

PDI Tokyo Forum

27 June 2024 | Shangri-La Tokyo

The 6th annual **PDI Japan Korea Week** is **Asia's leading private debt event** comprising of two leading regional forums, the **Seoul Forum**, and the **Tokyo Forum**. The Week has a proven track-record of connecting Japanese and Korean capital with global private debt markets in an intimate networking setting and plenary sessions.

Meet with **200+ Japanese and Korean institutional investors** to discuss key trends driving outbound capital flows and discover the most sought-after investment opportunities for 2024 and beyond. Private 1-2-1 meetings available onsite scheduled by participants through the event app.

Thanks to our sponsors

Lead + Wi-Fi sponsor



Lead sponsor



Sponsors





Host publication

Private Debt Investor

For program information: **Niann Lai** <u>niann.l@pei.group</u>

For sponsorship opportunities: **Beth Piercy** beth.p@pei.group

For registration queries: **Luca Greene** <u>luca.g@pei.group</u>



Thursday 27 June 2024

08:00	Registration and networking	ı refreshments

08:30 Investors networking roundtable: What are the top considerations for investors for 2024 and beyond?

By invitation only. This session will be off-the-record for qualified institutional investors and allocators to interact with industry peers and discuss your experience. Please contact Niann Lai at niann. I@pei.group to secure a place.

- 09:00 PDI welcome
- 09:05 Welcome from the Chairperson
- 09:15 Opening remarks [English]

09:30 Opening panel: Is this the time to shine for private debt? [English]

- What is the market outlook and mega trends driving deal flow?
- How do fund managers view the defaults, restructuring and future delinquency rates?
- When shadow banking increases and bond markets are in turmoil what types of borrowers have faced headwinds and had tailwinds?
- 10:10 Presentation: The growth of US middle market direct lending [English]
- 10:30 Networking break
- 11:00 Investor's keynote interview [Japanese]
- 11:30 Presentation: Exploring real estate credit opportunities [English]

11:50 Panel: Direct lending opportunities in North America vs Western Europe vs APAC [English]

- Dive into the landscape and geographic allocations: Where is investor capital headed, and where are fund managers seeking new sources of capital?
- Who has gained more benefits in the current market volatility? Non-sponsor vs sponsored, upper middle market vs lower middle market.
- Is attention and potential growth shifting to Asia now? Has risk premium narrowed relative to western markets?
- 12:30 Networking luncheon

For program information: **Niann Lai** niann.l@pei.group

For sponsorship opportunities: **Beth Piercy** beth.p@pei.group

For registration queries: Luca Greene luca.g@pei.group





13:45 Interactive roundtables on private credit strategies

This session will be off-the-record for all attendees to interact with industry peers and discuss your experience and expand your exposure. Each roundtable will be led by a facilitator.

Roundtable 1: Distressed debt/ special situations

Roundtable 2: Private debt secondaries

Roundtable 3: Specialty finance Roundtable 4: Real estate debts

14:30 Panel: Private debt vs Private equity vs illiquid solutions – How to build resilient portfolios [Japanese]

- What investment opportunities do stand out in 2024? i.e. private equity, real asset debts, public bonds, or hybrid?
- What are the key factors to drive dry powders to private debt?
- Do we see the trend of strengthening the due diligence process than previous years?

15:10 Networking break

15:40 Presentation: PDI's fundraising reports analysis [English]

16:10 Panel: Senior debt vs evolving fund structures [English/ Japanese]

- Which credit cycle are we in, and which sectors are more attractive?
- How does mainstream, like senior debt, perform and contribute to investor portfolio?
- The private credit industry continues to grow and diverse globally, which niche and opportunistic strategies that are structurally or cyclically growing in demand?

16:50 Closing keynote investor panel: Balancing risks and returns [Japanese]

- How is the present landscape impacting decision-makers' commitment to private debt in terms of scale, strategies and sectors?
- What is the most important advice for private debt fund managers?
- What are investors' mid-long term portfolio strategies and key focus in H2 of 2024?

17:30 Closing remarks

17:35 Cocktail reception and the end of 6th PDI Japan Korea Week

The agenda is subject to change.

For program information: **Niann Lai** niann.l@pei.group

For sponsorship opportunities: **Beth Piercy** beth.p@pei.group

For registration queries: Luca Greene luca.g@pei.group

