The future of private markets

07:45- 8:50
Coffee & registration

08:00-08:45
LP Breakfast Roundtable
Discuss key challenges over breakfast with other LPs as part of an off-the-record, facilitated group conversation hosted by ILPA
Holly Makarchuk, Relationship Manager, ILPA
Co-facilitator: Helena Threlfall, Investment Director and member of the Investment Committee, Hasma Capital

8:50
Chairperson’s opening remarks
Deborah Zurkow, Global Head of Investments, AllianzGI

9:00
Keynote: building a successful career in private markets
Facilitator: Alis Pay, Partner, Co-Head of the Global Real Estate Sector, Clifford Chance
In conversation with
Natacha Jamar, Managing Director, Blackstone

9:30
Investor perspectives: navigating through volatility
- How are investor allocations changing in a more challenging environment?
- How GPs are reassuring investors about deployment and delivering liquidity/returns
- Sectors and strategies that are well positioned to perform well in adversity
- Predictions for private markets for the next decade
Moderator: Helen Croke, Partner, Ropes & Gray
Teia Merring, Investment Director-Private Equity, USS
Elif Aktug, Managing Partner, Pictet Group, CEO, Pictet Alternative Advisors
Christine Farquhar, CEO of UK and Europe, Cambridge Associates
Valerie Benard, Partner, Head of Europe, Aksia
Maria Castro, Managing Director, Igneo Infrastructure Partners

10:10
Senior leaders’ diversity dialogue: where are private markets on the route to gender equality?
- Continued challenge of recruiting and retaining talent: learnings from those at the top
- Showing the financial and cultural benefits of addressing diversity at all levels
- What can we learn from other industries?
- Tips for success from those that have done it
Moderator: Tiernan Brady, Global Director of Inclusion, Clifford Chance
Emmanuel Deblanc, Head of Private Markets, AllianzGI
Antje Hensel-Roth, Board Member and Chief People and External Affairs Officer, ICG
Beverley Kilbride, Chief Operating Officer, Europe, LaSalle Investment Management
Gwenola Chambon, CEO-Managing Partner, Vauban Infrastructure Partners

10:50
Coffee & Networking

11:25
Democratisation of private markets: the next frontier
- Outlining the scale of the opportunity globally
- Examining some of the dangers of democratisation and how best to address them
- How does democratisation affect GP-LP alignment?
- What might the disruption caused by democratisation mean for fund structures?

Moderator: Sabina Comis, Partner, Dechert
Edward Talmor-Gera, Founding Managing Partner and CEO, NewVest
Joanna Asfour, Managing Director Client Solutions Europe, Partners Group
Jessica Sellam, Head of Private Markets Group, Rothschild & Co

12:05
Are secondaries continuing to boom amidst economic disruption?
- What are the dynamics of secondaries in different asset classes?
- What do falling equity markets and wider economic stress mean for LP sales and GP-leds?
- Investor perspectives on continuation funds and other innovations
- Exploring how pricing and valuations are evolving in European secondaries

Moderator: Emma Danforth, Partner, Allen & Overy
Sunaina Sinha Haldea, Global Head of Private Capital Advisory, Raymond James
Wandy Hoh, Managing Director, Macquarie Group
Anne Gales, Co-Founder, Threadmark
Casandra Pinamonti, Principal, Ares Management Corporation

12:40
Investing in and utilising AI in private markets
- What are some potential limitations and risks associated with relying on AI for deal origination, due diligence and value creation?
- How expensive is it to build an in-house AI / data science team? What resources are needed?
- Innovative approaches to using chatbots for some communications
- What can the PE industry learn from the VC industry on this?

Moderator: Carla Swansburg, Chief Executive Officer, ClearyX, a Division of Cleary Gottlieb Steen & Hamilton
Women in Infrastructure
14:10 Opening remarks

14:15 The state of play in infrastructure
- Fighting the tide: how are infrastructure funds faring amidst a fundraising slowdown in private markets?
- Assessing the impact of high valuations of infrastructure assets
- How are GPs and LPs successfully navigating high interest rates and inflation?

