Infrastructure Investor Japan Korea Week

Keynote Speakers

Takako Onitsuka, Director, Environmental Finance Office, Ministry of Economy, Trade and Industry, Japan (METI)
Mari Tanaka, Director - Research and Data Analytics, Private Markets, GPIF

LP Advisory Board

Mitsuaki Murata, Investment Officer, Alterative Investment, Daido Life Insurance
Yuriko Watanabe, Director, Japan Post Bank
Seunghwan Ro, Investment Director, NH Securities
Jin Hwan Kim, Head of Real Estate and Infrastructure Investment Team, TP Pension
Masamichi Sato, General Manager, Infrastructure Investments, Japan Post Insurance
Masakuni Taka, Senior Director, Investment, Private Assets, Orix Life Insurance

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Infrastructure Investor Network Tokyo Forum

Thursday, 4th June, Tokyo, Mandarin Oriental Hotel (Times in KST/JST)
Live Sessions with Japanese Investors Simultaneous translation in Japanese and English

0830 Registration & networking
0900 PEI & Chair Opening remarks

0910 Keynote Presentation
Speaker: Takako Onitsuka, Director, Environmental Finance Office**, Ministry of Economy, Trade and Industry, Japan (METI)**

0930 Keynote Panel: Infrastructure investing opportunities in a deglobalized world

- Which markets stand to *benefit* from reshoring (Europe/Asia?)— and which are structurally disadvantaged?
- How should investors rethink geographic and regulatory risk?
- Will digitalisation and decarbonisation themes continue to dominate? What emerging trends should investors be aware of?

Moderator: Phillipe Wind, Operating Partner, **La Caisse**
Speakers: Speaker, **Antin Infrastructure Partners**

1020 Break

1050 Panel: Powering the infrastructure of the future

- Modernising electricity networks: How are investors strengthening and upgrading transmission and distribution systems to ensure long-term reliability?
- The energy behind AI: What investment strategies are emerging to support the massive power requirements of global data centre expansion?
- Balancing the power mix: How will renewables, nuclear, grid upgrades, and storage solutions collectively shape the next generation of energy infrastructure?

Moderator: Yuriy Humber, President, **Yuri Group**
Speakers: Joost Bergsma, Global Head of Clean Energy, **Nuveen Infrastructure**
Speaker, **Stonepeak**

1140 Presentation

1200 Lunch & Networking

1300 Panel: The shift toward core-plus: Rethinking risk, value creation, and stability

- What is driving the push up the risk curve?
- How can investors still achieve double-digit returns without taking value-add risk?
- Is core-plus about risk, return, or both?

Moderator: Tatsuro Ejiro, Senior Vice President, **Aksia Japan**
Speakers: Serkan Bahceci Partner & Head of Research, **Arjun Infrastructure Partners**
Alistair Ray, CIO, **Dalmore Capital**
Philip Kent, CEO, **Gravis**

1345 Presentation
1405 Panel: Japanese LP Strategies for Digital Infrastructure: allocation, risk, and value creation

- Which countries or segments are presenting the best risk–reward right now? In data centres, fibre and/or towers?
- What are the biggest obstacles in developing digital infrastructure assets and how do you mitigate these?
- How has investing in this segment evolved over time, in terms of moving away from single-asset investments towards platforms?

Speakers: Speaker, **Palistar Capital**

1450 Break

1520 Panel: The infrastructure transport revival: capitalising on its megatrends

- Where is the actionable pipeline in transport? High speed rail, freight corridors, port/logistics hubs, EV charging networks, autonomous vehicles infrastructure.
- Decarbonisation, digitisation, supply-chain resilience and their impacts in reshaping transport infrastructure
- Understanding the Risk/return profile in transport: long-duration cashflows, inflation linkage, regulatory risk

Moderator: Tom Taylor, Reporter, **Infrastructure Investor**
Speakers: Nick Gibson, President, Asia Pacific**, Glydways**

1610 Panel: From core to transition: Where Japan's institutional capital Is moving next

- Global allocation strategy: How are Japanese LPs thinking about overseas deployment in the current macro-economic environment?
- Portfolio construction: Core and core-plus remain central, but where are Japanese investors comfortable extending into value-add or thematic strategies such as energy transition and digital infrastructure?
- Risk management: How are LPs incorporating technology disruption and geopolitical uncertainty into scenario planning?

