

New Cycle, Next Generation

PERE Asia Summit 2025

24-26 February 2025 | Grand Hyatt Singapore

PERE Asia Summit 2025 celebrates PERE's 20th anniversary as the leading voice in real estate reporting. As **Asia's #1 real estate investing conference**, the Summit connects the region's largest institutional investors with top fund managers worldwide. With 700+ attendees each year, it continues to build on PERE's legacy of excellence and attracts the brightest minds in the industry.

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24 February 2025, Monday – Event Kickoff

10:30 Investor Council Meeting (Open to institutional investors only, off-the-record)

Venue: Residence 1, Level 3, Grand Hyatt Singapore

Join other institutional investors for a closed-door discussion that will empower your investment decisions. Gain valuable insights into the latest market trends, find out what your peers are investing in, and discover co-investment opportunities.

Facilitator:

Regina Lim, Head of Research, Asia Pacific, **M&G Real Estate**

12:00 Networking Lunch (Open to all)

Venue: Residence Level 3, Grand Hyatt Singapore

13:30 Workshops (RSVP required)

Venue: Residence 1, 2, 5, Level 3, Grand Hyatt Singapore

Debt Strategies

Connect with top professionals in real estate debt. Discover where the opportunities are, expand your network and

Real Estate Data Analytics

Find out the latest trends in data analytics, its use in asset management, due diligence, and operational efficiencies.

Family Offices

Crisis or opportunity – Innovative property liquidity solutions for family offices

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enhance your investment approach.

Facilitator:
Roddy Conner, Director,
Business Development,
Monarch Alternative Capital

Facilitator:
Bernie Devine, Senior Regional
Director, Asia Pacific, **Yardi**

- *The lack of exits combined with the repricing of equity and debt; are secondaries a way to create liquidity?*
- *NAV lending and portfolio continuation vehicles; is fund finance the answer to the looming debt maturity and lackluster fund raising environment?*

Facilitators:
Sophie Brown, Head of APAC,
Capital Assured &
John Tsui, Managing Principal,
Peninsula House

15:00 PERE Women's Network – High Tea (Open to women only, off-the-record)

Venue: Oasis, Level 1 Terrace Wing, Grand Hyatt Singapore

Get a headstart on your networking with this delicious opportunity to connect with women of the industry. Expand your network and compare your portfolios.

Speaker: Hwee Chin Han, Managing Director, Real Estate, **GIC**

Moderated by: Jingjing Bai, Senior Advisor, **Bfinance**

17:00 Grand Opening Cocktails – PERE turns 20! (Open to all)

Venue: #01-28, Chijmes Hall, 30 Victoria Street, Singapore 187996

Join us for the Grand Opening Cocktails as we celebrate PERE's 20th anniversary! This soirée marks two decades of excellence in real estate reporting and sets the stage for a meaningful and unforgettable conference experience. Enjoy the cocktails and establish new connections that go beyond business cards.

Sponsored by:  **GreenbergTraurig**

25 February 2025, Tuesday

07:00-
08:00 **Run Club**

Gathering Place: Lobby, Grand Hyatt Singapore → Destination: Singapore Botanic Gardens

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Lace up your shoes and join us for a morning jog to energize both mind and body before diving into the day's conference activities.

07:30 Registration, Coffee & Breakfast

08:00 Investor Breakfast Briefing – Presentation: PERE insights into the behaviours of the world's biggest real estate investors (Off-the-record, open to institutional investors only)

Venue: Residence 6, Level 3, Grand Hyatt Singapore

Attending LP members only will receive a 12-page exclusive summary of global real estate trends and insight, with a briefing on the data. It will contain:

- The latest fundraising data with the first provisional figures for FY 2024
- LP allocations data
- The largest deals and most active managers in 2024 with data from PEI's Research & Analytics team
- Average IRR & TVPI per vintage year from 2012-2021
- The top three performing funds based on IRR and grouped by vintage year 2012-2021

Speaker: Ethan Koh, Head of Global Research Operations, PEI Group

09:00 Welcome & Opening remarks

Jonathan Brasse, Editor-in-Chief, Real Estate, PEI Group, provides a market view from the commentary box and reflects on 20 years of PERE.