Moderator: Amy Mahon, Partner, Global Co-Head of Energy and Infrastructure, Simpson Thacher & Bartlett
Gemma McRann, Senior Vice President, Macquarie Capital
Roopa Murthy, Partner, Head of a Europe, Infrastructure Debt, Ares
Priya Veerapen, Managing Director, Greenfield Transactions, Infracapital

Women in Private Equity
14:10 Opening remarks
Misa Andriamihaja, Private Equity and Venture Capital Lead, Institutional Investors Group on Climate Change (IIGCC)

14:15 The state of play in private equity
- To what extent has the market reopened?
- Examining the ongoing impact of the denominator effect on PE allocations
- Predictions for fundraising and dealmaking in the next two years

Moderator: Marijke Spooren, Partner, Cleary Gottlieb Steen & Hamilton
Katrina Liao, Partner, Investment, Coller Capital
Rhonda Ryan, Partner, Head of European Private Equity, Mercer
Carolina Espinal, Managing Director, HarbourVest Partners
Imogen Richards, Partner, Pantheon

Women in Real Estate
14:10 Opening remarks

14:15 The state of play in real estate
- How is real estate dealing with challenges including high inflation, rising interest rates, and global recessions?
- In which sectors and regions are there opportunities for investors?
- How can firms actively create value in the current environment?

Moderator: Isabel Berger, Partner, Gibson Dunn Cheryl Maher, Director, CPPIB
Jenny Hammarlund, EVP Investments and Head of Europe, Cadillac Fairview Europe Limited
Maggie Coleman, Chief Investment Officer, North America, Real Estate, Manulife Investment Management

Women in Private Debt
14:10 Opening remarks
Kristina Matthews, Managing Director, Client & Product Solutions, Onex

14:15 The state of play in private debt
- Potential impact from the current bank market turmoil on the private debt market as banks further de-risk their exposures
- What parts of the Private Debt market could be attractive to LPs in the current environment?
- How are funds navigating fundraising headwinds?

Moderator: Mikhaelle Schiappacasse, Partner, Dechert
Michela Bariletti, Chief Credit Officer, Phoenix Group
Rebecca Davis, Senior Investment Director, Cambridge Associates
Claire Harwood, Managing Director, Permira Credit
Cécile Lévi, Head of Private Debt, Tikehau Capital
<table>
<thead>
<tr>
<th>Assia Belkahia, Partner, Antin Infrastructure Partners</th>
<th>Christie Wright, TBC, PATRIZIA AG</th>
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<tbody>
<tr>
<td>14:55 Short turnaround break</td>
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<td>15:00 Digging into the details: best approach and methods for energy assets</td>
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<td>- Battery storage, blue/green hydrogen, biofuels, EV and more: comparing the business models on these new technologies</td>
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<td>- How are investors and funds overcoming challenges like supply chain issues and volatile power prices?</td>
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<td>- Are investors comfortable with the risk/return on these investments vs. traditional infra?</td>
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<td>Moderator: Jiaying Zhang, Partner, Simpson Thacher So Yeun Lim, Global Head of Infrastructure Research, Willis Towers Watson Catherine Llloyd, Principal, Mercer Kathy Miao, Investment Team, Actis</td>
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<td>15:00</td>
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<td>15:00 How is the changing macro-environment impacting real estate debt?</td>
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<td>- How attractive is real estate debt in the current climate?</td>
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<td>- To what extent have bank failures in the US affected real estate debt?</td>
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<td>- Why are new entrants seeing opportunities in real estate debt?</td>
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<td>Moderator: Eve Ellis, Partner, Ropes &amp; Gray Vanessa Sloan, Managing Director, StepStone Group Natasha Buckley, Vice President, ESG, HarbourVest Partners Eimear Palmer, Partner, Global Head of ESG, Pantheon Ventures Elsa Palanza, Global Head of Sustainability &amp; ESG, ICG</td>
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<tr>
<td>15:00 Distressed debt and special sits in a developing recessionary environment</td>
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<td>- What’s driving the renewed interest from LPs in the special sits market?</td>
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<td>- Where are investors finding value amidst the market dislocation?</td>
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<td>- With rising rates and inflationary pressured, is the market ripe for potential distressed deals?</td>
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<td>- Which sectors are likely to be most at risk of distress?</td>
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<td>Moderator: Kay Morley, Partner, Dechert Dr. Gabriella Kindert, Independent Board Member, Neptune Leasing, a.o. Laia Massague, Managing Director, StepStone Group Lisa Ong, Head of Europe &amp; International, Mudrick Capital Management Francesca Giacoppo, Investment Manager, Kartesia</td>
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<td>15:35 Short turnaround break</td>
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<td>15:40 Combating challenges in digital infrastructure</td>
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<td>- How are investors mitigating any potential risks to digital</td>
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<td>15:40 Dealmaking in an uncertain and changed economy</td>
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<td>- How is the interest from large international investors impacting the</td>
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<td>15:40 Decarbonising real-estate assets and portfolios</td>
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<td>- Why net-zero positioning is crucial for investors</td>
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<td>15:40 What’s next for ESG integration in private debt?</td>
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<td>- What are the most attractive ESG-related</td>
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infrastructure exposure in the current macroeconomic environment?
- Overbuild, competition, ESG concerns & more: addressing the specific challenges across data centres, fibre and tower assets
- Nordics, emerging markets and elsewhere: where in the world do the opportunities lie for digital infrastructure investment in 2023 and beyond?

