

**PERE**  
Network

## Japan Korea Week



### PERE Japan Korea Week 2023

19 September 2023, Fairmont Ambassador Seoul | 21 September 2023, Shangri-La Tokyo

Join Japanese and Korean investors at the **PERE Japan Korea Week 2023** from 19-21 September. Meet the decision-makers, gain actionable insight into investor sentiment, and level up your fundraising potential by connecting with private real estate's most active investors and managers from the region.

Expand your network in the biggest gathering of local investors, global asset managers and strategic partners shaping the future of Japanese and Korean real estate investing.

Lead sponsor

**CIM**

Sponsors

**CBRE** Investment  
Management

**REALTERM**

Supporting association



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[perenews.com/japan-korea-week/](https://perenews.com/japan-korea-week/)

**PEI**



## Programme

Tuesday 19 September 2023 | Fairmont Ambassador Seoul

*Simultaneous translation between Korean and English provided*

KST/UTC+9

**0730 Registration and coffee**

**0800 Investor breakfast briefing (invitation only)**

A closed-door breakfast briefing for institutional investors. By invitation only.

**0900 PERE welcome and opening remarks**

Conference chair:

**0910 Presentation – The PERE analysis**

Presenter: Chin Yuen, Research Manager, Asia, **PEI Group**

**0925 Keynote panel: The to-do list for the next five years**

- What are the top trends to look out for in global real estate?
- Prepare for the challenges ahead by understanding opportunities in real estate sectors and refine your investment strategy
- What you can do for “smarter” investments; a deep dive into the strengthening relationship between tech and property

Moderator: Christie Ou, Senior Reporter, PERE

Speakers:

**1010 Panel: Looking towards the West**

- What are the hottest real estate investment destinations outside of Asia?
- What kind of partnership with Korean institutional investors are foreign funds seeking?
- How can foreign funds adapt their pitch to suit Korean investors?

Moderator:

Speakers:

**1050 Networking coffee break**

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## 1120 Keynote speech- How the Korean real estate market will be reformed

- Looking inward at the domestic real estate market
- What's needed to turn Korea into an attractive investment hub for domestic and overseas investors?
- Which sectors are being developed and supported by government incentives?

Keynote speaker:

## 1130 Investor Panel: Understanding Korean insurance companies and their appetite for real estate

- How will the scale of commitments to real estate funds change in the coming years?
- What are the most pressing concerns for Korean insurers making allocation decisions?
- How can fund managers better cater to Korean insurers?

Moderator:

Speakers:

## 1210 Case Study: Where are the women in Korean real estate?

- A deep dive into the demographics of Korean institutional investors, real estate funds and portfolio
- How do you rebuild a culture that encourages women's participation in the industry?
- How do you effectively recruit and promote women to senior positions in real estate?

Presenter:

## 1230 Networking lunch break

## 1340 Investor Panel: What are Korean pension funds looking for in the year of 2024?

- To allocate or over-allocated? Are Korean pension funds looking to make new commitments?
- What are the unique needs of pension funds and how fund managers can accommodate them i.e. diversification, liquidity, etc.
- What's the preferred method for Korean pension funds to access the asset class: co-investments or direct?

Moderator:

Speakers:

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**14:20 Panel: Seek no further than Asia-Pacific**

- Locate the fastest growing cities and sectors within Asia
- Investigate the risk/ return profiles of different regions
- What's the beginner's way into a fast-growing Asia-focused portfolio?

Moderator:

Speakers:

**1500 Networking coffee break**

**1520 Investor Panel: The pursuit of net-zero and everything you need to know**

- How do you manoeuvre your firm and its investments to net-zero emissions?
- What tools and frameworks do you use to track and accelerate your progress?
- What advice do you have for asset owners and managers who are just starting out on their net-zero journeys?

Moderator: GRESB

Speakers:

**1600 Freeflow cocktails**

**1605 Think tanks: What is new and exciting for 2024?**

Be part of a curated, interactive group discussion; brainstorm for exciting trends and converse about little-known niches while enjoying cocktails from our open bar.

Led by facilitator:

**1645 Closing remarks**

Conference chair:

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## Japan Korea Week



Thursday 21 September 2023 | Shangri-La Tokyo

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JST/UTC+9

**0730 Registration and coffee**

**0800 Investor breakfast briefing (invitation only)**

A closed-door breakfast briefing for institutional investors. By invitation only.

**0900 PERE welcome and opening remarks**

Conference chair:

**0910 Presentation – The PERE analysis**

Presenter: Chin Yuen, Research Manager, Asia, **PEI Group**

**0925 Keynote panel: Industry leaders predict trends for next 5 years**

- What are the top trends to look out for in global real estate?
- Prepare for the challenges ahead by understanding opportunities in real estate sectors and refine your investment strategy
- What you can do for “smarter” investments; a deep dive into the strengthening relationship between tech and property

Moderator: Christie Ou, Senior Reporter, PERE

Speakers:

**1010 Panel: Looking towards the West**

- What are the hottest real estate investment destinations outside of Asia?
- What can foreign funds offer Japanese investors and what they want in return?
- How can overseas funds adapt their pitch to suit Japanese investors?

Moderator:

Speakers:

**1050 Networking coffee break**

**1115 Keynote Interview- What reforms the Japanese real estate market needs**

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**PEI**



- Looking inward at the domestic real estate market
- What's needed to turn Japan into a top-tier investment hub for domestic and overseas investors?
- Which sectors are being developed and supported by government incentives?

Moderator:

Keynote speaker:

### 1130 **Investor Panel: Understanding Japanese investors and their appetite for real estate**

- How will the scale of commitments to real estate funds change in the coming years?
- What are the most pressing concerns for Japanese investors making allocation decisions?
- How can fund managers better cater to local asset owners?

Moderator:

Speakers:

### 1210 **Case Study: Where are the women in Japanese real estate?**

- A deep dive into the demographics of Japanese institutional investors, real estate funds and portfolio
- How do you rebuild a culture that encourages women's participation in the industry?
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Presenter:

### 1230 **Networking lunch break**

### 1340 **Investor Panel: What are Japanese pension funds looking for in the year of 2024?**

- To allocate or over-allocated? Are Japanese pension funds looking to make new commitments?
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Moderator:

Speakers:

**14:20 Panel: Seek no further than Asia-Pacific**

- Locate the fastest growing cities and sectors within Asia
- Investigate the risk/ return profiles of different regions
- What's the beginner's way into a fast-growing Asia-focused portfolio?

Moderator:

Speakers:

**1500 Networking coffee break**

**1520 Investor Panel: The Net-Zero Asset Owner Alliance of Japanese insurers**

- Hear from Japanese members of the UN-convened alliance on to decarbonise your portfolio
- What tools and frameworks are most effective in tracking and accelerating your progress?
- What advice can you give to other asset owners and managers who are just starting out on their net-zero journeys?

Moderator: GRESB

Speakers:

**1600 Freeflow cocktails**

**1605 Think tanks: What is new and exciting for 2024?**

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