

NEXUS 2024

Agenda

March 6-8, 2024 | JW Marriott Orlando, Grande Lakes | Orlando, FL

Wednesday, March 6			
9 am – 12 pm	Investor Leadership Council	Managing Partner Council	Women in Private Equity Council
12 pm – 2 pm	Combined Council Lunch in the Citrus Garden		
3 pm – 7 pm	<p>Grand Opening Gala Reception on The Valencia Lawn</p> <p>PEI Center Stage – The Honors Series: Hosted by the PEI Group editorial team, learn from the top leaders who are dominating the investor landscape, as they make incredible inroads on building out their high growth investment programs. These are the leaders of legacy that will be honored for their strategic foresight and team empowerment.</p> <p><i>(Check event app for interview schedule)</i></p> <p>VIP Meet & Greet: An opportunity to meet some of the notable leaders setting the pace in Private Equity – Including our 2023 award winners: Top 40 under 40, <i>Private Equity International's Women of Influence</i>, amongst other leaders from the PEI 300 and Global Investor 100 rankings and some special guests.</p> <p>Networking Lounge & Station: A place to arrange meetings with other attendees via the networking app. You will also find PEI Group's networking team here who can help you build your schedule of meetings and events as you plan out your activities for the days ahead.</p> <p>Gala Stage: Enjoy live music and entertainment throughout the evening, relax with old and new friends ahead of the busy days ahead.</p> <p><i>Also available – charging stations, free flow food and beverages will be provided from 3pm.</i></p>		



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For registration questions:
Anna Dorokhin
anna.d@pei.group

For sponsorship inquiries:
Jimmy Kurtovic
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For speaking opportunities:
Jenna Williams
jenna.w@pei.group

8 pm – 10 pm	Investor advisory board dinner (Invitation only)	Private networking dinners (Private hosts, invitation only)
	No plans, but still want to socialize? PEI will host you for a relaxed evening bite and drink overlooking the lakes.	






Thursday, March 7

7:30 am	Early registration & networking Meeting rooms open
7:45 am	Investor breakfast & workshop: The LPA negotiation – Changing the terms and conditions: Understand the impact in tougher markets.
Plenary sessions	
8:35 am	Chairperson’s opening remarks
8:45 am	Making the mark: Headlines of 2023 that will shape the 2024 LP-GP Nexus Learn from the editors on the front lines as PEI Group’s team of award-winning private markets journalists and researchers, take to the stage, bringing to life the stories that defined private equity in 2023 and give the exclusive on the issues that will dominate headlines in 2024.
9:35 am	Keynote panel: “In-the-know” investors: The seven profound themes impacting allocations in 2024 Faced with inflation and higher interest rates, investors have realized that the post pandemic surge in deal volumes and fundraising has suffered. Despite a substantial inventory of dry powder, investors are additionally struggling with overallocation challenges (i.e., the denominator effect), dislocation in asset prices, lower availability and rising cost of debt. Dissecting this present landscape, Private Equity International’s LP Perspectives 2024 report will be supplemented by an analytical review from some of the most accomplished investors in the western hemisphere. Dan Gunner , Research Director, PEI Group <i>Followed by Investor Panel, moderated by Dan Gunner.</i> <i>Meet the Panel in the LP Lounge for a coffee and a brief, LP-only Q&A.</i>
10:20 am	Structured networking and refreshments
10:50 am	Keynote fireside chat: Navigating inflation pressures and high interest rates With Philip Borel , Group Editorial Director, PEI Group <i>Join the keynote speaker in the Editor’s Lounge at 11:45 am for an informal Q&A (open to subscribers only).</i>



