

# Asia Summit

PERE Asia Summit 2026  
2-4 March 2026 | Grand Hyatt Singapore

**Rethinking real estate. Rebuilding with conviction.**

The **PERE Asia Summit 2026** brings together 800+ industry leaders for three days of high-impact networking and unmatched deal-making. With an unrivalled 1:1 investor-to-manager ratio, it is the region's premier gathering for capital, innovation, and opportunity.

As investors rethink portfolios and pursue fresh strategies, the Summit reveals where the smartest capital is flowing, showcasing how conviction is driving the next wave of global real estate investment.

## Agenda at-a-glance

Day 1	Day 2	Day 3		
<p>Investor briefing Fundraising workshop Open mic with investors Masterclasses Opening keynote</p> <p><b>Grand Opening Cocktails</b></p>	<p>Breakfast briefing: Private data &amp; market pulse</p> <p>Plenary sessions</p> <p><b>Focused tracks</b></p> <table><tr><td>Sector focus</td><td>Investing strategies</td></tr></table> <p>VIP Dinner</p>	Sector focus	Investing strategies	<p><b>Women's Circle Breakfast</b></p> <p>Plenary sessions</p> <p>Lunch briefing: AI and asset management</p> <p>Private wealth focus</p> <p>High tea and bubbles (exclusive to investors/LPs)</p>
Sector focus	Investing strategies			

## **A carefully curated program designed to connect leaders across the industry**

Here are your networking activities

### **Day 1**

- 0930 LP/Investor breakfast briefing (*by invitation only*)
- 0930 GP briefing: How AI is shaping the future of real estate investing
- 1050 Open mic: Hear the best (and worst) stories in real estate
- 1300 An audience with....: 4 rooms, 4 leaders – ask anything you want
- 1350 Masterclasses: Practitioner-led workshops
- 1440 Think tank sessions: Curated groups, interactive and collaborative
- 1700 Grand Opening Cocktails

### **Day 2**

- 0615 The Run Club
- 1230 Investor-only lunch (*by invitation only*)
- 1730 Networking cocktails – where real connections are made
- 1830 VIP dinner (*by invitation only*)

### **Day 3**

- 0830 Women's breakfast briefing
- 1520 High tea and bubbles – exclusive to investors/LPs

*An afternoon affair uniting investor members from the PERE, Infrastructure Investor, and Private Debt Investor Networks, featuring refined networking over high tea and champagne.*

# Asia Summit

## Principal Sponsors

**BlackRock KING STREET**

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## Opening Cocktail Sponsor



## VIP Dinner Sponsor



For program information:  
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## Advance your fundraising

Attendees can expand their fundraising horizons by connecting 250+ global institutional and private investors actively seeking opportunities in private real estate.

## Discover the latest industry intelligence

The Summit's world-class speaking faculty show our audience where, and how, you can find attractive investments around the globe.

## Save time building your network

Engage with industry leaders before, during, and after the Summit with a PERE Network membership. Access a network of over 1,400 investors and managers worldwide.

**2 March 2026 | Monday**

**Day 1**

### 0900 Registration + Breakfast & Coffee

#### 0930 Investor Networking and Breakfast Briefing (Residence 1) PERE's proprietary data briefing on global real estate allocation trends in 2026

\*Institutional investors only, off-the-record, pre-registration required. *Attending investors will receive an exclusive intelligence report from PERE, featuring proprietary data and analysis on how the world's top investors are allocating in 2026.* Ethan Koh, Head of Global Research Operations, **PEI Group**

#### 0930 GP breakfast briefing How AI is shaping the future of real estate investing (Residence 2)

*AI is reshaping real estate with smarter pricing, faster transactions, and data-driven decisions. This session explores what that shift means for the future of investing and property management.*

### 1030 Networking Coffee Break

### 1050 Open mic: Off-the-record – The stories we don't put on slides (Residence 5, 6) Share stories that were awkward, painful, or mildly career-limiting – best left off LinkedIn.

