

# Women in Private Markets Summit London 2023

28-29 November  
133 Houndsditch, London

## Agenda

28-29 November | 133 Houndsditch, London

*The future of private markets*

### Day One: 28 Nov

07:45- 8:50

Coffee & registration

08:00-08:45

**LP Breakfast Roundtable**

Discuss key challenges over breakfast with other LPs as part of an off-the-record, facilitated group conversation hosted by ILPA

**Holly Makarchuk**, Relationship Manager, **ILPA**

8:50

**Chairperson's opening remarks**

9:00

**Keynote: building a successful career in private markets**

*Facilitator:* **Alis Pay**, Partner, Co-Head of the Global Real Estate Sector, **Clifford Chance**

*In conversation with*

**Rashmi Madan**, Senior Managing Director, **Blackstone**

9:30

**Investor perspectives: navigating through volatility**

- How are investor allocations changing in a more challenging environment?
- How GPs are reassuring investors about deployment and delivering liquidity/returns
- Sectors and strategies that are well positioned to perform well in adversity
- Predictions for private markets for the next decade

**Moderator:** **Emily Brown**, Partner, **Ropes & Gray**

**Teia Merring**, Investment Director-Private Equity, **USS**

**Elif Aktug**, Managing Partner, **Pictet Group**, CEO, **Pictet Alternative Advisors**

**10:10**

**Senior leaders' diversity dialogue: where are private markets on the route to gender equality?**

- Continued challenge of recruiting and retaining talent: learnings from those at the top
- Showing the financial and cultural benefits of addressing diversity at all levels
- What can we learn from other industries who?
- Tips for success from those that have done it

Moderator: **Tiernan Brady**, Global Director of Inclusion, **Clifford Chance**

**Emmanuel Deblanc**, Head of Private Markets, **AllianzGI**

**Antje Hensel-Roth**, Board Member and Chief People and External Affairs Officer, **ICG**

**Beverley Kilbride**, Chief Operating Officer, Europe, **LaSalle Investment Management**

**Gwenola Chambon**, CEO-Managing Partner, **Vauban Infrastructure Partners**

**10:50**

**Coffee & Networking**

**11:25**

**Democratisation of private markets: the next frontier**

- Outlining the scale of the opportunity globally
- Examining some of the dangers of democratisation and how best to address them
- How does democratisation affect GP-LP alignment?
- What might the disruption caused by democratisation mean for fund structures?

Moderator: **Sabina Comis**, Partner, **Dechert**

**Edward Talmor-Gera**, Founding Managing Partner and CEO, **NewVest**

**Joanna Asfour**, Managing Director Client Solutions Europe, **Partners Group**

**Jessica Sellam**, Head of Private Markets Group, **Rothschild & Co**

**12:05**

**Are secondaries continuing to boom amidst economic disruption?**

- What are the dynamics of secondaries in different asset classes?
- What do falling equity markets and wider economic stress mean for LP sales and GP-leds?
- Investor perspectives on continuation funds and other innovations
- Exploring how pricing and valuations are evolving in European secondaries

Moderator: **Emma Danforth**, Partner, **Allen & Overy**

**Sunaina Sinha Haldea**, Global Head of Private Capital Advisory, **Raymond James**

**Wandy Hoh**, Managing Director, **Macquarie Group**

**12:40**

**Investing in and utilising AI in private markets**

- What are some potential limitations and risks associated with relying on AI for deal origination, due diligence and value creation?
- How expensive is it to build an in-house AI / data science team? What resources are needed?
- Innovative approaches to using chatbots for some communications
- What can the PE industry learn from the VC industry on this?