Moderator: Takako Koizumi, Managing Director, **Konomi, Inc**
Speakers: Mitsuaki Murata, Investment Officer, Alterative Investments, **Daido Life Insurance**
Masamichi Sato, General Manager, Infrastructure Investments, **Japan Post Insurance**
Junichi Yonezawa, Head of Alternative Investments, **Norinchukin Zenkyoren Asset Management**
Masakuni Taka, Senior Director, Investment, Private Assets, **Orix Life Insurance**

1700 5 mins intermission

1705 Closing Keynote Presentation

1730 Cocktail Reception

Friday, 5th June, Tokyo, Mandarin Oriental Hotel (Times in KST/JST)

Live Sessions with Japanese Investors Simultaneous translation in Japanese and English

0800 Real Assets Workshop

0830 Registration & networking

0905 PEI Opening remarks

0910 Keynote Presentation
Mari Tanaka, Director - Research and Data Analytics, Private Markets, GPIF

0930 Keynote Panel: The rising convergence of real assets and real asset investing strategies

- The convergence trend: How power grids, data centres, fibre networks, and logistics assets are increasingly interdependent — and why investors should evaluate them as part of an integrated ecosystem
- Why leading LPs and GPs are shifting toward multi-asset operating platforms that combine energy access, digital capacity, and physical distribution advantages.
- How are GPs resourcing and realigning their real assets teams and strategies in light of growing convergence?

Moderator: Yasuhiko Hama, Managing Director, **Crosspoint Advisors**
Speakers: Peter Hobbs, Managing Director, **bfinance**

1020 Break

Stream A: Infrastructure Investing under the microscope	**Stream B Investing in Real Assets and Private Markets 101**
1050 Panel: Spotlight on Energy Storage • What new storage technologies are emerging — and how should LPs evaluate their risk-return and scalability? • How are investors successfully navigating merchant risk, cashflow stability and other challenges in this sector? • How should investors position storage exposure: direct investments, coinvestments, funds, or project-platforms — and how does this integrate with their broader infrastructure and energy transition portfolios? **Speakers:** Michael Butler, Managing Partner – Japan, **TagEnergy**	**1050 Panel: Infrastructure and Real Estate in private markets – understanding their role in the portfolio** • How should LPs distinguish the role of real estate versus infrastructure in delivering income stability, inflation linkage, diversification, and long-term capital preservation? • What are the most important issues Japanese LPs should be aware of when building a resilient real assets portfolio? • How do infrastructure and real estate behave across rate cycles, inflationary environments, and economic slowdowns, and where do they genuinely complement each other? **Moderator:** Kallan Resnick, Partner, **Park Hill Group** Hironobu Nakamura, CEO, **Canadian Solar Asset Managment** **Speakers:** Joji Takeuchi · Executive Manager, **Asset Management One**

	Ryoichi Ikeda, Senior Fund Manager, **Tokio Marine Asset Management**
5mins intermission	
1135 Panel: Infrastructure debt in the era of private credit ascendance • What role will infrastructure debt play in private credit's growth story? • What does this mean for infra equity? Will AUM for debt begin to exceed equity? • The fallout from the asset-backed lending phenomenon that is expediting private credit's growth **Speakers:** Shoji Misawa, Managing Director, **Orix Bank**	**1135 Panel: Investing in real asset market vehicle types: Open vs Closed end funds** • Understanding structure vs. outcome: How the choice between open-ended and closed-ended vehicles shapes return profile, pacing, liquidity, fees, and governance for real asset portfolios. • Aligning duration and objective: Matching fund structure to the goal — stable income, inflation protection, platform growth, value creation, or transition / development exposure. • Managing risk and alignment: Evaluating performance transparency, valuation practices, redemption management, and co-investment access across both models. **Moderator:** Sayaka Iwase General Manager, Five Arrows Managers S.A., Tokyo Branch**,** **Rothschild & Co** **Speakers:** Yuriko Watanabe, Director, **Japan Post Bank** Len Umantz, Head of External Manager Research, **Rogers Investment Advisors**
5mins intermission	

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1215 Panel: What next for the Japanese Infrastructure market?

- The role of battery storage: Japan's biggest infrastructure investing opportunity?
- How are corporates, GPs, and institutional investors collaborating on platform models?
- How are Japan's energy transition goals, grid constraints, and electrification trends reshaping investment priorities across renewables, transport, and social infrastructure.

Moderator: Dan Shulman
Chief Executive Officer, **Shulman Advisory**
Speakers: Hideo (Leo) Nakajima, Deputy President, **Daiwa Energy & Infrastructure**
Yuko Watanabe Shah
Chairman, **Hexa Energy Services**
Virginie Sandiliya, Director, **Shizen Energy**

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1215 Panel: Hiring young talent into private markets in Japan

- How and where are LPs and GPs sourcing junior talent today? How have traditional recruitment streams changed?
- What uniquely Japanese barriers or opportunities shape this market?
- What does effective early-career development look like in private markets?

Speakers: Katsura Suezaki, Expert, **AXA Life Insurance**
Tomoko Kitao, Managing Director, **Hamilton Lane**

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1300 Lunch

1500 Women in Real Assets Networking Function (Collocated with PERE Tokyo Forum)