## **Infrastructure Investor** Network

# Global Investor Forum

## Agenda

### **Tuesday 21 March**

08:30 – 08:35 Welcome from Infrastructure Investor

Nicholas Lockley, Director, EMEA Events, PEI Group

08:35 - 08:45 **Chair's welcome** 

Ali Miraj, Director, Infrastructure Finance, ING Bank

08:45 - 09:25

Keynote panel: Will infrastructure pass the ultimate resilience stress-test?

- How infrastructure offers respite in the face of recessions, high-inflation and rising interest rates
- What are GPs doing to reassure and encourage investors?
- Sectors and strategies that are positioned to thrive amidst macroeconomic and geopolitical adversity

Deepa Bharadwaj, Head of Infrastructure, Europe, **IFM Investors** Bruno Candès, Partner, **InfraVia Capital Partners** Dylan Foo, Head of Global Infrastructure, **Apollo Global Management** Dr. Angelika Schöchlin, Senior Partner, **Antin Infrastructure Partners** Annesley Wallace, Executive Director & Global Head of OMERS Infrastructure, **OMERS Infrastructure** 

Moderated by: Wilhelm Schmundt, Managing Director and Senior Partner - Global Leader, Infrastructure Investors, Boston Consulting Group (BCG)

#### 09:25 - 10:05

#### Panel: Core to the fore for infrastructure investors

- How is the definition of core infrastructure evolving?
- How does appetite for core infrastructure assets compare to value-add, core plus and others amongst different types of investors?
- Highly regulated, inflation-linked and more: analysing the key characteristics that are setting these investments on the path to success

Gwenola Chambon, CEO & Founding Partner, **Vauban Infrastructure Partners** Nick Langley, Managing Director, Portfolio Manager, **ClearBridge Investments** Alina Osorio, President, **Fiera Infrastructure** Gijs Voskuyl, Partner, **DIF Capital Partners** William Smales, Partner & Chief Investment Officer, **Morrison & Co.** 

Moderated by: Charlotte Madden, Partner, Clifford Chance LLP

#### 10:05 – 10:45 Keynote: Dr Fiona Hill, Senior Fellow, Foreign Policy – Center on the United States and Europe

#### 10:45 – 11:10 Coffee and networking

#### 11:10 - 11:50

#### Panel: Assessing appetite for risk in an unstable environment

- How investors and funds are measuring different types of risk in today's world
- Amidst the Ukraine conflict and further geopolitical instability across the globe, where are investors willing to take a chance?
- Looking at merchant risk, technology risk, stranded asset risk and more as investors measure across different sectors

Graham Matthews, PATRIZIA CEO Infrastructure, **PATRIZIA** Chantele Pelletier, Global Head of Infrastructure, **Schroders Capital** Gregory J. Smith, President & CEO, **Instar Asset Management** Nikolaus Woloszczuk, Senior Managing Director, **Stonepeak** 

Moderated by: Esther Peiner, Managing Director, Co-Head Private Infrastructure Europe, Partners Group

#### 11:50 – 12:30 Panel: Driving the transition forward and through current energy insecurity

- How can policy makers and funds influence energy efficiency in the short and long term?
- The importance of diversification amongst suppliers, supply chains and technology in order to safeguard and strengthen energy transition ambitions
- Battery storage, hydrogen, carbon capture and more: what developments hold the key to success?

Natalie Adomait, Managing Partner, Renewable Power & Transition, **Brookfield** Joost Bergsma, Managing Partner, CEO, **Glennmont Partners from Nuveen** Saket Tivedi, Partner, **Cube Infrastructure Managers** Marco van Daele, Co-CEO and CIO, **SUSI Partners** Dan Wells, Partner, **Foresight Group** 

Moderated by: Louisa Yeoman, Founding Partner, Astrid Advisors

#### 12:30 - 13:10

#### Global LP & GP perspectives: sector strategies in 2023 and beyond

- Targeted vs generalist approach when it comes to sectors
- Energy, digital, social, transport LP and GP thoughts on what these sectors hold for the future
- How LPs and GPs are developing their sophistication and diversification

Jackson Hall, Senior Investment Leader, **Partners Group** Ed Pallesen, Managing Director & Co-Head of Infrastructure, **H.I.G. Capital** Mark White, Head of Real Assets, **Albourne Partners** 

