

# **Private Funds CFO New York Forum 2024 Agenda**

January 30-31, 2024

# **Confirmed speakers include:**

### **Conference Chair:**

Blinn Cirella, Chief Financial Officer, Saw Mill Capital

## **Keynote speakers:**

Amit Kachhia-Patel, Assistant Special Agent in Charge - Cyber Program, Federal Bureau of Investigation

Drew Maloney, President and Chief Executive Officer, American Investment Council
Meera Pandit, Executive Director, Global Market Strategist, J.P. Morgan Asset Management
Paul Roberts, Assistant Special Agent in Charge – Complex Financial Crimes Branch, Federal Bureau
of Investigation

### **Speakers:**

John Ames, Head of Capital Markets, Rho

Matthew Amico, Principal, Turn/River Capital

Arthur Andersen, Partner, Ropes & Gray LLP

Jennifer Banzaca, Senior Reporter, Private Funds CFO

John Beczak, Partner, Chief Financial Officer, Resource Capital Partners

Sophie Bedoya, Head of Valuations, Private Equity and Venture Capital, H.I.G. Capital

Graham Bippart, Editor, Private Funds CFO

Pamela Bentley, Chief Financial Officer, GCM Grosvenor

Jose Biton, Managing Director, WM Partners, LP

Jennifer Brouse, Chief Operating Officer of GP Strategic Capital Platform, Blue Owl Capital

Steve Bullock, VP of Financial Services, Kyriba

Virginia Calvo, CFO/CCO, Swander Pace Capital

Matt Cammer, Head of Treasury, Gen II Fund Services

John Cannaverde, Fund Controller, Portfolio Advisors



For program information:

Nikki Gale

nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



Mary Anne Capo, CFO & CCO, CapStreet Group

Jennifer Cattier, Chief Operating Officer, Cornell Capital

Sheenam Chadha, Director of Finance, Sandbrook Capital

Tracey Chaffin, Partner and Chief Financial Officer, Pamlico Capital

Aaron Chan, Chief Financial Officer, Enlightened Hospitality Investments

Terry Elizabeth Cheyney, Chief Financial Officer, Tribeca Venture Partners

Brian Chibwe, Chief Financial Officer, Clarion Capital Partners

Ommer Chohan, Chief Financial Officer, Atlas Venture

Janna Christiana, Director of Operations & Head of Fund Finance, Patria Investments

Dina Colombo, Partner, COO & CFO, GreyLion Capital

Cole Corbin, Managing Director, Alvarez & Marsal

Andrew Coren, Chief Financial Officer and Chief Compliance Officer, Gatewood Capital Partners

Amanda Coussens, Chief Financial Officer & Chief Compliance Officer, P10, Inc.

Michelle Daubar, Partner, Investor Relations & Communications, Oak HC/FT

Rob De Gracia, Chief Technology Officer, Bregal Investments

Jaspreet Dehl, Managing Partner and Chief Financial Officer - Private Equity Group, Brookfield Asset

#### **Management**

Jason Donner, Chief Financial Officer, Veritas Capital

Cheyenne Ehrlich, Founder and Chairman, FirmScribe

Dominic Elias, Chief Advisory Services Officer, EWM Global

William Engels, Chief Financial Officer, Apple Tree Partners

Cesar Estrada, Private Markets Segment Head, Arcesium

Simon Eyre, CISO, Drawbridge

Greg Feig, Managing Director and Chief Financial Officer, CCMP Capital Advisors

MK Flynn, Editor-in-Chief, PE Hub

Lori Forlano, Managing Director, General Counsel and Chief Administrative Officer, Lightyear Capital

Christopher Franzek, Managing Director, Portfolio Valuation Practice Co-Leader, Stout

Kevin Gasque, Partner, COO, CFO & CCO, Greycroft

Adam Geisler, Chief Financial Officer and Chief Compliance Officer, Activant Capital

Gregg Gethard, Reporter, Buyouts

Ben Gilbert, Global Head of Risk, CSC

David Gow, Chief Financial Officer, Dynasty Equity

Jason Haft, Senior VP Sales, LemonEdge



For program information: **Nikki Gale** <u>nikki.g@pei.group</u> For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group

Tim Harvey, Head of Private Equity - North America, Citco Fund Services (USA) Inc.