Speaker: Jonathan Brasse, Editor-in-Chief, Real Estate, **PEI Group**

Christina Gaw, Managing Principal, Gaw Capital, shares her perspective on today's market conditions and the conference program.

Conference Chair: Christina Gaw, Managing Principal, Global Head of Capital Markets & Co-Chair of Alternative Investments, Member of Investment Committee, **Gaw Capital**

**09:20 New cycle, Next generation: Keynote Interview
Strategic M&A - CapitaLand's playbook for market leadership in the new cycle**

CapitaLand Investment (CLI) is driving growth and market prominence through bold strategies and disciplined acquisitions, targeting high-potential markets like Australia, Japan, the US, and Europe and India. This keynote will explore how CLI is rethinking real estate opportunities and leveraging strategic M&A as an accelerator to scale its capabilities and expand global exposure, as the new cycle takes hold.

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Keynote Speaker: Chee Koon Lee, Group Chief Executive Officer, **CapitaLand Investment**

Interviewer: Jonathan Brasse, Editor-in-Chief, Real Estate, **PEI Group**

09:55 **New cycle, Next generation: Asia welcomes a new generation**

Private real estate markets are resetting around the world, including in Asia where some of the biggest names in real estate are deciding now is the time to throw their hats into the ring as third-party, institutional investment management businesses. Panelists will explain why the start of this cycle is the right time to act and how they will capture market share.

Speakers:

Joseph Gagnon, Partner, **Rava Partners**

John Saunders, Group Chief Investment Officer, **Link Asset Management Limited**

Kian Sin Toh, Head of Real Estate (Global), **AIA**

Michelle Ling, CIO, **Hongkong Land**

Moderated by: Jonathan Brasse, Editor-in-Chief, Real Estate, **PEI Group**

10:30 **Presentation: Generating performance in APAC Real Estate – without added risk**

Debunking the myth that investing in APAC Real Estate equates to increased risk-taking, the keynote speech will highlight how to identify the APAC Lag and explore the right opportunities to generate performance without added risk.

Presenter: Hamish MacDonald, Head & Chief Investment Officer of APAC Real Estate, **BlackRock**

10:50 **Panel: How the C-Suite can forge the future of real estate in the next decade**

With real estate markets bouncing back, top executives discuss the strategic priorities, challenges, and innovations shaping the sector for the next decade. This session explores how C-suite leadership is pivotal in steering the future of real estate investments and operations.

Speakers:

Christopher Heady, Chairman of Asia Pacific & Head of Real Estate Asia, **Blackstone**

François Trausch, CEO and CIO, **PIMCO Prime Real Estate**

Jani Nokkanen, Partner, **Urban Partners** & CIO, **Nrep**

Nael Mustafa, Chief Executive Officer, **GFH Partners**, Co-Chief Investment Officer – Real Estate, **GFH Financial Group**

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Samuel Chu, Co-founder, Managing Partner & Chief Investment Officer, **Phoenix Property Investors**

Tony Brown, Global Head of Real Estate, **M&G Real Estate**

Moderated by: Christie Ou, Senior Reporter, **PERE**

11:35 **New cycle, next generation: How GIC will manage the world's biggest private real estate assets into the next market cycle**

GIC has been one of the most prolific private real estate institutional investors in recent years, propelling the investor to the top spot on the 2024 PERE Global Investor 100. In an exclusive onstage interview, PERE will analyze the Singaporean fund's investment strategy with help from its global real estate CIO, Chin Kiong.

Keynote Speaker: Chin Kiong Goh, Chief Investment Officer, Real Estate, **GIC**

Interviewer: Evelyn Lee, Editor for PERE, **PEI Group**

12:00 **Networking Lunch**

12:45 **Investor Panel: What's the next big move for the world's biggest institutional investors in real estate?**

Leading global investors analyze the current real estate landscape, sharing insights on emerging trends and investment strategies that will drive their next major moves. This panel provides a roadmap to the future of large-scale institutional investments.

