

PERE
Network

Japan Korea Week

19 September 2023, Seoul
21 September 2023, Tokyo

Post event report “

Key highlights, testimonials, networking experience and more from the Forum.

I was able to sit and talk naturally with new asset managers in new regions that I had never had a chance to meet.

Euna Kim
The Police Mutual Aid Association

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PEI



Introduction

The PERE Network hosted its annual **Japan Korea Week** last September, bringing together 400+ Network members focusing on real estate.

Key highlights include our keynote speaker, Taiyo Taimi from Norges Bank Investment Management, who shared his insight into how to identify investment opportunities and adapting your approach when navigating different global real estate markets. In addition, Jae Yeon Kim from Samsung SRA Asset Management discussed implementing the right risk mitigation techniques and how to position your investment portfolio for resilience and potential growth.

Other highlight discussion points include:

- » The to-do list for the next five years if you want to thrive in domestic and overseas real estate markets
- » Gatekeeper Panel: Understanding the shifting investor appetite for real estate in coming 5 years
- » Investor Panel: Investors compare appetite for real estate and their gameplan to tackle market uncertainty

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PERE Network members were also able to hear from world-class speakers from Hyundai Marine & Fire Insurance, Japan Post Bank, Japan Science and Technology Agency, National Pension Service, Korea Investment Corporation and many more!

Our sincerest gratitude to our speakers and sponsors who supported the event, and to our PERE Network members who continuously attend our industry-leading conferences. Upcoming PERE conferences exclusive to the Network includes our flagship **PERE Asia Summit** in February 2024 and our newly launched **PERE Decarb Forum**, which will be co-located with **PERE Europe** in April 2024.

Thank you and see you at our upcoming PERE conferences!



Rida Shaikh
PERE Conference Producer

“It was great to get together with global peers and discuss the numerous challenges facing the property industry. Another high-quality event organized by PERE.”

Alek Misev
Global Head of Property
Aware Super



“PERE events bring together key decision makers from all facets of the industry, allowing investors and managers to gauge sentiment and make smart decisions.”

Adina David
Executive Director
MGT Investment Management

Unrivalled networking opportunities

Attendee profile



400+
Attendees



200+
Investors



10+
Countries
represented

Attendee seniority



39% Director



36% C-suite/President/Partner



12% Institutional Investor
Real Estate/Portfolio Manager



8% Head of Real Estate



5% Other

Attendees by location

APAC
53%



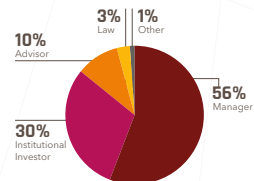
EMEA
34%



North America:
13%



Attendees by institution type



Investors by location

APAC
65%



EMEA
19%



North America
16%



Investors by institution type

22%
Private Pension Fund

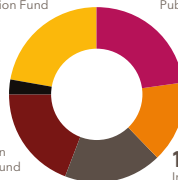
23%
Public Pension Fund

3%
Foundation
/Endowment

15%
Family Office

19%
Sovereign
Wealth Fund

18%
Insurance Company



Attendees

- » Abu Dhabi Investment Authority (ADIA)
- » AISIN Employees' Pension Fund
- » Almanac Neuberger Berman
- » Apollo Global Management
- » Aviva Investors
- » Bouwinvest Real Estate Investors
- » CBRE IM
- » CIM
- » Colliers
- » DB Insurance
- » Development Bank of Japan
- » Dexus
- » DIC Pension Fund
- » EQT
- » Farmers' Pension Fund
- » Forest Logistics Properties
- » Gaw Capital
- » Government Employees Pension Service
- » Hyundai Marine & Fire Insurance
- » ICG
- » IGIS Asset Management
- » Ivanhoé Cambridge
- » J.P.Morgan
- » Japan Post Bank
- » Japan Post Insurance
- » Japan Science & Technology Agency (JST)
- » KB Life Insurance
- » Korea Fire Officials Credit Union
- » Korea Investment Corporation
- » Mack Real Estate Group
- » Mapletree
- » Mercer
- » MetLife
- » Military Mutual Aid Association
- » Mitsui & Co
- » National Pension Fund Association
- » National Pension Service
- » NB Alternatives
- » Norges Bank Investment Management
- » ORIX Life Insurance
- » PATRIZIA
- » Pension Fund of Japanese Corporations
- » Pretium
- » Qualitas
- » Realterm
- » Tokio Marine & Nichido Fire Insurance
- » Tsao Family Office
- » Zenkyoren
- » And many more...



PERE Japan Korea week is a unique opportunity to meet and interact with a great amount of people linked to the real estate investment world.