Moderator: Hannah Schofield, Managing Director, DC Advisory
Jessica DiCesare, Director, Infrastructure Investments, PSP Investments
Caroline Rouse, Vice President, Infrastructure Investments, Brookfield Asset Management
Phoebe Smith, Senior Director, PATRIZIA AG

16:15
Short break for turnaround and coffee & networking

16:30
Finding the keys to success for infrastructure debt & financing
- How has infrastructure debt proven it’s resilience to high interest rates, inflation and market volatility so far?
- What type of infrastructure assets are proving the most

16:30
Examining how appetite for co-investments is being impacted by economic disruption
- What have been the drivers for increased demand in recent years?
- To what extent are co-investment opportunities a primary driver in fund commitments?

16:30
The future of offices 3.0: how is the market evolving post-covid?
- How are new working patterns impact the sector?
- Considering how offices are performing in different regions
- Is the day of reckoning still to come?

16:30
The rise of private debt club deals
- Will the bigger LBOs still go to the public loans and bonds market or will more managers team up to encroach this space and finance larger deals?
- What are the key benefits of lending clubs to a borrower?

investment landscape in the UK and Europe?
- To what extent is current disruption an opportunity for managers?
- Learnings from previous downturns

Moderator: Gemma Roberts, Partner, Co-Chair London Office, Goodwin
Amandine Ayrem, Managing Director – Mid-large buyout, Eurazeo
Maggie Fanari, Senior Managing Director, OTPP

- Strategic repositioning – how managers are future-proofing their portfolio
- ESG considerations in different sub-sectors of real estate, e.g. offices vs resi vs logistics?

Moderator: Tami Chuang, Managing Director Investor Relations: Real Estate, Ardian
Shuen Chan, Head of ESG, LGIM Real Assets
Kristina Arsenievich, Director, Real Estate ESG Europe, Barings European Real Estate
Anna Moore, CEO, Hestia Homes
Bozena Jankwoska, Managing Director and Global Head of ESG, Slate Asset Management

investment themes within private debt?
- How are direct lenders tackling ESG strategies with portfolio companies?
- How do the return driven objectives of funds coincide with ESG priorities?

