Private Equity International

Women in Private Markets Summit
North America 2024

Women in Private Markets Summit: North America 2024 Agenda

Day one: May 15

08:00
Registration and coffee

08:45
PEI Welcome

08:50
Chairperson's welcome
Laurie Mahon, Senior Advisor, **Infrastructure Markets**

09:00
Keynote: Managing private markets in a fluid environment
Andrea Auerbach, Partner and Head of Global Private Investments, **Cambridge Associates**

09:30
Allocations and strategic choices for investors in private markets

- Dealing with the denominator effect: to what extent are many investors still over-allocated to private markets?
- The evolution of LPA terms: investor perspectives
- Investor views on GP strategies including continuation funds, margin loans & NAV financing
- Predictions for their allocations in the next decade: which strategies will see more allocations?

Jennie Benza, Investment Manager, Private Markets, **General Electric Pension**
Leslie Vargas, Senior Portfolio Manager, **Resolution Life US**
Petya Nikolova, Deputy CIO and Head of Infrastructure Investments, **New York City Comptroller's Office**

10:10
How are the leading funds in private markets tackling their DEI deficit?

- Example of strategies employed by funds to address internal DEI deficits.
- Analyzing initiatives aimed at promoting DEI within the fund structure and culture
- Assessing the integration of DEI principles across the funds' investment portfolios and decision-making processes.

- Exploring the impact of DEI-focused actions on fund performance

10:50
Coffee & Networking

11:20
The continued rise of secondaries in private markets

- How is the surge in inflation and higher interest rates affecting secondaries markets?
- To what degree is the decline in M&A activity influencing market dynamics?
- Beyond PE: an exploration of the increase in secondaries in wider private markets
- How will the market evolve and grow in the next decade?

Cari Lodge, Managing Director, **CF Private Equity**
Tori Buffery, Partner, **Morningside Capital**

12:00
Democratization of private markets: the emerging landscape in the US and globally

- Providing an overview of the scope of the opportunity
- Investigating potential risks associated with democratization and proposing effective mitigation strategies
- Analyzing the impact of democratization on GP/LP alignment
- Considering some of the innovative strategies that have been launched and what the future could bring

Lisa Larsson, Managing Director, **StepStone Group**
James Del Gaudio, Managing Director, Head of Private Markets, **Pennsylvania, Public School Employees' Retirement System**

12:35
Clean tech 2.0: private markets and the transition to net-zero

- How has the IRA transformed activity?
- Innovative ways to invest in an asset class outside of the usual risk/return for the asset class
- The intersection of PE/venture/growth/infrastructure for investing in the energy transition
- How are managers getting LPs comfortable with the different risk/return of investments?

Tara Mei Smith, ESG Integration Officer, **NYC Office of the Comptroller**
Ashli Aslin, Senior Analyst Real Assets and Infrastructure, **Albourne**

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13:10
Lunch

Women in Infrastructure Forum	Women in Private Equity Forum	Women in Real Estate Forum	Women in Private Debt Forum
14:00 **Opening remarks**	14:00 **Opening remarks**	14:00 **Opening remarks**	14:00 **Opening remarks**
14:05 **The state of play in the North American infrastructure market** - Is the asset class living up to its reputation as a hedge against inflation? - Considering the performance of different sub-asset classes in the current environment - Where are managers seeing opportunities? **Kemi-Christina Abdul**, Managing Director, **BlueHaven**	14:05 **The state of play in North American private equity** - Assessing private equity's performance in relation to other asset classes: - Strategies for enhancing PE returns in challenging times - Discussion around market innovations that managers are employing *Moderator:* **Virginia Lantz**, VP, **Insight Sourcing, Part of Accenture** **Anne Philpott**, Managing Director, **Churchill Asset Management** **Marina Vannucci**, Director, Private Equity, **Swiss Re**	14:05 **The state of play in North American real estate** - How is real estate performing amidst macro and market challenges? - In which sub-sectors and regions are there still opportunities? - What next for the asset class? **Julie Donegan**, Portfolio Manager, **CalSTRS** **Vicky Shiff**, CEO, **Avrio Real Estate** **Maggie Coleman**, Chief Investment Officer, North America, Real Estate, **Manulife Investment Management**	14:05 **The state of play in North American private credit** - How does debt compare to other strategies in the current climate? - To what extent is the market concerned by the refinancing risk? How are firms evolving their strategies in a challenging fundraising environment? Moderator Role: **Reserved** **Katherine McElroy**, Managing Director, Infrastructure Debt US, **Fiera Capital**
14:45 **Short turnaround break**			
14:50 **Digital infrastructure investing**	14:50 **Dealmaking in US private equity** - Are valuations still too high?	14:50 **Where next for logistics and industrial?** - Do they remain attractive for investors?	14:50 **The rise of sponsorless deals**