Ted Hill, General Partner and the Chief Financial Officer, B Capital Group

Jessica Hoffman Brennan, Partner, Strategy & Investor Relations, Kohlberg & Company

Devin Holden, Compliance Director, NovaQuest Capital Management

Kelly Hurley, Chief Financial Officer & Chief Compliance Officer, Centre Partners Mangement

Amir Jairazbhoy, Associate Director, TresVista Financial Services

Bruce Karpati, Partner, Global Chief Compliance Officer, KKR

Jason Kaslow, CFO & CCO, Tiger Infrastructure Partners

Saaima Khaliq, Managing Director & Private Equity CFO, New Mountain Capital

Melissa Klafter, Partner, Chief Financial Officer, AE Industrial Partners, LP

Joseph Kopilak, Partner/CFO, Kelso & Company

Mike Kubacki, Chief Financial Officer, NewSpring Capital

Arthy Kumar, Industry Principal, Workiva

Paige Kuroyama, CFO, Shamrock Capital Advisors

Nina Labatt, COO & CFO, S32

Denis Laloy, Partner & Chief Financial Officer, Kimmeridge

Paul Landi, Head of Presales Global CoE, Capital Markets, FIS

Eric Lazear, Chief Operating Officer, Adit Ventures

Hye Kyung (HK) Lee, Chief Strategy Officer, InvestorFlow

Robert Lee, Chief Technology Officer, Blue Owl Capital

Michael Lebowitz, Head of Investments Compensation, Manulife Investment Management

Beth Manzi, CFO/COO, RF Investment Partners

David Mathewson, Partner & Chief Operating Officer, Quona Capital

Jennifer Martin, Managing Director and Chief Financial Officer, Providence Equity Partners

Mike Martinez, Chief Operating Officer & General Counsel, Pine Brook

David McVeigh, CEO, Axiom

Ben Middleton, Head of Client and Market Development, Aztec Group

Christopher Millin, Chief Financial Officer, Performance Equity Management

Lance Minor, Strategic Account Director - Private Equity, Juniper Square

Allison Miyake, Chief Financial Officer & Chief Compliance Officer, Clarendon Capital

Eve Mongiardo, Chief Financial Officer, Chief Compliance Officer & Managing Director, Blue Wolf

**Capital** 



For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: Josh Stoller joshua.s@pei.group



Chad Neale, Senior Vice President, M&A Tech and Cyber Transaction Advisory and Portfolio

Company Risk Services, Alliant

Darilyn Olidge, General Counsel, Brightwood Capital Advisors, LLC

Ross Oliver, Partner & General Counsel, Crestview Partners

Brian O'Sullivan, Partner – US Irish Business Group, Grant Thornton

Shanna Otto, Chief Financial Officer, Promus Holdings

Jacqueline Petts, Partner, Greyhound Capital

Brad Pietras, Director of Finance, Level Equity

Kathryn Purves, CEO, Aztec Group

Fatema Raza, Partner – Financial Services and Capital Markets, Withum

Kelly Riera, Chief Compliance Officer, TA Associates

Berat Rifati, Chief Financial Officer & Chief Compliance Officer, Heartwood Partners

Sarah Roth, CEO, Argosy Capital

Nick Rossi, Chief Financial Officer, Glade Brook Capital

Raj Rupani, Head of US Tax, Cinven

Nathan Saegesser, Principal, Deal Advisory & Strategy, KPMG

Michael Schiavo, CFO, Fort Point Capital

Daren Schneider, Chief Financial Officer and Chief Compliance Officer, JLL Partners

Béla Schwartz, Chief Financial Officer, The Riverside Company

Brian Schwenk, Chief Financial Officer and Chief Compliance Officer, 1315 Capital

Jaydip Sen, Managing Director, Tax, Grant Thornton

Mark Shang, Chief Financial Officer, Banneker Partners

Stephen Sims, Chief Operating Officer and Chief Compliance Officer, Braemont Capital

Christine Smoragiewicz, Partner, CFO & CCO, MPE Partners

Jason Snider, Chief Financial Officer & Chief Compliance Officer, Gauge Capital

Chris Sparenberg, Director, Private Markets Commercial Strategy for Software Solutions, S&P Global

#### **Market Intelligence**

Stephen Spencer, Partner, Chief Legal and Chief Compliance Officer, Siris Capital Group

John Spiridis, Managing Director, Varagon Capital

Olibia Stamatoglou, Managing Director, Chief Financial Officer & Chief Compliance Officer, Victory

## **Park Capital**

John Stecher, Senior Managing Director and Chief Technology Officer, Blackstone

Charles Stones, Vice President, Associate Tax Counsel, Audax Group



For program information:

Nikki Gale

nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



Peter Tang, Chief Financial Officer and Managing Director, Butterfly Equity
Glenn Tucker, SVP of Finance & Operations, CCO, Left Lane Capital
Tim Toska, Group Sector Head, Private Equity, Alter Domus
Adrienne Vannarsdall, CFO, RC Capital
Frank Vesce, Chief Information Security Officer, Allvue Systems
Michael Walfish, Founder, Walrus Security
Jason Weinstein, Director of Private Equity & Venture Capital, FactSet
Chad Wilbur, Head of Valuations, Carta
Irene Willard, Chief Financial Officer, Dunes Point Capital
Jennifer Williams, Chief Financial Officer, Genesys Capital
Lakesha Wilson Hill, Chief Financial Officer, Riverspan Partners
Kyle Wool, Chief Financial Officer, Energy Impact Partners
Patty Xu, CFO, Sterling Investment Partners

# Day 1 January 30

8:00-9:00	Registration – breakfast
-----------	--------------------------

9:00-9:10 PEI welcome

Seth Kerker, Director of Events – Americas, PEI Group

9:10-9:15 Chairperson's welcome

Blinn Cirella, Chief Financial Officer, Saw Mill Capital

9:15-10:00 Keynote Interview – Macroeconomic Snapshot: Examining trends that shape the world and private equity

Join us to hear Meera Pandit, Executive Director, Global Market Strategist at J.P. Morgan Asset Management, share her insights on uncovering current and future global economic trends, understanding where private equity sits in the global economy, navigating ongoing geopolitical concerns in the market, risk management strategies, and much more.

ÞEI

For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



Meera Pandit, Executive Director, Global Market Strategist, J.P. Morgan Asset Management

#### Moderator

MK Flynn, Editor-in-Chief, PE Hub

### 10:00-11:00 Data debrief: Forecasting & benchmarking for the CFO and COO

In this session, we will review extensive data from the 2024 Private Funds CFO Insights Survey conducted by PEI Group and Aztec Group, which contains findings on people, processes, and planning for the future. These insights will provide the foundation for a robust discussion with an esteemed panel of CFOs and COOs representing a broad spectrum of private funds.

#### **Panelists**

Jennifer Brouse, Chief Operating Officer of GP Strategic Capital Platform, Blue Owl Capital Jaspreet Dehl, Managing Partner and Chief Financial Officer - Private Equity Group, Brookfield Asset Management

Kelly Hurley, Chief Financial Officer & Chief Compliance Officer, Centre Partners Mangement

#### Moderator

Kathryn Purves, CEO, Aztec Group

#### 11:00-11:30 Networking break

#### 11:30-12:30 Think tanks

Delegates will have the opportunity to break into private think tank sessions to discuss many of the matters impacting both the private equity and venture capital industries. Designed to facilitate candid discussion, these closed-door sessions for CFOs and COOs will top of mind issues and challenges firms face today. Attendees can share best practices and you'll gain solutions for common concerns facing your back office.

#### <u>Track A</u> GPs only - How is AI revolutionizing the industry?

- Where can AI lend itself to improving efficiencies in the back and middle offices?
  - The use of ChatGPT
- Addressing risks and concerns from investors about adoption at firms and portfolio companies
- Performing due diligence on AI platforms



For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



How are firms crafting and implementing protocols and procedures?

#### **Facilitators**

**Stephen Sims**, Chief Operating Officer and Chief Compliance Officer, **Braemont Capital Jason Snider**, Chief Financial Officer & Chief Compliance Officer, **Gauge Capital** 

# Track B GPs only - Today's CFO – the evolution from financial gatekeeper to firm-wide project manager

- Beyond financial cash management: what are CFOs spending their time accomplishing outside of finance (data, HR, IT, etc.)?
  - Balancing between various responsibilities and functions
- Striking a balance between accomplishing daily operations and strategically enhancing the firm
- Showcasing the importance of the CFO's role to leadership
- Establishing a strong team behind the CFO as the role and responsibilities continue to evolve

#### **Facilitators**

Blinn Cirella, Chief Financial Officer, Saw Mill Capital
Christine Smoragiewicz, Partner, CFO & CCO, MPE Partners

#### <u>Track C</u> GPs only - The talent war: how firms are addressing and facing today's challenges?

- Tools for retaining top professionals
- Tactics for attracting junior talent in a competitive market
- Skillsets required for finance and operations professionals at all levels
- Shifting the scene: pursuing talent with "untraditional" backgrounds and experiences
- How are firms filling information/skills gaps while they handle staffing changes?
- Managing a geographically dispersing workforce

#### **Facilitators**

**Greg Feig,** Managing Director and Chief Financial Officer, **CCMP Capital Advisors Mike Martinez**, Chief Operating Officer & General Counsel, **Pine Brook** 

#### Track D GPs only - The Marketing Rule and more: navigating current compliance affairs

- Ongoing concerns about Marketing Rule implementation
  - Achieving net and gross IRR calculations
- Preparing the firm for private funds rule implementation
  - O What are firms doing to ensure they prepared to adhere to these rules?
  - Revisiting existing LP disclosures and side letters
- Protecting sensitive information as firms enlist third parties and tools

ÞEI

For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



• Sweep exam set up – what can the back/middle office do to prepare? (ESG data/policies, fees and expenses, records, compliant communication, etc.)