Moderator: Sabrina Fox, CEO, European Leveraged Finance Association (ELFA)
Dalit Nuttall, Principal, West Valley Capital
Nicole Waibel, Managing Director, Crescent Credit Europe
Niamh Whooley, MD, Head of Sustainable Investing, Pemberton Asset Management

16:30
Examining how appetite for co-investments is being impacted by economic disruption
- What have been the drivers for increased demand in recent years?
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<tr>
<td>17:10</td>
<td>The future of infrastructure</td>
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<td>- What is the next frontier for infrastructure?</td>
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<td>- Investor realities: cutting through the noise and finding the keys to success when investing in innovation</td>
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<td>- Predictions for the next decade</td>
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<td>Moderator: Alice Brogi, Partner, Gibson Dunn</td>
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<td>Patricia Rodrigues Jenner, Member of Boards</td>
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<td>LGAS/AER plc and Investment Committees, GLIL Infrastructure/AIIM</td>
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<td>Ruth Murray, Investment Director, Sustainable</td>
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<td>17:10</td>
<td>How is European venture and growth holding up in a bear market?</td>
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<td>- Comparing the state of play in different sectors of investment: where are there still opportunities?</td>
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<td>- How are managers dealing with more challenged assets in the short-term?</td>
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<td>- Comparing VC &amp; growth in UK, Europe and the US</td>
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<td>Moderator: Misa Andriamihaja, Private Equity and Venture Capital Lead, IIGCC</td>
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<td>Catherine Boule, Managing Director, Sustainable</td>
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<td>17:10</td>
<td>Residential investment in the UK and Europe</td>
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<td>- How do investors view the European market in the current economic environment?</td>
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<td>- Offsetting inflation loss with strong rent growth potential in multifamily assets</td>
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<td>- Opportunities in affordable housing in the region</td>
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<td>Moderator: Massy Larizadeh, Founder/ Director, New Horizons Advisory Ltd</td>
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<td>Richa Srivastava, Director,</td>
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<td>17:10</td>
<td>Evolving fund structures in private debt</td>
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<td>- How have fund structures grown and evolved?</td>
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<td>- What is the impact of borrowers having access to a wider variety of products in the market including NAV, hybrid etc</td>
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<td>- What is the attractiveness of evergreen funds in the European private debt market?</td>
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<td>Moderator: Ian Milton, Founder &amp; CEO, Mercia Capital Partners</td>
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| Kristina Matthews, Managing Director, Client &

- Credit funds taking on lead sole lender positions vs club deals: what works better?

Moderator: Andy Thomson, Senior Editor, Private Debt Investor, PEI Group
Suzana Perić, Managing Director, Oaktree Capital Management
Barbara Ellero, Partner, Head of Private Debt, Anthelia Capital Partners
Adriana Oller, Partner & Founder, Resilience Partners
Pavlina Stoimenovam, Senior Portfolio Manager - Vice President, Bright Capital
17:45-19:15
Close of conference followed by cocktail reception

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Euclid Transactional

Day Two: 29 November

7:30-9:00
Coffee & registration

08:00-9:00
LP & GP think-tanks

These sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.

- Infrastructure: Esther Peiner (Partners Group)
- Private Equity
- Private Debt: Dalit Nuttall (West Valley Capital)
- Real Estate: Gila Cohen (Ex-MUFG)

9:10
Addressing the 50/50 Challenge: investor activism for gender equity

- Challenging the 50/50 gender parity: A road to both financial success and gender balance
- Transforming hiring and retention practices for asset managers’ triumph
- “I cannot be what I cannot see”: the link between senior representation and junior talent acquisition
- Losing out on investors and opportunities: The impact of gender imbalance on investment prospects

Moderator: Erin Sarret, Head of Investor Relations, RAISE
Philip Meschke, Investment Director, Moonfare
Kanika Goela, Investment Manager – Private Equity, abrdn
9:50
The continued evolution of private markets in a more challenging environment
- Considering the extent to which specialisation of strategies is now the way to invest
- How the continued bifurcation in the market might mean more consolidation as bigger funds acquire specialists
- How are funds adjusting their value creation strategies to prosper in a higher interest rate environment?
- Will we see more GPs selling a piece of themselves through GP led stakes?