Moderated by: Irene Mavroyannis, Managing Partner, Private Capital Advisory, Sera Global

#### 13:10 – 14:10 Networking lunch

| Stream A  | Stream B  |
|---|---|
| <ul> <li>14:10 - 14:50</li> <li>Panel: Finding the keys to success for infrastructure debt and financing <ul> <li>How are debt funds thriving as liquidity leaves the market?</li> <li>Examining the success blueprint for equity players crossing over into the credit space</li> <li>Struggles with ESG and sustainability reporting: how could standardisation help?</li> </ul> </li> <li>Annette Bannister, Managing Director, MetLife Investment Management</li> </ul> | <ul> <li>14:10 - 14:50</li> <li>Panel: The transportation bounce-back: stalling or in full flow? <ul> <li>How pronounced has the bounce-back for transportation assets been since Covid-19 restrictions have softened?</li> <li>How is a likely incoming recession going to impact this?</li> <li>Transportation assets of the future: how investors must adapt to find value as this sub-sector blends with other newcomers</li> </ul> </li> <li>Juan Angoitia, Co-Head Europe and Senior Managing Director of the Infrastructure team, ARDIAN Gonzalo Cantabrana Fernández, Sector Lead and Senior Director, Infrastructure and Project Finance Ratings, S&amp;P Global</li> <li>Gisele Everett, Senior Managing Director and Head of Americas, OMERS Infrastructure</li> </ul> |

| Jean-Francis Dusch, CEO, Edmond de Rothschild UK, CIO Infrastructure Debt, <b>Edmond de Rothschild</b><br><b>AM UK</b><br>Simon Hayden, Senior Managing Director, European Head of Blackstone Credit Sustainable Resources<br>Group, <b>Blackstone Credit</b><br>Patrick Trears, Partner & Global Head of Infrastructure Debt, <b>Ares Management</b><br>Garret Tynan, Managing Director, <b>KBRA</b><br><b>Moderated by:</b> Irina Frilova, Independent Non-Executive Director & former Head of Infrastructure, <b>PGGM</b>  | Dominic Helmsley, Head of Core Infrastructure, <b>abrdn</b><br>Jamie Storrow, Managing Director & Head of Infrastructure, <b>Northleaf Capital Partners</b><br><b>Moderated by:</b> Alexandra Dimsdale Gill, Partner, <b>Clifford Chance</b>   |
|---|--|
| <ul> <li>14.50 - 15.30</li> <li>Panel: Digging into the details: best approach and methods for energy assets <ul> <li>Net-zero mega-funds, increased specialisation and increasing legislation: what's shaping the energy assets of the future?</li> <li>Merits of debt and equity funds when it comes to pricing and regulatory factors affecting energy assets</li> <li>PPAs, merchant power and taking on risk – weighing up the key considerations for renewables investment models</li> </ul> </li> <li>Alex Brierley, Co-Head of Octopus Energy Generation, Octopus Group Juergen Pinker, Senior Managing Director, Blackstone <ul> <li>Kai Rintala, Managing Director, Taaleri Energia</li> <li>Elena Savostianova, Managing Partner, Ember Infrastructure</li> <li>Albena Vassileva, Executive Director, IFM Investors</li> </ul> </li> </ul> | <ul> <li>14.50 - 15.30</li> <li>Panel: Combating present and future challenges in digital<br/>infrastructure <ul> <li>Protecting your portfolio against technology risk in a rapidly developing<br/>sector</li> <li>Achieving sustainability and energy efficiency in data centres</li> <li>Overcoming labour shortage issues in fibre rollout</li> </ul> </li> <li>Ingrid Edmund, Head of Portfolio Management &amp; Financing, Columbia Threadneedle Investments<br/>Omar Jaffrey, Managing Partner and Sole Founder, Palistar Capital LP<br/>Ted Manvitz, Managing Director, Grain Management<br/>Steven Marshall, Chairman, Cordiant<br/>Rick Shrotri, Managing Partner, Digital Alpha</li> <li>Moderated by: Uwe Fleischhauer, Managing Director, YIELCO Investments</li> </ul> |