- I thought it was a sure thing
- The most awkward investor meeting ever
- The asset that haunts me
- The pettiest thing I've ever seen
- When due diligence went off the rails

Facilitator: Matilde Attolico, Senior Managing Director, **Rockpoint**

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## 1130 Fireside Chat: APAC capital on the move – Global investment trends

- The strength and direction of capital flows between Asia Pacific and Western markets
- Macroeconomic forces shaping emerging trends in global real estate, across both residential and commercial sectors
- A focused look at the UK real estate landscape, including how regulatory reforms—such as updates to building regulations, leasehold reform, and planning and infrastructure changes—are creating a more stable and predictable environment for investors.
- The role of government in real estate investment and near-term opportunities for partnership

Martin Kent, His Majesty's Trade Commissioner (HMT) for Asia Pacific, **Department of Business & Trade**

Tony Danaher, Principal Advisor, Office for Investment, **Joint Unit of Department for Business and Trade, HM Treasury, and No10**

## 1200 Networking Lunch

## 1300 An audience with... Unscripted & off-the-record

*Each session begins with a short presentation unfiltered, unscripted, and designed to go beyond the usual talking points – followed by interactive Q&A and open-floor discussion.*

Session A Residence 1	Session B Residence 2	Session C Residence 5	Session D Residence 6
<b>Real estate capital flows in APAC</b>  Martin Siah, Singapore Country Head, Head of Southeast Asia Global Corporate & Investment Banking and Head of Asia Pacific Real Estate, Gaming & Leisure, <b>Bank of America</b>	<b>The rise of sovereign wealth and public pensions</b>  Diego Lopez, Founder and Managing Director, <b>Global SWF</b>	<b>Consolidation and capital flows: What's next for dealmaking and fundraising?</b>  Ted Gooden, Managing Partner, <b>Vaxa Partners</b>	<b>Sustainability: How has it changed post covid?</b>  Esther An, Chief Sustainability Officer, <b>City Developments Limited</b> Angela Lee, Managing Director, Asia Pacific, Europe and Middle East, <b>HKS</b>

## 1340 Short break

## 1350 Masterclasses: Interactive Deep Dives

*Participate in practitioner-led workshops that facilitate real-time exploration of opportunities and collaborative resolution of complex challenges.*

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Masterclass A Residence 1	Masterclass B Residence 5	Masterclass C Residence 6
<p><b>Redefining data centres for the hyperconnected age</b>  <i>Discover how AI demand and power challenges are reshaping data centres across the US and Europe.</i>          Sebastian Dooley, Senior Fund Manager          Yo-Hann Tan, Head of Private Markets, APAC &amp; ME, <b>Principal Asset Management</b></p>	<p><b>Value creation &amp; asset management – Operational excellence and strategies</b>          Tim Barlow, Head of EMEA &amp; APAC, <b>First Street</b></p>	<p><b>Unlocking a Repriced Europe – Strategic Insights in a Changing Market</b>          Michael Ramm, Group Head and CIO, Real Estate Europe, <b>J.P.Morgan Asset Management</b>          Cornelius von Loebbecke, Head of Acquisitions, Real Estate Europe <b>J.P.Morgan Asset Management</b></p> <p>Michael Ramm, Group Head and CIO, Real Estate Europe, <b>J.P.Morgan Asset Management</b></p>

## 1430 Short break

## 1440 Think Tank Sessions

Step into a series of themed networking sessions designed to connect you with peers who share your investment focus. This is your chance to meet like-minded investors and managers.

