



### *The future of private markets*

08.00

**Registration and coffee**

08.45

**PEI Welcome**

8:50

**Chairperson's welcome**

9:00

**Keynote Interview: Private Markets in a changed investment paradigm**

**Andrea Auerbach**, Partner and Head of Global Private Investments, **Cambridge Associates**

9:20

**Allocations and strategic choices for investors in private markets**

- Dealing with the denominator effect: to what extent are many investors still over-allocated to private markets?
- The evolution of LPA terms: investor perspectives
- Investor views on GP strategies including continuation funds, margin loans & NAV financing
- Predictions for their allocations in the next decade: which strategies will see more allocations?

**Jennie Benza**, Investment Manager, Private Markets, **General Electric Pension**

**Kate Roscoe**, Managing Director, **Manulife Investment Management**

**Leslie Vargas**, Senior Portfolio Manager, **Resolution Life US**

10:00

**How are the leading funds in private markets tackling their DEI deficit?**

- Example of strategies employed by funds to address internal DEI deficits.
- Analyzing initiatives aimed at promoting DEI within the fund structure and culture
- Assessing the integration of DEI principles across the funds' investment portfolios and decision-making processes.
- Exploring the impact of DEI-focused actions on fund performance

10:40

**Coffee & Networking**

11:20

**The continued rise of secondaries in private markets**

- How is the surge in inflation and higher interest rates affecting secondaries markets?
- To what degree is the decline in M&A activity influencing market dynamics?
- Beyond PE: an exploration of the increase in secondaries in wider private markets
- How will the market evolve and grow in the next decade?



**Sunaina Sinha Haldea**, Global Head of Private Capital Advisory, **Raymond James**  
**Cari Lodge**, Managing Director, **Commonfund Capital**

12:00

**Democratization of private markets: the emerging landscape in the US and globally**

- Providing an overview of the scope of the opportunity
- Investigating potential risks associated with democratization and proposing effective mitigation strategies
- Analyzing the impact of democratization on GP/LP alignment
- Considering some of the innovative strategies that have been launched and what the future could bring

**Dimitrios Magiakos**, Head of US Office, **Moonfare**

**Lisa Larsson**, Managing Director, **StepStone Group**

TBC: **James Del Gaudio**, Senior Portfolio Manager, Private Credit, **Pennsylvania, Public School Employees' Retirement System**

12:35

**Clean tech 2.0: private markets and the transition to net-zero**

- How has the IRA transformed activity?
- Innovative ways to invest in an asset class outside of the usual risk/return for the asset class
- The intersection of PE/venture/growth/infrastructure for investing in the energy transition
- How are managers getting LPs comfortable with the different risk/return of investments?

**Tara Mei Smith**, ESG Integration Officer, **NYC Office of the Comptroller**

**Ashli Aslin**, Senior Analyst Real Assets and Infrastructure, **Albourn**

13:10

Lunch

<b>Women in Infrastructure Forum</b> 13:40 <b>Opening remarks</b>	<b>Women in Private Equity Forum</b> 13:40 <b>Opening remarks</b>	<b>Women in Real Estate Forum</b> 13:40 <b>Opening remarks</b>	<b>Women in Private Debt Forum</b> 13:40 <b>Opening remarks</b>
13:45	13:45	13:45 <b>The state of play in North American real estate</b>	13:45 <b>The state of play in North American private credit</b>

