Join the nation's most innovative credit union leaders at...



DISCOVER. **EXPERIENCE.** GROW.

Las Vegas

SAVE UP TO **CULeaders.com** 

60+ SPEAKERS... 63 SESSIONS... 8 BREAKOUT SUMMITS... ALL AT THE #1 EVENT FOR CREDIT UNION LEADERS



# You're invited to the #1 event for growth-minded CU Leaders

Las Vegas

Plus, SAVE even
more with our
sliding-scale
discount. The more
you send, the more
you SAVE!

Who should attend?

- > CEOs & Presidents
- > Board Chairs/Directors
- > Supervisory Committee Members
- > Chief/VP of DEI
- > Chief/VP of Marketing
- > Chief/VP of Finance
- > Chief/VP of Lending
- > Chief/VP of Technology
- > Chief/VP of HR
- > Chief/VP of Lending & Business Lending

Previously known as the Directors' Conference, the Directors & CEO Conference and now the CU Leadership Convention, we have always strived to deliver the very best information to help your credit union grow. For 45 years, the conference has delivered the best content, packed with practical guidance and innovative solutions from the country's leading SMEs, CEOs, executives, directors and consultants willing to share what's working – and what's not.

This year is no exception! Join us in Vegas to share ideas, network and learn from the country's leading credit union experts. This year's convention features:

- > 63 sessions with real-world guidance from CEOs, directors and SMEs.
- > 8 NEW Breakout Summits on today's hottest topics, including lending, HR, leadership, fintech and more. Pick and choose your favorite topics!
- > 4 NEW Deep Dive Pre-Conference Workshops on big data, financial management, M&As and strategic planning.
- > Expanded Breakfast of Champions idea exchange (limited to the first 300 paid attendees).
- > NEW exhibit hall featuring 50+ solution providers.
- Opening night Hawaiian luau celebration with music, dance and mouth-watering, authentic Polynesian dishes.
- > And much more!

Since we are not an association or a CUSO, we deliver unvarnished perspectives from the industry's leading thought leaders, so you have the information you need to better serve your communities, your members and your employees. This commitment to top-quality content and thought-provoking speakers – all while in America's most exciting city – makes the CU Leadership Convention a must-attend event for any credit union leader.

We look forward to seeing you in Vegas!

Dennis J. Sullivan.

Convention Chairman

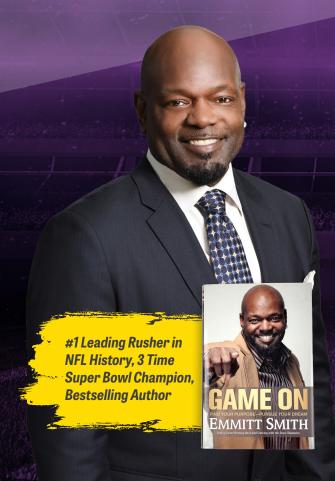
I will forever be changed for the better as a board member! I feel invigorated and motivated to share the ideas and content I discovered at the CU Leadership Convention."

- GRACE LOWE, BOARD MEMBER, CU SO CAL

The CU Leadership Convention is a top notch destination for obtaining both leading edge tools and a future looking perspective."

### **Featured Keynote Speaker**





### **Emmitt Smith**

# Game On: A Championship Vision for Credit Unions

A respected entrepreneur, bestselling author, and one of the most valuable personal brands in the sports-entertainment field — these are just a few of the ways to describe Emmitt Smith. His illustrious football career includes three Super Bowl championships as a member of the Dallas Cowboys and the honor of being the only player to have won a Super Bowl MVP, NFL MVP and NFL Rushing Crown in the same season. Join Emmitt as he talks about adapting to change and overcoming obstacles, achieving goals, leadership and teamwork — while highlighting his journey as a football player, businessman and even "Dancing with the Stars" champion.

# ONE TICKET = ALL SESSIONS

See an incredible line-up of SPEAKERS!

Featuring 8 NEW! Breakout Summits with more than 60 thoughtprovoking sessions from 60 expert speakers! ONE ticket gives you an ALL-ACCESS pass to ALL Breakout Summits. Pick and choose from dozens of terrific sessions.