#### **Facilitators**

Jennifer Cattier, Chief Operating Officer, Cornell Capital Brian Chibwe, Chief Financial Officer, Clarion Capital Partners

### Track E SPs only - Uncovering GP expectations for service providers

- Adjusting to the industry's mounting acceptance of outsourcing
  - Evaluating co-sourcing opportunities
- Fortifying strong, long-lasting relationships between GPs and outside organizations
  - o How are GPs managing external staffing changes?
- How are GPs identifying providers that meet their needs and requirements?
  - o Managing third-party due diligence
- Challenges with embracing innovative technologies

#### **Panelists**

John Beczak, Partner, Chief Financial Officer, Resource Capital Partners
Beth Manzi, CFO/COO, RF Investment Partners
Allison Miyake, Chief Financial Officer & Chief Compliance Officer, Clarendon Capital
Daren Schneider, Chief Financial Officer and Chief Compliance Officer, JLL Partners

Moderator

Irene Willard, Chief Financial Officer, Dunes Point Capital

### 12:30-1:30 Networking lunch break

# 1:30-2:20 Breakout sessions

#### Track A

# Managing today's fundraising expectations and approaches

- Adjusting and aligning expectations on LP capital deployment with the public economy
- What role is the CFO expected to play during fundraising?
- How can firms continue to be creative with fund structures to achieve fundraising goals?
- Evaluating geopolitical and regulatory concerns

#### Track B

# Enhancing the relationship between management company CFOs and their portfolio companies

- Establishing transparency between portfolio companies and firms
- Keeping tabs on performance outside of required reporting
- Utilizing the GP CFO as a resource
- Engaging with vendors, service providers, group purchasing, insurance, etc.
- Guiding companies on risk management and exposures



For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group

- Data download: analyzing and collecting data to make informed decisions for both GPs and LPs
- Preparing for fundraising when you're not in market
- Using artificial intelligence to enhance fundraising processes

#### **Panelists**

John Ames, Head of Capital Markets, Rho

**Aaron Chan**, Chief Financial Officer, **Enlightened Hospitality Investments** 

**David Mathewson**, Partner & Chief Operating Officer, **Quona Capital** 

**Eve Mongiardo**, Chief Financial Officer, Chief Compliance Officer & Managing Director, **Blue Wolf Capital** 

#### Moderator

**Fatema Raza**, Partner – Financial Services and Capital Markets, **Withum** 

 Effectively gathering accurate and relevant data that is suitable for investor and management company reporting

#### **Panelists**

Mary Anne Capo, CFO & CCO, CapStreet Group
William Engels, Chief Financial Officer, Apple Tree Partners
Denis Laloy, Partner & Chief Financial Officer, Kimmeridge
Nathan Saegesser, Principal, Deal Advisory & Strategy, KPMG

#### Moderator

**Jason Weinstein**, Director of Private Equity & Venture Capital, **FactSet** 

#### Track C

#### Quantifying valuations that align with today's market

- Gathering accurate calculations in today's economic climate
  - O What impact does the public market have?
- Performing valuations with regulatory protocols in mind
- What are the SEC's concerns and how to get ahead of them?
- Collaborating with the investment/deal teams to for successful calculations

#### **Panelists**

**Sophie Bedoya**, Head of Valuations, Private Equity and Venture Capital, **H.I.G. Capital** 

Jose Biton, Managing Director, WM Partners, LP Joseph Kopilak, Partner/CFO, Kelso & Company Chad Wilbur, Head of Valuations, Carta

Moderator

#### Track E

Beyond the back office: Information technology/security

#### Beyond the back-office series

Delegates will hear from a panel of experts who specialize in management company functions outside of finance. Throughout the discussions, attendees will gain a greater understanding of how these teams and their roles work in tandem with the finance and operations team and how they can add value to each other's work.