Lennart van Mierlo
NN Investment Partners

Download the full attendee list ➔

Featured speakers



Jonathan Babkow

Senior Managing Director, Head of Residential Credit
Pretium



John Choi

Director, Real Estate
Korea Investment Corporation (KIC)



Kevin Cullinan

Managing Director, Co-Head of Credit Strategies and Head of Originations
Mack Real Estate Group



Inae Hwang

Head of Real Estate Finance & Investment Department
Samsung Fire and Marine Insurance



Tetsuya Fujita

Country Manager and Managing Director
CBRE Investment Management



Tom Gilbane

Managing Member
Rockport



Tom Graham
Senior Investment
Director, Real
Asset Investment
Specialists
Aviva Investors



Atsuko Iino
Head of Alternative
Investment, Asset
Management
Department
**National Pension
Fund Association**



Takeshi Ito
COO & Senior
Investment Officer
**AISIN Employees'
Pension Fund**



Jae Y. Kim
Managing Director
& Global Chief
Investment Officer
**Samsung
SRA Asset
Management**



Jooil Kim
Director & Head of
Global Investment,
Investment Group
**IGIS Asset
Management**



Arom Lee
Senior Portfolio
Manager, Real
Estate Investment
Division
**National Pension
Service**



Peter Lesburg
Managing Director,
Global Head of
Capital Markets
Realterm



Jay Mantz
President
Rialto Capital



**Chikako
Matsumoto**
Executive Officer,
General Manager,
ESG Strategy
and Solutions
Department
**Sumitomo Mitsui
Trust Bank**



**Kenjiro
Okazaki**

General Manager,
Responsible
Investment
Department
**The Dai-ichi
Life Insurance
Company**



Jun Park

Team Leader
of Real Asset
Investment
Department
**Hyundai Marine &
Fire Insurance**



Youngshin Park

Head of Real Estate
& Infrastructure
Investment
**National
Federation
of Fisheries
Cooperatives**



**Daniel
Schapiro**

Managing Director
and Head of Real
Estate Credit
CIM Group



**Michael
Sheffield**

Fund Manager,
Dexus Wholesale
Property Fund
(DWPF)



Harry Song

Head of Overseas
Real Estate
**The Public Officials
Benefit Association
(POBA)**



Taiyo Taimi

Head of Asia,
Unlisted Real
Estate
**Norges Bank
Investment
Management**



**Ayaka
Takimoto**

Executive Director
**Japan Science
and Technology
Agency**



**Kazunari
Yaguchi**

Senior Executive
Officer and Head
of Real Estate
Investment
Department
Japan Post Bank

PERE Network  gathers the most influential investors, fund and asset managers, developers, and strategic partners at its industry-leading conferences globally.

A membership to the Global Network gives you access to PERE's network of over 1,200 investors and managers.

Join the membership 

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Events

Where decisions are made

Comprised of industry-leading Summit and Forums across the world, these are the meeting places of the global network to make decisions that shape the future of private real estate.

Special Interest Groups

Join discussions with like-minded peers

Join Special Interest Groups to connect with investors, managers and partners and join deeper discussions around the strategies and sectors closest to you.

Connect

Networking tailored just for you

Grow your connections by accessing our network of over 1,200 investors, managers and partners. A dedicated PERE Network team will connect you to the right people at the right time.

Insight

Gain knowledge for future growth

Access to thought-leading webinars on the biggest themes impacting institutional real estate investment.



Join our upcoming events

Register your attendance →

2024

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Meeting & Networking

**PERE Women's Circle:
Networking meeting**
(Women-only)

Interactive Think Tank

**PERE Investor Council: 2024
market briefing**
(Investor only & invite-only)

Webinar

**Reviving Real Estate Chapter 2:
Crash course on resilient
portfolios**

**PERE Sustainability Circle:
Climate impacts on real estate
portfolios**

F

Asia Summit

Meeting & Networking

PERE LP Investor Council
Tokyo

**PERE Women's Network -
High Tea**
(Women-only)
@PERE Asia

**PERE Investor Breakfast
Briefing**
(Investor only & invite-only)
@PERE Asia

Interactive Workshop
@PERE Asia

Webinar

**Credit Workshop Chapter 4 -
The rise of debt fund platforms**

M

Meeting & Networking

PERE LP Investor Council
(investor-only)
New York

Webinar

**Credit Workshop Chapter 5 -
Refinancing opportunities**
**Light Industrial & Logistics -
Demand drivers**

Join our upcoming events

Register your attendance →

Europe Forum Decarb Forum

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Meeting & Networking

PERE Women's Circle
(Women-only)

@PERE Europe Forum

Credit Workshop

@PERE Europe Forum

**PERE Investor Council:
Breakfast Meeting**
(Investor-only & invite-only)

Seoul

PERE LP Investor Council
(Investor-only & invite-only)

Webinar

**PERE Sustainability Circle: The
Embodied Carbon Question**
Reviving Real Estate Chapter 3

M

Meeting & Networking

**PERE Sustainability Circle:
Follow-up Think Tank**

**Reviving Real Estate Chapter 4:
Follow-up Think Tank**

**Deal or No Deal - Matching
Capital to Product**

New York

Interactive Think Tank

PERE Investor Council
(Investor-only & invite-only)

Webinar

**Fundraising Trends in Real
Estate**

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Interactive Think Tank

PERE Investor Council
(Investor-only & invite-only)

**Follow-up think tank:
Fundraising Trends in Real
Estate**

Webinar

**Credit Workshop Chapter 6 -
Distressed Debt Opportunities**

**Reviving Real Estate Chapter 5:
Secondaries & recaps**

With thanks to our 2023 sponsors

Lead sponsors



Sponsors



Contact **Nick Hayes**, Global Business Development Director of Real Estate at nick.h@pei.group for more details on how you can showcase your brand at our upcoming PERE events.

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