#### 15:30 – 16:00 Coffee and networking

#### 16:00 - 16:40

#### LP panel: Smart strategy selection and risk assessment

- Finding best value in the mid-market and beyond
- Are investors diversified to different types of risk sufficiently?
- The strategic importance of disentangling infrastructure from private equity and other asset classes in your portfolio

Prasad Gadkari, Executive Director & Chief Strategy Officer, **National Infrastructure Investment Fund (NIIF)** Kate Roscoe, Managing Director, Infrastructure Equity, **Manulife** Christian Wiehenkamp, Chief Investment Officer, **Perpetual Investors** 

Moderated by: Surinder Toor, Managing Partner, Arjun Infrastructure

#### 16:40 - 17:20

#### Polling debate: The future of infrastructure

- What will prove the biggest influence on the changing definition of infrastructure in the next five years?
- Which sub-sector will emerge from the recession and inflationary environment as the biggest 'winner'?
- Which type of strategy will prove the most popular with institutional and private investors?

Erik Bottnevik, Director, Country Lead Norway, **Infranode** Karen Dolenec, Partner, **Ancala Partners** Emil W. Henry, Jr., Chief Executive Officer, **Tiger Infrastructure Partners** Adrian Mucalov, Partner, Head of Long Life Infrastructure, **Actis** David Walsh, Managing Director, Goldman **Sachs Asset Management** 

Moderated by: Mitch Barltrop, Managing Director, FTI Consulting

17:20 – 18:00 Closing keynote: Wirecard: Lessons from the spectacular collapse of a tech giant

Dan McCrum, Investigative Reporter, Financial Times

18:00 – 18.10 Chair's summary and close of day one

Ali Miraj, Director, Infrastructure Finance, ING Bank

18:10 Drinks reception

### Wednesday 22 March

08:45 - 08:50 Chair's welcome back

Ali Miraj, Director, Infrastructure Finance, ING Bank

08:50 – 09:10 Opening keynote interview with an infrastructure industry leader

09:10 - 09:50

#### Global keynote panel: Analysing the policy-making tailwinds blowing across the globe

- How is domestic and international policymaking currently shaping the infrastructure investment market?
- How are those in charge grappling with this unprecedented geopolitical and economic turmoil?
- Assessing the US's Inflation Reduction Act; EU windfall tax action in response to energy security and other policies in the pipeline

Thomas Buss, Partner, Origination & Execution, **InfraRed Capital Partners** Keith Darman, Partner & Co-Head of Infrastructure Opportunities, **Ares Management** David Giordano, Managing Director, Global Head BlackRock Climate Infrastructure, **BlackRock** Markus Hottenrott, CIO, **Morgan Stanley** 

Moderated by: Jon Phillips, Acting Chief Executive Officer, Global Infrastructure Investor Association (GIIA)

#### 09:50 – 10:30 Keynote interview: Carlos Moreno, International Expert, Human Smart Cities

Moderated by: Suresh, Subudhi, Managing Director and Senior Partner, Global Head of Infrastructure, Transport and Cities, Boston Consulting Group (BCG)

#### 10:30 – 11:00 Coffee and networking

#### 11:00 – 11:25 QIC Fireside Chat: The Five Foundations of a SOLID Infrastructure Portfolio

Nicola Palmer, Partner, Infrastructure, **QIC** Arash Shojaie, Principal, Infrastructure, **QIC** 

Moderated by: Kalliope Gourntis, Deputy Editor, Infrastructure Investor

#### 11:25 - 12:05

#### Panel: ESG and sustainability as a priority: maintaining momentum in challenging times

- Are there sufficient opportunities out there for forward-thinking investors when it comes to article 8 or 9 funds?
- How can the trend towards increased sector specialisation help drive ESG and sustainability?
- How might standardisation be the answer in the face of increasing demands for data, reporting and regulatory compliance on funds?

Laurent Chatelin, Partner – Infrastructure, **Eurazeo** Guillaume D'Engrement, Head of European Infrastructure, **ICG** Jennifer Gandin, Principal, Investments, **CIM Group** Niall Mills, Managing Partner, Global Head of Infrastructure, **Igneo Infrastructure Partners** 

Moderated by: Snehal Shah, Reporter, New Private Markets

12:05 – 12:45 Panel: Exploring fund-structuring trends in 2023 and beyond

- What do fundraising figures tell us about the recent rise of open-ended funds and how does this compare to closed-ended?
- How do we see this trend playing out across different types of infrastructure assets?
- Continuation fund vehicles a credible alternative option in the face of growing numbers of megafunds?

