

Women in Private Markets Summit London 2024

Women in Private Markets Summit

4 - 5 December 2024 | 133 Houndsditch, London

The world's leading investment event for women in alternatives

Day One:

4 December

08:00-09:00

Coffee & registration and meet and greet networking activity

09:10

Chairs opening address

Laurie Mahon, Senior Advisor, **Infrastructure Markets**

09:15

Keynote interview: The Future of London as a Global Financial Centre

Catherine McGuinness CBE CC, Past Chair, **City of London's Policy & Resources Committee**

9:45

Diversity dialogue: the role of senior leaders in driving systemic change

- Strategies for benchmarking gender diversity progress and establishing meaningful metrics
- How can you eliminate unconscious bias in your diversity and inclusion initiatives?
- Exploring the impact of mentorship and sponsorship programs and what works well
- Tips for success in private markets

James Brocklebank, Managing Partner, **Advent International**

10:25

State of the union: investor sentiment in the current environment

- Is the environment for fundraising, deals and exits improving?
- Sectors and strategies that have prospered in a more challenging environment
- What new types of liquidity options are managers utilising?
- Exploring reasons for optimism for the next year

Teia Merring, Senior Investment Director, **USS**

Aoifinn Devitt, Chief Investment Officer, **London LGPS**

11:15

Networking Break

Specific areas for networking

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<p>Infrastructure Investor</p> <p>Women in Infrastructure Forum London 2024</p>	<p>Private Equity International</p> <p>Women in Private Equity Forum London 2024</p>	<p>PERE</p> <p>Women in Real Estate Forum London 2024</p>	<p>Private Debt Investor</p> <p>Women in Private Debt Forum London 2024</p>
<p>12:00</p> <p>The state of play in infrastructure: prospering in a more challenging environment</p> <ul style="list-style-type: none"> - Why will infrastructure prove a safe and enticing haven for investors in a challenging investment environment? - What does recent consolidation mean for the asset class? Is this a sign of things to come? - What is the next frontier for infrastructure? <p><i>Moderator: Amy Mahon, Partner, Global Co-Head of Energy and Infrastructure, Simpson Thacher & Bartlett</i> Gwenola Chambon, CEO-Managing Partner, Vauban Infrastructure Partners Assia Belkahia, Partner, Antin Infrastructure Partners</p>	<p>12:00</p> <p>The state of play in private equity: finding opportunities in today's market</p> <ul style="list-style-type: none"> - Identifying emerging sectors and geographic regions with promising growth potential - How are managers leveraging technology and data analytics to drive returns? - Discussion around market innovations that managers are employing <p>Mirja Lehmler-Brown, Partner, Hayfin Rhonda Ryan, Partner, Head of European Private Equity, Mercer Joe Topley, Chief Executive Officer, GBL Capital</p>	<p>12:00</p> <p>The state of play in real estate: outlining the top strategic priorities in today's market</p> <ul style="list-style-type: none"> - How to tackle the 2-trillion wall in global real estate debt - Finding opportunities amid a profound shift in the real estate landscape - Assessing the most attractive markets and investment strategies in Europe and beyond <p><i>Moderator: Isabel Berger, Partner, Gibson Dunn</i></p>	<p>12:00</p> <p>The state of play in private debt: Evaluating the through-the-cycle value of the asset class</p> <ul style="list-style-type: none"> - Where are we now in the cycle? - With the higher rates what is the impact on borrower appetite- is there enough dealflow? - How long will the "golden era" of private credit continue?
<p>12:40</p> <p>Exploring the potential and roadblocks in digital infrastructure investments</p> <ul style="list-style-type: none"> - How digital infrastructure is faring in the high inflation and interest rates era - Navigating the roadmap for sustainable digital infrastructure - What's next for digital infrastructure? 	<p>12:40</p> <p>Exploring deal dynamics in the European PE market</p> <ul style="list-style-type: none"> - Are valuations still too high? - Evaluating whether dealmaking activities are showing signs of recovery - Identifying hotspots and areas of opportunity 	<p>12:40</p> <p>Investing in alternative real estate strategies including data centres, healthcare, student housing and more</p> <ul style="list-style-type: none"> - What is driving increased investor interest in non-traditional sectors? - Understanding the unique risks associated with investing in alternative real estate strategies and how investors mitigate them 	<p>12:40</p> <p>Opportunities for investors in real asset debt</p> <ul style="list-style-type: none"> - Is the macro environment pushing investors to diversify their allocation into private infrastructure and real estate credit which has a lower correlation and different cycle? - What comparative advantages does the private real estate debt