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11:20 am	Keynote Panel: The Portfolio Design Work - Delivering the highest level of return for the given risk As we develop a better understanding of how extensive the downturn will be for 2024, we will measure where PE compares within the diversification strategy and explore opportunities to generate strong portfolio returns within the asset class. Learn how to best develop resiliency, mitigate exposure to loss and test investment concepts that bridge asset returns to investment values.		
11:50 am	Panel: Revolutionizing our engagement with the market: Does AI deserve a seat on the investment board? In a world that values speed to market and digital prowess, the emergence of generative AI systems, like ChatGPT, will create a paradigm shift that not only enhances our roles, but may intelligently spearhead our investment decisions. Considering the pervasiveness of this disruption, we will explore how best to assess AI's increasingly expansive significance, how to take advantage of the rapidly changing landscape and the ramifications of adopting AI into investment decision making processes.		
12:20 pm	Keynote interview: A soft landing for the U.S. economy and a regulatory green light? The Fed's view on the future of private lending		
12:45 pm	Structured networking lunch: Roundtable themes TBA		
Deep dive track sessions & lounges			
<p>The Board Room (<i>Invite only</i>) – Open 2:30 pm – 5:00 pm</p> <p>This is a closed-door and invitation only council meeting. Provided exclusively for our Institutional Executives to formally discuss the most pressing pain points and impactful strategies for both professional and portfolio growth.</p>	<p>The Editors' Lounge (<i>PEI Group subscribers only</i>) – Open 2:30 pm – 5:00 pm</p> <p>You heard it first through our live stream, “boots on the ground” editorial activation, where our prominent journalists continue to intimately engage our top industry experts in real talk insights and best practices.</p>	<p>Investor Think Tanks (<i>Sign up required in advance</i>) – Open 2:30 pm - 5:00 pm</p> <p>Provided exclusively for our Institutional investors, join small discussion groups focused on your institution type (i.e., foundation, endowment, public/private pension, sovereign wealth, healthcare and insurance, family office, and HNWI). We will assess portfolio construction and address the most pressing priorities that consider the resources/ guidelines you operate within.</p> <p><i>Agenda to be announced.</i></p>	
<p>Emerging sectors deep dive (<i>Sign up required in advance</i>) Open 2:30 pm - 5:00 pm</p> <p>Formally collaborate on the most influential and sustainable sector investments (e.g., real estate, Infrastructure, real assets, etc.) – understand the</p>	<p>Networking Lounge Open 2:30 pm - 5:00 pm</p> <p>Open to all as a separate space to work, charge your phone, connect, and build upon your insights</p>	<p>Meet the speakers (Exclusive to investors) Open 2:30 pm - 5:00 pm</p> <p>Provided exclusively for our Institutional investors to connect with speakers as they come offstage for a private Q&A. This will apply to all sessions throughout the five tracks.</p>	

landscape and how best to assess risk. Agenda to be announced.					
	Track 1:  Private Equity International Trending in PE	Track 2:  Secondaries Investor Secondaries	Track 3:  Private Equity International Private wealth & the democratization of private markets	Track 4:  Buyouts US mid-market highlights	Track 5:  PE Hub Dealmaking in 2024
2:30 pm	Dual perspective case study: Accelerate growth at all costs <ul style="list-style-type: none"> • With new debt and capital becoming scarce amidst a declining valuation environment, is now the time for growth equity to shine? • Compare performance across buyouts and growth equity, as you deliberate over the most promising strategy for your portfolio at this time. 	Keynote panel: The state of play for GP-led secondaries - A liquidity tool for investors or conflict of interest? <p>Determine how best to align interests, timing, disclosures, and price discoveries for informed decision-making on selling or rolling into continuation vehicles.</p>	Fireside Chat: Empowering Private Wealth Investors - Education at the pinnacle of PE's democratization <p>Investors seek the most effective methods for making well informed decisions on the liquidity/risk-return profile and creating alignment with their goals. We will dissect the best approaches to building trust and educating on the nuances associated with illiquid investments.</p>	Case study: A check on reality - The valuation appraisal <p><i>Investors should be taking the opportunity to assess:</i></p> <ul style="list-style-type: none"> • The valuation landscape, mark downs and where private markets will be for the year ahead • Return expectations - where the exits are and where the money is flowing • How buyers and sellers are coming to terms on pricing/overcoming the gap • What LPs should be looking for in new funds 	Interactive panel: The dealmaking sweet spot - Life in the lower middle market <p>With baby boomers accounting for nearly 2.3 million small, yet thriving U.S. businesses, a large percentage have no succession or exit plan in place. Knowing this market offers compelling returns and flexibility in exit plans when compared to larger deals, we strategize around:</p> <ul style="list-style-type: none"> • What forces are driving small private companies to sell • The sectors that are most ripe for dealmaking and consolidation in expertise • Overcoming the challenges to educating sellers about PE.

