PERE

Japan Korea Week 2022

13 - 15 September 2022 | Tokyo & Seoul

Post event report

Key highlights, testimonials, networking experience and more from Japan Korea Week.



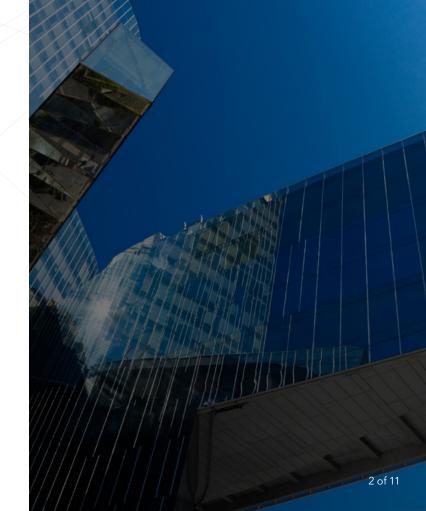
The PERE Japan Korea week is a unique opportunity to meet and interact with a great amount of people linked to the real estate investment world.

Lennart van Mierlo NN Investment Partners



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This year, PERE Japan Korea Week gathered over 400 attendees in Tokyo and Seoul to discuss and shape the direction of capital allocation to global real estate.

The Forums featured the most active Japanese and Korean institutional investors, global fund and asset managers, and leading strategic partners focusing on opportunities in the real estate asset class.

Here are the top themes to emerge:

- » Investors need to be more selective in investing in response to the inflationary economic environment
- » Investors are not discouraged by the gap between US dollar to Japanese yen and Korean won, adding that they are taking a long-term view on overseas investments
- » Korean investors will be prioritizing blind pool funds for overseas real estate investments, and are looking for closer relationships with fund managers

Join us again on 19-21 September 2023 and network with the largest institutional investors from Japan and Korea.

For attendance information to our upcoming flagship event, PERE Asia Summit \mathcal{O} , please contact peremembership@peimedia.com. We look forward to seeing you again, soon!

Brix

Brix Sumagaysay
PERE Conference Producer



The event was an incredibly insightful event. It truly revealed insider knowledge on the direction real estate companies are taking. I look forward to attending year after year!

Trey Archer GRESB



















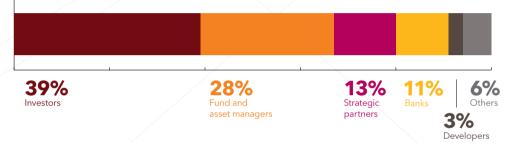


We were able to meet directly with domestic pension funds, gatekeepers, and overseas real estate management GPs whom we have no constant contact, and share a variety of valuable ideas with them.

Dai Irie Mizuho Securities Principal Investment

Real estate's leading network

Attendee type











Attendee seniority



Event attendees

Download full attendee list **3**

- » ABL Life Insurance
- » Aflac Asset Management Japan
- » AIG Asset Management
- » AISIN Employees' Pension Fund
- » Allianz Real Estate
- » Aozora Bank
- Asset Management One
- » BOT Lease
- » Cadillac Fairview
- » CapitaLand Investment Management
- Daido Life Insurance
- » DB Insurance
- » Development Bank of Japan
- DGB Life Insurance
 DIC Pension Fund
- » DIC Pension Fund» DS NETWORKS Asset
- » DS NETWORKS Asset Management
- » Farmers' Pension Fund
- » Financial Services Agency» Fubon Hyundai Life Insurance
- » Goldman Sachs
- » Government Pension Investment Fund (GPIF)
- » Green Climate Fund
- » Hana Financial Group» Hanwha Life Insurance
- » Heungkuk Life Insurance
- » Hyundai Marine & Fire
- Insurance
 » Idemitsu Pension Fund

-) Japan Post Insurance
- Jones Lang LaSalle
- » KB Kookmin Bank» KDB Life Insurance
- » King Street Capital Management
 - KJR Management
- » Kookmin Bank
- » Korea Fire Officials Credit Union
- » Korea Investment Corporation (KIC)
- » Korea Scientists & Engineers Mutual-aid Association (SEMA)
 - Korea Teachers Pension Fund
- » Korean Re
 - Korean Teachers Credit Union
- » Kyobo Life Insurance» Kyobo Securities
- » Kyobo Securiti
- » Kyowon Invest
- » Lazard
 - Linchris Capital Partners
- » Lionstone Investments» Lotte Insurance
- » Lotte Insurance» Macquarie Group
- » Manulife
- » MetLife
- » Midas Internatioanl Asset
 Management
- » Military Mutual Aid Association
 - Mirae Asset Life Insurance
 -) Mirae Asset Securities