- Leadership Summit
- Lending Summit
- > Fintech Summit
- Financial Summit
- > Human Resources Summit
- > Marketing & Branding Summit
- > African-American Leadership Summit
- > Trending Summit



SAVE UP TO \$300 PER PERSON WHEN YOU SEND 7+ ATTENDEES





## **Pre-Conference Workshops**



PRE-CONFERENCE WORKSHOP #1

# Mergers & Acquisitions: Opportunities and Pitfalls Every CU Should Know

Peter Duffy, Managing Director, Piper Sandler; Glenn Christensen, President, CEO Advisory Group





PRE-CONFERENCE WORKSHOP #2

# Shift Happens: 4 Trends That Are Shaping How CUs Do Business and How to Leverage Data Analytics

Anne Legg, Founder & President, Thrive Strategic Services



PRE-CONFERENCE WORKSHOP #3

# Financial Management: Deciphering the Numbers for Better Decision-Making

Tim Harrington, CPA, President, TEAM Resources

PRE-CONFERENCE WORKSHOP #4

Strategic Planning: New Approaches to Strategic Planning for Unprecedented Times

Speaker: TBD





# PACKAGES INCLUDE

- > One admittance to our Opening Night Hawaiian Luau
- > One admittance to a Guest Experience
- > Access to ALL refreshment breaks, plated luncheons & dessert socials.
- > All conference breakfasts (not including Breakfast of Champions).







Enjoy a tour of this working rum distillery all the while experiencing a little bit of magic. This excursion is a distillery tour, a rum tasting, and a magic show all rolled into one. Lost Spirits Distillery is unlike any other distillery you've ever seen with intricate decor that transports you to a different time and place, fun for drinkers and non-drinkers alike. Day Drinking with Magicians is a light afternoon cocktail magic show that includes rum tastings and cocktails with hilarious and talented magicians. This event includes a private distillery tour, two tastings, a specialty cocktail and transportation.

#### **TUESDAY, JULY 25, 2023**

| 10:00 am - 5:00 pm | Convention Registration Opens |
|--------------------|-------------------------------|
| 1:00 pm - 4:00 pm  | Pre-Conference Workshops      |

#### **WEDNESDAY JULY 26, 2023**

| 7:00 am — 8:45 am   | Exhibit Hall Opens & Continental<br>Breakfast                 |
|---------------------|---|
| 9:00 am — 10:00 am  | Opening Keynote with Emmitt Smith                             |
| 10:00 am — 10:30 am | General Session — Leadership<br>Roundtable                    |
| 10:30 am — 11:00 am | Networking Break in Exhibit Hall                              |
| 11:10 am — 12:00 pm | General Session: 6x6 — 6 Speakers<br>Sharing their Best Ideas |
| 12:00 pm —12:30 pm  | Networking Luncheon   |
| 12:30 pm — 1:15 pm  | Networking and Dessert in<br>Exhibit Hall                     |
| 1:15 pm — 1:40 pm   | Breakout Summits Sessions                                     |
| 1:50 pm — 2:20 pm   | Breakout Summits Sessions resume                              |
| 2:30 pm — 2:55 pm   | Breakout Summits Sessions resume                              |
| 3:00 pm — 4:00 pm   | Happy Hour in the Exhibit Hall                                |
| 5:30 pm — 7:30 pm   | Opening Night Hawaiian Luau<br>Celebration                    |