- Delving into the role of the information technology at the firm
- Understanding top challenges and concerns from the technology leadership professionals (in-house and outsourced)
- How can the CFO and technology team work in tandem?
- Resourcing: managing tasks related to technology and information security if your firm does not have a team or individuals that solely focus on it
- Prioritizing responsibilities and current challenges regarding information technology/security

Panelists
Jason Kaslow, CFO & CCO, Tiger Infrastructure Partners



For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



**Christopher Franzek**, Managing Director, Portfolio Valuation Practice Co-Leader, **Stout** 

John Spiridis, Managing Director, Varagon Capital
John Stecher, Senior Managing Director and Chief Technology
Officer, Blackstone
Frank Vesce, Chief Information Security Officer, Allvue

Moderator
Michael Walfish, Founder, Walrus Security

### 2:30-3:20 Breakout sessions

### Track A

# Refining data management and reporting practices to satisfy investors

- Dissecting the complexities of aggregating data from various resources and funds
- Filling in the gaps: tools available to assist with data centralization, collection and formatting (i.e., AI, third parties, vendors, etc.)
  - Weighing risks and rewards when sharing sensitive information with external providers or platforms
- Finding effective solutions to data mining across the portfolio
- Liaising with LPs as their requests for granular information increase
  - o ESG expectations and challenges
  - Striking a balance between LP requests and what firms can showcase from portfolio companies
- How can existing reporting formats and templates simplify processes for the firm and simultaneously appease investors and regulators?

#### Panelists

Nina Labatt, COO & CFO, S32 Jennifer Martin, Managing Director and Chief Financial Officer, Providence Equity Partners

### Track B

**Systems** 

# Outsource obstacles: addressing relationships with third parties as workloads elevate

- Justifying the spend on outsourcing various tasks (fund administration, compliance, data management, IT, cybersecurity, tax, etc.)
- What are firm limitations on does and does not get outsourced?
- Grappling potential growing pains when onboarding providers
- Upholding successful long-term partnerships
- Ensuring that outsourcing team member(s) are an extension of the firm
- How will the proposed SEC outsourcing rule effect relationships with partners?

#### **Panelists**

Andrew Coren, Chief Financial Officer and Chief Compliance
Officer, Gatewood Capital Partners
Jason Haft, Senior VP Sales, LemonEdge
Glenn Tucker, SVP of Finance & Operations, CCO, Left Lane
Capital
Patty Xu, CFO, Sterling Investment Partners

#### Moderator

**Brian O'Sullivan**, Partner – US Irish Business Group, **Grant Thornton** 



For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



**Brian Schwenk**, Chief Financial Officer and Chief Compliance Officer, **1315 Capital Tim Toska**, Group Sector Head, Private Equity, **Alter Domus** 

#### Moderator

Cesar Estrada, Private Markets Segment Head, Arcesium

#### Track C

# Governing cybersecurity as threats are increasingly omnipresent

- Making sure firms policies and procedures align with the current threats (i.e., personal device use, data breaches, AI/ChatGPT and wire fraud)
  - Managing LP worries
  - Ensuring IT/MSP responsibilities align
- Demonstrating cyber vulnerabilities and various threats to all firm employees and in their various tasks
- SEC alert: tackling firm and portfolio company concerns as the Commission's focus elevates
- Addressing investor due diligence, risk management and apprehension
- Building a successful portfolio cyber oversight program without 'owning' the risk
- Key considerations for firms who outsource cybersecurity functions

#### Panelist

**Rob De Gracia**, Chief Technology Officer, **Bregal Investments** 

Simon Eyre, CISO, Drawbridge

**Eric Lazear**, Chief Operating Officer, **Adit Ventures Robert Lee**, Chief Technology Officer, **Blue Owl Capital** 

### Moderator

**Chad Neale**, Senior Vice President, M&A Tech and Cyber Transaction Advisory and Portfolio Company Risk Services, **Alliant** 

#### Track D

Beyond the back office: Investment management and investor relations

#### Beyond the back-office series

Delegates will hear from a panel of experts who specialize in management company functions outside of finance. Throughout the discussions, attendees will gain a greater understanding of how these teams and their roles work in tandem with the finance and operations team and how they can add value to each other's work.

