

PERE

# Global Investor Forum: Seoul 2022



## PERE Global Investor Forum: Seoul

15 September 2022 | Fairmont Ambassador Seoul

Expand your network and connect with the most active Korean institutional investors at the 8<sup>th</sup> annual **PERE Global Investor Forum: Seoul**. Join us as we bring together influential decision makers for industry-leading discussions and enhanced networking.

Determine the direction of outbound capital flows as we gather the biggest domestic investors, global fund and asset managers and strategic partners shaping the future of real estate investing.

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## Programme

**15 September 2022 | All times are based on KST/UTC+9**

*Simultaneous translation between Korean and English*

### **0800 Registration and networking**

### **0845 PEI welcome and opening remarks**

Conference chair: Sean Egan, Founding Partner and President, Egan Jones Ratings Company

### **0900 Keynote panel: The evolution of real estate investing**

- Safe-haven markets and sectors for investors in the midst of geopolitical risk
- Catching-up with Western peers on the ESG agenda
- How is investing in real estate evolving and what will it look like in the next 5 years?

Moderator: Christie Ou, Senior Reporter, PERE

Sanghwoi Bae, Chief Executive Officer, ESR Kendall Square

Lennart van Mierlo, Head of Commercial Real Estate Debt, NNIP

Joyce Lo, Director, Private Capital Advisory, Lazard

Matthew Kaplan, Head of Almanac, Managing Director, Almanac Realty Investors  
*Speaker, Dexu*

### **0950 Presentation**

### **1020 Networking coffee break**

### **1050 Panel: Best in the West – allocating capital to Europe and the US**

- Investing trends and opportunities in global real estate
- Finding the right risk-return balance in a portfolio
- How is inflation affecting investor sentiment?

Moderator: Sorim Jie, Director, Cushman and Wakefield

Matilde Attolico, Managing Director, Rockpoint

Eun-Young Hyun, Head of Real Estate, Midas International Asset Management

Laurent Jacquemin, Head of Asia Pacific, Real Assets, AXA IM

Kyung Paik, Head of Korea, Shelter Rock Capital

*Speaker, PIMCO*



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## 1135 Panel: Global trends in ESG and sustainability

- The importance of ESG and sustainability for both investor and managers
- How to set targets, track performance, benchmark and improve transparency
- The transformation of green buildings and impact of ESG compliance

Moderator: Chungha Cha, Vice Chairman, Paju Medical Cluster  
Ayaka Fujiwara, Climate Investment Specialist, Green Climate Fund  
Andy Lee, Executive Vice President, Daol Asset Management  
Eonbin Shin, Partner for ESG and Sustainable Finance, ERM  
Trey Archer, Sales Director – Asia, GRESB

## 1220 Networking lunch break

## 1330 Investor panel: Partnering with Korean investors

- Investing in funds or direct/co-investing – what structure works best for Korean investors?
- What do institutions expect from its real estate investments pertaining to returns, diversification and liquidity?
- Factors to consider in capital allocation to both domestic and global markets

Moderator: Andrew Shin, Head of Investments Korea, Willis Towers Watson  
Song-Ah Lee, Director, Kyobo AXA IM  
Jiroo Eoh, Team Head, Infrastructure and Real Assets, ABL Life Insurance  
BK Cheon, Chief Investment Officer, DGB Life Insurance

## 1410 Presentation: Economic trends, investment outlook and macroeconomic policy issues in the current administration

Kyu-Chul Jung, Director, Office of Macroeconomic Analysis and Forecasting, Korea Development Institute

## 1440 Networking coffee break

## 1510 Panel: Opportunities in real estate debt

- Insurance companies' investment strategies in real estate debt
- Assessing opportunities in APAC versus other regions
- How to incorporate ESG initiatives in a debt portfolio?

Moderator: WanSun Park, Head of Alternative Investment Team, Fubon Hyundai Life Insurance  
Eui Kyung Kim, Head of Corporate Finance, Tongyang Life Insurance  
BomJhun Kim, Real Estate Part Lead, Korean Reinsurance Company  
Inae Hwang, Part Lead, Samsung Fire and Marine Insurance  
Ian Yoo, Founder and CEO, Apath Resilience



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**1555 Presentation: ESG benchmarking – transitioning to a sustainable world**

Trey Archer, Sales Director – Asia, GRESB

**1615 Panel: Working with asset management companies**

- What is the trend of capital flows into domestic and global real estate markets?
- How interest rate hikes are influencing real estate investment strategy
- Investing beyond core – top alternative sectors to consider

Doyle Kim, Managing Director of Real Estate Investment Finance, Hana Financial Investment

Joon Park, CIO, Vestas Investment Management

Won Joon Park, CEO, DS Networks AMC

**1700 Networking cocktails and end of conference**



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