#### THURSDAY JULY 27, 2023

| 9:00 am — 9:45 am   | 7:30 am — 8:45 am   | Continental Breakfast in Exhibit Hall<br>Breakfast of Champions |
|---|---------------------|---|
| 10:15 am — 11:00 am   | 9:00 am — 9:45 am   | Keynote Address   |
| $11:00 \ am-11:45 \ am \dots \qquad \qquad \text{Networking Break in Exhibit Hall} \\ 11:45 \ am-12:30 \ pm \dots \qquad \qquad \text{Roundtable Discussions \& Breakout Summit Sessions} \\ 12:30 \ pm-1:00 \ pm \dots \qquad \qquad \text{Networking Luncheon} \\ 1:00 \ pm-1:45 \ pm \dots \qquad \qquad \text{Networking \& Dessert in Exhibit Hall} \\ 1:45 \ pm-2:15 \ pm \dots \qquad \qquad \text{Breakout Summits Sessions} \\ \\$ | 9:45 am — 10:00 am  | Leadership Awards   |
| 11:45 am — 12:30 pmRoundtable Discussions & Breakout Summit Sessions  12:30 pm — 1:00 pmNetworking Luncheon  1:00 pm — 1:45 pmNetworking & Dessert in Exhibit Hall  1:45 pm — 2:15 pmBreakout Summits Sessions  | 10:15 am — 11:00 am | Breakout Summits Sessions resume                                |
| Summit Sessions  12:30 pm — 1:00 pm Networking Luncheon  1:00 pm — 1:45 pm Networking & Dessert in Exhibit Hall  1:45 pm — 2:15 pm Breakout Summits Sessions  | 11:00 am — 11:45 am | Networking Break in Exhibit Hall                                |
| $1:00~{\rm pm}-1:45~{\rm pm}$ Networking & Dessert in Exhibit Hall $1:45~{\rm pm}-2:15~{\rm pm}$ Breakout Summits Sessions  | 11:45 am — 12:30 pm |   |
| 1:45 pm — 2:15 pmBreakout Summits Sessions  | 12:30 pm — 1:00 pm  | Networking Luncheon   |
| ·   | 1:00 pm — 1:45 pm   | Networking & Dessert in Exhibit Hall                            |
| 2:30 pm — 3:00 pmBreakout Summits Sessions  | 1:45 pm — 2:15 pm   | Breakout Summits Sessions                                       |
|   | 2:30 pm — 3:00 pm   | Breakout Summits Sessions                                       |

#### **FRIDAY JULY 28, 2023**

| 7:30 am — 9:00 am                           | Buffet Breakfast |
|---|------------------|
| 9:00 am — 10:00 am                          | General Session  |
| $10{:}00\;\text{am} - 11{:}00\;\text{am}\;$ | General Session  |
| 11:00 am                                    | Adiourn          |

### Breakout Summits 60+ Speakers... 63 Sessions... 8 Breakout Summits...



M&A Do's & Don'ts Peter Duffy, Managing Director, Piper Sandler



**DEI and Creating Leadership** Opportunities for All Renée Sattiewhite, President/CEO, African-American Credit Union Coalition