- Delving into the role of the investor relations department at the firm
- Understanding top challenges and concerns from the investor relations leadership professionals (in-house and outsourced)?
- How can the CFO work in tandem with the investment team?
- Resourcing: managing tasks related to investor relations if your firm does not have a team or individuals that solely focus on it
- Prioritizing responsibilities and current challenges in the investor relations function

#### **Panelists**

Michelle Daubar, Partner, Investor Relations & Communications,

Oak HC/FT

**Kevin Gasque**, Partner, COO, CFO & CCO, **Greycroft Jessica Hoffman Brennan**, Partner, Strategy & Investor Relations, **Kohlberg & Company** 

**Chris Sparenberg**, Director, Private Markets Commercial Strategy

for Software Solutions, S&P Global

ÞEI

For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



Moderator
Amir Jairazbhoy, Associate Director, TresVista Financial
Services

3:20-3:50 Networking break

3:50-4:35

### Conducting cash risk management and finding effective fund finance solutions

- Lessons learned from the 2023 SVB and Signature bank crises
  - O What could have been done differently or avoided?
  - Addressing LP concerns about cash management
- Diversifying your funding sources analyzing the cost/benefit of creative fund financing solutions (credit, debt, subscription lines, NAV, etc.) in a tightening market
- AUM-tailored approaches
  - o How should firms of various sizes allocate their cash?
- Building trusted relationships with banks (existing and new)
- Modifying internal protocols and processes to mitigate banking risks

#### **Panelists**

Steve Bullock, VP of Financial Services, Kyriba
Berat Rifati, Chief Financial Officer & Chief Compliance Officer, Heartwood Partners
Lakesha Wilson Hill, Chief Financial Officer, Riverspan Partners
Kyle Wool, Chief Financial Officer, Energy Impact Partners

#### Moderator

Matt Cammer, Head of Treasury, Gen II Fund Services

## 4:35-5:20 Keynote Interview – AIC Advocacy: Understanding what's to come in 2024

In this keynote interview with Drew Maloney, we will discuss the evolution of private equity, government standpoint on the industry, which includes insights on the new Private Funds Adviser rules and their impact, initiatives the American Investment Council (AIC) is working on that are relevant to firm operations for 2024 and more.

Drew Maloney, President and Chief Executive Officer, American Investment Council

#### Moderator



For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



Graham Bippart, Editor, Private Funds CFO

5:20-5:25 Closing remarks

5:25 Cocktail reception and end of day one

# Day 2 January 31

8:00- Breakfast

9:00

8:15- Private Funds CFO Network membership circle breakfasts (Network members only)

8:55 Delegates will enjoy breakfast at breakout sessions based on membership circle involvement.

#### **Breakfast Networking Breakout**

Women	Venture Capital	Emerging Managers
Facilitators	Facilitators	Facilitators
Dina Colombo,	Terry Elizabeth	Sheenam Chadha,
Partner, COO & CFO,	<b>Cheyney</b> , Chief Financial Officer, Tribeca Venture	Director of Finance,
<b>GreyLion Capital</b>		Sandbrook Capital
Sarah Roth, CEO,	Partners	David Gow, Chief
Argosy Capital	Jennifer Williams,	Financial Officer,
	Chief Financial Officer, Genesys Capital	Dynasty Equity

#### 9:00- GP Only Think Tanks

9:50 Delegates will

Delegates will have the opportunity to break into think tank sessions by job function to discuss what is keeping them up and night and to share best practices for addressing those problems. Designed to facilitate candid discussions, these closed-door session for senior finance and operations professionals will top of mind issues and challenges impacting their firms today.



For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: Josh Stoller joshua.s@pei.group

CFO & COO Think Tank (GP only) AUM <\$4B CFO & COO Think Tank (GP only) AUM >\$4B Senior Finance & Operations Executive Think Tank (GP only)

**Facilitators** 

Virginia Calvo, CFO/CCO, Swander Pace Capital

**Tracey Chaffin**, Partner and Chief Financial Officer, **Pamlico Capital** 

**Facilitators** 

Amanda Coussens, Chief Financial Officer & Chief Compliance Officer, **P10**, Inc.

Saaima Khaliq, Managing
Director & Private Equity CFO,
New Mountain Capital

**Facilitators** 

**Janna Christiana**, Director of Operations & Head of Fund Finance, **Patria Investments** 

**Brad Pietras**, Director of Finance, **Level Equity** 

10:00-10:05 Chairperson's welcome

Blinn Cirella, Chief Financial Officer, Saw Mill Capital

10:05-10:50

Keynote Interview - FBI Frame of Reference: Analyzing and understanding complex risks in private markets

Hear from the FBI's Amit Kachhia-Patel, Assistant Special Agent in Charge - Cyber Program and Paul Roberts, Assistant Special Agent in Charge – Complex Financial Crimes Branch, as they discuss the FBI's initiatives in the Complex Financial Crimes and Cybersecurity branches and share their insights on risk management and prevention.

