

Private Funds CFO Europe Forum 2023 Agenda

Day 1: 14 November, 2023

8:00 Registration & coffee

8:00 Invite-only women's CFO & COO networking breakfast

9:00 Chairperson's Welcome Address

09:05 Operational imperatives- CFO/COO top priorities for the next 12 months

- The future of fund management over the next decade, key themes and practical issues influencing their role.
- Key factors CFOs/COOs consider vital to their strategy for accelerating their organization's growth
- Overriding implications of SVB collapse- what does it mean for the industry?

Panellist

Alan Chu, Partner, Finance & Operations Director, Beechbrook Capital

10:05 Navigating challenges in a rising rates and inflationary climate

- In a high interest rate environment is alternatives still looking attractive in general?
- Managing liquidity in the current economic environment. What are investors return rate horizon across private markets?
- How is this market moving forward in the new age of fewer exit possibilities & higher interest rates?
- How are CFOs and COOs making sense of the higher rates environment?

Panellist

Jesper Soderberg, CFO, Nordic Capital

10:25 Fireside chat: Future of Carried interest

- Is carried interest going to get taxed as an income?
- Should Impact-Based Incentive Structures penalize and/or reward GPs for the extent to which impact targets are met?

10:50 Networking coffee break



For program information:
Hannah Ogun
hannah.o@pei.group

For sponsorship opportunities:
Josh Stoller
joshua.s@pei.group

For registration queries:
Customer Services
customerservice@pei.group

11:20 Accelerating ESG and meeting investor demands

- Is standardisation in reporting (managing and measuring ESG data) good for the industry?
- How are funds managing the latest investor demands in areas such as ESG?
- SFDR- is it fit for purpose for private funds?

12:05 In-Focus Fireside chat: LP Secondaries & Liquidity

- Is there a wall of LP secondaries waiting to be transacted?
- Should we expect a further sale of LP stakes to secondary funds?

13:15 Lunch and networking break

14:15 – 14:50 Breakout sessions I

Track A

Portfolio Management

- Best ways to demonstrate exceptional portfolio management to end investors
- Best tools to quantify alpha in portfolios and predict future liquidity risks?

Track B

Mitigating emerging cyber risks and the CFO strategy

- How to successfully balance risk without paralyzing operational teams that are trying to grow?
- How have operational teams joined with legal and compliance to mitigate risks?
- How has the SVB collapse reiterated the problem of opportunistic cyber threats?

14:50 – 15:25 Breakout sessions II

Track A

Navigating a changing regulatory and compliance environment

- SEC registration reporting requirements and updates to policies.
- Regulatory developments and taxonomy issues that private fund managers need to keep on top of.
- Operations and regulation- how do they work together?
- Impact of ELTIF regulation on retailization

Track B

Best practices for fund set-up

- Key factors driving and influencing advisor appointment decisions, choice of fund domicile, and the key fund establishment challenges CFO/COOs are facing.
- Assessing liquidity risks

15:25 – 16:00 Breakout sessions III



For program information:
Hannah Ogun
hannah.o@pei.group

For sponsorship opportunities:
Josh Stoller
joshua.s@pei.group

For registration queries:
Customer Services
customerservice@pei.group

Track A

Valuation challenges in changing times

- How are valuation methods and processes changing across private assets?
- Which procedures should be in place to mitigate risk?

Track B

Data analytics: Is data the new oil?

- Implementing an effective data strategy to create better firm visibility
- Impact of unifying disparate data and embracing predictive analytics on operational performance
- Best tools to capitalize on value-creation opportunities

16:00 **Networking coffee break**

16:30 **Debate: To outsource or not to outsource- When, where and how?**

- Key areas for outsourcing and what makes for an effective outsourcing partnership.
- When is it better to do it inhouse?
- How do you balance cost and efficiency?

17:00 **Off the record - Audience roundtable discussions over drinks**

- The role of data sourcing and data management to support asset verification
- Capital raising against the current macro backdrop
- Managing investor due diligence process
- Handling large scale integration challenges
- Democratisation of the private funds market
- The demand for NAV and hybrid financing

18:00 **Networking reception**



For program information:
Hannah Ogun
hannah.o@pei.group

For sponsorship opportunities:
Josh Stoller
joshua.s@pei.group

For registration queries:
Customer Services
customerservice@pei.group

Day 2: 15 November, 2023

8:00 Registration & Coffee

8:45 – 9:40 CFOs & COOs think tanks (GPs only)

Private equity

Private debt

Infrastructure

Real estate

Service providers

9:40 Chairperson's day 2 welcome remarks

9:45 Managing risk in an ever-changing environment

- Why do private credit funds need to be more mindful of sanctions?
- Conducting due diligence in the current sanctions environment

10:30 Fundraising and the denominator effect

- Have fundraising dynamics cooled down across private market asset classes?
- What's the best approach to meet investor demands and deal with longer fundraising cycles?
- How to tap data driven institutional capital to fuel growth in a challenging environment

11:10 Networking break

11:40 PEI Presentation

12:00 Keeping up with technology integration in private markets

- Key technology implementations to drive automation
- Which focal areas are you seeing new investment ?
- Which technology benefits do CFO/COOs place most value on?

12:30 Debate: Adapting to new company sizes- small, mid and large cap

- Strategies to future proof target operating models
- How do the operational challenges compare across size?



For program information:
Hannah Ogun
hannah.o@pei.group

For sponsorship opportunities:
Josh Stoller
joshua.s@pei.group

For registration queries:
Customer Services
customerservice@pei.group

Private Funds CFO Network

Europe Forum

14-15 November
Glaziers Hall, London

- What does it mean to be a Large cap CFO vs emerging and small scale manager? How do you compete with larger players?
- Is it harder for smaller funds to spread out CFO capabilities over investor relations, compliance, ESG etc.?

Panellist

Kenny Miller, CFO, FPE Capital

13:00

Networking lunch & end of conference



For program information:
Hannah Ogun
hannah.o@pei.group

For sponsorship opportunities:
Josh Stoller
joshua.s@pei.group

For registration queries:
Customer Services
customerservice@pei.group