

Agenda

Monday 20 March

09:10 – 09:30

Introduction from Infrastructure Investor and Welcome from the chair

Canan Anli, Senior Advisor, **PMP Strategy**

09:30 – 10:15

Panel: Macroeconomic considerations across the vast spectrum of digital infrastructure

- What inflation protection is in place for existing digital infrastructure funds and assets?
- How are investors reacting to high interest rates, inflation and other factors when it comes to digital infrastructure allocation?
- How are funds coping with squeezed terms on financing in the current hostile environment?
- How are market conditions affecting portfolio companies and underwritings in this sector?

Cyrus Gentry, Managing Director, Head of Communications, Europe, **Stonepeak**

Mamoun Jamai, Head of Digital Infrastructure, **Abu Dhabi Investment Authority**

Laurens-Jan Sipma, Senior Portfolio Manager, Infrastructure Private Equity, **APG Asset Management**

Dr. Christopher Stief, CEO & Co-Founder, **Data Castle**

10:15 – 11:00

Panel: Exploring the growing digital infrastructure menu for investors

- Examining the rapidly developing investment market for fibre, towers and data centres
- Secondaries, debt funds and more: what options are institutional and private investors exploring?
- How is this being reflected in the fundraising arena amongst specialist, emerging and blue-chip fund managers?
- How are funds meeting investor ESG demand?

Kanan Joshi, Head of Digital Infrastructure, **DIF Capital Partners**

Pia Lambert, Executive Director, **Morrison & Co**

Sujoy Roy, Head of Financial Advisory, **Shinsei Bank**

Moderated by: Anish Butani, Senior Director, Infrastructure, **bfinance**

11:00 – 11:30 **Coffee and networking**

11:30 – 12:15

Panel: Why high-quality assets will reign supreme in the short and long term

- A quality and price balance: how assets can stand out in today's and tomorrow's market

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- What does high-quality look like across the sub-sectors of digital infrastructure? Where does sustainability feature in this conversation?
- How are funds doing their due diligence on this and what tweaks can they make to perfect the process?

Philip Green, Head of Transport and Telecoms, Global Structured Finance, EMEA, **SMBC**

Benn Mikula, Co-CEO and Managing Partner, **Cordiant**

Fred Robert, Senior Principal, Infrastructure, **Investment Management Corporation of Ontario**

Darragh Stokes, Senior Managing Partner, **Hardiman Telecoms**

Moderated by: Enrique Fuentes, Senior Managing Director, **Stepstone Infrastructure & Real Assets**

12:15 – 13:00

Panel: Digging into the detail on digital infrastructure valuations

- On trend or not? Are digital asset valuations defying gravity like other infrastructure assets or are they reacting differently?
- When, if at all, might we see possible corrections? Will private follow public?
- How have asset valuations so far reflected investor interest and compared to other TMT sectors?

Canan Anli, Senior Advisor, **PMP Strategy**

Oliver Bradley, Managing Director, **Macquarie Group**

Timo Buijs, Director Project and Infrastructure Finance, **ABN AMRO Bank**

Omar Jaffrey, Managing Partner & Founder, **Palistar Capital**

Elie Nammar, Senior Director & Partner, **Vauban Infrastructure Partners**

Moderated by: Charles Clément-Fromentel, Managing Director, **BTSG**

13:00 – 14:00 Networking lunch

14:00 – 14:40

Panel: Untangling fibre rollout in 2023 and beyond

- Examining rollout dynamics across Europe and beyond: which countries and regions have solved which challenges?
- Dissecting the latest dynamics between private capital, equity partners, developers, public organisations and other stakeholders
- Greenfield investments, market consolidation and other considerations as investors mitigate risk in an ever changing, complex environment

Ken Campbell, Partner, **PMP Strategy**

James Heath, Chief Executive Officer, **National Infrastructure Commission**

Shaharyar Jawaid, Senior ICT Specialist, **Islamic Development Bank**

Jeroen Kleinjan, Managing Director, **ING**

Alessandro Ravagnolo, Partner, **Analysys Mason**

Moderated by: Mark Weisdorf, Chair of the Investment Committee, **IST3 IG**

14:40 – 15:00

Case study: Success story: a deep-dive into a digital infrastructure transaction

Nic Diloretta, MD and Head of Real Assets, **Aksia**

Kevin Naughton, Managing Director and Chief Capital Formation and Investor Relations Officer, **Grain Management**

15:00 – 15:30 Coffee & networking

15:30 – 16:05

Panel: Data centres: still in demand?

- Where is the demand when it comes to hyperscale, edge and other types of data centres

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- Hurdles to success: addressing question marks over power and energy consumption, readiness for ESG and vulnerability to climate
- Which regions are most appealing at present and why?
- What does the investment landscape look like and what are the challenges in data centre investment?

Stephan Freitas Krause, Vice President, Digital Infrastructure, **KFW IPEX Bank**

Zahl Limbuwala, Chief Operating Officer, **AtlasEdge Data Centres**

Waldemar Maurer, Partner, **DTCP**

Ljudmila Popova, Director Digital Infrastructure, **NIBC**

Jonathan Zelmanovitch, Partner, **PMP Strategy**

Moderated by: Matthias Hamel, Partner, **Altman Solon**

16:05 – 16:40

Polling debate: The next frontier for digital and smart infrastructure

Each participant will champion the merits of technologies and developments that they believe will be paramount in the evolution of digital infrastructure assets as we know them. These include:

- Edge computing Henri Kivioja, Founder & CEO, **RAIN**
- Small-cell technology Enda Hardiman, Founder, **Hardiman Telecommunications**
- Satellites Claude Rousseau, Research Director, **Northern Sky Research**
- Cloud technology Dr. Christopher Stief, CEO & Co-Founder, **Data Castle**

Moderated by: Alessandro Ravagnolo, Partner, **Analysys Mason**

16:40 – 17:10

Audience roundtables:

- Data centres Zahl Limbuwala, Chief Operating Officer, **AtlasEdge Data Centres**
- Towers Charles Clément-Fromentel, Managing Director, **BTSG**
- Fibre networks Pia Lambert, Executive Director, **Morrison & Co**
- Emerging markets Shaharyar Jawaid, Senior ICT Specialist, **Islamic Development Bank**

17:10 – 17:20

Closing comments from the chair

Canan Anli, Senior Advisor, **PMP Strategy**

17:20 – 17:50

Keynote fireside chat: Putting ESG & sustainability at the heart of your real asset investment approach in 2023 and beyond

- Executing cutting-edge sustainability methods across a global alternatives business unit
- How infrastructure and real estate are increasingly intersecting and how this is defining your ESG approach
- Reality bites? How can infrastructure funds counter present-day challenges like inflation, valuation volatility, soaring costs and other factors, whilst staying the distance on their ESG journey?

Isabelle Scemama, Global Head, Alts, Member of AXA IM Management Board, Member of the Board of Directors of EPRA, **AXA IM - Real Assets**

Moderated by: Bruno Alves, Senior Editor, **Infrastructure Investor**

18:00 Members' Evening Drinks Reception

Join the event

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