

Operating Partners Forum Europe

Agenda

Pre-conference events - Tuesday, May 20, 2025

17:30 - 19:30 Operating Partners Forum Europe Pre-Event Welcome Reception (invitation-only for operating partners)

Join the operating partners attending the Europe Forum at our opening grand reception. Exchange valuable insights with your peers in a relaxed setting and build your connections before the conference kicks off.

19:30 - 21:00 Operating Partners Forum Europe Dinner (invitation-only for operating partners)

Join us for a private sit-down dinner designed exclusively for all operating partners attending the Forum.

Day 1 - Wednesday May 21, 2025

7:30 Registration and breakfast

THINK TANK SERIES 1

8:00 Think tanks for full-time operating partners: value creation war rooms (invitation-only)

These closed-door discussions will allow you to learn and share strategies together with your operating partner peers. Please select one of the rooms based on your functional expertise:

Room 1: Digital and Technology Operating Partners

Room 2: Human Capital/Talent Operating Partners

Room 3: GTM, Sales and Revenue Growth Operating Partners

Room 4: Finance Operating Partners

8:55 PEI's welcome and chairman's opening remarks

9:10 The year to be “cautiously optimistic” - predictions for PE value creation in 2025

9:50 Operating Partner/Deal Partner alignment: synergies for success

10:30 Networking break

11:00 New strategies for value creation for the first 100 days and throughout the first year

11:40 Portfolio company CEO perspectives - a deep dive into the “Do’s and Don’ts”

INTERACTIVE WORKING GROUP SERIES A

12:20 Interactive Working Group 1 (for operating partners only) | **Overcoming growth challenges for exit: Achieving a realistic valuation**

This session will allow the audience to join an interactive discussion with designated facilitators.

12:20 Interactive Working Group 2 (for operating partners only) | **How to collaborate with the deal team: operating partner workshop**

This session will allow the audience to join an interactive discussion with designated facilitators.

12:20 Interactive Working Group 3 (for operating partners only) | **The need to harness the power of data in value creation**

This session will allow the audience to join an interactive discussion with designated facilitators.

13:00 Networking Lunch

13:00 Functional lunch discussion (for operating partners only)

This deep dive lunch session designed solely for operating partners will allow the audience to join an interactive discussion with designated functional experts facilitating.

FUNCTIONAL BREAKOUT SERIES 1

14:00 Track 1 Due diligence - does AI have a seat at the table?

PEI To learn more, visit: privateequityinternational.com/opeu



14:00 Track 2 Revenue Growth: The silver bullet in times of depressed consumer behaviour

14:00 Track 3 How to ensure an impactful and efficient supply chain

FUNCTIONAL BREAKOUT SERIES 2

14:40 Track 4 How to increase level of resilience when incorporating cyber across a portfolio

14:40 Track 5 How to quantify success in the human capital function

14:40 Track 6 Profitable revenue generation through sales, pricing and cost optimisation

15:20 Networking break

FUNCTIONAL BREAKOUT SERIES 3

15:30 Track 7 Incorporating commercial due diligence into your operational playbooks

15:30 Track 8 Finance and accounting optimization for your portfolio companies: comparing innovative initiatives

15:30 Track 9 The role of tech and AI as a future level for the talent function

FUNCTIONAL BREAKOUT SERIES 4

16:10 Track 10 Digital transformation case studies for SaaS companies

16:10 Track 11 Go-to-Market strategy and execution: What defines excellence?

16:10 Track 12 Strategies to turn around underperforming portfolio companies

16:50 Networking break

INTERACTIVE WORKING GROUP SERIES B

PEI To learn more, visit: privateequityinternational.com/opeu

17:00 Interactive Working Group 4 (for operating partners only) | How sustainability can be used to drive value creation within portfolio companies

This session will allow the audience to join an interactive discussion with designated facilitators.

17:00 Interactive Working Group 5 (for operating partners only) | Recruiting the right CFO: Key considerations and best practices workshop

This session will allow the audience to join an interactive discussion with designated facilitators.

17:00 Interactive Working Group 6 (for operating partners only) | How to launch new products and maintain a strategic growth plan

This session will allow the audience to join an interactive discussion with designated facilitators.

17:40 End of day and cocktail reception

Day 2 - Thursday May 22, 2025

7:40 Registration and breakfast

THINK TANK SERIES 2

7:45 Think tanks for full-time operating partners: value creation war room (invitation-only)

This closed-door discussion will allow you to learn and share best practices of successful operating partners. The think tank will allow you to select one of the rooms:

Room 1: Emerging Operating Partners (1-2 years in PE)

Room 2: Advanced Operating Partners

Room 2: Heads of PE Portfolio Operations Teams: Leaders Think Tank

8:45 Breakfast Deep Dive Discussion 1 (for operating partners only) Working with CEOs to drive the value creation plan: operating partner insights


This breakfast deep dive session will allow all operating partners to join an interactive discussion with designated facilitators.

8:45 Breakfast Deep Dive Discussion 2 (for operating partners only) What makes a great CRO/commercial leader at your companies?

This breakfast deep dive session will allow all operating partners to join an interactive discussion with designated facilitators.

8:45 Breakfast Deep Dive Discussion 3 (for operating partners only) Operating partner-CHRO partnerships in delivering key HR initiatives

PEI To learn more, visit: privateequityinternational.com/opeu



This breakfast deep dive session will allow all operating partners to join an interactive discussion with designated facilitators.

9:25 Chairman's welcome

9:30 Shaping the future of value creation through the AI lens: real world implementations

10:10 The exit plan in the current climate - Operating Partner perspectives

10:50 Networking break

11:10 Showcasing functional specialist initiatives that move the needle

INTERACTIVE WORKING GROUP SERIES C

11:50 Interactive Working Group 7 (for operating partners only) | A deep dive into the Operating Partner/CFO dynamic

This session will allow the audience to join an interactive discussion with designated facilitators.

11:50 Interactive Working Group 8 (for operating partners only) | Operating partner perspectives on what effective tech and digital value creation looks like

This session will allow the audience to join an interactive discussion with designated facilitators.

11:50 Interactive Working Group 9 (for operating partners only) | GenAI and customer analytics: future commercial levers for your VCP

This session will allow the audience to join an interactive discussion with designated facilitators.

12:30 Networking Lunch

12:30 Women in PE portfolio operations lunch (invitation-only for operating partners)

This closed-door lunch discussion will explore what it's like being a woman in PE and VC portfolio.

13:30 Debate: Functional specialists vs generalists. What is seen as more valuable?

14:10 Heads of value creation perspectives: comparing models and team structures

PEI To learn more, visit: privateequityinternational.com/opecu



14:50 PEI presents the 1st annual operating partners compensation survey results

14:50 Closing remarks and end of conference