Speakers:

Alberto Agazzi, Head of Generali Real Estate International, **Generali Real Estate**

Deborah Coakley, Managing Director – Real Estate, **QIC**

Jae Y. Kim, Global Chief Investment Officer, **Samsung SRA Asset Management**

Farahbi Shaari, Co-Head, Real Estate, **Permodalan Nasional Berhad**

Simon Mok, Head Portfolio Manager, **Employees Retirement System of Texas**

Moderated by: Evan Gallagher, Managing Director, Client Solutions, **CBRE Investment Management**

13:25 **Presentation: Global Living Sector – Trends, Opportunities, and Challenges, in a Growing Market**

Speaker: Alex Greaves, Head of Global Residential, **M&G RE**

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13:40 **New cycle, next generation: Finding a footing in Europe's recovery**

Europe is still heavily impacted with geopolitical uncertainty after last year's turbulent elections and the region is still reeling from the macroeconomic headwinds that caused a higher cost of capital. However, real estate markets are bottoming out and green shoots of growth are now visible across select markets. Panelists will share insights into the strategies and approaches they expect will yield the best results amid the region's recovery.

Speakers:

Daniel McHugh, Chief Investment Officer, **Aviva Investors**
Erik Vikbladh, Chief Investment Officer, **Areim**
Michael Abel, Founder & CEO, **GREYKITE**
Paul Hampton, Chief Executive Officer, **Evonite**

Moderated by: Aref Lahham, CEO & Founding Partner, **Orion Capital Managers**

14:15 **Coffee Break**

14:30 **New cycle, next generation: Gaining momentum in today's America**

November's landslide presidential victory happened just as corners were being turned in North America's private real estate's capital markets. Another generation of practitioners must now compete to make their marks amid a macroeconomic setting impacted by political hardlines aimed at putting the country's needs first. Speakers will discuss how they do that.

Speakers:

Lee Alexander, Chief Operating Officer, **Pretium**
Matilde Attolico, Senior Managing Director, **Rockpoint**
Matthew Shore, Chief Investment Officer, **DRA Advisors**
Patrick Connell, Managing Director, Head of Capital Formation & Investor Relations, **S2 Capital**
Peggy DaSilva, Chief Executive Officer US, **PIMCO Prime Real Estate**
Sharon Yang, Managing Director, Investor Relations, **Bain Capital**

Moderated by: Guelda Voien, Editor, PERE Deals, **PEI Group**

15:15 **Panel: Riding the growth wave of real estate opportunities in Asia**

As Asia's real estate markets continue to scale, this panel explores the unique growth opportunities and strategic investments driving the region's momentum. Insights into high-

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potential sectors and emerging trends offer a valuable look at Asia's evolving market landscape.

Speakers:

Tiow Chye Chua, Deputy Group Chief Executive Officer, **Mapletree**

Dato' Idzham Mohd Hashim, President and CEO, **Iskandar Investment Berhad (IIB)**

Hari Krishna, Managing Director, Real Estate Investments, Real Assets, **CPPIB India Advisors Pvt Ltd**

Mohit Malhotra, Founder & CEO, **NeoLiv**

Moderated by: Jae Choi, Managing Director, Client Solutions Group, **ICG**

15:50 **Coffee Break**

16:05 **Panel: Asia vs. Europe – Comparing global real estate markets**

This panel delves into the key differences and opportunities in Asian and European real estate markets. Investors will explore trends in capital flows, asset performance, regulatory landscapes, and the evolving strategies shaping these two dynamic regions.

