

Infrastructure Investor Japan Korea Week

10-14 June 2024 (Seoul 10-11 June, Tokyo 13-14 June)

Monday 10 June (Times in KST/JST)

1800: Welcome Cocktail Reception

Tuesday 11 June (Times in KST/JST)

Live Sessions with Korea Investors Simultaneous translation in Korean and English

0830 Registration & Networking

0900 PEI Opening Remarks

0910 LP Keynote Fireside Chat

0940 Keynote Panel: Infrastructure investing at maturation: Will it remain a resilient asset class?

- -How will the interest rate environment and continuing geopolitical uncertainty shape GPs' investment strategies going forward?
- -Will the impact of digitalisation and decarbonisation continue to drive investment opportunities in the asset class?
- -2023 was a challenging year for fundraising are GPs seeing stronger interest in 2024?

Moderator: Daniel Kemp, APAC Editor, Infrastructure Investor Speakers: Wei-Sun Teh, Executive Director, Infrastructure, IFM Investors Niall Mills, Global Head, Igneo Infrastructure Partners

1030 Break

1100 Panel: Seizing on the growth opportunities in the energy transition

- How do you find value in growth technologies such as hydrogen and carbon capture?
- What are the untapped or niche areas of the energy transition with the most growth potential?
- How should LPs view supply chain and regulatory challenges when making investments?

Moderator: John Walker, Chairman, Eastpoint Partners Limited

Speakers: Peter Schümers, Partner & Co-Head Investment, Energy Infrastructure





Partners

1150 Presentation

1210 Lunch & Networking

1310 Panel: Moving up the risk curve - the case for investing in core plus and value add

- What are the relative merits of investing in higher-risk assets as opposed to core infrastructure in the current economic environment? For more information regarding the event, please visit the event website.
- As competition has increased for core-plus infrastructure assets, are returns still as attractive as in previous years? Are deals harder to access?
- Which subsectors and geographies have the strongest growth potential?

Moderator: Dong Hun Jang Senior Advisor, Yulchon LLC Speakers: Sam Lissner, Principal, Ridgewood Capital Jamie Storrow, Managing Director & Head of Infrastructure Northleaf Capital Partners

1400 Presentation

Speaker: Ethan Koh, Head of Global Research Operations, PEI

1420 Panel: Specialise or diversify? What are the optimal investing strategies for Korean LPs in the current environment?

- -How has the macroeconomic climate impacted on asset allocations?
- What are the correlations and synergies between investing in GX and DX?
- -What are the main drivers behind the increasing number and size of sector specific funds in the market?

1510 Break

1540 Panel: Korean LPs – what is their current appetite for infrastructure compared to other private assets?

- What is the current Korean LP appetite for infrastructure compared to real estate, private debt, and PE? Does it compare favourably?
- How has the denominator effect impacted on Korean LPs' investment portfolios?
- Do Korean LPs have a current preference/aversion for certain types of GPs? Is it possible for emerging fund managers to successfully fundraise in Korea?

Moderator: Monica Bae, Director, Investor Practice, AIGCC





1630 Panel: Korean investors' guide to understanding infrastructure valuations

- Will core infrastructure valuations remain strong in a higher-interest-rate world?
- Understanding the difference in valuations between private vs. public market infrastructure
- Will regulatory pressures and/or other factors lead to tighter scrutiny over asset valuations?

Speakers: Serkan Bahceci, Partner/Head of Research, Arjun Infrastructure Partners

1715 Cocktail Reception

Thursday 13 June (Times in KST/JST)

Live Sessions with Japanese Investors Simultaneous translation in Japanese and English

0730 Japanese LP breakfast briefing

0830 Registration & networking

0900 PEI Opening remarks

0910 Keynote Presentation

Ryusuke Bushimata, Director, International Bureau, Ministry of Finance Japan

0930 Keynote Panel: Infrastructure investing at maturation: Will it remain a resilient asset class?

- How will the interest rate environment and continuing geopolitical uncertainty shape GPs' investment strategies going forward?
- -Will the impact of digitalisation and decarbonisation continue to drive investment opportunities in the asset class?
- -2023 was a challenging year for fundraising are GPs seeing stronger interest in 2024?

Moderator: Daniel Kemp, APAC Editor, Infrastructure Investor Niall Mills, Global Head, Igneo Infrastructure Partners

1020 Break





1050 Panel: Seizing on the growth opportunities in the energy transition

- How do you find value in growth technologies such as hydrogen and carbon capture?
- What are untapped or niche areas of the energy transition to look at with the most growth potential?
- How should LPs view supply chain and regulatory challenges when making

Moderator: Yuriy Humber, President, Yuri Group

Speakers: Peter Schümers, Partner & Co-Head Investment, Energy Infrastructure

Partners

Neil Doherty, Executive Director, IFM Investors

1140 Presentation

Speaker: Ross Israel, Head of Global Infrastructure, QIC

1200 Lunch & Networking

Stream A: Sustainability & the energy transition	Stream B: Infrastructure strategies & sectors
1310 Panel: The rise and rise of infrastructure secondaries	1310 Panel: Specialise or diversify? What are the optimal investing strategies for
- What are the key market drivers spurring on the growth of infrastructure secondaries?	Japanese LPs in the current environment? -How has the macroeconomic climate
Understanding the pricing dynamics of the current secondaries market	impacted on asset allocations? -What are the correlations and synergies between investing in GX
- How can secondaries investing benefit Japanese LPs as a means of J-curve mitigation?	and DX? -What are the main drivers behind the increasing number and size of sector specific funds in the market?
Moderator: Jingjing Bai, Senior Advisor, bfinance Speakers: Joji Takeuchi, Chief, Private Asset Investments, Asset Management One	Moderator: Hiroto Asakawa, Chief Senior Consultant, Sumitomo Mitsui
	Research Speakers: Serkan Bahceci, Partner/Head of Research, Arjun Infrastructure Partners





