The future of private markets

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TBC: Teia Merring, Investment Director-Private Equity, **USS**
Patricia Rodrigues Jenner, Member of Infrastructure Investment Committees, **UK GLIL and Africa's AIIM**

Day One: 28 Nov

8:50
Chairperson's opening remarks
Laurie Mahon, Vice Chair, Global Investment Banking, **CIBC Capital Markets**

9:00
Keynote: building a successful career in private markets

9:20
Investor perspectives: navigating through volatility

- How are investor allocations changing in a more challenging environment?
- How GPs are reassuring investors aboutare addressing deployment and delivering liquidity/return
- Sectors and strategies that are well positioned to perform well in adversity
- Predictions for private markets for the next decade

Moderator: **Emily Brown**, Partner, **Ropes & Gray**
Teia Merring, Investment Director-Private Equity, **USS**
Elif Aktug, Managing Partner, **Pictet Group,** CEO, **Pictet Alternative Advisors**

10:00
Senior leaders diversity dialogue: where are private markets on the route to gender equality?

- Continued challenge of recruiting and retaining talent: learnings from those at the top
- Showing the financial and cultural benefits of addressing diversity at all levels
- What can we learn from other industries who?
- Tips for success from those that have done it

Moderator: **Clifford Chance**
Deborah Zurkow, Global Head of Investments, **AllianzGI**

10:40
Coffee & Networking

11:20
Democratisation of private markets: the next frontier

- Outlining the scale of the opportunity globally
- Examining some of the dangers of democratisation and how best to address them
- How does democratisation affect GP-LP alignment?
- What might the disruption caused by democratisation mean for fund structures?

Moderator: **Dechert**

12:00
Are secondaries continuing to boom amidst economic disruption?

- What are the dynamics of secondaries in different asset classes?
- What do falling equity markets and wider economic stress mean for LP sales and GP-leds?
- Investor perspectives on continuation funds and other innovations
- Exploring how pricing and valuations are evolving in European secondaries

12:40
Investing in and utilising AI in private markets

- What are some potential limitations and risks associated with relying on AI for deal origination, due diligence and value creation?
- How expensive is it to build an in-house AI / data science team? What resources are needed?
- Innovative approaches to using chatbots for some communications
- What can the PE industry learn from the VC industry on this?

Lisa Weaver-Lambert, Data and Digital Operating Partner, **Independent**

13:10
Lunch

Women in Infrastructure	**Women in Private Equity**	**Women in Real Estate**	**Women in Private Debt**
14:10 **Opening remarks**	14:10 **Opening remarks**	14:10 **Opening remarks**	14:10 **Opening remarks**
14:15 **The state of play in infrastructure**	14:15 **The state of play in private equity**	14:15 **The state of play in real estate** Moderator: **Gibson Dunne**	14:15 **The state of play in private debt**
14:55 **Short turnaround break**			
15:00 **Digging into the details: best approach and methods for energy assets**	15:00 **GP/LP data dialogue: taking steps to resolve the ESG data challenge**	15:00 **How is the changing macro-environment impacting real estate debt?**	15:00 **Distressed debt and special sits in a developing recessionary environment**
15:35 **Short turnaround break**			
15:40 **Combating challenges in digital infrastructure**	15:40 **Dealmaking in an uncertain and changed economy**	15:40 **Decarbonising real-estate assets and portfolios**	15:40 **Opportunities and challenges of private debt co-investment for institutional investors**
16:15 **Short break for turnaround and coffee & networking**			

16:30 **Finding the keys to success for infrastructure debt & financing**	16:15 **The evolution of value creation in European private equity**	16:15 **The future of offices 3.0: how is the market evolving post-covid?**	16:15 **New debt strategies emerging among fund managers**
17:05 **Short turnaround break**			
17:10 **The future of infrastructure**	17:00 **How is UK venture and growth in a bear market?**	17:00 **Residential investment in the UK and Europe**	17:00 **Refinancings in a higher rates environment and the role of private debt in bridging funding gaps**

17:45
Close of conference

Day Two

08:00-9:00
Invitation only think-tanks

- Infrastructure
- Private Equity
- Private Debt
- Real Estate

9:10
Where next for impact investing in private markets?

- How will the market unfold in the coming years in a more challenging economic environment?
- Views from leading fund managers who have recently launched an impact strategy
- Are larger managers integrating impact with their wider ESG teams?
- Is impact as an investment lens, or should it be an investment bucket in LP portfolios?

9:50
The continued evolution of private markets in a more challenging environment

- Considering the extent to which specialisation of strategies is now the way to invest
- How the continued bifurcation in the market might mean more consolidation as bigger funds acquire specialists
- How are funds adjusting their value creation strategies to prosper in a higher interest rate environment?
- Will we see more GPs selling a piece of themselves through GP led stakes?

10:30
Fundraising in a downturn: tips from GP experts and LP allocators

- What tools are GPs using to support a tougher fundraising environment?
- Fundraising terms trends: how are GPs getting creative amid a slower fundraising environment
- How are GPs appealing to new and existing sources of capital?
- Case studies from those who have successfully raised funds in the past year

11:15
Coffee & networking
The exhibition area will be split into areas based around the 4 asset classes covered at the event for informal networking during the coffee break

11:40
PEI Data Presentation

11:50
Investing in the energy transition: the role of private markets in the investment opportunity and challenge of the century

- Innovative ways to invest in an asset class outside of the usual risk/return for the asset class
- The intersection of PE/venture/growth/infrastructure for investing in the energy transition
- How are LPs viewing investments in new technologies?
- Why investing in energy efficiency is gaining momentum as an investment strategy

12:30
Closing Keynote Discussion: driving diversity in private markets

13:00
Networking Lunch
Sponsored opportunity: Leaders lunch

14:00
6 concurrent GP & LP Workshops
- Democratisation
- Raising a fund
- Value Creation
- Sustainability
- Communication

15:00
Themed roundtable discussions
Roundtables discussing a variety of topics over lunch led by an expert moderator

16:00
Close of conference