3:00 pm	<p>Panel: The institutionalization of GP stakes</p> <p>Exploring what investors need to know in light of deal volume looking likely to increase in the coming years. We further assess the implications for LPs if a GP sells a stake.</p>	<p>Case study: The risk-return spectrum - Benchmarking secondaries in a more impactful way</p> <p>Learn how the maturation of the market will engender a more nuanced way to benchmark risks/rewards for institutional investors</p> <p>Further deep dive on capital constraints, regulation & the impacts of AI.</p>	<p>Investor panel: Democratization and alignment in LP/GP expectations</p> <p>Explore how family offices, wealth managers and HNWI's approach democratization and how they can establish their negotiating power for return expectations that resemble that of institutional investors. Further analyze the advancement of tech to promote such opportunities.</p>	<p>Interactive panel: Smart buy-in for buyouts in mid-market funds</p> <p>Between market highs of dry powder and increased volatility, middle-market funds dominated in buyout capital raised for H1 of 2023. Now is the time for the most prominent buyout managers, alongside LPs to focus on the:</p> <ul style="list-style-type: none"> • Main drivers of mid-market deal flow • Sectors/regions showing the most promising growth • Re-analyzing of practices/mistakes in succession planning for both portfolio companies and PE firms. 	<p>Keynote Panel: The key to succeed – Upgrading the sourcing model</p> <p>With an entrepreneurial mindset and record returns, these top producing firms will contextualize their sourcing process and how it has evolved since Covid. Beyond identifying an “exceptional business” prototype, even in the most unexpected of sectors, we discuss:</p> <ul style="list-style-type: none"> • Finding and securing new deals in this competitive landscape • Generative AI and the new tech involved • Upgrades in processing due diligence <p>They will also provide their outlook on the deal-making cadence for the future.</p>
3:30 pm	Networking refreshments				
4:00 pm	<p>Panel: Cueing up Co-investments - Advantages and pitfalls</p>	<p>Interactive Panel: Are continuation funds on</p>	<p>Fireside keynote: Employee Shared Ownership Programs:</p>	<p>Working Groups: Break out into peer brainstorming to work through best</p>	<p>Case Study: The Year of the Add-On-Mapping and maximizing high-value</p>