Think Tank A Residence 1	Think Tank B Residence 2	Think Tank C Residence 5	Think Tank D Residence 6
<p><b>How Korean investors are allocating capital to real estate</b>          Kyung Paik, Head of Korea, <b>Shelter Rock Capital Group</b>          Doyle Kim, Managing Director, <b>Hana Securities</b></p>	<p><b>Bridging real estate and capital markets</b>          Ronald Tan, Senior Vice President, Equity Capital Market, <b>Singapore Exchange</b></p>	<p><b>AI and machine learning: Why it is superior to conventional methods and why the industry will adopt it over time</b>          Ryan Severino, Managing Director, Chief Economist and Head of Research, <b>BGO</b></p>	<p><b>India – The emergence of a real estate giant</b>          Vipul Roongta, CEO, <b>HDFC Capital</b></p>

## 1520 Networking Coffee Break

## 1545 Keynote Presentation

### The next investment cycle: Rethinking strategy and portfolio construction

Brian Klinksiek, Global Head of Research and Strategy, **LaSalle Investment Management**

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## 1615 Opening Keynote Chat

### Fund investing and co-investing: Driving global real estate growth

- Combining fund commitments with co-investments to boost returns and maintain strategic control
- Leveraging co-investment opportunities across developed and emerging markets for diversified exposure
- Future-focused sectors: Targeting high-growth areas like logistics, data centers, and ESG-driven real estate

Interviewer: Evelyn Lee, Editor, **PERE**

Drew Goldman, Global Head of Real Estate, **Abu Dhabi Investment Authority**

Mark Lee, Senior Portfolio Manager – Head of Real Estate, **Australian Retirement Trust**

## 1645 Proceed to Grand Opening Cocktails (Shuttle service from Grand Hyatt lobby)

### 1700 Grand Opening Cocktails

With thanks to **GT** GreenbergTraurig

#### Venue: The Alkaff Mansion

*Shuttle Service will be provided from the Grand Hyatt*

*Elevate your connections in an unparalleled setting. Leave the conference room behind and unwind at the historic and iconic Alkaff Mansion, one of Singapore's largest heritage lifestyle destination.*

## 3 March 2026 | Tuesday | Day 2

### The Big Picture, Capital Formation and Sectors

## 0615 Run Club

Gathering Place: Lobby, Grand Hyatt Singapore

Destination: Singapore Botanic Gardens

Start your day with a refreshing jog to energize the mind and body before diving into a full day of strategic insights and networking.

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## 0800 Registration + Breakfast & Coffee

### 0845 PEI Welcome

Evelyn Lee, Editor, **PERE**

### 0855 Opening Remarks

Conference Chair: George Agethen, Managing Director, Real Estate, Asia Pacific and Latin America, **La Caisse**

### 0900 Keynote Interview

#### Inside Starwood: Talent, culture, and capital deployment

- How Starwood is targeting high-opportunity real estate sectors and geographies to drive long-term, sustainable returns
- Rebuilding teams, enhancing culture, and aligning talent to support disciplined growth and scalability
- Executing across credit, equity, and real assets to capitalize on market dislocations and deliver institutional-grade performance

Interviewer: Evelyn Lee, Editor, **PERE**

Jonathan Pollack, President, **Starwood Capital Group**

### 0930 Keynote Panel: Global real estate – Navigating markets, sectors and cycles

- Examining real estate's role as a stabilizing force amid market volatility and shifting global capital flows
- Identifying high-growth regions, sectors, and investment structures in global real estate portfolios
- How sustainability, technology, and demographic change are reshaping returns and long-term asset value

Moderator: Christie Ou, Senior Reporter, **PERE**

George Agethen, Managing Director, Real Estate, Asia Pacific and Latin America, **La Caisse**

Tiow Chye Chua, Deputy Group Chief Executive Officer, **Mapletree Investments**

Kishore Gotety, Global Head, Real Estate Asset Management and Region Head, Asia ex China, **GIC**

Scott Kim, Chief Executive Officer, APAC, **PIMCO Prime Real Estate**

Tim J Sloan, Vice Chairman and Head of Real Estate, **Fortress Investment Management**

### 1010 Fireside Chat: Inside BlackRock's strategic shift in APAC real estate

*A candid conversation with the Head of BlackRock's APAC real estate platform on navigating structural change, capital discipline and long-term value creation in a dynamic region.*