Speakers:

Alessandro Fiascaris, Head of Asia-Pacific, **Oxford Properties Group**

Annette Kröger, Chief Executive Officer Europe, **PIMCO Prime Real Estate**

George Agethen, Head of Asia-Pacific, Real Estate, **CDPQ**

Joseph Vullo, Head of European Real Estate, **Columbia Threadneedle Investments**

Moderated by: Joel H. Rothstein, Shareholder and Chair - Asia Real Estate Practice, **Greenberg Traurig, LLP**

16:45 **Keynote Interview: Real estate in transition: Insights from APG's portfolio evolution**

Patrick Kanters, Chief Investment Officer of Private Investments at APG Asset Management, will offer a candid account of how the firm has adjusted its real estate strategy in response to significant market challenges. From calibrating its portfolio to navigating rapid shifts in the macro environment, Patrick will discuss the decisions and bold moves shaping APG's approach.

Keynote Speaker: Patrick Kanters, Chief Investment Officer, Private Investments, Member of the Management Board, **APG Asset Management**

Interviewer: Evelyn Lee, Editor for PERE, **PEI Group**

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17:05 **Closing remarks & Networking Cocktails**

26 February 2025, Wednesday

08:30 **Registration, Coffee & Breakfast**

09:00 **PERE Members' Breakfast Briefing** (open to PERE members only, RSVP required)

Venue: Residence 5&6, Level 3, Grand Hyatt Singapore

Connect with fellow Network members over coffee and croissants. Engage in candid conversations about market trajectories, niche real estate sectors, and discover a world of investment possibilities outside of your existing portfolio.

Moderated by: Adam Smallman, Director of Membership Programs, **PEI Group**

10:00 **Welcome Back & Recap of Day 1**

Conference Chair: Navya Gambhir, Associate Partner, **Icon Global Advisory**

10:05 **Keynote Address: Outlook for the coming decade: Rates, investments, opportunities**

Taimur Baig, Managing Director and Chief Economist at DBS Bank, will present the results of recently published research on the economic outlook for the coming decade, with a focus on interest rates and credit. Dr. Baig will share insights on navigating the investment landscape and identifying growth opportunities, empowering you to make informed decisions for your future.

Keynote Speaker: Taimur Baig, Managing Director and Chief Economist, Group Research, **DBS Bank**

10:30 **Fund Manager Panel: Real estate credit's enduring appeal on a relative basis**

Debt fund managers discuss their strategies in value-add and opportunistic credit across the globe. This session delves into the challenges and opportunities in non-bank lending for real estate, as the sector continues to expand and evolve.

Speakers:

Adam Sklar, Co-Portfolio Manager, Co-Head of Real Estate, **Monarch Alternative Capital**

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Richard Craddock, Head of Real Estate Debt, **Redevco**
Yossi Kraemer, Co-head Capital Partnerships & Director of Funds Management, **Salter Brothers**

Moderated by: Guelda Voien, Editor, PERE Deals, **PEI Group**

11:10 **Investor panel: Middle Eastern capital – Unlocking opportunities at home and across Asia**

Middle Eastern investors discuss the opportunities they are pursuing within their home markets and across Asia. This session examines the key drivers of their investment strategies and the sectors capturing their attention regionally.

Speakers:

Aditya Bhargava, Head of Asia Pacific, Real Estate Department, **Abu Dhabi Investment Authority**

Matthias Neuling, Head of Asia Pacific - Real Estate, **Mubadala**

Tariq Bsharat, Chief Strategy & Business Development Officer, **Marjan**

Moderated by: Diego Lopez, Founder and Managing Director, **Global SWF**

11:45 **Investor Panel: The growing influence of Asian institutional investors – What's their investment mandate?**

As Asian institutional investors play a larger role globally, this panel delves into their evolving investment mandates, exploring how these funds approach international real estate opportunities.

Speakers:

Premraj Janardanan, Director, Infrastructure Investment, **KWAP**

Joyce Lo, Director, Private Capital Advisory, Real Assets Specialist, **Lazard**

Raymond Tjahjono, Vice President, **Indonesia Investment Authority**

Moderated by: Bernie Devine, Senior Regional Director, Asia Pacific, **Yardi**

12:20 **Networking Lunch**

13:30 **Fund Manager Panel: Australia's economic outlook and implications for real estate investment**

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Fund managers analyze Australia's economic landscape and discuss its implications for real estate investment, from economic stability and policy impacts to emerging areas of growth within the Australian market.