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	<ul style="list-style-type: none"> • Determine the availability for co-investments as GPs raise bigger funds. • Dive deeper on NAV financing and the expected impact on subscription lines in a higher, possibly longer interest rate environment • Creatively collaborate on investor value-adds and how they can differentiate themselves in a syndication deal 	<p>the path to continual growth?</p> <p><i>Deep dive on:</i></p> <ul style="list-style-type: none"> • What the growth of continuation vehicles means for investors and how will they back them in the long term. • How the SEC’s third-party fairness opinion mandate may impact cost and viability of continuation funds. <p><i>Where should LPs:</i></p> <ul style="list-style-type: none"> • Cut down on exposures to sell in secondaries. • Compare pricing structures to invested costs and buyers’ expectations of LP portfolios. 	<p>Increased fund performance via shared prosperity</p> <p>With unique bipartisan support for ESOPS, the idea that everyone in a portfolio company can participate in the economic upside of a successful buyout hits the “bullseye” in terms of bolstering private equity’s “license to operate”. Increased performance and therefore returns for PE funds, seem highly promising in this regard. Thoroughly evaluate dual perspectives on how to successfully implement ESOPS as we discuss:</p> <ul style="list-style-type: none"> • What works and what hinders productivity/retention • Protection of employee investments during challenging stages • What constitute measurable impacts 	<p><i>practices for the following.</i></p> <p>Working Group 1: Determining quantifiable key performance metrics for re-upping decisions and commitment size.</p> <p>Working Group 2: Analyzing the denominator effect and its impact on risk returns and liquidity options.</p> <p>Working Group 3: Investors’ reengagement on DPI and ensuring money back from the PE portfolio.</p>	<p>acquisition opportunities</p> <p>As larger deals are becoming increasingly harder to get done, add-ons have become more important than ever. In multiplying the value of a portfolio company, we assess strategies for finding high-value add-on acquisitions, market mapping expansions into new regions and how they are affecting returns in exits.</p>
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4:30 pm	<p>Case Study: The Future of co-investments and shadow capital</p>	<p>Working Group 1: Enhancing returns via co-investments in the secondaries space</p> <p>Working Group 2: How GP stake firms differentiate their capital</p> <p>With many recent entrants, assess the pros/cons of GP stake sales, borrowing & listing.</p>	<p>Interactive roundtables: Reshaping our private wealth strategies</p> <p>Take part in our deep dives that address the more pressing complexities private wealth will face and how they can effectively navigate them to thrive in this market:</p> <p>Roundtables TBA</p>	<p>Working Group 4: Investor views on continuation funds and other GP-led deals</p> <p>Working Group 5: Culling the portfolio: Determining who stays and who goes.</p> <p>Working Group 6: The new market and how due diligence processes have changed compared to 5 years ago.</p> <p>Working Group 7: Balancing the score: Preventing long-term ramifications for Buyouts fundraising misses</p> <p>Assess the landscape for largest buyout funds and collaborate on best approaches to prioritize or shift capital.</p>	<p>Roundtables: Exit Strategies in Today's Challenging Environment</p> <p>Evaluate the strategy around how you're going to exit; how the company is going to be positioned; the breadth of buyers and the value drivers, as you look to sell to:</p> <p>Roundtable 1: strategic buyers Roundtable 2: other PE firms Roundtable 3: your own PE firm (via a continuation fund or reinvesting) Roundtable 4: Going public</p>
5:30 pm	Closing remarks				
5:40 pm - 6:40 pm	<p>Evening cocktails: Da Vinci Lawn at Ritz Carlton</p> <p>End the day by engaging in more segmented brainstorms that address your institutions most significant pain points and the resources needed to resolve them for your respective institution: Foundation, endowment, public/private pension, sovereign wealth, private wealth, healthcare system, or insurance company.</p>				
7:00 pm	Secondaries Investor 10-year anniversary dinner (invitation only)				
7:00 pm	Trivia night (open to all)				







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Friday, March 8

7:45 am	LP-only breakfast hosted by ILPA Join ILPA over breakfast as we share an update on our current initiatives followed by a roundtable discussion focused on the latest trends facing global LPs. Come, share your experiences, and hear from your community.
8:00 am	Meeting rooms open
8:00 am	Investor/GP breakfast & workshop: The key return differentiator – Enhancing portfolio performance during the holding period
8:00 am	Nature walk/wellness breakfast in the spa
8:50 am	Chairperson’s opening remarks
9:00 am	Keynote panel: Coaching up and expanding the tenets for actionable DEI – Aligning expectations with empowerment
9:30 am	SEC keynote: Navigating the regulatory environment ahead In discussing their new proposals and policy implications, the SEC will help to support both a constructive re-evaluation of LP/GP sources of disconnect and aid both partners in collaborative efforts to address significant conflicts of interest. Further, we will break down what practical impacts the Private Fund Advisor will have on LPs and GPs.