- The inflection points reshaping APAC real estate and the leadership decisions required to reposition a regional platform for the next cycle
- Lessons from success and failure: how investment judgement, risk management and organisational change have evolved across markets and cycles

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- Where durable opportunity lies today: country and sector conviction, underwriting philosophy and how scale and local execution drive resilient outcomes

Interviewer: Joshua Fellman, Deputy Editor, **PERE Deals**

Hamish MacDonald, Managing Director, Head and CIO of APAC Real Estate, **BlackRock**

## 1040 Networking Coffee Break

## 1105 Panel: The APAC opportunity – Where global capital meets regional growth

- How global investors are allocating to Asia's diverse real estate markets amid shifting interest rate and currency dynamics
- Exploring high-conviction themes across logistics, living, data centers, and alternative sectors driving regional growth
- The rise of local partnerships, REITs, and private platforms as vehicles for scalable, resilient investment exposure

Moderator: Andrew Cannane, Senior Executive Director, Head of Real Estate, Asia Pacific,

John Saunders, Group Chief Investment Officer, **Link Asset Management Limited**

Michelle Ling, Executive Director and Chief Investment Officer, **Hongkong Land**

Abdul Rahim, Director, Real Estate, Asia, **Qatar Investment Authority**

Steven Cha, Firm Partner, Head of TPG Asia Real Estate, **TPG**

Joe Gagnon, Partner, **Hillhouse Investment & Co-Head, Rava Partners**

## 1145 Investor Panel: Scaling international investments – Where is the smart money going?

- Redefining global investor-manager relationships – new expectations for transparency, bespoke solutions, and long-term collaboration
- Drivers behind the global scaling of real estate investment strategies
- Best practices for managing risk and executing cross-border investments

Moderator: Kerrine Koh, Head of Southeast Asia, **Hamilton Lane**

Doyle Kim, Managing Director, **Hana Securities**

Kian Sin Toh, Head of Real Estate Investment, **AIA**

Nadiyah Abdul Hamid, Head of Investments & Acquisitions, Real Estate, **KWAP**

Matthias Neuling, Head of APAC, Real Estate, **Mubadala**

Sarah Winbur, Director, Real Estate, **APG Asset Management**

## 1225 Keynote Panel: Lessons from the leaders – How PERE's 100 Most Influential investors are shaping the next cycle

- How are PERE's 100 Most Influential navigating a challenging fundraising landscape and applying hard-earned lessons as they look ahead to 2026?
- A keen look at sectors, strategies, and geographies that are emerging as conviction plays. Where are leaders still holding back?
- How are macroeconomic forces reshaping long-term positioning and capital allocation?

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Moderator: Joshua Fellman, Deputy Editor, PERE Deals  
 Goodwin Gaw, Chairman and Managing Principal, **Gaw Capital Partners**  
 Isabelle Scemama, Global Head, **AXA IM Alts**  
 Sonny Kalsi, Co-Chief Executive Officer, **BGO**  
 Francois Trausch, Chief Executive Officer & Chief Investment Officer, **PIMCO Prime Real Estate**  
 Benjamin Lee, Managing Partner, **Phoenix Property Investors**