Moderator: Senior Representative, **Cleary Gottlieb**

**Lisa Weaver-Lambert**, Data and Digital Operating Partner, **Independent**

**13:10**

**Lunch**

<b><u>Women in Infrastructure</u></b>	<b><u>Women in Private Equity</u></b>	<b><u>Women in Real Estate</u></b>	<b><u>Women in Private Debt</u></b>
14:10 <b>Opening remarks</b>	14:10 <b>Opening remarks</b>	14:10 <b>Opening remarks</b>	14:10 <b>Opening remarks</b>
14:15 <b>The state of play in infrastructure</b> <ul style="list-style-type: none"> <li>Fighting the tide: how are infrastructure funds faring amidst a fundraising slowdown in private markets?</li> <li>Assessing the impact of high valuations of infrastructure assets</li> <li>How are GPs and LPs successfully navigating high interest rates and inflation?</li> </ul> <p>Moderator: <b>Amy Mahon</b>, Partner, Global Co-Head of Energy and Infrastructure, <b>Simpson Thacher &amp; Bartlett</b>  <b>Tara Davies</b>, Partner, Global Head of Core Infrastructure, and Co-Head of European Infrastructure, <b>KKR</b>  <b>Gemma McRann</b>, Senior Vice President, <b>Macquarie Capital</b>  <b>Penelope Dietsch</b>, Managing Director, <b>ICG Infra</b>  <b>Priya Veerapen</b>, Managing Director, Greenfield Transactions, <b>Infracapital</b>  <b>Assia Belkahia</b>, Partner, <b>Antin Infrastructure Partners</b></p>	14:15 <b>The state of play in private equity</b> <ul style="list-style-type: none"> <li>To what extent has the market reopened?</li> <li>Examining the ongoing impact of the denominator effect on PE allocations</li> <li>Predictions for fundraising and dealmaking in the next two years</li> </ul> <p>Moderator: Senior Representative, <b>Cleary Gottlieb</b>  <b>Katrina Liao</b>, Partner, Investment, <b>Collier Capital</b>  <b>Rhonda Ryan</b>, Partner, Head of European Private Equity, <b>Mercer</b>  <b>Carolina Espinal</b>, Managing Director, <b>HarbourVest Partners</b></p>	14:15 <b>The state of play in real estate</b> <ul style="list-style-type: none"> <li>How is real estate dealing with challenges including high inflation, rising interest rates, and global recessions?</li> <li>In which sectors and regions are there opportunities for investors?</li> <li>How can firms actively create value in the current environment?</li> </ul> <p>Moderator: <b>Isabel Berger</b>, Partner, <b>Gibson Dunn</b>  <b>Cheryl Maher</b>, Director, <b>CPPIB</b></p>	14:15 <b>The state of play in private debt</b> <ul style="list-style-type: none"> <li>Potential impact from the current bank market turmoil on the private debt market as banks further de-risk their exposures</li> <li>What parts of the Private Debt market could be attractive to LPs in the current environment?</li> <li>How are funds navigating fundraising headwinds?</li> </ul> <p>Moderator: <b>Mikhaelle Schiappacasse</b>, Partner, <b>Dechert</b>  <b>Michela Bariletti</b>, Chief Credit Officer, <b>Phoenix Group</b>  <b>Rebecca Davis</b>, Senior Investment Director, <b>Cambridge Associates</b>  <b>Claire Harwood</b>, Managing Director, <b>Permira Credit</b></p>
14:55 <b>Short turnaround break</b>			
15:00 <b>Digging into the details: best approach and methods for energy assets</b> <ul style="list-style-type: none"> <li>Battery storage, blue/green hydrogen, biofuels, EV and more: comparing the business models on these new technologies</li> <li>How are investors and funds overcoming challenges like supply</li> </ul>	15:00 <b>GP/LP data dialogue: taking steps to resolve the ESG data challenge</b> <ul style="list-style-type: none"> <li>How firms leverage the data to gain new insights and drive value creation</li> <li>Where are GPs pushing back on data requests?</li> <li>Overcoming issues with sharing portfolio company data</li> </ul>	15:00 <b>How is the changing macro-environment impacting real estate debt?</b> <ul style="list-style-type: none"> <li>How attractive is real estate debt in the current climate?</li> <li>To what extent have bank failures in the US affected real estate debt?</li> <li>Why are new entrants seeing opportunities in real estate debt?</li> </ul>	15:00 <b>Distressed debt and special sits in a developing recessionary environment</b> <ul style="list-style-type: none"> <li>What's driving the renewed interest from LPs in the special sits market?</li> <li>Where are investors finding value amidst the market dislocation?</li> <li>With rising rates and inflationary pressured, is the market ripe for</li> </ul>