Morning tracks

<p>LP Lounge: Peak Performance in Portfolio Operations (<i>Pre-booking required</i>) - Open 10:00 am - 12:00 pm</p> <p>Meet the emerging and diverse managers that can offer transparency around how they are bringing a unique edge to asset management.</p> <ul style="list-style-type: none"> • Compare their impressive methods of deploying capital in current market conditions • Assess how their lessons learned from fundraising lulls have influenced such creative methods for outperformance -is there a buy or sell appetite in reviewing fallen evaluations? 	<p>The Board Room (<i>Invite only</i>) - Open 10:00 am – 12:00 pm</p> <p>Provided exclusively for our Institutional Executives to continue their discussions on the most pressing pain points and impactful strategies for both professional and portfolio growth. This is a closed-door and invitation only council meeting.</p>	<p>The Editors’ Lounge (<i>Subscribers only</i>) - Open 10:00 am - 12:00 pm</p> <p>You heard it first through our live stream, “boots on the ground” editorial activation, where our prominent journalists continue to intimately engage our top industry experts in real talk insights and best practices.</p>
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Impact Investor Think Tank (Sign up required in advance) Open 10:00 am - 12:00 pm Formally collaborate on identifying and managing key impact sectors in both developed and developing markets. Understand the landscape and how best to assess risk. Agenda to be announced.		Meet the speakers (Exclusive to investors) Open 10:00 am - 12:00 pm Provided exclusively for our Institutional investors to connect with speakers as they come offstage for a private Q&A. This will apply to all sessions throughout the five tracks.		Working Groups: Deploying capital strategies Open 10:00 am - 12:00 pm In assessing capital efficient structures, deep dive on the opportunities, risks, and strategies to mitigate potential slowdowns to investment returns.	
	Track 1: 	Track 2: 	Track 3: 	Track 4: 	Track 5: 
10:00 am	Keynote Panel: Organizing the defense - The future of sustainable investing and its impact on the fiduciary duty Is the ESG backlash significantly changing the way we invest or is it just political histrionics? What is driving sustainable capitalism? What was a matter of risk management, data-gathering and financial returns has been transformed into a cultural and political battleground. As we assess this context, consider what will be the hot button topics in a	Interactive panel: Two secular superpowers – investing in tech and ESG We prepare investors to assess: <ul style="list-style-type: none"> • How ESG metrics are determined/reported to LPs • How these metrics impact cost, profit margins, market mapping and scalability. • The type of team and skill set specialization needed to responsibly implement and extrapolate insights from ESG data. 	Investor panel: Delivering true alpha across the globe Can companies can still expand far beyond their borders or is the era of globalization over – and what does that mean for investment strategies? <i>Take a long horizon view on:</i> <ul style="list-style-type: none"> • Analyzing developed and emerging markets for returns that can create an impressively positive impact. • Where the best risk adjusted returns are likely to materialize 	Performance deep dive: Real Value Creation via Revenue Growth - Finding outperformance in niche operating partners and sector specialists Investors are looking to see how these partners are rolling up their sleeves to bring something unique to the fund in order to inflect better organic growth and create measurable ROI. Learn from the teams that are strategically operating at alpha and creatively collaborating on an effective/capital efficient strategy that drive	Panel: The tech frontier and its impact on private credit Explore the growth of data analytics and technology models for: <ul style="list-style-type: none"> • Quality of credit scoring, disbursement, and monitoring • Regular financial disclosures of borrowers, compliance information, portfolio level accounting • Liquidity management analytics and the aggregation of fund performance data for investor reporting