## 1305 Networking Lunch

## 1305 Investor-Only Lunch (*by invitation only*)

Sector Focuses <i>Stream A</i>	Investing Strategies <i>Stream B</i>
<p>Conference chair: George Agethen, Managing Director, Real Estate, Asia Pacific and Latin America, <b>La Caisse</b></p> <p><b>1405 Panel: Residential – Rethinking living for every generation</b></p> <ul style="list-style-type: none"> <li>• What future opportunities look like for multifamily residential investing?</li> <li>• Placing bets across student, senior, co-living, and multi-gen housing</li> <li>• How demographics, affordability, and lifestyle shifts are driving demand for alternative living models</li> </ul> <p>Moderator: Yian Wang, Chief Investment Officer, APAC, <b>AEW Capital Management</b>      Skip Schwartz, Chief Investment Officer, <b>Grubb Properties</b>      Matthias Naumann, Head of Real Estate, APAC, <b>DWS Real Estate</b>      Jing Dong Lai, CEO &amp; CIO APAC, <b>M&amp;G Real Estate</b>      Masakazu Takahashi, General Manager, Fund Business Development Office, Real Estate Solution Department, <b>Mizuho Bank &amp; Trust</b></p>	<p>Conference chair: Joyce Lo, Director, Private Capital Advisory, Real Assets Specialist, <b>Lazard</b></p> <p><b>1405 Panel: Investing strategies – An investor's guide to real estate</b></p> <ul style="list-style-type: none"> <li>• Comparing risk and return profiles across core, core-plus, value-add, and opportunistic strategies</li> <li>• Identifying market conditions and sectors best suited for each investment approach</li> <li>• Balancing portfolio allocation to optimize income, growth, and long-term value</li> </ul> <p>Moderator: Joyce Lo, Director, Private Capital Advisory, Real Assets Specialist, <b>Lazard</b>      Jae Y. Kim, Managing Director, Global Chief Investment Officer, <b>Samsung SRA Asset Management</b>      Chi Hua Lei, Managing Director, <b>CPPIB</b>      Anchal Gandhi, Chief Investment Officer – Indirect Real Estate Strategies, <b>CBRE Investor Management</b>      Sean P. Clifford, CFA, Managing Director, Head of Capital Markets, <b>Lightstone</b></p>

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## 1445 Panel: Industrial 2.0 – New frontiers in a maturing asset class

- Navigating logistics markets: insights from North America, Europe, and Asia-Pacific
- How demographics and e-commerce trends are reshaping logistics demand
- Where capital is flowing most strongly – from cold storage to automation and urban delivery hubs

Moderator: Joel Rothstein, Chair - Asia Real Estate Practice, **Greenberg Traurig**  
Joseph Vullo, Head of Real Estate, Europe, **Columbia Threadneedle Investments**  
Michael Abel, CEO & Founder, **GREYKITE**  
Raymond Tjahjono, Vice President, **Indonesia Investment Authority**  
Gary Kobus, Senior Managing Director, **Lincoln Property Company**

## 1525 Networking Coffee Break

## 1545 Panel: Operational real estate – Student housing, hospitality, and office transitions

- What makes an operational real estate platform investable today?
- What sectors are the most attractive to investors?
- How owners are repositioning challenged office assets and legacy hospitality to preserve value

Moderator: Rocco Fioretti, Senior Vice President, **Threadmark**

Speakers:

Deborah Coakley, Managing Director, Real Estate, **QIC**

Alessandro Fiascaris, Head of Asia-Pacific, **Oxford Properties Group**

Bridget Lee, Chief Investment Officer, Real Estate, **Keppel Ltd**

Matt Jordan, Executive Vice President & COO, **RMR Group**

George Websdale, Executive Director, Head of Funds Management – **Real Asset Management**

## 1445 Panel: Transatlantic strategies – Investing across U.S. and Europe

- Market trends: Key drivers, yields, and valuations in US and Europe
- Opportunities and risks across office, industrial, residential, and niche sectors
- Cross-border allocation, diversification, and risk management

Moderator: Ted Gooden, Managing Partner, **Vaxa Partners**

Aric Shalev, Managing Member and Co-CEO, **Rockpoint**

Alberto Agazzi, Head of Generali Real Estate International, **Generali Real Estate**

Cristina Garcia-Peri, Senior Partner - Business Development & Strategy, **Azora Investment Management**

Marcus Meijer, CEO, MARK & Chairman, Crossbay, **MARK Capital Management**

## 1525 Networking Coffee Break

## 1545 Panel: Real estate debt in focus

- Opportunities from rising global investment in global debt markets
- Capturing value via bridge loans, recapitalizations, and rescue capital
- What alternative capital solutions are helping borrowers navigate the refinancing crunch?