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		<ul style="list-style-type: none"> - Identifying operational considerations and potential value creation opportunities within alternative sectors <p>Roxana Mohammadian-Molina, Chief Strategy Officer, Blend</p>	<p>market present in contrast to other sectors of corporate credit investment?</p> <ul style="list-style-type: none"> - How are managers navigating regulatory frameworks and pressures?
<p>13:15 Lunch</p>			
<p>14:15 Investor perspectives on the infrastructure asset class</p> <ul style="list-style-type: none"> - Exploring the demand for more complex structure deals - How infrastructure investors plan to tackle the tailwinds from the increase in interest rates - Looking into a crystal ball: the future for investor-manager relationships <p>Katya Romashkan, Aware Super Portfolio Manager - Infrastructure, Aware Super Aurelie Hariton-Fardad, Managing Director, MetLife Investment Management</p>	<p>14:15 Investor Panel: Allocating to private equity during uncertain times</p> <ul style="list-style-type: none"> - Strategies for mitigating risk and optimizing returns in volatile market conditions - How are investors dealing with overallocation issues, rising interest rates and other challenges? - Investor views on innovations managers are implementing <p>Jenny Newmarch, Head of Private Equity, Aware Super Nathalie Chollet, Head of Circular Economy & Industrial Resilience Equity Investments, European Investment Fund Rachel Farrell, Director of Public and Private Markets, Nest Pensions</p>	<p>14:15 Investors views on investment opportunities in Europe</p> <ul style="list-style-type: none"> - What macro and geopolitical factors are impacting the decisions of asset allocators? - Assessing the attractiveness of various real estate strategies to investors - Strategies and considerations for LPs to navigate uncertainty and volatility in the European real estate market <p>Anne Koeman-Sharapova, Head of Europe Real Estate Investment, Mercer</p>	<p>14:15 Asset allocation, fundraising and the denominator effect</p> <ul style="list-style-type: none"> - How do terms and pricing look for unitranche deals in contrast to syndicated debt? - Pros and cons of sole lenders vs club deals - How do LPs view the club approach and perceive club deal making in general? <p>Christine Farquhar, CEO of UK and Europe, Cambridge Associates</p>
<p>14:50 The Infrastructure landscape in 2025 and beyond</p> <ul style="list-style-type: none"> - Why is there an abundance of optimism for growth in infrastructure currently? - Increasing diversification of infrastructure asset types - Assessing where the boundaries will be 	<p>14:50 Navigating the rise of healthcare investing in private equity</p> <ul style="list-style-type: none"> - Is healthcare still primarily a place for specialist investors? What's needed to attract larger pools of capital? - Which sub-sectors of healthcare are proving most resilient to market turbulence? 	<p>14:50 Unlocking opportunities: exploring the landscape of European real estate debt</p> <ul style="list-style-type: none"> - To what extent is this a golden era for real estate debt? - The rise of the insurance lender in large property markets and the implications for borrowers and lenders - Strategic opportunities and challenges for investors and lenders 	<p>14:50 The workings of multi lender unitranche club deals</p> <ul style="list-style-type: none"> - Which strategies are LPs favouring in an inflationary climate? - How is the denominator effect impacting direct lenders' fundraising efforts? - What does the denominator effect mean for portfolio