<p>chain issues and volatile power prices?</p> <ul style="list-style-type: none"> <li>Are investors comfortable with the risk/return on these investments vs. traditional infra?</li> </ul> <p><b>So Yeun Lim</b>, Global Head of Infrastructure Research, <b>Willis Towers Watson</b> <b>Catherine Lloyd</b>, Principal, <b>Mercer</b></p>	<p><b>Vanessa Sloan</b>, Managing Director, <b>StepStone Group</b> <b>Bozena Jankwoska</b>, Managing Director and Global Head of ESG, <b>Slate Asset Management</b> <b>Natasha Buckley</b>, Vice President, ESG, <b>HarbourVest Partners</b></p>	<p><b>Judith Tan</b>, Head of Capital Markets, <b>Estateguru</b> <b>Uma Rajah</b>, Co-Founder and CEO, <b>CapitalRise</b> <b>Nicola Free</b>, Managing Director, Head of CRE, EMEA, <b>Wells Fargo Bank</b> Senior representative, <b>Natwest</b></p>	<p>potential distressed deals?</p> <ul style="list-style-type: none"> <li>Which sectors are likely to be most at risk of distress?</li> </ul> <p>Moderator: <b>Kay Morley</b>, Partner, <b>Dechert</b> <b>Dr. Gabriella Kindert</b>, Independent Board Member, <b>Neptune Leasing, a.o.</b> <b>Laia Massague</b>, Managing Director, <b>StepStone Group</b></p>
15:35 <b>Short turnaround break</b>			
15:40 <b>Combating challenges in digital infrastructure</b> <ul style="list-style-type: none"> <li>How are investors mitigating any potential risks to digital infrastructure exposure in the current macroeconomic environment?</li> <li>Overbuild, competition, ESG concerns &amp; more: addressing the specific challenges across data centres, fibre and tower assets</li> <li>Nordics, emerging markets and elsewhere: where in the world do the opportunities lie for digital infrastructure investment in 2023 and beyond?</li> </ul> <p>Moderator: <b>Hannah Schofield</b>, Managing Director, <b>DC Advisory</b> <b>Jessica DiCesare</b>, Director, Infrastructure Investments, <b>PSP Investments</b></p>	15:40 <b>Dealmaking in an uncertain and changed economy</b> <ul style="list-style-type: none"> <li>How is the interest from large international investors impacting the investment landscape in the UK and Europe?</li> <li>To what extent is current disruption an opportunity for managers?</li> <li>Learnings from previous downturns</li> </ul> <p>Moderator: <b>Gemma Roberts</b>, Partner, Co-Chair London Office, <b>Goodwin</b> <b>Amandine Ayrem</b>, Managing Director – Mid-large buyout, <b>Eurazeo</b> <b>Susie Stanford</b>, Investment Team, <b>Livingbridge</b> <b>Maggie Fanari</b>, Senior Managing Director, <b>OTPP</b></p>	15:40 <b>Decarbonising real-estate assets and portfolios</b> <ul style="list-style-type: none"> <li>Why net-zero positioning is crucial for investors</li> <li>Strategic repositioning – how managers are future-proofing their portfolio</li> <li>ESG considerations in different sub-sectors of real estate, e.g. offices vs resi vs logistics?</li> </ul> <p><b>Shuen Chan</b>, Head of ESG, <b>LGIM Real Assets</b> <b>Kristina Arsenievich</b>, Director, Real Estate ESG Europe, <b>Barings European Real Estate</b> <b>Anna Moore</b>, CEO, <b>Hestia Homes</b></p>	15:40 <b>What's next for ESG integration in private debt?</b> <ul style="list-style-type: none"> <li>What are the most attractive ESG-related investment themes within private debt?</li> <li>How are direct lenders tackling ESG strategies with portfolio companies?</li> <li>How do the return driven objectives of funds coincide with ESG priorities?</li> </ul> <p><b>Dalit Nuttall</b>, Principal, <b>West Valley Capital</b> <b>Nicole Waibel</b>, Managing Director, <b>Crescent Credit Europe</b> <b>Sabrina Fox</b>, CEO, <b>European Leveraged Finance Association (ELFA)</b></p>
16:15 <b>Short break for turnaround and coffee &amp; networking</b>			
16:30 <b>Finding the keys to success for infrastructure debt &amp; financing</b> <ul style="list-style-type: none"> <li>How has infrastructure debt proven it's resilience to high interest rates, inflation</li> </ul>	16:30 <b>Examining how appetite for co-investments is being impacted by economic disruption</b> <ul style="list-style-type: none"> <li>What have been the drivers for increased demand in recent years?</li> </ul>	16:30 <b>The future of offices 3.0: how is the market evolving post-covid?</b> <ul style="list-style-type: none"> <li>How are new working patterns impact the sector?</li> </ul>	16:30 <b>The rise of private debt club deals</b> <ul style="list-style-type: none"> <li>Will the bigger LBOs still go to the public loans and bonds market or will more managers team up</li> </ul>