Andrew Cogan, Managing Director, Portfolio Manager, Infrastructure Yield Fund, **Fengate Asset Management** Melannie Pyzik, Managing Director, **Argo** 

Moderated by: Paul Buckley, Managing Partner & Co-Founder, FIRSTAvenue

#### 12:45 - 13:00 Infrastructure Investor data presentation

Tom Zimmermann, Research Manager, Fund Managers (GPs), PEI Group

#### 13:00 – 14:00 Networking lunch

#### 14:00 – 14:20 Digital Bridge presentation/fireside chat

Marc Ganzi, Chief Executive Officer, DigitalBridge

#### 14:20 - 15:00

#### Panel: From the PE playbook: differentiating through operational capability

- Who are the funds leading the trend in operational value creation strategies for infrastructure assets?
- Best practice and examples of carrying out asset value creation and operational excellence
- Why are these capabilities becoming of increasing importance for investors selecting their managers?

#### Chris Beall, Managing & Founder, **NOVA Infrastructure** Andrew Honan, Head of Infrastructure and Sustainable Investing, **MML Capital Partners** Ross Posner, Managing Partner, **Ridgewood Infrastructure** Vincent Policard, Partner, Co-Head of European Infrastructure, **KKR** Mark Prybutok, Managing Director, **GI Partners**

Moderated by: Helene Schütrumpf, Director, Ely Place Partners

15:00 – 15:20 Fireside Chat

Pooja Goyal, Partner and Chief Investment Officer of Carlyle Global Infrastructure, Carlyle

15:20 – 16:00

#### Panel: Infrastructure's influential role in a changing wider world

- Assessing responsibilities and adaptability when it comes to climate
- Social issues what can investors and fund managers do to make a positive difference in a world of rapidly evolving social dynamics?
- Cost of living, economic turmoil and geopolitical tensions striking the right balance in uncertain times

Christoph Gisler, Head, Infrastructure Equity, **Swiss Life Asset Managers** Felipe Pinto, Partner and Head of Infrastructure Brazil, **Patria Investments** Gideon Tilburgs, Director, Head of Benelux, **Equitix** Beth Watkins, Investment Director, **Gravis** Nicolas Wyss, Head Investment Management, **Reichmuth & Co.** 

Moderated by: Monika Bednarz, Director, Lagrange Financial Advisory

#### 16:00 – 16:20 Coffee and networking

#### 16:20 - 17:00

#### Panel: Defying gravity? Outlook for infrastructure valuations

- Why are infrastructure valuations staying higher than anticipated? Will it remain this way?
- How might the cost of debt have a significant impact on this in the near future?
- Which infrastructure sub-sectors might feel the impact of changing valuations most severely?

Timothy Keeling, Director, Infrastructure & Renewable Resources, **BCI** Recep C Kendircioglu, Head of Infrastructure Investments, **Manulife** Andreas Köttering, Managing Director, **CBRE Investment Management** Hamish Mackenzie, Head of Infrastructure, **DWS Infrastructure** Maciej Taraciuk, Senior Investment Director, **Amber Infrastructure** 

Moderated by: Rishi Karir, VP of Sales, Mercatus, a State Street Company

#### 17:00 - 17:40

#### Closing Panel: Embracing the infrastructure toolkit beyond core

- What areas outside of core are experiencing the most significant growth and why?
- Impact of valuations when it comes to selecting strategies including co-investments, secondaries, value-add and more
- Operational capabilities, volatility protection and more: how can managers differentiate themselves to succeed across the strategy spectrum?

Dr. Mathias Bimberg, Managing Director, Head of Infrastructure, **Prime Capital AG** John Graves, CIO, **Low Carbon** Pete Labbat, Managing Partner, **ECP** 

Scott Mackin, Partner, **Denham Capital** Vicente Vento, Founder & CEO, **DTCP** 

Moderated by: Devinder Sangha, Partner, Albourne Partners

17:40 – 17:45

Ali Miraj, Director, Infrastructure Finance, ING Bank

Join the event