1350 Panel: Investing in infrastructure through an ESG lens - The case for ESG: why it should be at the forefront of Japanese LPs' investing decisions in the asset class -The role of data in ESG investing: are we moving towards greater standardisation? Moderator: Takaaki Hoshino, Executive Officer, Head of Global Fund Investment, DBJ Asset Management Philip Kent, Director, Gravis	Omar Jaffrey, Founder & Managing Partner, Palistar Capital Jamie Storrow, Managing Director & Head of Infrastructure, Northleaf Capital Partners 1350 Panel: Spotlight on the Australian market -Are there still major privatisation investing opportunities in the pipeline? - Investing in Australian mid-market renewables For more information regarding the event, please visit the event website Successful case studies where ESG integration has created long-term value for infrastructure assets - Understanding the current local regulatory environment – help or hindrance? Moderator: Tom Taylor, Reporter,
1430 Panel: Equity vs Debt — which is the better strategy in the current market? - How have infrastructure debt GPs performed in the current interest rate environment? - Does infra debt have a comparative advantage to equity in light of the current global economy? - Which types of deals will be attractive for infrastructure debt in the near-to-mid-term? Moderator: Sayaka Iwase, Director, Five Arrows Managers S.A	Infrastructure Investor 1430 Panel: Japan investors' guide to understanding infrastructure valuations -Will core infrastructure valuations remain strong in a higher-interest rate world? - Understanding the difference in valuations between private vs. public market infrastructure - Will regulatory pressures and/or other factors lead to tighter scrutiny over asset valuations?

1510 Break





1550 Presentation

Speaker: Andrew Rodriguez, Senior Research Associate, PEI

1610 Panel: Japanese LPs – still bullish for increasing infrastructure allocations?

- -As Japanese LPs now have some track record in the asset class how do they evaluate their commitments so far?
- How has the depreciating yen impacted on LPs' investment strategies?
- -What are the lessons learnt so far from their investments? Would they have made any changes in retrospect?

Moderator: Takako Koizumi, CIO, **Mitsui & Co Alternative Investments**Speakers: Koji Someno, Head of Real Asset Fund Investment Div. Alternative Investment Dept. **Dai-ichi Life Insurance**Tomoya Hori, Director, **Japan Post Bank**Miho Hosoya, Senior Consultant, **Mercer**Tuck Furuya, CEO, **Ark Totan Alternative Co., Ltd.**

1700 Cocktail Reception

Friday 14 June (Times in KST/JST)

Live Sessions with Japanese Investors Simultaneous translation in Japanese and English

0830 Japanese LP breakfast briefing

0900 Registration & networking

0930 PEI Opening remarks

0935 Keynote Presentation

Grace Qiu Tiantian, Senior Vice President, Total Portfolio Policy & Allocation, Economics and Investment Strategy, **GIC**

0955 Keynote Panel: Accelerating Japanese institutional capital into infrastructure and alternatives

- What structural and regulatory changes need to be made to help accelerate LPs investments into infrastructure and private markets? Is the gatekeeper model fit for purpose?





-Which Japanese LPs have found the most success from allocating to infrastructure? What made them stand out?

For more information regarding the event, please visit the event website.

- Corporate pension funds are still lagging; how do we enable them to invest more in private markets and infrastructure?

Moderator: Hidekazu Ishida, Special Advisor, **FinCity.Tokyo**Speakers: Toru Masuda, Sumitomo **Mitsui Trust Bank**Tadasu Matsuo, Managing Director, Head of Global Alternative Investments, **Japan Science & Technology Agency (JST)**

1040 Break

1110 Panel: The rise and rise of infrastructure secondaries

- -What are the key market drivers spurring on the growth of infrastructure secondaries?
- -Understanding the pricing dynamics of the current secondaries market
- -How can secondaries investing benefit Japanese LPs as a means of J-curve mitigation?

Moderator: Dan Shulman, CEO, **Shulman Advisory** Speakers: Kenjiro Okamura, CEO, **Japan Extensive Infrastructure** Jose Antonio Millan Ruano, CEO, **Nozomi Energy K.K**

1200 Panel: Japan's domestic infrastructure investing challenge - where is the deal flow?

- -Recent offshore wind auctions what are the lessons learnt? How do we overcome the structural barriers to investing in the sector?
- Battery storage and the growing demand for grid-scale batteries where are the investing opportunities for private capital?
- Are there opportunities in investing in niche domestic infrastructure assets that may have been overlooked?

Moderator: Alexander Wellsteed, Principal Evaluation Specialist, **ADB**Speakers: Dr. Mathias Bimberg, Managing Director, Head of Infrastructure, **Prime Capital AG**Sam Lissner, Principal, **Ridgewood Capital**

1250 Lunch & Networking

1350 Close of Conference

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