Moderator: Claudia Bertolino, Head of Private Equity and Private Credit, Fund Services, Citco
Nathalie Krieger, Co-Head of Europe, Head of Asia – Private Equity, Pictet Group
Catalina Stoica, Principal, Park Square Capital
Claire Ngo, Managing Director, Private Equity Fund Investments, Temasek

10:30
Fundraising in a downturn/crisis: tips from GP experts and LP allocators
- What tools are GPs using to support a tougher fundraising environment?
- Fundraising terms trends: how are GPs getting creative amid a slower fundraising environment?
- How are GPs appealing to new and existing sources of capital?
- Case studies from those who have successfully raised funds in the past year

Moderator: Philip Borel, Group Editorial Director, PEI Group
Daria Litvinova, Head of Investor Relations - Partner, Vauban Infrastructure Partners
Anastasia Di Carlo, Principal, Client Solutions, Hamilton Lane
Kristina Kuhnke, Partner & Head of Investor Relations, RoundShield
Brad Ross-Williams, Head of Investor Relations, CQS

11:15
Coffee & networking
The exhibition area will be split into areas based around the 4 asset classes covered at the event for informal networking during the coffee break

11:45
PEI Data Presentation
Wassyl Abdessemed, Senior Research Manager, PEI Group

11:55
Investing in the energy transition: the role of private markets in the investment opportunity and challenge of the century
- Innovative ways to invest in an asset class outside of the usual risk/return for the asset class
- The intersection of PE/venture/growth/infrastructure for investing in the energy transition
- How are LPs viewing investments in new technologies?
- Why investing in energy efficiency is gaining momentum as an investment strategy

Moderator: **Clare Burgess**, Partner, **Clifford Chance**

**Dmitry Yashnikov**, Managing Director & Head of GreenTech, **OMERS Private Equity**

**Esther Peiner**, Managing Director, Co-Head Private Infrastructure Europe, **Partners Group**

**Francesca Mascagna**, Associate Director, **Igeo Infrastructure Partners**

**Rutuja Jagtap**, Investment Director, **Finance in Motion**

**12:35**

**Where next for impact investing in private markets?**

- How will the market unfold in the coming years in a more challenging economic environment?
- Views from leading fund managers who have recently launched an impact strategy
- Are larger managers integrating impact with their wider ESG teams?
- Is impact as an investment lens, or should it be an investment bucket in LP portfolios?

**Michele Giddens OBE**, Co-founder & Co-CEO, **Bridges Fund**

**Marie Ang**, Investment Director, Sustainable and Impact Investing, **Cambridge Associates**

**Rocio Heres**, Partner, **AltamarCAM Partners**

**13:15**

**Networking Lunch**

**14:00 Workshop host slot available**

6 concurrent networking Workshops

**Reveal your genius zone and become the significant you**

- Know your value and shine!
- Our impostor syndrome is a pure lure
- Stay yourself and be a P.U.R.E leader
- Trust yourself and be an inspirational leader

**Edith Lassiat**, Mentoring for powerful women, **Editions EHL. University of the Self**

**Realising Your Board Potential**

- Simplifying Governance
- Finding the opportunities
- Defining a strategy to land your first Board role
- How to pitch yourself as a non-executive director

**Fiona Hathorn**, CEO, **Women on Boards UK**

**Building a successful career in investor relations**

- Broadening your investor network
- Differentiating your fund in a crowded market
- How to successfully transition from a junior to a mid-level IR professional
- Navigating data request

**Erin Sarret**, Head of Investor Relations, **RAISE**
Utilising AI in private markets
- What is being done today in different areas?
- Tips for smaller funds without tech expertise
- Learnings from VC and innovative approaches
- Predictions for AI use in the next decade

Lisa Weaver-Lambert, Data and Digital Operating Partner, Independent

Dealing with evolving regulations
- Navigating changing regulations as a global investor
- Reporting requirements and standards
- Leveraging technology to help with compliance
- What’s next for regulators

Michelle Kirschner, Partner, Gibson Dunn

Using brand to accelerate personal and business success
- Elevating your brand and messaging
- How to become a thought leader to help build visibility
- Managing your digital footprint
- Communications tips and advice: how to get ahead

Nadia Damouni, Partner, Prosek Partners

15:00
Themed roundtable discussions
Roundtables discussing a variety of topics led by an expert moderator

16:00
Close of conference