Moderator: Kevin Teng, CEO, **WRISE Private Singapore**

Rachel Tong, Managing Director, Head of Real Estate Private Equity, **Value Partners**

Andrew Lockhart, Group CEO & Managing Partner, **Metrics Credit Partners**

Shoji Misawa, Managing Director, Corporate Development Department, **Orix Bank Corporation**

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## 1625 Panel: The data centre investment race

- Are data centres the next generational real estate play?
- Building conviction amid hyperscale demand, power constraints, and rising capex
- How real estate players are leveraging technologies such as AI

Moderator: Navya Gambhir, Associate Partner, **Icon Global Advisory**  
Jonathan King, Group Chief Strategy and Investment Officer, **ST Telemedia Global Data Centres**

Johnny Adji, Alternatives Investment Leader, Asia, **Mercer**

Jing Zhou, Senior Director, Alternatives and Strategic Transactions, **Nuveen**

Sebastian Dooley, Senior Fund Manager, **Principal Asset Management**

Robert Björk, Investment Manager, Investment Manager, **AREIM**

Rogier Joosten, Head of APAC Strategies, **Redevco**

## 1625 Panel: Secondaries – Reshaping portfolios and unlocking liquidity

- How do investors and managers use secondaries and recaps to manage exposure and extend hold periods?
- Do these structures preserve upside or simply delay the hard decisions?
- A keen look at the maturing secondary market as a strategic lever for institutions

Moderator: Melissa Chen, Director, **Stepstone Group**

Scott Koenig, Head of Real Estate Secondaries, **Neuberger Berman**

Junghun Um, Senior Vice President, **Aksia**  
Bastian Wolff, Founding Partner, **Aquilius Investment Partners**

JunHwan Park, Director/ Asia Investor Coverage, **BNP Paribas Real Estate**

## 1705 Closing Keynote Interview: A view from a leading investor

- Navigating global macro risks and their impact on allocation strategies around the globe
- Balancing speed, scale, and selectivity in deployment
- Best practice in LP-GP partnerships. What sets the best from the rest?
- Strategic perspectives on residential investments, including student housing, senior living, and multifamily models and specialized assets

Interviewer: Daniel Kemp, APAC Editor, Private Markets, **PEI Group**

Jasper Petit, Managing Director International Investments, **Bouwinvest Real Estate Investors**

## 1730 Networking Cocktails

### 1830 VIP Dinner (*Invite only*)

With thanks to: **Office for Investment, UK Government**

**Venue: Artemis Grill**  
*Shuttle Service will be provided from the Grand Hyatt*

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# Asia Summit

4 March 2026 | Wednesday | Day 3

## Portfolio Playbooks and the Future of Real Estate

### 0800 Registration + Breakfast & Coffee

### 0830 Women's Breakfast Briefing: Unfiltered: Views from women in real estate

*\*Invitation only, off-the-record, pre-registration required.*

A gathering for women across the real estate industry. Expect candid discussions and shared experiences from women in leadership in a shifting market landscape.

Venue: 10|SCOTTS, Level 1, Grand Hyatt Singapore

### 0940 Opening Remarks

Conference chair: Chelsea Perino, Managing Director, Global Marketing & Communications, **The Executive Centre**

### 0950 Panel: Driving value creation in real estate

- New technologies that enhance operations and tenant engagement
- How sustainability impacts asset valuation, leasing velocity, and investor demand
- Using AI and technology to enhance decision-making, improve efficiency, and drive profitability

Moderator: Bernie Devine, Senior Regional Director, Asia Pacific, **Yardi**

Hayato Tsuji, General Manager, Real Estate Finance Department, **Development Bank of Japan**

Su Lin Wee, Executive Director, Head of Asset Management, SEA, Greater China & Korea, **PGIM**

Clarisse Wong, Head of Asia Real Estate, **Mercer**

Jolly Singh, Co-Head of Real Estate, **CIM**

### 1030 Presentation: Global real estate allocation: Investors on the move

- Understanding why institutional investors are increasingly allocating capital globally
- Identifying target markets, investment strategies, and the balance between developed and high-growth regions
- Exploring interest in sustainability-aligned assets, and “new economy” real estate sectors globally

