> <li>• Understanding structure vs. outcome: How the choice between open-ended and closed-ended vehicles shapes return profile, pacing, liquidity, fees, and governance for real asset portfolios.</li> <li>• Aligning duration and objective: Matching fund structure to the goal — stable income, inflation protection, platform growth, value creation, or transition / development exposure.</li> <li>• Managing risk and alignment: Evaluating performance transparency, valuation practices, redemption management, and co-investment access across both models.</li> </ul> <p><b>Moderator:</b> Sayaka Iwase General Manager, Five Arrows Managers S.A., Tokyo Branch, <b>Rothschild &amp; Co</b> <b>Speakers:</b> Kenichiro Matsunaga, Director, Infrastructure Investment, <b>Japan Post Bank</b> Len Umantz, Head of External Manager Research, <b>Rogers Investment Advisors</b></p>
<b>5mins intermission</b>	



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### 1215 Panel: What next for the Japanese Infrastructure market?

- The role of battery storage: Japan's biggest infrastructure investing opportunity?
- How are corporates, GPs, and institutional investors collaborating on platform models?
- How are Japan's energy transition goals, grid constraints, and electrification trends reshaping investment priorities across renewables, transport, and social infrastructure.

**Moderator:** Dan Shulman  
Chief Executive Officer, **Shulman Advisory**

**Speakers:** Hideo (Leo) Nakajima,  
Deputy President, **Daiwa Energy & Infrastructure**  
Yuko Watanabe Shah  
Chairman, **Hexa Energy Services**  
Kenjiro Okamura, CIO, **Japan Extensive Infrastructure**  
Virginie Sandiliya, Director, **Shizen Energy**

### 1215 Panel: Hiring young talent into private markets in Japan

- How and where are LPs and GPs sourcing junior talent today? How have traditional recruitment streams changed?
- What uniquely Japanese barriers or opportunities shape this market?
- What does effective early-career development look like in private markets?

**Moderator:** Saina Chiba, Fund Placement, **Astris Advisory**

**Speakers:** Katsura Suezaki, Expert, **AXA Life Insurance**  
Tomoko Kitao, Managing Director, **Hamilton Lane**  
Yuka Hata, Senior Managing Director, **Japan Investment Corporation**

1300 Lunch

1500 Women in Real Assets Networking Function (Collocated with PERE Tokyo Forum)



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