	<p>year to three years' time (e.g., inequality, human rights, tax structures) and what the real-world consequences of political attacks on ESG within private markets will be. We further assess:</p> <ul style="list-style-type: none"> • How to remedy the confusion and conflation of concepts (i.e., ESG vs impact vs sustainable investing) to promote better understanding • How to mediate board agreed targets • Consequential impacts on generating strong returns 			success benchmarks for LPs.	
10:30 am	<p>Dual perspective interview: LP Sustainability bugbears - Balancing ROI with ESG Benchmarks</p> <p>Whether it be a societal or an environmental focus, knowing your commitment to ESG practices will aid in integrating measurable strategies in a fund's own process. As a result, investors will increasingly rely on GPs to contribute with transparency and</p>	<p>Investor panel: Right time, right price - a strong VC appetite for landmark year 2024</p> <p>Considering, investors are already in early stage investing for 2022-2023, and with no signs of abating, assess how to best approach the vintage years. Strategically assess how to:</p> <ul style="list-style-type: none"> • Parlay early- investing industry expertise into 	<p>Panel: The potential for a favorable outlook in the UK & Europe</p> <p>Understand the pressing factors that will push European investor sentiments about international market risks. We further analyze the impact of higher interest rates, U.S. profit margin reversion and regulatory updates in Europe.</p>	<p>Interactive case study: The watch: Identifying success benchmarks for the most innovative emerging managers of 2024</p> <p>As market conditions make capital deployment more difficult, investors are keeping selective in their search for emerging managers that can diversify their strategy, deal size and industry specialization.</p>	<p>Keynote debate: Void or vintage years - Weighing risk considerations against booming opportunities for private credit</p> <p>Are we optimistic about private credit's potential for promising yields or is the fundraising slowdown tempering the present excitement? The panel will assess where investor allocations have shifted and where their appetites should be, providing compelling sides of both pro-risk and</p>



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	<p>effectiveness in generating financial returns. We ask investors what they most want to hear from GPs and more importantly, what will put them off when being pitched about their sustainable credentials. Guard against these pitfalls as we upgrade our tactics for: measuring risk, ensuring data integrity, and demonstrating impact on returns.</p> <p>Consider best approaches to:</p> <ul style="list-style-type: none"> • Setting expectations for ESG standardization • Assessing GP best fit and due diligence protocols • Establishing the type of data to be reported and how to prevent misconduct 	<p>later-stage investment priorities.</p> <ul style="list-style-type: none"> • Ensure growth capital contributes to start-up commercial viability. • Plan opportune co-investments that articulate LPs value-add to founders. 		<p>We'll look at:</p> <ul style="list-style-type: none"> • The optimal experience level for investing through multiple cycles • How EM's define diversity and resource operational/ sector expertise. • Creating strong sponsorship alignment and flexible mandates that provide sufficient downside protection. 	<p>pro-investment of Private Credit. How do both sides of the aisle feel LPs and GPs should approach evolving their credit strategies? Which sub-strategies do investors expect this vintage to outperform: Buyouts, growth equity, venture?</p>
11:00 am	<p>Keynote investor panel: Navigating growing expectations- The investors' framework for future impact investing via PE</p>	<p>Fireside chat & review: The improved VC playbook – Upholding the pillars of the LP ecosystem</p> <p>As important intermediaries, it is</p>	<p>PART 1: Interactive case study: The 2025 economic outlook - A geopolitical focus to planning both investments and divestments</p>	<p>Interactive roundtables: The sector specialists tipped for growth</p> <p>During this session you will learn from our specialists as you rotate</p>	<p>Working Groups: Dissecting the private credit landscape</p> <p>Deep dive on emerging investment strategies across the direct lending capital structure. As we</p>