## Women in Private Markets Summit North America 2024

<b>The state of play in the North American infrastructure market</b> <ul style="list-style-type: none"> <li>- Is the asset class living up to its reputation as a hedge against inflation?</li> <li>- Considering the performance of different sub-asset classes in the current environment</li> <li>- Where are managers seeing opportunities?</li> </ul> <b>Kemi-Christina Abdul,</b> Managing Director, <b>BlueHaven</b>	<b>The state of play in North American private equity</b> <ul style="list-style-type: none"> <li>- Assessing private equity's performance in relation to other asset classes:</li> <li>- Strategies for enhancing PE returns in challenging times</li> <li>- Discussion around market innovations that managers are employing</li> </ul>	<ul style="list-style-type: none"> <li>- How is real estate performing amidst macro and market challenges?</li> <li>- In which sub-sectors and regions are there still opportunities?</li> <li>- What next for the asset class?</li> </ul> <b>Julie Donegan,</b> Portfolio Manager, <b>CalSTRS</b> <b>Vicky Shiff,</b> CEO, <b>Avrio Real Estate</b>	<ul style="list-style-type: none"> <li>- How does debt compare to other strategies in the current climate?</li> <li>- To what extent is the market concerned by the refinancing risk? How are firms evolving their strategies in a challenging fundraising environment?</li> </ul>
14:25 <b>Short turnaround break</b>			
14:30 <b>Digital infrastructure investing</b> <ul style="list-style-type: none"> <li>- The impact of interest rates and inflation on digital infrastructure</li> <li>- Are there still opportunities in an ultra-competitive space?</li> <li>- The impact of emerging technologies such as AI &amp; machine learning on digital infrastructure</li> </ul> <b>Melannie Pyzik,</b> Head of Investor Solutions, <b>Argo Infrastructure Partners</b>	14:30 <b>Dealmaking in US private equity</b> <ul style="list-style-type: none"> <li>- Are valuations still too high?</li> <li>- Evaluating whether dealmaking activities are showing signs of recovery</li> <li>- Identifying hotspots and areas of opportunity</li> </ul> <b>Julia Wittlin,</b> Partner, <b>RedBird Capital Partners</b>	14:30 <b>Where next for logistics and industrial?</b> <ul style="list-style-type: none"> <li>- Do they remain attractive for investors?</li> <li>- Finding opportunities in a crowded market</li> </ul> Innovative approaches to sustainability and value creation to drive returns <b>Sarah Jancot,</b> Senior Investment Manager, Unlisted Real Estate, Global Logistics, <b>NBIM</b>	14:30 <b>The rise of sponsorless deals</b> <ul style="list-style-type: none"> <li>- What is the appeal of non-sponsored deals for investors and borrowers?</li> <li>- How are managers sourcing deals and do they compete with banks?</li> <li>- How does a manager's skillset differ to sponsored transactions?</li> </ul>
15:10 <b>Short turnaround break</b>			
15:15 <b>Investing in emerging technologies: hydrogen, batteries, EV &amp; more</b> <ul style="list-style-type: none"> <li>- Examining business models in emerging strategies</li> <li>- Considering the extent to which these investments are infrastructure</li> </ul>	15:15 <b>Considering how different strategies are faring in a more challenging environment</b> <ul style="list-style-type: none"> <li>- Defining the mid-market: scale and strategies</li> </ul>	15:15 <b>Analyzing the current landscape of real estate debt investing</b> <ul style="list-style-type: none"> <li>- Investor views on real estate debt during turbulent times</li> </ul>	15:15 <b>Special situations and distressed debt</b> <ul style="list-style-type: none"> <li>- Outlining the scale of the opportunity as more companies run into trouble</li> <li>- To what extent are managers having to</li> </ul>

## Women in Private Markets Summit North America 2024

<ul style="list-style-type: none"> <li>- Investigating the long-term sustainability of battery technology and electric vehicle charging solutions</li> </ul> <p><b>Vidyu Kishor</b>, Director, Renewables and Grid Solutions, <b>Osaka Gas USA</b></p>	<ul style="list-style-type: none"> <li>- What strategies and size of funds are faring well in a challenging market?</li> <li>- How are investors viewing different strategies on performance and DEI? And is this impacting investment decisions?</li> </ul> <p><b>Aiyu Yuan Nicholson</b>, Partner, <b>StepStone Group</b></p>	<ul style="list-style-type: none"> <li>- How are interest rates and inflation affecting real estate debt?</li> <li>- Predictions for the next decade</li> </ul>	<p>adapt their skillsets in the new normal?</p> <ul style="list-style-type: none"> <li>- Identifying sectors and strategies where there are opportunities</li> </ul> <p><b>TBC: Lexi Fallon</b>, Special Situations, <b>CPPIB</b></p>
<p>15:50 Coffee &amp; networking</p>			
<p>16:10 <b>The resilience of infrastructure debt</b></p> <ul style="list-style-type: none"> <li>- How is infrastructure debt performing in the current economy?</li> <li>- Examining the pivotal role played by infrastructure debt in financing critical projects</li> <li>- Expectations for fundraising in the next year</li> </ul> <p><b>Mansi Patel</b>, Managing Director, Head of Infrastructure Debt, <b>MetLife Investment Management</b></p>	<p>16:10 <b>Emerging manager update: how are new strategies performing?</b></p> <ul style="list-style-type: none"> <li>- Fundraising tips for emerging managers in a tough market</li> <li>- Laying the groundwork for lasting success</li> <li>- Case studies from the past 12 months</li> </ul>	<p>16:10 <b>Multifamily investing: trends, regulation and potential for expansion</b></p> <ul style="list-style-type: none"> <li>- Why are more firms targeting opportunities in multifamily?</li> <li>- The importance of regulation in attracting investors</li> <li>- Considering opportunities beyond the US in this sub-asset class</li> </ul> <p><b>Christine Espenshade</b>, Vice Chairman, <b>NEWMARK</b></p>	<p>16:10 <b>Opportunities in the growing speciality finance space</b></p> <ul style="list-style-type: none"> <li>- How are specialty finance companies changing business models?</li> <li>- Investigating the adoption of advanced data analytics and technology-driven solutions</li> <li>- Predictions for the next 5 years</li> </ul> <p><b>Nicole Byrns</b>, Alternative Asset Investor, <b>Independent</b></p>
<p>16:50 <b>Short turnaround break</b></p>			
<p>16:55 <b>Crystal ball session: what does the future hold for infrastructure?</b></p> <ul style="list-style-type: none"> <li>- The extent to which infrastructure will move further into other asset classes</li> <li>- Predictions for fundraising and deal volume in the next 18 months</li> </ul>	<p>16:55 <b>Venture &amp; growth investing in a bear market</b></p> <ul style="list-style-type: none"> <li>- How have investors adapted to the different macro-environment?</li> <li>- Understanding the strategies employed by investors to navigate risk and seize opportunities</li> <li>- Evaluating the role of diversification and</li> </ul>	<p>16:55 <b>The future of offices in North America</b></p> <ul style="list-style-type: none"> <li>- What will office investing look in 10 years?</li> <li>- Future-proofing your office portfolio</li> <li>- Where in the US and globally are investors seeing opportunities?</li> </ul>	<p>16:55 <b>Corporate credit in a changing environment</b></p> <ul style="list-style-type: none"> <li>- What is driving the opportunity set for flexible capital providers?</li> <li>- How to capitalize on corporate opportunities thru market cycles</li> <li>- Outlook for public and private opportunities</li> </ul>