Speakers:

Ben Hickey, Head of Australasia Real Estate, **Blackrock**
James Kemp, Head of Real Estate - Asia-Pacific, **Macquarie Asset Management**
Penny Ransom, Chief Investment Officer, **Lendlease**
Sean McMahon, Chief Investment Officer, **Charter Hall**

Moderated by: Andrew Cannane, Senior Executive Director, Head of Real Estate, Asia Pacific, **CSC**

14:05 **Investor Panel: Capital on the move – Korean investors' pursuit of global real estate investments**

Korean investors share insights on their strategies for diversifying into global real estate. The panel covers motivations, target sectors, and the challenges faced by Korean capital as it flows into international markets.

Speakers:

Bumsu Park, Head of Division, Global AM Division, **Samsung SRA Asset Management**
Doyle Kim, Managing Director, **Hana Securities**
Jiroo Eoh, Department Head of Alternative Investment, **ABL Life Insurance**

Moderated by: Kyung Paik, Head of Korea, **Shelter Rock Capital Group**

14:40 **Coffee Break**

15:00 **Investor Panel: Supercharged – Aussie institutional investors expand exposure to global real estate**

With an eye on international expansion, Australian institutional investors discuss their increasing exposure to global real estate and how they're balancing growth, risk, and long-term value in their portfolios.

Speakers:

Anjana Moran, Senior Portfolio Manager - Property Investments, **Aware Super**
Doug Cain, Head of Mandates, **ISPT**
Mark Lee, Senior Portfolio Manager – Head of Real Estate, **Australian Retirement Trust**

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Moderated by: Christie Ou, Senior Reporter, **PERE**

15:35 **Panel: Building a diversified real estate portfolio in India**

India presents unique opportunities and challenges for real estate diversification. This panel explores strategies for building robust, diversified portfolios within the Indian market, focusing on asset allocation and regional growth trends.

Speakers:

Ambar Maheshwari, CEO, **Sammaan Asset Management Limited**

Lata Pillai, Sr. Managing Director & Head - Capital Markets (India), **JLL India**

Pallavi Bhargava, Senior Director, Investment and Asset Management, APAC, **CDPQ**

Siddhartha (Sid) Gupta, Partner, **Rava Partners**

Moderated by: Karun Marwah, Founding Partner, **Endue**

16:10 **Investor Panel: Family Office Strategies – Balancing Wealth Preservation and Growth in Real Estate**

Family offices share their approaches to real estate investing, focusing on how they navigate market cycles to balance wealth preservation with growth. This session explores strategies for sustainable, long-term value in family portfolios.

Speakers:

Adam Lee, Managing Director- Real Estate Investments, **Isola Capital**

Ameer Ibrahim, Family Office - Chief Sustainable Investment Officer, **Hamerslag Private**

Noor Quek, CEO & Founder, **NQ International Pte. Ltd.**

Vishnu Amble, Director, Investment Committee Member & Head of Foundation at **GreenBear Group LLC**

Moderated by: Bic Shan Lee, Founder & CEO, **Amazste Global Private**

16:45 **Keynote Fireside Chat: Vision 2030 in action – How Saudi Arabia is driving diversification beyond oil**

Saudi Arabia's latest projects are reshaping its economy, driving investment into tourism, infrastructure, and real estate. At the forefront is New Murabba, tasked with spearheading the transformation of Riyadh by blending technology, innovation, and sustainability. As the Kingdom accelerates its Vision 2030 agenda, this keynote will explore how strategic investments into megaprojects like these are redefining urban development and opening new investment frontiers.

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Speaker:

Carl Schibrowski, Chief Development Officer, **New Murabba**

Moderated by: Dexter Low, Real Estate Reporter, **Bloomberg**

17:15 **Closing remarks & Networking Cocktails**

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