Private Debt Investor

Seoul Forum

PDI Seoul Forum: Latest Agenda

Tuesday 24th June 2025

08:00 **Registration and networking refreshments**

08:30 **LP Breakfast Briefing**
By invitation only. This session will be off-the-record for qualified institutional investors and allocators to interact with industry peers and discuss your experience.

09:00 **PDI welcome**

09:05 **Welcome from the Chairperson**

09:15 **Opening remarks [English]**

09:30 **Opening panel: The funds driving Korea's push for international portfolios [English]**

- Examine the growth of South Korea's private debt allocation to US and EU funds
- How will markets react to external geopolitical shifts and regulatory cutbacks
- Opportunities for global funds to attract Korean capital seeking greater portfolio diversity
- Understand the strategies gaining rapid attention in a swiftly maturing market

10:20 **Perfectly in balance – the attraction of Direct Lending's low-risk and evergreen returns [English]**

- Engage with how direct lending's need for revolving credit creates evergreen returns
- The attraction for Japanese investors for predictable cash flows
- Explore the individual benefits of sponsored versus non-sponsored deals
- Which markets are proving to have the best risk-return profiles across the direct lending landscape

Panellists:
Kevin Lawi, Managing Director, Private Credit Portfolio Manager and Head of Origination, **UBS**
Senior Representative, **Deerpath Capital**

11:00 **Networking break**

11:20 **Opportunistic Credit and how to swiftly take advantage of market events**

- As market dislocations erupt, how can funds act fast and with fiduciary caution
- Better understand the niche approaches within the Opportunistic Credit umbrella
- Hear why funds are seeing an uptick in Opportunistic Credit fundraising
- Consider the most important due diligence steps when reacting to market opportunities

12:00 **Recognizing the right fit – differences between US & European Direct Lending**

- Examine how global funds approach corporate lending strategies

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- How will the geopolitical shifts impact each market's competitive advantages
- Discuss which industries might benefit most from a corporate-friendly tax regime
- How will lower tax burdens impact private equity's pursuit of NAV finance?

12:40 **Networking luncheon**

13:40 **Private credit strategies: Key strategies for Korean investors [English/Korean]**

- Discuss with global private debt leaders how they approach their niche
- Better engage with the range of strategies at play in an expanding marketplace
- An allocator's view on what makes for an attractive manager engaging in a particular area
- The risk-reward profiles of different strategies, and the variances between the US and EU

14:20 **Venture debt – financing the next unicorn [English]**

- The reputation of Korean investors in supporting new entrepreneurs
- Explore the underserved opportunities in global markets and where opportunity exists
- How to identify effective venture capital partners requiring finance support for their portfolios
- What demands do Korean investors have to allay risk concerns for venture debt

15:00 **Networking break**

15:20 **Presentation: PDI's fundraising reports analysis [English]**

15:35 **Panel: Real Asset debt and the attraction of long-term returns [English/ Korean]**

- Why real estate and infrastructure remain a crucial asset class for Korean investors
- How to access the growing demand for residential real estate
- The intersection between digital infrastructure and real estate demand
- Why the prospect of long-term certainty allows for greater short-term risk

16:10 **The differing models for Specialty Finance across selected industries**

- Engage with the burgeoning world of non-traditional lending strategies
- As transport booms, understand the evolution of shipping and aircraft finance
- Understand the role of Specialty Finance in supporting entrepreneurs intellectual property
- How the imposition of new global regulatory regimes will impact regulatory capital

16:50 **Closing keynote investor panel: Role of Korean Pensions in guiding market development [Korean]**

- How is the present landscape impacting decision-makers' commitment to private debt in terms of scale, strategies and sectors?
- What is the most important advice for private debt fund managers?
- What are investors' mid-long term portfolio strategies and key focus in H2 of 2025?

17:30 **Closing remarks, followed by Cocktail reception**

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