- » Mitsubishi UFJ Trust and Banking
- » Mitsui Sumitomo Primary Life Insurance (MSPL)
- » Mizuho Bank
- » Mori Trust
- NAB
- » Nagatacho Family Office
- National Credit Union Federation of Korea
- National Pension Service
- NH Life Insurance
- Nikkei Business Publications
- Norges Bank Investment Management
- Norinchukin Zenkyoren Asset Management
- Olayan Capital
 Ontimum Assat
- Optimum Asset Management
- ORIX Life Insurance
- » Osaka Shoko Shinkin Bank
- » Park Hill Group
- » Pension Fund Association for Local Government Officials (Chikyoren)
- » Permodalan Nasional Berhad
- PGIM Real Estate
- » Phoenix Property Investors
- » Prudential Life Insurance
- » Raimon Land
- » Realmont Property Partners
- » Resona Bank
- » Samsung Fire & Marine Insurance

- Schroders Capital
 Secom Pension Fund
- Seoul Guarantee Insurance
- Shinhan Life Insurance
- » Shinkin Central Bank
- » Shinsegae Property
- » Sompo Japan Insurance
- » Sony Bank
- » Sotetsu Urban Creates
- » Sumisho Realty Management
- » Sumitomo Life Insurance
- » Sumitomo Mitsui Trust Bank
- » Taiyo Life Insurance» TE Capital Partners
- Teachers' Pension
- The Blackstone Group
- » The Dai-ichi Life Insurance
- » The Korean Teachers' Credit Union
- » The Norinchukin Bank
- » The Police Mutual Aid Association
- Tokio Marine & Nichido Fire Insurance
- Tokyo Trust Capital
- » Tong Yang Life Insurance
- Tsao Family Office
- » Vestas Investment Management
- » Woori Bank
- » Yesco Holdings
- And many more...

Featured speakers



Matilde Attolico Managing Director Rockpoint



David Cheong Managing Director KKR



Jiroo Eoh Team Head. Infrastructure and Real Assets ABL Life Insurance



Shinji Kawano General Manager, Alternative Investment Group Tokio Marine & Nichido Fire Insurance



Jin Hwan Kim Senior Investment Manager, Overseas/ Domestic Real Estate and Infrastructure Korea Teachers' Pension



Kyle Lee Head of Asia Real Estate Investment Team NPS



Song-Ah Lee Director Kyobo AXA IM



Ayaka Takimoto Head of Real Estate and Infrastructure Investments Japan Science and Technology Agency (JST)



Hideto Yamada Head of Global Real Estate **GPIF**

Priorities from top Japanese and Korean investors



Japanese investors

- » Look for investment opportunities in Europe
- » Focus on cash flow to mitigate the risks caused by an unstable economic environment
- » Favour managers who have delivered success during past periods of macroeconomic upheaval
- » Pursue multi-family and life sciences as areas of interest



Korean investors

- » Meet with new managers as they look to diversify their investments
- » Continue investing in blind-pool funds as it mitigates some of the workload
- » Receive more accurate and broad information from partners
- » Explore opportunities in life sciences and data centres

PERE Network

gathers the most influential investors, fund and asset managers, developers, and strategic partners at its industry-leading conferences globally. A PERE Network membership gives you access to PERE's network of investors and managers.

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Gain knowledge for future growth

Keep your finger on the pulse of investor strategies and trends. Access frequent conversations with the biggest allocators, owners, tenants and operators across the globe.

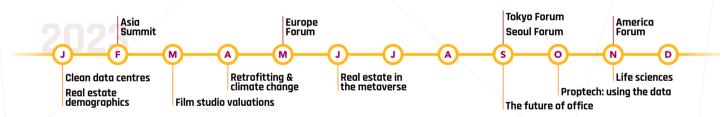
Connect

Networking tailored just for you

Leverage PERE's unique investor relationships.
Connect and schedule meetings with the right partners before, during and after our Summit and Forums. Enjoy exclusive and personalised networking services from our Global Networking Team.

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Contact Nick Hayes, our Global Business Development Director of Real Estate at nick.h@peimedia.com for more details on how you can showcase your brand at the PERE Japan Korea Week in 2023.



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