<p>and market volatility so far?</p> <ul style="list-style-type: none"> <li>What type of infrastructure assets are proving the most attractive for financing deals at present?</li> <li>How are fund managers utilising flexibility and creativity in their solutions to best service both borrowers and investors?</li> </ul> <p>Moderator: <b>Jocelyn Land</b>, Partner, <b>Allen &amp; Overy</b>  <b>Florence Carasse</b>, Head of Infrastructure Debt, <b>Pension Insurance Corporation</b>  <b>Aurelie Edus</b>, Partner, <b>Antin Infrastructure Partners</b>  <b>Helen Price</b>, Chief Financial Officer, <b>InfraRed Capital Partners</b></p>	<ul style="list-style-type: none"> <li>To what extent are co-investment opportunities a primary driver in fund commitments?</li> <li>Is there any sign of a reduction in demand for co-investments?</li> </ul> <p><b>Anna Barath</b>, Head of Fund Investments, <b>Bite Investments</b>  <b>Jenny Newmarch</b>, Head of Private Equity, <b>Aware Super</b>  <b>Alice Mew</b>, Portfolio Manager, <b>NZ Super Fund</b>  <b>Olivia Kebble</b>, Investment Manager, <b>Moonfare</b>  <b>Vanessa Shia</b>, Head of Private Markets, <b>London LGPS CIV</b></p>	<ul style="list-style-type: none"> <li>Considering how offices are performing in different regions</li> <li>Is the day of reckoning still to come?</li> </ul> <p><b>Alexa Baden-Powell</b>, Senior Investment Manager, <b>GPE</b>  <b>Catherine Hong</b>, Managing Director, <b>Morgan Stanley</b>  <b>Sue Asprey Price</b>, EMEA CEO, <b>Work Dynamics</b>, <b>JLL</b></p>	<p>to encroach this space and finance larger deals?</p> <ul style="list-style-type: none"> <li>What are the key benefits of lending clubs to a borrower?</li> <li>Credit funds taking on lead sole lender positions vs club deals- what works better?</li> </ul> <p><b>Christine Weis</b>, Managing Director, <b>CVC Credit Partners</b>  <b>Suzana Perić</b>, Managing Director, <b>Oaktree Capital Management</b></p>
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17:05

#### Short turnaround break

<p>17:10  <b>The future of infrastructure</b></p> <ul style="list-style-type: none"> <li>What is the next frontier for infrastructure?</li> <li>Investor realities: cutting through the noise and finding the keys to success when investing in innovation</li> <li>Predictions for the next decade</li> </ul> <p>Moderator: <b>Alice Brogi</b>, Partner, <b>Gibson Dunn</b>  <b>Patricia Rodrigues Jenner</b>, Member of Infrastructure Investment Committees, <b>UK GLIL and Africa's AIIM</b>  <b>Ruth Murray</b>, Investment Director, Sustainable Infrastructure, <b>Gresham House</b></p>	<p>17:10  <b>How is European venture and growth holding up in a bear market?</b></p> <ul style="list-style-type: none"> <li>Comparing the state of play in different sectors of investment: where are there still opportunities?</li> <li>How are managers dealing with more challenged assets in the short-term?</li> <li>Comparing VC &amp; growth in UK, Europe and the US</li> </ul> <p><b>Catherine Boule</b>, Managing Partner, <b>Karista</b>  <b>Christine Hockley</b>, Managing Director, Funds, <b>British Patient Capital</b>  <b>Lizzie Ryan</b>, Partner and Head of Investments, <b>Imbiba</b></p>	<p>17:10  <b>Residential investment in the UK and Europe</b></p> <ul style="list-style-type: none"> <li>How do investors view the European market in the current economic environment?</li> <li>Offsetting inflation loss with strong rent growth potential in multifamily assets</li> <li>Opportunities in affordable housing in the region</li> </ul> <p><b>Richa Srivastava</b>, Director, Real Estate Investments, <b>CPPIB</b>  <b>Alex Notay</b>, Placemaking and Investment Director, <b>PfP Capital</b></p>	<p>17:10  <b>Evolving fund structures in private debt</b></p> <ul style="list-style-type: none"> <li>How have fund structures grown and evolved?</li> <li>What is the impact of borrowers having access to a wider variety of products in the market including NAV, hybrid etc</li> <li>What is the attractiveness of evergreen funds in the European private debt market?</li> </ul>
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17:45