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<p>pushed to next in infrastructure</p> <p>Alice Brogi, Partner, Gibson Dunn</p>	<ul style="list-style-type: none"> - How are investors setting themselves up for success in a complex sector? <p>Rafaèle Tordjman, Founder & CEO, JEITO Capital</p>		<p>construction and investment decisions?</p>
<p>15:25 Coffee break</p>			
<p>15:40</p> <p>Analysing the emerging stars: Hydrogen, batteries, and EV charging in the age of sustainable investing</p> <ul style="list-style-type: none"> - Established infrastructure or optimistic/value-add? How to correctly define the energy subsectors - The role the subsectors play to enable the energy transition - Exploring the sustainability of batteries and EV charging <p>Patricia Rodrigues Jenner, Member of Infrastructure Investment Committees UK, GLIL & Africa's AIIM</p>	<p>15:50</p> <p>Integrating ESG with value creation</p> <ul style="list-style-type: none"> - How do sustainability strategies increase profitability and sell-on value - To what extent does implementing sustainability increase resilience? - Case studies from real PE investments <p>Elena Mariotti, Managing Director - Head of ESG Stewardship, Cerberus Capital Management</p>	<p>15:50</p> <p>Decarbonising real estate: driving better long-term financial performance with sustainability initiatives</p> <ul style="list-style-type: none"> - How sustainability initiatives can lead to cost savings, increased property value, and improved return on investment - Understanding the impact of evolving environmental regulations and building codes on real estate portfolios - Exploring innovative technologies and strategies for decarbonising real estate portfolios <p>Hala El Akl, Vice President of Sustainable Investing and Operations, Oxford Properties Group</p>	<p>15:50</p> <p>Generating upside from sustainability in private debt</p> <ul style="list-style-type: none"> - What are managers doing to create value in their portfolios? - Does ESG-compliant private debt strategies result in an increased credit quality within the portfolio? - Should all investments be structured as sustainability linked loans or is it not always suitable for the borrower? <p>Sabrina Fox, CEO, European Leveraged Finance Association Wee Kii Teh, Portfolio Manager, Allianz Global Investors</p>
<p>16:10</p> <p>Infrastructure Case Study</p>	<p>16:10</p> <p>Private Equity AI Case Study</p>	<p>16:10</p> <p>Real Estate Case Impact Study</p>	<p>16:10</p> <p>Private Debt Case Study</p>
<p>16:30</p> <p>The continuing strength of infrastructure debt</p> <ul style="list-style-type: none"> - Identifying strategies for effectively managing risk and liquidity in today's environment - Investigating if infrastructure debt will continue to outperform alternative credit strategies 	<p>16:30</p> <p>Growth and Venture in Europe</p> <ul style="list-style-type: none"> - Discussing the various exit strategies available to European venture & growth - Analysing the latest funding trends in European startups, - Assessing the regulatory environment for venture 	<p>16:30</p> <p>Prospering in a more challenging environment for logistics and industrials</p> <ul style="list-style-type: none"> - Implementing strategies to build resilience against disruptions - How does Europe compare with other markets in terms of opportunities for investors? 	<p>16:30</p> <p>Is specialty finance ripe with opportunity?</p> <ul style="list-style-type: none"> - Why are niche markets so attractive to investors right now? - Do higher returns mean higher risk in this segment of the market and are investors being compensated for the risk?

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- What the future holds for investors and borrowers	capital and growth-stage investments in Europe and its implications for investors Jan Rutherford , Partner, Scottish Equity Partners	- Value creation opportunities from leveraging innovative technologies	- Opportunities across ABL, bridge financing, aviation, royalties, NAV financing, litigation finance etc.
17:05 Infrastructure Think Tank over drinks <i>Sponsored opportunity to host</i>	17:05 Private Equity Think Tank over drinks <i>Sponsored opportunity to host</i>	17:05 Real Estate Think Tank over drinks <i>Sponsored opportunity to host</i>	17:05 Private Debt Think Tank over drinks <i>Sponsored opportunity to host</i>

17:45-19:15

Sponsorship Opportunity

Close of conference followed by cocktail reception

Day Two:

5 December

7:30-9:00

Coffee & registration

08:00-09:00

Breakfast Networking Sessions

6 concurrent networking Workshops

09:05

Chairperson's Opening Remarks

09:10

The increased importance of value creation in the current environment

- Considering strategies for value creation in different segments of private markets
- How value creation has changed with higher cost of capital, less transactions, and longer hold periods
- To what extent can AI play a part in value creation and what are funds already doing?
- Case studies of value creation successes in the past 2 years

09:45

PEI Data Presentation

09:55

Tips for success: elevating your fundraising to prosper in a challenging environment

- Overcoming challenges in fundraising in the current landscape
- Building effective and resilient fundraising strategies
- Investor perspectives: understanding expectations and building lasting relationships
- Exploring new approaches and technologies for private equity success

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Daria Litvinova, Head of Investor Relations - Partner, **Vauban Infrastructure Partners**

10:35

Coffee & networking

With themed networking

11:10

Secondaries in focus: how the market continues to evolve and grow

- Analysing the evolving landscape of buyer fees and terms in continuation funds
- Getting LPs comfortably with innovative strategies being employed
- How are the secondary markets in real assets evolving?
- Assessing the true indicators of market health beyond record-breaking fundraises

Valérie Handal, Managing Director, **HarbourVest Partners**

11:45

Unlocking potential: how democratisation can transform private markets

- To what extent are new investors already reshaping the investment landscape?
- Strategies for managers to leverage the influx of new investors and navigate evolving market dynamics
- Assessing the role of regulatory reforms in expanding access and fostering investor confidence
- Exploring the emergence of innovative structures such as long-term asset funds

12:20

Private Markets Investment Committee

Three hand-picked fund managers will present investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on the transactions in our very own investment committee.

Irina Frolova-Vernède, Independent Non-Executive Director, **Chair Investment Committee**

13:00

Lunch and room set (Future Leaders arrive)

Sponsored opportunity

- Future leaders' lunch
- Senior leaders' lunch

13:45

6 concurrent networking Workshops

14:45-16:30

Future Leaders Session

Sponsorship opportunity to host

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