

Infrastructure Investor Japan Korea Week

10-14 June 2024 (Seoul 10-11 June, Tokyo 13-14 June)

Monday 10 June (Times in KST/JST)

1800: Welcome Cocktail Reception

Tuesday 11 June (Times in KST/JST)

Live Sessions with Korea Investors Simultaneous translation in Korean and English

0830 Registration & Networking

0900 PEI Opening Remarks

0910 LP Keynote Fireside Chat

0940 Keynote Panel: Infrastructure investing at maturation: Will it remain a resilient asset class?

- How will the interest rate environment and continuing geopolitical uncertainty shape GPs' investment strategies going forward?
- Will the impact of digitalisation and decarbonisation continue to drive investment opportunities in the asset class?
- 2023 was a challenging year for fundraising – are GPs seeing stronger interest in 2024?

Moderator: Daniel Kemp, APAC Editor, Infrastructure Investor
Niall Mills, Global Head, Igneo Infrastructure Partners

1030 Break

1100 Panel: Seizing on the growth opportunities in the energy transition

- How do you find value in growth technologies such as hydrogen and carbon capture?
- What are the untapped or niche areas of the energy transition with the most growth potential?
- How should LPs view supply chain and regulatory challenges when making investments?

Moderator: John Walker, Chairman, Eastpoint Partners Limited

1150 Presentation

For more information regarding the event, please visit the [event website](#).

1210 Lunch & Networking

1310 Panel: Moving up the risk curve – the case for investing in core plus and value add

- What are the relative merits of investing in higher-risk assets as opposed to core infrastructure in the current economic environment?
For more information regarding the event, please visit the [event website](#).
- As competition has increased for core-plus infrastructure assets, are returns still as attractive as in previous years? Are deals harder to access?
- Which subsectors and geographies have the strongest growth potential?

Speakers: Sam Lissner, Principal, Ridgewood Capital

1400 Presentation

Speaker: Ethan Koh, Head of Global Research Operations, PEI

1420 Panel: Specialise or diversify? What are the optimal investing strategies for Korean LPs in the current environment?

- How has the macroeconomic climate impacted on asset allocations?
- What are the correlations and synergies between investing in GX and DX?
- What are the main drivers behind the increasing number and size of sector specific funds in the market?

1510 Break

1540 Panel: Korean LPs – what is their current appetite for infrastructure compared to other private assets?

- What is the current Korean LP appetite for infrastructure compared to real estate, private debt, and PE? Does it compare favourably?
- How has the denominator effect impacted on Korean LPs' investment portfolios?
- Do Korean LPs have a current preference/aversion for certain types of GPs? Is it possible for emerging fund managers to successfully fundraise in Korea?

Moderator: Monica Bae, Director, Investor Practice, AIGCC

For more information regarding the event, please visit the [event website](#).

1630 Panel: Korean investors' guide to understanding infrastructure valuations

- Will core infrastructure valuations remain strong in a higher-interest-rate world?
- Understanding the difference in valuations between private vs. public market infrastructure
- Will regulatory pressures and/or other factors lead to tighter scrutiny over asset valuations?

Speakers: Serkan Bahceci, Partner/Head of Research, Arjun Infrastructure Partners

1715 Cocktail Reception

Thursday 13 June (Times in KST/JST)

Live Sessions with Japanese Investors Simultaneous translation in Japanese and English

0730 Japanese LP breakfast briefing

0830 Registration & networking

0900 PEI Opening remarks

0910 Keynote Presentation

Ryusuke Bushimata, Director, International Bureau, **Ministry of Finance Japan**

0930 Keynote Panel: Infrastructure investing at maturation: Will it remain a resilient asset class?

- How will the interest rate environment and continuing geopolitical uncertainty shape GPs' investment strategies going forward?
- Will the impact of digitalisation and decarbonisation continue to drive investment opportunities in the asset class?
- 2023 was a challenging year for fundraising – are GPs seeing stronger interest in 2024?

Moderator: Daniel Kemp, APAC Editor, **Infrastructure Investor**
Niall Mills, Global Head, **Igneo Infrastructure Partners**

For more information regarding the event, please visit the [event website](#).

1020 Break

1050 Panel: Seizing on the growth opportunities in the energy transition

- How do you find value in growth technologies such as hydrogen and carbon capture?
- What are untapped or niche areas of the energy transition to look at with the most growth potential?
- How should LPs view supply chain and regulatory challenges when making