**Growth Through Mergers** Glenn Christensen, President, CEO **Advisory Group** 



**Managing for Better Financial Performance** Tim Harrington, President, TEAM Resources



**Better Performance** Dohnia Dorman, Chief Experience Officer, African-American Credit **Union Coalition** 

**Change Management for** 



**Shift Happens** Anne Legg, Founder & President, Thrive Strategic Services

**Leveraging Big Data as** 



Capturing the Hearts, Minds and Wallets of **Consumers Under 25** 

John Lanza, author, The Art of Allowance



**Honest Conversations About DEI in the C-suite** 

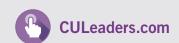
Tyrone Muse, CEO, Visions FCU



**Developing an Innovation** Mindset

Val Mindak, CEO & President, Park City Credit Union

SAVE UP TO \$300 PER PERSON WHEN YOU SEND 7+ ATTENDEES







**Branding Tactics That Can** Generate 10x ROI James Robert Lay, CEO, Digital

Growth Institute



**Game On: A Championship Vision for Credit Unions** 

Emmitt Smith, #1 Leading Rusher in NFL History, 3 Time Super Bowl



Recruit, Retain, Mentor and Motivate in a Crazy **Job Market** 

Shari Storm, CEO, Category 6



**Attracting Minority** Leaders to the C-Suite

LaSonya Berry, CEO, McPherson, Berry & Associates



**Crypto Currency and Its Impact on CUs** 

Lamont Black, Futurist & Professor, DePaul University



6 Components of **Emotional Intelligence** and Why It Matters

Roger Wolkoff, Chief Authenticity & Relationship Expert



What's Working: **Developing a Diverse Leadership Team** 

Delana Huling, President & CEO, Baylor Health Care System CU



**Marketing Across Generations** 

Mark Arnold, Founder & CEO, On the Mark Strategies



**Hidden Opportunities for Profitable and Sustainable Growth** 

Pablo DeFillipi, Executive VP, Inclusiv Network

SAVE UP TO \$300 PER PERSON WHEN YOU SEND 7+ ATTENDEES







Best Practices for Transformational Leadership

Milton Hunt, President, Author of 10



The Transformative
Power of Human
Connection

Scotty Wiese, World-Class Magician,



How to Reverse Declining Member Satisfaction

Mark Galauner, Program Director, American Customer Satisfaction



Second Chance Hiring: Sourcing Overlooked and Untapped Talent

**Ty Reed**, MBA, Recovery Career Services



Recruiting for Diversity and Innovation on the Board

Maurice Smith, Retired CEO, Local Government FCU



Managing Risk in Unprecedented Times

**Ancin Cooley**, CIA, CISA, Founder & Principal of Synergy Credit Union Consulting, Inc



The Last Lecture: Lessons Learned From 40+ Years in the Movement

**Patrick Adams**, Strategic Advisor, St. Louis Community CU





It's time to indulge and treat yourself while learning and networking at the 46th CU Leadership Convention.

Play, dine and unwind like royalty at Caesars Palace Las Vegas: the remarkable, palatial, center-strip resort.

From luxurious hotel rooms to world-class entertainment, it's time to experience a trip that's one for the books.

#### Caesars Palace Las Vegas 3655 Las Vegas Blvd. S., Las Vegas, NV 89109

Room Rate: \$179 per night/\$20 per night resort fee plus taxes & fees Cut-Off Date: June 29, 2023

All convention registrants also get these exclusive benefits as guests at Caesars Palace:

- Unlimited local phone calls
- Two (2) guest admissions per day to the Fitness Center
- In-room internet access includes two (2) devices per room per day

#### **Hotel Deposit & Cancellation Policy:**

All reservations must be guaranteed with a deposit for the first night's guestroom and tax charge. If reservation is guaranteed to a credit card, the first night's guestroom and tax charge, per guestroom, will be billed immediately to the cardholder's account. Any reservations made via the telephone call center will be assessed a fee of \$15.00 plus current sales tax, per reservation. This fee will not apply to reservations made via the internet.

Property allows individual attendee cancellations without penalty up to seventy-two (72) hours prior to the attendee's scheduled arrival date. Property will charge the individual attendee one night's guestroom rate plus tax for cancellations within seventy-two hours (72) hours of the scheduled arrival date or failure of the individual attendee to checkin on the scheduled arrival date (each a "no-show"). It is Property's standard policy to require a credit card or cash deposit from individual attendees upon check-in for incidental charges. Hotel check in time is 4:00 pm. Check out time is 11:00 am. Any departures after 11:00 AM are subject to the full day charge. Each guestroom must have at least one registered guest twenty-one (21) years of age or older.

#### Questions? Need Assistance?

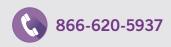
call **866-620-5937.**Our customer service team is available M-F, 9 am-5 pm ES

#### **Convention Discount Rate Passcode**

book.passkey.com/go/SCCUC3







### **Sponsors & Exhibitors**

The ALL-NEW 46th CU Leadership Convention will be BIGGER, BETTER & BOLDER than ever with more innovative & thought-provoking speakers ... more world-class entertainment ... and more practical guidance uniquely designed to solve your toughest challenges & inspire you to achieve more.



#### 5 BENEFITS OF GETTING IN FRONT OF OUR DECISION-MAKER ATTENDEES:

#1

SHOWCASE YOUR **COMPANY'S SOLUTIONS** TO SOLVE CREDIT UNION **CHALLENGES** 

#2

**GENERATE HIGHLY-QUALIFIED DECISION-MAKER LEADS** THROUGH UNIQUE BRANDING **OPPORTUNITIES** 

#3

**BOOST YOUR FIRM'S** PRESENCE AT THE INDUSTRY'S MOST TOP-RATED, WELL-ATTENDED CONVENTION

#4

**ENSURE YOUR SOLUTION BECOMES A VALUABLE** ASSET IN CREDIT UNIONS NATIONWIDE

#5

**CLOSE THE DEAL BY NETWORKING WITH KEY DECISION-MAKERS &** CHAIRMAN OF THE BOARD

"Speakers and topics were great. They addressed some areas that are hot topics in the industry and motivated me to get back to my CU."