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- The impact of interest rates and inflation on digital infrastructure - Are there still opportunities in an ultra-competitive space? - The impact of emerging technologies such as AI & machine learning on digital infrastructure **Melannie Pyzik**, Head of Investor Solutions, **Argo Infrastructure Partners** **Canan Anli**, Senior Advisor, **PMP Strategy**	- Evaluating whether dealmaking activities are showing signs of recovery - Identifying hotspots and areas of opportunity **Julia Wittlin**, Partner, **RedBird Capital Partners** **Lane McDonald**, Managing Director, Strategy & Operations, **Omers** **Chenkay Li**, Managing Director, Direct Equity Investments, **Hamilton Lane**	- Finding opportunities in a crowded market - Innovative approaches to sustainability and value creation to drive returns **Sarah Jancot**, Senior Investment Manager, Unlisted Real Estate, Global Logistics, **NBIM** **Marie-Christine Beaulieu**, VP, Asset Management, US Industrial, **Ivanhoé Cambridge** **Geneviève Brassard,** Director, Real Estate Investments, **PSP Investments**	- What is the appeal of non-sponsored deals for investors and borrowers? - How are managers sourcing deals and do they compete with banks? - How does a manager's skillset differ to sponsored transactions?
15:25 **Short turnaround break**			
15:30 **Investing in emerging technologies: hydrogen, batteries, EV & more** - Examining business models in emerging strategies - Considering the extent to which these investments are infrastructure - Investigating the long-term sustainability of battery technology and electric vehicle charging solutions **Vidyu Kishor**, Director, Renewables and Grid Solutions, **Osaka Gas USA** **Dr. Barbara Weber**, Founding Partner, **B Capital**	15:30 **Considering how different strategies are faring in a more challenging environment** - Defining the mid-market: scale and strategies - What strategies and size of funds are faring well in a challenging market? - How are investors viewing different strategies on performance and DEI? And is this impacting investment decisions? **Catherine Hatch**, Private Equity Allocator, **Alaska Permanent Fund**	15:30 **Analyzing the current landscape of real estate debt investing** - Investor views on real estate debt during turbulent times - How are interest rates and inflation affecting real estate debt? - Predictions for the next decade **Robin Potts**, Partner and CIO, **Canyon Partners Real Estate** **Sarah Schwarzschild**, Chief Operating Officer, **Mavik Capital Management**	15:30 **Special situations and distressed debt** - Outlining the scale of the opportunity as more companies run into trouble - To what extent are managers having to adapt their skillsets in the new normal? - Identifying sectors and strategies where there are opportunities **Lexi Fallon**, Formerly - Special Situations, **CPPIB** **Tingting Zhang**, Founder & Chief Executive Officer, **TerraCotta Group** **Eric Newman**, Treasury

Partners	**Corporation** **Aiyu Yuan Nicholson**, Partner, **StepStone Group** **Sheryl Schwartz**, Chief Investment Officer, **ALTI** **Kavita Datta**, Investor Relations and Business Development, **Cebile Capital**		Manager, **City of Stamford** **Beth Duggan**, Associate General Counsel, **Polen Capital**
16:05 **Coffee & networking**			
16:25 **The resilience of infrastructure debt** - How is infrastructure debt performing in the current economy? - Examining the pivotal role played by infrastructure debt in financing critical projects - Expectations for fundraising in the next year **Mansi Patel**, Managing Director, Head of Infrastructure Debt, **MetLife Investment Management** **Marie-Noël Ouellet**, Managing Director, Infrastructure Financing, **CDPQ**	16:25 **Emerging manager update: how are new strategies performing?** - Fundraising tips for emerging managers in a tough market - Laying the groundwork for lasting success - Case studies from the past 12 months **Liz Campbell**, Chief Investment Officer, **Portfolio Advisors** **Gayatri Sarkar**, Founder and CEO, **Advaita Capital** **Michelle Jacobi**, Managing Director, **Gatewood Capital**	16:25 **Multifamily investing: trends, regulation and potential for expansion** - Why are more firms targeting opportunities in multifamily? - The importance of regulation in attracting investors - Considering opportunities beyond the US in this sub-asset class **Christine Espenshade**, Vice Chairman, **NEWMARK** **Maddi Sampson**, Vice President, International Real Estate, **QuadReal Property Group** **Erin Beitz**, Senior Vice President, Residential, **Rockhill Management**	16:25 **Opportunities in the growing speciality finance space** - How are specialty finance companies changing business models? - Investigating the adoption of advanced data analytics and technology-driven solutions - Predictions for the next 5 years **Nicole Byrns**, Alternative Asset Investor, **Independent** **Meggie Daoust**, Senior Director, Capital Solutions, **CDPQ**
17:10 **Short turnaround break**			
17:15 **Crystal ball session: what does the future hold for infrastructure?**	17:15 **Venture & growth investing in a bear market**	17:15 **The future of offices in North America**	17:15 **Corporate credit in a changing environment**