Moderator: Yuriy Humber, President, Yuri Group

1140 Presentation

1200 Lunch & Networking

Stream A: Sustainability & the energy transition	Stream B: Infrastructure strategies & sectors
<p>1310 Panel: The rise and rise of infrastructure secondaries</p> <ul style="list-style-type: none"> - What are the key market drivers spurring on the growth of infrastructure secondaries? - Understanding the pricing dynamics of the current secondaries market - How can secondaries investing benefit Japanese LPs as a means of J-curve mitigation? <p>Moderator: Jingjing Bai, Senior Advisor, bfinance</p>	<p>1310 Panel: Specialise or diversify? What are the optimal investing strategies for Japanese LPs in the current environment?</p> <ul style="list-style-type: none"> -How has the macroeconomic climate impacted on asset allocations? -What are the correlations and synergies between investing in GX and DX? -What are the main drivers behind the increasing number and size of sector specific funds in the market? <p>Moderator: Hiroto Asakawa, Chief Senior Consultant, Sumitomo Mitsui Research Speakers: Serkan Bahceci, Partner/Head of Research, Arjun Infrastructure Partners</p>
<p>1350 Panel: Investing in infrastructure through an ESG lens</p> <ul style="list-style-type: none"> - The case for ESG: why it should be at the forefront of Japanese LPs' investing decisions in the asset class -The role of data in ESG investing: 	<p>1350 Panel: Spotlight on the Australian market</p> <ul style="list-style-type: none"> -Are there still major privatisation investing opportunities in the pipeline? - Investing in Australian mid-market renewables

For more information regarding the event, please visit the [event website](#).

are we moving towards greater standardisation?

Moderator: Sayaka Iwase, Director, **Five Arrows Managers S.A**

For more information regarding the event, please visit the [event website](#).

- Successful case studies where ESG integration has created long-term value for infrastructure assets
- Understanding the current local regulatory environment – help or hindrance?

1430 Panel: Equity vs Debt – which is the better strategy in the current market?

- How have infrastructure debt GPs performed in the current interest rate environment?
- Does infra debt have a comparative advantage to equity in light of the current global economy?
- Which types of deals will be attractive for infrastructure debt in the near-to-mid-term?

1430 Panel: Japan investors' guide to understanding infrastructure valuations

- Will core infrastructure valuations remain strong in a higher-interest rate world?
- Understanding the difference in valuations between private vs. public market infrastructure
- Will regulatory pressures and/or other factors lead to tighter scrutiny over asset valuations?

1510 Panel: Break

1550 Presentation

Speaker: Andrew Rodriguez, Senior Research Associate, **PEI**

1610 Panel: Japanese LPs – still bullish for increasing infrastructure allocations?

- As Japanese LPs now have some track record in the asset class – how do they evaluate their commitments so far?
- How has the depreciating yen impacted on LPs' investment strategies?
- What are the lessons learnt so far from their investments? Would they have made any changes in retrospect?

Moderator: Takako Koizumi, CIO, **Mitsui & Co Alternative Investments**

Speakers: Koji Someno, Head of Real Asset Fund Investment Div. Alternative Investment Dept. **Dai-ichi Life Insurance**

Tomoya Hori, Director, **Japan Post Bank**

Miho Hosoya, Senior Consultant, **Mercer**

Tuck Furuya, CEO, **Ark Totan Alternative Co., Ltd.**

For more information regarding the event, please visit the [event website](#).

1700 Cocktail Reception

Friday 14 June (Times in KST/JST)

Live Sessions with Japanese Investors Simultaneous translation in Japanese and English

0830 Japanese LP breakfast briefing

0900 Registration & networking

0930 PEI Opening remarks

0935 Keynote Presentation

Grace Qiu Tiantian, Senior Vice President, Total Portfolio Policy & Allocation, Economics and Investment Strategy, **GIC**

0955 Keynote Panel: Accelerating Japanese institutional capital into infrastructure and alternatives

- What structural and regulatory changes need to be made to help accelerate LPs investments into infrastructure and private markets? Is the gatekeeper model fit for purpose?
 - Which Japanese LPs have found the most success from allocating to infrastructure? What made them stand out?
- For more information regarding the event, please visit the [event website](#).
- Corporate pension funds are still lagging; how do we enable them to invest more in private markets and infrastructure?

Moderator: Hidekazu Ishida, Special Advisor, **FinCity.Tokyo**

Speakers: Toru Masuda, Sumitomo **Mitsui Trust Bank**

Tadasu Matsuo, Managing Director, Head of Global Alternative Investments, **Japan Science & Technology Agency (JST)**

1040 Break

1110 Panel: The rise and rise of infrastructure secondaries

- What are the key market drivers spurring on the growth of infrastructure secondaries?
- Understanding the pricing dynamics of the current secondaries market
- How can secondaries investing benefit Japanese LPs as a means of J-curve mitigation?

For more information regarding the event, please visit the [event website](#).



**Infrastructure
Investor
Network**

Japan Korea Week

Moderator: Dan Shulman, CEO, **Shulman Advisory**

Speakers: Kenjiro Okamura, CEO, **Japan Extensive Infrastructure**

Jose Antonio Millan Ruano, CEO, **Nozomi Energy K.K**

1200 Panel: Japan's domestic infrastructure investing challenge – where is the deal flow?

-Recent offshore wind auctions - what are the lessons learnt? How do we overcome the structural barriers to investing in the sector?

- Battery storage and the growing demand for grid-scale batteries – where are the investing opportunities for private capital?

- Are there opportunities in investing in niche domestic infrastructure assets that may have been overlooked?

Moderator: Alexander Wellsted, Principal Evaluation Specialist, **ADB**

Speakers: Dr. Mathias Bimberg, Managing Director, Head of Infrastructure, **Prime Capital AG**

Sam Lissner, Principal, **Ridgewood Capital**

1250 Lunch & Networking

1350 Close of Conference

For more information regarding the event, please visit the [event website](#).