<ul style="list-style-type: none"> <li>- What is the next for infrastructure? <b>Janice Ince</b>, Managing Director, <b>Pantheon</b></li> </ul>	<ul style="list-style-type: none"> <li>adaptive portfolio management <b>Summer Zhao</b>, Investment Director, <b>Lafayette College</b></li> </ul>	<ul style="list-style-type: none"> <li><b>Helena Wang</b>, Principal, Capital Solutions Group, <b>CPPIB</b> <b>Mary Rooney</b>, Managing Director, <b>JP Morgan</b></li> </ul>
---	---	--

17:35

**Cocktail reception**

## Day Two

**08:00-9:00**

### Invitation only think-tanks

*These sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.*

- Infrastructure
- Private Equity
- Private Debt
- Real Estate

9:10

### State of Private Markets: GP Perspectives on the evolution of alternatives

- How are managers modifying their approaches to navigate shifts in interest rates and inflation?
- To what extent are managers incorporating emerging technologies and innovative solutions to gain a competitive edge?
- Anticipating and navigating forthcoming regulatory changes affecting private markets
- Developing younger talent who are experiencing their first bear market

9:45

### Fundraising in a more challenging environment

- Developing a value proposition that articulates how you will thrive
- Adopting an investor-centric approach: how can managers differentiate themselves?
- Highlighting case studies to underscore your fund's ability to adapt and excel in difficult market conditions
- Learnings from those who have been on the road in the last 12 months

**10:25**

### PEI Fundraising Report

**10:35**

### Making co-investments work for all: balancing benefits, fees and trust

- Unlocking benefits for investors and fund managers
- Fee structures in co-investing: striking a balance





- Navigating potential challenges and considerations in co-investing
- GP-led continuation funds: fostering alignment and transparency

**Anna Dayn**, Managing Partner, **New End**

**Lara Pollock**, Associate, **Alaska Permanent Fund Corporation**

**11:15**

**Coffee & networking**

**11:45**

**ESG debate: how is the U.S. faring in decarbonising private markets?**

- Assessing the extent to which polarisation is impacting advancements in sustainability within U.S. private markets
- Investigating how the Inflation Reduction Act has transformed the sustainability landscape
- Comparing progress in the US and Europe: is the gap narrowing or widening?
- How are managers dealing with investors with such contrasting views on sustainability?

**Ekaterina Grigoryeva**, Environment and Social Development Specialist, **The World Bank**

**12:30**

**Private Markets: Investment Committee**

*Three hand-picked fund managers will present investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on the transactions in our very own investment committee.*

**13:15**

**Sponsored opportunity: Themed Seated Networking Lunch**

*A number of tables throughout the room and the exhibition hall. The sponsor can choose topics and bring hosts to the discussions*

**14:45**

**Networking Roundtables & Mentoring Discussions**

**15:30**

**Close of conference**