Private Debt Investor Seoul Forum

PDI Seoul Forum | Conrad Seoul

Tuesday 24th June 2025

- 08:00 Registration and networking refreshments
- 08:30 LP Breakfast Briefing

By invitation only. This session will be off-the-record for qualified institutional investors and allocators to interact with industry peers and discuss your experience.

- 09:00 PDI welcome
- 09:05 Opening remarks from the Chairperson
- 09:10 Opening panel: What's next for private credit? [English]
 - Assess the trends in private debt allocations between developed and developing economies
 - How will markets react to external geopolitical shifts and regulatory cutbacks
 - Opportunities for global funds to attract Korean capital seeking greater portfolio diversity
 - Understand the strategies gaining rapid attention in a swiftly maturing market

Moderator: Alex Lynn, Hong Kong Bureau Chief, PEI Group

Robin Doumar, Founding Partner, Park Square Capital

JR (Jeryang) Lee, Head of Alternative Investments Division, SLAMS Group, Shinhan Asset Management

Junchan Yoon, Investment Director, Korea Investment Corporation (KIC)

09:50 Keynote C-Suite panel: Why Korean LPs prioritizing private credit strategies [Korean]

- How are CIOs managing FX exposure, illiquidity premiums and exit risks in private credit?
- Private debt: as a replacement or complement to traditional fixed income?
- How are Korean LPs tailoring global private credit strategies to meet domestic portfolio needs?
- Road ahead: Are CIOs looking to build internal teams or increase strategy partnerships?

Moderator: **Dong Hun Jang**, Senior Advisor, **Yulchon**

Panellists:

Seong Sup Cho, Head and OCIO, IACI Fund of the Ministry of Employment and Labor,

Samsung Asset Management Sungbae Hwang, CIO, DB Insurance

10:20 Networking break

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For sponsorship opportunities: **Beth Piercy** beth.p@pei.group

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10:50 Perfectly in balance – the attraction of direct lending's low-risk and evergreen returns [English]

- Engage with how direct lending's need for revolving credit creates evergreen returns
- The attraction for Korean investors for predictable cash flows
- Explore the individual benefits of sponsored versus non-sponsored deals
- Which markets are proving to have the best risk-return profiles across the direct lending landscape

Moderator: Mark Tsang, Managing Director, StepStone Group Panellists:

Audie Apple, Institutional Portfolio Manager - Direct Lending, **Fidelity Investments Inseon Hwang**, Pro, **Samsung Fire & Marine Insurance**

11:30 Keynote fireside chat: From Allocator to Architect: Redefining investment leadership in a changing world

Moderator: Alex Lynn, Hong Kong Bureau Chief, PEI Group Nicole Musicco, Ex-CIO, CalPERS and Co-founder & Managing Partner, Square Nine Capital

12:00 **Networking lunch**

13:30 Panel: Private credit strategies: Key moves for Korean investors [English/Korean]

- Discuss with global private debt leaders how they approach their niche
- Better engage with the range of strategies at play in an expanding marketplace
- An allocator's view on what makes for an attractive manager engaging in a particular area
- The risk-reward profiles of different strategies, and the variances between the US and EU

Moderator: **Jihyun Cho Sparrow**, Director, Investments, **WTW** Panellists:

Felipe Berliner, Group CIO, Gemcorp

Johnny Brom, Founder and Chief Investment Officer, SAIL Investments
Kulbhushan Kalia, Director and Senior Portfolio Manager, Allianz Global Investors

14:10 Panel: Beyond traditional portfolios: How opportunistic credit is redefining diversification [English / Korean]

- The role of opportunistic credit in economic volatility
- Understanding the spectrum: special situations, distressed, and structured Credit e.g. collateralized loan obligations (CLOs)
- Selecting the right managers in opportunistic credit
- Perspectives on liability management transactions

Moderator: Yunsuk Oh, Senior Investment Manager, Alternative Investment Team, National Federation of Fisheries Cooperatives

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Panellists:

Woong Han, Head of PE/PD team, Hyundai Marine & Fire Insurance Young Seok Jeong, Senior Manager, Corporate Finance Team, Teachers' Pension Sunkyung Lee, Managing Director, PineStreet Asset Management Eun Seok Eugene So, Head of Global Alternative Investment Team, Sangsangin Investment & Securities

- 14:50 Networking break
- 15:20 Presentation: PDI's fundraising reports analysis [English]

Chin Yuen, Research Manager, Asia, PEI Group

- 15:40 Panel: Real asset debt and the attraction of long-term returns [English/ Korean]
 - Why real estate and infrastructure remain a crucial asset class for Korean investors
 - How to access the growing demand for residential real estate
 - The intersection between digital infrastructure and real estate demand
 - Why the prospect of long-term certainty allows for greater short-term risk

Panelists:

Junyoung Jang, Team Head, Corporate & Infrastructure Department, **IGIS Asset Management**

Michelle Seunghyun Lee, Senior Vice President, Mirae Asset Securities William Young, Managing Director, Cambridge Capital Partners

- 16:20 Closing investor panel: Role of Korean LPs in guiding market development [Korean]
 - How is the present landscape impacting decision-makers' commitment to private debt in terms of scale, strategies and sectors?
 - What is the most important advice for private debt fund managers?
 - What are investors' mid-long term portfolio strategies and key focus in H2 of 2025?

Moderator: **Seung ki Jeong**, Head of Alternative Investment Team, **Kiwoom Asset Management**

Panelists:

Seunghee Rachel Kim, Alternative and Equity Portfolio Manager, AIA Life Korea Seung Hwan Ro, Head of Alternative Investment, Government Employees Pension Service

17:00 Closing remarks, followed by Cocktail reception

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