Close of conference followed by cocktail reception

## Day Two: 29 November

7:30-9:00

Coffee & registration

08:00-9:00

**LP & GP think-tanks**

*These sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.*

- Infrastructure
- Private Equity
- Private Debt
- Real Estate: Gila Cohen (Ex-MUFG)

9:10

**Addressing the 50/50 Challenge: investor activism for gender equity**

- Challenging the 50/50 gender parity: A road to both financial success and gender balance
- Transforming hiring and retention practices for asset managers' triumph
- "I cannot be what I cannot see": the link between senior representation and junior talent acquisition
- Losing out on investors and opportunities: The impact of gender imbalance on investment prospects

**Erin Sarret**, Head of Investor Relations, **RAISE**

**Philip Meschke**, Investment Director, **Moonfare**

**Kanika Goela**, Investment Manager – Private Equity, **abrdn**

9:50

**The continued evolution of private markets in a more challenging environment**

- Considering the extent to which specialisation of strategies is now the way to invest
- How the continued bifurcation in the market might mean more consolidation as bigger funds acquire specialists
- How are funds adjusting their value creation strategies to prosper in a higher interest rate environment?
- Will we see more GPs selling a piece of themselves through GP led stakes?

*Moderator:* **Claudia Bertolino**, Head of Private Equity and Private Credit, Fund Services, **Citco**

**Nathalie Krieger**, Co-Head of Europe, Head of Asia – Private Equity, **Pictet Group**

10:30

**Fundraising in a downturn/crisis: tips from GP experts and LP allocators**

- What tools are GPs using to support a tougher fundraising environment?
- Fundraising terms trends: how are GPs getting creative amid a slower fundraising environment
- How are GPs appealing to new and existing sources of capital?
- Case studies from those who have successfully raised funds in the past year

**Daria Litvinova**, Head of Investor Relations - Partner, **Vauban Infrastructure Partners**

**Anastasia Di Carlo**, Principal, Client Solutions, **Hamilton Lane**

11:15

**Coffee & networking**

*The exhibition area will be split into areas based around the 4 asset classes covered at the event for informal networking during the coffee break*

11:45

**PEI Data Presentation**

**Daniel Rodriguez**, Head of Private Markets Research, **PEI Group**

11:55

**Investing in the energy transition: the role of private markets in the investment opportunity and challenge of the century**

- Innovative ways to invest in an asset class outside of the usual risk/return for the asset class
- The intersection of PE/venture/growth/infrastructure for investing in the energy transition
- How are LPs viewing investments in new technologies?
- Why investing in energy efficiency is gaining momentum as an investment strategy

Moderator: **Clare Burgess**, Partner, **Clifford Chance**

**Dmitry Yashnikov**, Managing Director & Head of GreenTech, **OMERS Private Equity**

**Esther Peiner**, Managing Director, Co-Head Private Infrastructure Europe, **Partners Group**

12:35

**Where next for impact investing in private markets?**

- How will the market unfold in the coming years in a more challenging economic environment?
- Views from leading fund managers who have recently launched an impact strategy
- Are larger managers integrating impact with their wider ESG teams?
- Is impact as an investment lens, or should it be an investment bucket in LP portfolios?

**Michele Giddens OBE**, Co-founder & Partner, **Bridges Fund Management**

**Marie Ang**, Investment Director, Sustainable and Impact Investing, **Cambridge Associates**

13:15

**Networking Lunch**

**14:00 Workshop host slot available**

**6 concurrent networking Workshops**

- Enhancing your brand
- Networking
- Fundraising
- Communication

**Confirmed Workshops**

**Reveal your genius zone and become the significant you**

- Know your value and shine!
- Our impostor syndrome is a pure lure
- Stay yourself and be a P.U.R.E leader
- Trust yourself and be an inspirational leader

**Edith Lassiat**, Mentoring for powerful women, **Editions EHL. University of the Self**

**Realising Your Board Potential**

- Simplifying Governance
- Finding the opportunities
- Defining a strategy to land your first Board role
- How to pitch yourself as a non-executive director

**Fiona Hathorn**, CEO, **Women on Boards UK**

**15:00**

**Themed roundtable discussions**

Roundtables discussing a variety of topics led by an expert moderator

**16:00**

**Close of conference**