Paul Brennan, Global Head of Real Estate, **King Street**

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## 1100 Fireside Chat: Positioning for growth - Inside APG's strategy to capture the next wave of real estate opportunities

- How APG is leveraging Asia's demographic, technological, and urban growth drivers to identify long-term real estate opportunities
- The role of collaboration between regional and global teams in shaping investment strategies and capturing differentiated opportunities
- Lessons from past cycles: how institutional investors are applying hard-earned insights to navigate today's complex fundraising and market environment

Interviewer: Daniel Kemp, APAC Editor, Private Markets, **PEI Group**

Brian Hung, Managing Director, Head of Real Estate Asia Pacific, **APG Asset Management**

## 1125 Networking Coffee Break

## 1150 Investor Panel: Rebuilding confidence – What institutional investors need to recommit capital at scale

- How are managers restoring investor confidence and building stronger, more resilient relationships?
- Redefining scale and portfolio concentration in the current market
- What signals will investors look for before shifting from cautious re-ups to bold new allocations?

Moderator: Christie Ou, Senior Reporter, **PERE**

Josephine Yip, Managing Director, Real Estate, **La Caisse**

Mark Lee, Senior Portfolio Manager – Head of Real Estate, **Australian Retirement Trust**

Temirlan Tileshev, Head of Real Estate and Infrastructure, **National Investment**

**Corporation of the National Bank of Kazakhstan**

Doohyeong Lee, Senior Manager, Real Estate Investment Team, **National Agricultural Cooperative Federation**

Chongmook Kang, Head of Real Asset Investment Team, **Government Employees Pension Service (GEPS)**

## 1230 Presentation: Are 'Alternatives' still alternative? The next mainstream in Australian real estate

*This session challenges conventional definitions of "core" real estate and explores why the real risk in real estate today may be not evolving beyond traditional sectors.*

- Why "Alternative" is becoming an outdated label —structural, needs-based demand is reshaping real estate
- What Australia can learn from the US & Europe – Self Storage, Life Sciences and Social Infrastructures move from fringe to core.
- How early movers can capture higher growth and resilient income without added risk, informed by global precedent

Ben Hickey, Managing Director, Head of Australasia Real Estate, **BlackRock**

## 1300 Networking Lunch

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## 1400 Panel: Attracting private wealth – How platforms are helping fund managers raise capital

- A keen look at private wealth as a growing and reliable source of funds
- Focusing on GPs and private wealth managers expanding access to HNWIs and family offices through different structures
- What fund managers need to know about onboarding, reporting, and investor servicing when working with private wealth channels

Moderator: Desmond Sim, Group CEO, **Realion Group**

Efrain Montesinos, Partner, **Monte Bianco Fund**

Sanket Sinha, MD & CEO, Global Asset Management, **Lighthouse Canton**

Jason Ng, Executive Director / Alternatives Specialist Asia & Middle East, **Julius Baer**

## 1440 Investor Panel: Family office real estate allocation: Appetite, strategy, and manager selection

- Factors driving family office interest in private real estate across risk, yield, and thematic strategies
- What matters most in sourcing, track record, and transparency
- Family office strategies, preferences, and manager choices in real estate investing

Moderator: Sophie Brown, Head of Capital Relationships, **Capital Assured**

Barry Chien, Chief Investment Officer, **Impex Capital Group**

Carol Seah, Founder & CEO, **WYNNES Family Office**

Manish Kumar, Chief Strategy Officer (Real Estate), **Delta Global Capital Management**

Caroline Dellasega, Vice President, Capital Markets, **AM Alpha**

## 1520 High Tea and Bubbles – Exclusive to Investors, LPs and Family Offices (invitation-only, RSVP required)

*Join us for an exclusive afternoon affair, uniting investor members from the PERE, Infrastructure Investor, and Private Debt Investor Networks, featuring refined networking over curated high tea and champagne.*

## 1700 End of conference

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