> - Jason Hagadone, VP Business Lending, Altana FCU

1 OUT OF 12 CREDIT UNIONS IN ATTENDENCE

THE SPEAKERS SHARING BEST-PRACTICES AND PRACTICAL SOLUTIONS

1,400+ CU EXECS, DIRECTORS & 67% C-SUITE EXECS/VPS



Las Vegas

### Registration



#### YES! Sign us up for the 46th CU Leadership Convention

We understand that the registration fee includes admittance to all sessions, continental breakfasts, luncheons, refreshment breaks, and working materials and any entertainment hosted by the convention. We also understand that the guest experience package includes admittance to 2 continental breakfasts, 2 luncheons, 1 buffet breakfast, 1 guest experience tour, refreshment breaks and any entertainment hosted by the convention. Guest registration is necessary to attend one or all of these events and must be received prior to the event to ensure space.

| CONFERENCE       | PRE-CONFERENCE      | GUEST                    |
|------------------|---------------------|--------------------------|
| REGISTRATION     | DEEP-DIVE WORKSHOPS | REGISTRATION             |
| \$1,495 \$1,270* | \$395               | \$ <del>595</del> \$495* |

### YES! Our CEO wants to join us.

| CONFERENCE              | PRE-CONFERENCE      | GUEST                   |
|-------------------------|---------------------|-------------------------|
| REGISTRATION            | DEEP-DIVE WORKSHOPS | REGISTRATION            |
| <del>\$695</del> \$595* | \$395               | <del>\$595</del> \$495* |

<sup>\*</sup> Discount expires on Thursday, May 5, 2023. Full price after this date.

#### **Special Group Pricing**

Save up to \$300 per attendee with our group discounts. Contact our Customer Service Team at 866-620-5937 for more information.

1-3 Attendees 4-6 Attendees 7+ Attendees Attendee Rate is \$1,270 Attendee Rate is \$1,230 Attendee Rate is \$1,190

SAVE \$225 EACH

SAVE \$265 EACH

SAVE \$305 EACH

#### **Ouestions?**

Call 866-620-5937

Customer service team is available M-F, 9:00am-5:00pm Eastern.



#### 3 Ways to Register

- www.CULeaders.com
- ( CALL 866-620-5937
- registrar@CULeaders.com



We're so confident that the CU Leadership Convention will meet your credit union needs that we are offering our 100% Money-Back Guarantee. If you don't return to your credit union with the strategies needed to contribute to the growth of your organization, write us and we will promptly return your entire registration fee-no questions asked.

#### **Cancellations and Substitutions:**

Our cancellation and substitution policy are as follows: If you're unable to attend, you're welcome to send a substitute. Or, if you cancel in writing by Thursday, May 5, 2023, you may get a full refund. After that date, there is no refund, but you may use your registration fee at next year's CU Leadership Convention. Registrants who do not cancel and do not attend are liable for the full conference fee. Cancellations via phone will not be accepted.

#### Featuring 8 BREAKOUT SUMMITS with more than 60 THOUGHT-PROVOKING SESSIONS from 60+ EXPERT SPEAKERS!



DISCOVER. GROW.

las Vegas

ONE ticket to the convention gives you an ALL-ACCESS PASS to ALL **BREAKOUT SUMMITS. Pick and** choose from dozens of terrific sessions.

**SAVE UP TO** 

**CULeaders.com** 





- Apply the same strategies that generate 10-12x returns
- Find out how to leverage big data simply and easily



- Get step-by-step guidance to grow organically
- Learn the key metrics to analyze your loan portfolio
- Book 20%-40% more auto loans



- > See for yourself which apps are gaining traction among zoomers to boomers
- Get insights on the newest innovations that can benefit your CU and your members
- Discover how to use fintech to give your CU a competitive edge



- Find out where the economy is headed over the next 18 months
- Get the top 4 financial strategies every CU must now consider
- Discover the financial tactics of the Top 1% you can use



- Get the latest tactics to recruit and retain your top talent
- Find out how to apply proven DEI strategies to create real, sustainable change
- Build a member-focused culture



- Discover how one CU is leading the movement with cryptocurrency
- Learn the top 3 emerging risks every executive needs to know
- Learn to apply big changes affecting strategy, structure, governance & leadership



- Find out how to implement meaningful and impactful cultural change
- Discover practical steps to create a diverse workforce
- Learn firsthand how CUs are leveraging DEI to grow their membership and ROA



- Create an enduring brand with a purpose-driven, values-based culture
- Take home 3 steps to generate 20% YoY growth
- Get the big 3 MX strategies that are producing 5.7x more revenue