**Amit Kachhia-Patel**, Assistant Special Agent in Charge - Cyber Program, **Federal Bureau of Investigation** 

**Paul Roberts**, Assistant Special Agent in Charge – Complex Financial Crimes Branch, **Federal Bureau of Investigation** 

Moderator

Jennifer Banzaca, Senior Reporter, Private Funds CFO

ÞEI

For program information: **Nikki Gale** <u>nikki.g@pei.group</u> For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



10:50-11:20 Networking break

### 11:20-12:05 Adopting optimal technologies to advance the firm

- Assessing what solutions are successful and where technological improvements can be made
  - How are firms of different sizes adjusting their allocated technology budgets to meet demand and innovation?
- Weighing the options to build in-house, use third parties or use software/platforms
- What tasks areas are requiring more technological assistance?
- The feasibility of streamlining tools across the various departments to increase operational efficiencies

#### **Panelists**

Pamela Bentley, Chief Financial Officer, GCM Grosvenor Arthy Kumar, Industry Principal, Workiva Paige Kuroyama, CFO, Shamrock Capital Advisors Shanna Otto, Chief Financial Officer, Promus Holdings

#### Moderator

Cole Corbin, Managing Director, Alvarez & Marsal

# 12:10-1:00 Breakout sessions

#### Track A

# Setting realistic expectations for scaling your firm in a competitive environment

- Determining feasible goals for both fundraising and management company success
  - How can the back/middle offices lay the groundwork and collaborate across the firm?
  - Fund size parameters key considerations for firms of different AUMs and various operating models
- Identifying the right resources and tools assist with firm expansion
  - When and how should firms evaluate if their current infrastructure meets their needs?

#### Track B

### **Understanding the complexity of secondaries**

- Navigating current interest rates
- Handling tax and valuation concerns
- Evaluating risks between GP-led vs. co-investments
- Understanding ILPA's new guidance
  - Addressing fees and expenses

#### **Panelists**

Arthur Andersen, Partner, Ropes & Gray LLP
John Cannaverde, Fund Controller, Portfolio Advisors
Ted Hill, General Partner and the Chief Financial Officer,
B Capital Group



For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group

 Moving forward – deciding what functions stay in-house and are outsourced?

#### **Panelists**

Jason Donner, Chief Financial Officer, Veritas Capital Melissa Klafter, Partner, Chief Financial Officer, AE Industrial Partners, LP Hye Kyung (HK) Lee, Chief Strategy Officer, InvestorFlow Michael Schiavo, CFO, Fort Point Capital

#### Moderator

Tim Harvey, Head of Private Equity - North America, Citco Fund Services (USA) Inc.

Mike Kubacki, Chief Financial Officer, NewSpring Capital

#### Moderator

Gregg Gethard, Reporter, Buyouts

#### Track C

# Election redirection: preparing private markets for November's outcome and beyond

- Change or no change: what will occur in private markets if there is a new administration, or it remains the same?
  - Potential tax changes
- Will the continued SEC focus on private markets be here to stay?
- Reviewing and revisiting political contribution policies
- Readying the firm and funds for an economic shift

#### **Panelists**

**Darilyn Olidge**, General Counsel, **Brightwood Capital Advisors**, **LLC** 

Jacqueline Petts, Partner, Greyhound Capital Jaydip Sen, Managing Director, Tax, Grant Thornton Charles Stones, Vice President, Associate Tax Counsel, Audax Group

#### Moderator

Raj Rupani, Head of US Tax, Cinven

#### Track D

Beyond the back office: Legal

#### Beyond the back-office series

Delegates will hear from a panel of experts who specialize in management company functions outside of finance. Throughout the discussions, attendees will gain a greater understanding of how these teams and their roles work in tandem with the finance and operations team and how they can add value to each other's work.

- Delving into the role of the legal department at the firm
- Understanding top challenges and concerns from Chief Legal Officers/legal team leadership professionals
- How can the CFO work in tandem with legal teams (in-house and outsourced)?
- Resourcing: managing tasks related to legal if your firm does not have a team or individuals that solely focus on it
- Prioritizing responsibilities and current challenges regarding legal outside of compliance

#### **Panelists**

Lori Forlano, Managing Director, General Counsel and Chief Administrative Officer, Lightyear Capital David McVeigh, CEO, Axiom Ross Oliver, Partner & General Counsel, Crestview Partners

Adrienne Vannarsdall, CFO, RC Capital

ÞEI

For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group



Moderator
Stephen Spencer, Partner, Chief Legal and Chief
Compliance Officer, Siris Capital Group

1:00-2:00 Networking luncheon

# 2:10 Breakout Panels with Peer-to-Peer Workshops

These sessions will be more interactive than a traditional breakout panel discussion. The sessions start with a 25-minute panel discussion and will be followed by a 40-minute interactive peer-to-peer workshop.