- The extent to which infrastructure will move further into other asset classes - Predictions for fundraising and deal volume in the next 18 months - What is the next megatrend in infrastructure investing? **Janice Ince**, Managing Director, **Pantheon** **Abigail Leung**, Principal, **HOOPP Infrastructure** **Kate Roscoe**, Managing Director, **Manulife Investment Management**	- How have investors adapted to the different macro-environment? - Understanding the strategies employed by investors to navigate risk and seize opportunities - Evaluating the role of diversification and adaptive portfolio management **Summer Zhao**, Investment Director, **Lafayette College** **Rudina Seseri**, Founder & Managing Partner, **Glasswing Ventures** **Kirsten Morin**, Partner, **HighVista Strategies**	- What will office investing look like in 10 years? - Future-proofing your office portfolio - Where in the US and globally are investors seeing opportunities? **Marion Jones**, Managing Director, **JLL Capital Markets Americas** **Gila Cohen**, Partner, Chief Investment Officer, **Vanbarton Group** **Rachel Loeb**, Chief Investment Officer, **Benenson Capital Partners**	- What is driving the opportunity set for flexible capital providers? - How to capitalize on corporate opportunities thru market cycles - Outlook for public and private opportunities **Helena Wang**, Principal, Capital Solutions Group, **CPPIB** **Mary Rooney**, Managing Director, **JP Morgan** **Kristina Matthews**, Managing Director, Client & Product Solutions, **Onex**

17:50
Cocktail reception

Day Two: May 16

08:00-9:00
Invitation only think-tanks
These sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.

- Infrastructure
- Private Equity
- Private Debt
- Real Estate

9:10
State of Private Markets: GP Perspectives on the evolution of alternatives

- How are managers modifying their approaches to navigate shifts in interest rates and inflation?

- To what extent are managers incorporating emerging technologies and innovative solutions to gain a competitive edge?
- Anticipating and navigating forthcoming regulatory changes affecting private markets
- Developing younger talent who are experiencing their first bear market

Elisabeth Troni, Managing Director, Fund Manager, **CBRE Investment Management**

09:45
Fundraising in a more challenging environment

- Developing a value proposition that articulates how you will thrive
- Adopting an investor-centric approach: how can managers differentiate themselves?
- Highlighting case studies to underscore your fund's ability to adapt and excel in difficult market conditions
- Learnings from those who have been on the road in the last 12 months

Maya Rodriguez, Managing Partner & CEO, **AZR Capital**
Ilene Levinson, Managing Director, Fund Investments, **Hamilton Lane**

10:25
PEI Fundraising Report

10:35
Making co-investments work for all: balancing benefits, fees and trust

- Unlocking benefits for investors and fund managers
- Fee structures in co-investing: striking a balance
- Navigating potential challenges and considerations in co-investing
- GP-led continuation funds: fostering alignment and transparency

Anna Dayn, Managing Partner, **New End**
Rachel Goldstein, Investment Principal – Co-investments, **Partners Capital**

11:15
Coffee & networking

11:45
ESG debate: how is the U.S. faring in decarbonising private markets?

- Assessing the extent to which polarisation is impacting advancements in sustainability within U.S. private markets
- Investigating how the Inflation Reduction Act has transformed the sustainability landscape
- Comparing progress in the US and Europe: is the gap narrowing or widening?

- How are managers dealing with investors with such contrasting views on sustainability?

Ekaterina Grigoryeva, Environment and Social Development Specialist, **The World Bank**
Avantika Saisekar, Managing Director of Sustainable Investing, **Wafra Inc.**

12:30
Private Markets: Investment Committee
*Three hand-picked fund managers will present investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on the transactions in our very own investment committee***.**

13:15
Sponsored opportunity: Themed Seated Networking Lunch
A number of tables throughout the room and the exhibition hall. The sponsor can choose topics and bring hosts to the discussions

14:30
Networking Roundtables & Mentoring Discussions

15:30
Close of conference