Europe Summit London 2024

7-8 May 2024 Hilton Tower Bridge, London

PDI Europe Summit

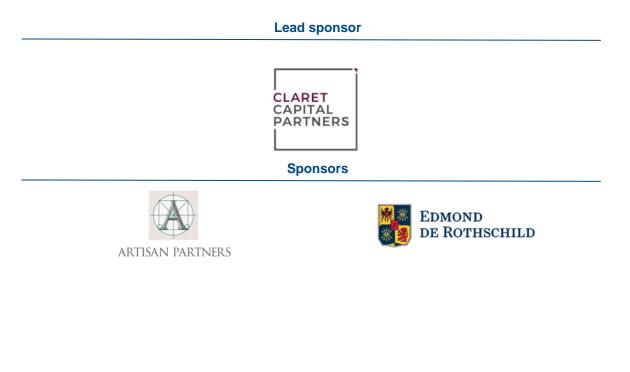
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Navigating private credit in a complex market

The **11**th **annual** <u>PDI Europe Summit</u> is the region's leading meeting place for **institutional investors, biggest funds and thought-leaders** from across the Europe private debt space.

Discover new opportunities and assess the sophisticated private credit cycles with different investor perspectives such as pension funds, private wealth and insurers to maintain your portfolio growth in volatile market.

Thanks to our sponsors



For program information: Hannah Ogun hannah.o@pei.group For sponsorship opportunities: Beth Piercy beth.p@pei.group For registration queries: Luca Greene luca.g@pei.group



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Tuesday, 7 May 2024

- 08.00 Registration and networking
- 08.50 PDI Europe Summit Welcome Address
- 08.55 Chairperson's opening remarks

09.00 Keynote Panel: Assessing private credit's through-the-cycle value

- Where do we stand in the cycle?
- Where are funds finding opportunities to invest at this point in the cycle?
- How is credit quality holding up against the background of interest rates and economic development?
- What happens when lenders take over the keys of companies?

09.45 LP keynote interview

Interview with a notable LP exploring their outlook on private debt allocation in 2024.

10.05 Short break

10:10 Panel: The workings of multi lender Unitranche clubs

- How are larger cap unitranches competing with the liquid markets?
- What are the most difficult aspects of forming a club deal?
- How do LPs view the club approach? How do LPs perceive club deal making?
- What role of LPs within club deals- co-investment
- Alignment of interests-

10:50 Networking Coffee Break

11:20 Panel: What's driving opportunistic credit?

- What is the opportunity set for opportunistic credit? Why is it gaining ground with investors?
- Which sectors are likely to experience signs of stress?

12:00 LP Views: Fundraising climate and allocation

- What's driving LP capital?
- Has the fundraising winter ended?
- What's considered the safer strategies- for LPs- direct lending?

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- Are there any safe havens in direct lending in times of troubled water?
- Where to find alpha
- Co investment capabilities- what are the drivers for doing co-investments

12:40 Networking Lunch

Afternoon breakout streams

Stream A – Real estate/infra debt	Stream B- Specialty Finance
 13:40 Panel: Infrastructure debt financing LP appetite for infra debt How has the sector matured? 	 Panel: The future for NAV- lending Will NAV financing ultimately outgrow the subline business?
 14:20 Panel: Investing in Real estate debt What's driving the shift to real estate debt as opposed to other strategies within the asset class How do LPs view the asset class 	 Panel: Identifying Opportunities In Asset- Backed Lending What is the value proposition and how big is the opportunity set with ABL strategies? Do investors appreciate the differences in approach? Do different assets offer diversified risk- return characteristics?

15:00 Networking Coffee break

15:30 Panel: The State of the Debt Market from the Sponsor's Perspective

- What is the value proposition to borrowers in the current rising rate environment?
- What are the pros and cons of a lending club from the borrower point of view?

16:10 Fireside chat: Who's issuing the better credits?

- Deal activity in Large cap vs lower mid market
- · How selective are managers when looking at deals?
- What's shaping underwriting and how do managers consider leverage levels?

16:40 Audience roundtables

- The rise and fall of portability
- Covenants in private debt
- Junior debt coming of age
- Venture debt and growth finance

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- The future of tech in Europe
- Why LPs create direct vehicles internally
- Democratisation of private markets

17.20 Networking reception

Wednesday, 8 May 2024

- 08:10 LP Networking Breakfast (by invitation only)
- 08:30 Registration and networking
- 09:10 Chairperson's opening remarks
- 09:15 Keynote
- 09.45 Panel: The role of private debt in the energy transition
- How can private debt help financing the transition to ESG compliant assets?
- How is private debt positioned to meet the net zero opportunity?
- The contrasting landscapes of US and Europe in energy transition private credit
- 10:30 PDI Data Presentation- latest stats numbers on private debt using PDI data
- 10:40 Networking Break
- 11:10 Panel: Private debt secondaries market development
- How to utilise the asset class as part of your portfolio
- How are LPs navigating this space?
- How is the market developing?

11:50 PDI Investment Committee

Our PDI Investment Committee takes a look at three investment case studies from leading GPs in this unique interactive format.

12:55 Networking Lunch

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Stream A-Sustainability in private debt	tream B- Deal landscape
 13.55 Challenges of data reliability and quality data collaboration between private equity and private debt. How to improve collaboration between the asset classes. Key challenges with SFDR and EU taxonomy. Does ESG-compliant private debt strategies result in an increased credit quality within the portfolio? 	 13.55 Middle market deals - the contrasting landscapes of US and Europe How does the opportunity set compare? Where are the differences? How do deals vary in size and structure across the pond? How do managers expect dealflow to develop over the next year? How are LPs diversifying their portfolio across the jurisdictions?
 14.35 Engagement in private debt and the rise of sustainability linked loans What is considered a good SSL strategy? How to prevent greenwashing around SSL? Should the targets be linked to tangible outcomes? 	 14.35 Non-sponsored direct lending What is the appeal of non-sponsored deals for investors and borrowers? How does a manager's skillset differ to sponsored transactions? Does sponsorless mean riskier?

15.40 Coffee break

16.10 Panel: Market opportunities for emerging managers

- LP expectations on emerging managers in private credit
- How to differentiate yourself in an increasingly overcrowded market
- What are the hot sectors/strategies emerging managers are looking at?

16.50 Closing remarks

17.00 Networking reception

All agenda items are subject to changes.



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