2:10-2:35

## LP Relations Panel Strengthening relationships with LPs

- Increasing face time with LPs in various scenarios (fundraising, holding period, reups, etc.)
- Managing the increase of ad-hoc requests while simultaneously collecting required quarterly and annual information
  - Streamlining processes for LP requests
  - What information is being asked for from the back/middle office by sponsors?
- What should the CFO presence be in IR activities?

Carried Interest Panel Approaching industry sentiments on carried interest

- Is carried interest a necessary incentive for talent?
  - Allocating carry to all firm employees
- Addressing current and ongoing tax concerns
- Mitigating concerns from LPs and regulators on carried interest
- Tools available to accurately demonstrate and perform calculations
- Considerations for firms who are scaling or raising new funds

Compliance Panel Translating the SEC's increased focus on regulating private markets into daily operations

- Effects of the new Private
   Fund Advisers rules on various
   types of funds and asset
   classes
- How frequently should compliance manuals be reviewed?
- Demonstrating risk awareness to all firm employees and how compliance is involved in their responsibilities
- Utilizing third parties to assist with increasing compliance efforts and requirements
  - Coping with added fees and expenses of new rule implementation
- Proposal protocols: when and how should firms act upon rule proposals?

For registration queries:

Customer Services

customerservice@pei.group

For program information:

Nikki Gale

nikki.g@pei.group

For sponsorship opportunities:

Josh Stoller

joshua.s@pei.group

Por program

#### **Panelists**

Adam Geisler, Chief Financial Officer and Chief Compliance Officer, Activant Capital Christopher Millin, Chief Financial Officer, Performance Equity Management Mark Shang, Chief Financial Officer,

#### Moderator

**Banneker Partners** 

**Lance Minor**, Strategic Account Director - Private Equity, **Juniper Square** 

#### **Panelists**

Michael Lebowitz, Head of Investments Compensation, Manulife Investment Management Ommer Chohan, Chief Financial Officer, Atlas Venture
Nick Rossi, Chief Financial
Officer, Glade Brook Capital
Béla Schwartz, Chief Financial
Officer, The Riverside Company

#### Moderator

**Dominic Elias**, Chief Advisory Services Officer, **EWM Global** 

#### **Panelists**

Ben Gilbert, Global Head of Risk, CSC
Bruce Karpati, Partner, Global Chief
Compliance Officer, KKR
Kelly Riera, Chief Compliance Officer,
TA Associates
Olibia Stamatoglou, Managing
Director, Chief Financial Officer &
Chief Compliance Officer, Victory
Park Capital

#### Moderator

**Paul Landi**, Head of Presales Global CoE, Capital Markets, **FIS** 

# 2:35-3:05 Peer-to-Peer LP Relations Workshop

Similar to our think tank sessions, these workshops will give delegates the opportunity for peer-to-peer discussion and the sharing of best practices around **LP relations**.

# Peer-to-Peer Carried Interest Workshop

Similar to our think tank sessions, these workshops will give delegates the opportunity for peer-to-peer discussion and the sharing of best practices around carried interest.

# Peer-to-Peer Compliance Workshop

Similar to our think tank sessions, these workshops will give delegates the opportunity for peer-to-peer discussion and the sharing of best practices around **compliance**.

### 3:05-3:35 Networking break

## 3:35-4:20 New faces of finance 2024

The private markets industry is embracing a younger, more diverse talent pool. This session will feature CFOs and COOs who have been recognized in our Private Funds CFO 2024 **New Faces of Finance** list. We'll dive into topics such as:



For program information: **Nikki Gale** nikki.g@pei.group

For sponsorship opportunities: **Josh Stoller** joshua.s@pei.group

- Major accomplishments they've been crucial in bringing about at their firms
- How to approach leadership and innovation as younger professionals
- What it takes to become a future leader in private funds finance

#### **Panelists**

Matthew Amico, Principal, Turn/River Capital

Devin Holden, Compliance Director, NovaQuest Capital Management

Matthew Swatt, Co-Chief Accounting Officer, Treasurer and Controller, Blue Owl Capital

Peter Tang, Chief Financial Officer and Managing Director, Butterfly Equity

Moderator

Cheyenne Ehrlich, Founder and Chairman, FirmScribe

4:20-4:25 Closing remarks

4:25 End of conference