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	<p>Applying a newfound sense of capital to measurable changes across multiple social and environmental sectors, investors are keen to invest impactfully in the midst of significant global predicaments. Beyond the “how we are investing or divesting”, we take a productive approach on what investors should be asking GPs and vice versa to ensure promising avenues for doing well and doing good.</p> <p>Dissect leading approaches for developing an impact investment plan that considers:</p> <ul style="list-style-type: none"> • Identifying top opportunities and executing the allocation plan via robust due diligence • Balancing the mission and market-rate returns • Proactively assessing political/regulatory/operational risks 	<p>essential that VCs take a more integrative approach to executing on the new standards of securing LP investments and support. To stay ahead of complacency and a historical reliance on the backing of their LPs, VCs must be proactive in their collaboration with investors to:</p> <ul style="list-style-type: none"> • Take advantage of down-market vintages for greater returns • Determine how best to navigate short term pain points and reputational implications during due diligence process. • Reassess valuations of portfolio companies 	<p>Gain real time insights into what the economic recovery might look like and where the opportunities exist to sustainably diversify your portfolio/pursue exits and liquidity events. In addition, we dive deeper into understanding if:</p> <ul style="list-style-type: none"> • The IPO market recovered as a viable exit route • Exit markets are back or if GPs are still relying on continuation funds. 	<p>to your top sector interest for a better understanding of how to approach timely opportunities and partnerships in those markets.</p> <p>Roundtable 1: Healthcare Roundtable 2: Tech Software Roundtable 3: Manufacturing/Industrials Roundtable 4: Business Services Roundtable 5: Consumer/Retail</p>	<p>consider the investor appetite for new markets and growth rates, we aim to identify new business opportunities while balancing our existing portfolio. Addressing build out strategies via a political and regulatory lens is paramount. Assess the opportunity to risk ratio of the following strategies:</p> <p>WG 1: CLOs WG 2: Asset-backed loans WG 3: Venture debts WG 4: Private Debt Secondaries</p>
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11:30 am	<p>Case study reviews: At the cutting edge - Linking carried interest to sustainability</p> <p>Structures vary from fund to fund, but the common theme is that a portion of the GPs' carried interest to sustainability is contingent on the achievement of certain pre-determined "extra-financial objectives". Is this the ultimate way of GPs putting their money where their mouth is and guarding against greenwashing? We hear from three firms that have introduced impact- or ESG-linked carry mechanisms to assess:</p> <ul style="list-style-type: none"> • How much carry is "at risk"? • How robust is the process for "marking your homework"? • Are there issues about investor alignment? • How is it working in practice/lessons learned? 	<p>Case study: The new private wealth paradigm - Serving as stable and scalable partners for growing ventures</p> <ul style="list-style-type: none"> • How will the influence of private wealth shift the venture ecosystem? • What are the most strategic plays in venture capital for family offices? • What learning curves lie ahead? 	<p>PART 2: Interactive roundtables</p> <p>Explore a more nuanced look at each of the greatest emerging market opportunities and prepare to collaborate on thoughts around:</p> <ul style="list-style-type: none"> • Regional challenges in assessing and mitigating risk. • The manifestation of sector trends and sustainability in each region. • Post-Covid nearshoring • Managing currency exposure <p>Roundtable 1: China Roundtable 2: SE Asia Roundtable 3: India Roundtable 4: Israel Roundtable 5: MENA Roundtable 6: South America</p>	<p>CONTINUED:</p> <p>Interactive roundtables: The sector specialists tipped for growth</p> <p>During this continued session you will learn from our specialists as you rotate to your second sector interest for a better understanding of how to approach timely opportunities and partnerships in those markets.</p> <p>Roundtable 1: Healthcare Roundtable 2: Tech Software Roundtable 3: Manufacturing/Industrials Roundtable 4: Business Services Roundtable 5: Consumer/Retail</p>	<p>Case study: NAV loans on the rise</p> <p>With capital becoming scarcer and costs of debt increasing, we assess how GPs are adapting through NAV loans to deliver liquidity back to LPs or reinvest back into a portfolio.</p>
12:30 pm	Refreshments and depart for activities		Interactive brainstorms (Inclusive of lunch)		
1:00 pm - 5:00 pm	<p>PEI Group Charity Cup Golf Tournament Post round golf, cocktails, and awards</p> <p>The ESG 'Farm to Table' cooking experience</p>		<ol style="list-style-type: none"> 1. Empowering team retention & creative investment assessments 2. Future proofing your asset allocations for best-in-class portfolio construction 		



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	<p>Wellness Retreat</p> <p>Pickleball Tournament</p>	<ol style="list-style-type: none">3. Going beyond leveraged buyouts to create a thriving business4. DE&I benchmarks for high yield investment teams and partners5. Checks and balances: Gaining the approval of investor advisory committee and board stakeholders to mitigate conflicts of interest6. Addressing challenges to the legacy: New gen plans for SRI and ESG7. Succession planning: Investing in leadership continuity8. Top-rated benchmarks for identifying promising emerging managers9. Structuring Co-Investments for greater transparency, control and higher return potential
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