



**Infrastructure  
Investor**

# **Global Summit Berlin 2023**

## **2023 Agenda**

**Monday 20 March**

[Emerging Markets Forum](#) | [ESG & Sustainability Forum](#) | [Digital Infrastructure Forum](#)

**Tuesday 21 March**

[Global Investor Forum – Day one](#)

**Wednesday 22 March**

[Global Investor Forum – Day two](#)

**Thursday 23 March**

[Investor Council](#) | [Infrastructure Debt Forum](#) | [Energy Transition Forum](#)

Monday 20 March

Emerging Markets Forum	ESG & Sustainability Forum	Digital Infrastructure Forum
<p>09:10 - 09:30  <b>Introduction from Infrastructure Investor and welcome from the chair</b></p> <p>Mujde Zeynel, Senior Advisor, <b>Istanbul PPPCoE</b></p>	<p>09:10 – 09:30  <b>Introduction from Infrastructure Investor and welcome from the chair</b></p> <p>Jemima Atkins, Investment Professional, <b>Pioneer Point Partners</b></p>	<p>09:10 – 09:30  <b>Introduction from Infrastructure Investor and Welcome from the chair</b></p> <p>Canan Anli, Senior Advisor, <b>PMP Strategy</b></p>
<p>09:30 – 10:15  <b>Panel: Emerging markets: a prosperous opportunity in uncertain times?</b></p> <ul style="list-style-type: none"> <li>• How are certain markets defying the geopolitical and macroeconomic volatility that is gripping the world?</li> <li>• What levels of sophistication must investors embrace to open themselves to these prospects?</li> <li>• Avoiding complacency and adapting risk management: balancing global inflation, interest rate and security concerns with regional risk appetite</li> </ul> <p>Deepali Bahl, Managing Director, <b>Augment Infrastructure</b>          Florian Muenkle, Vice President, <b>DEG - Deutsche Investitions- und Entwicklungsgesellschaft</b>          Thomas Walenta, Senior Investment Officer, <b>Asian Infrastructure Investment Bank</b></p>	<p>09:30 – 10:15  <b>How to deal with the increased challenges facing ESG</b></p> <ul style="list-style-type: none"> <li>• Investor commitments and tighter scrutiny on ESG</li> <li>• How the regulatory agenda is pivoting to enforcement practices</li> <li>• Dealing with the backlash against ESG</li> <li>• What can the GP community do to eliminate greenwashing practices in the industry?</li> </ul> <p>Karolina Attspodina, CEO &amp; Co-Founder, <b>We Do Solar</b>          Fabian Gröne, Partner, <b>EQT Active Core Infrastructure</b>          Mike Hoverman, Principal, <b>CIM Group</b>          Simon Whistler, Head of Real Assets, <b>Principles for Responsible Investment</b></p>	<p>09:30 – 10:15  <b>Panel: Macroeconomic considerations across the vast spectrum of digital infrastructure</b></p> <ul style="list-style-type: none"> <li>• What inflation protection is in place for existing digital infrastructure funds and assets?</li> <li>• How are investors reacting to high interest rates, inflation and other factors when it comes to digital infrastructure allocation?</li> <li>• How are funds coping with squeezed terms on financing in the current hostile environment?</li> <li>• How are market conditions affecting portfolio companies and underwritings in this sector?</li> </ul> <p>Mamoun Jamaï, Head of Digital Infrastructure, <b>Abu Dhabi Investment Authority</b>          Laurens-Jan Sipma, Senior Portfolio Manager, <b>Infrastructure Private Equity, APG Asset Management</b>          Dr. Christopher Stief, CEO &amp; Co-Founder, <b>Data Castle</b></p>

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<p>10:15 – 11:00</p> <p><b>Panel: Sustainable infrastructure and green energy: the growing, beating heart of emerging economies</b></p> <ul style="list-style-type: none"> <li>• How are emerging market investment opportunities increasingly becoming defined by green initiatives?</li> <li>• Regulation, government agendas and PPPs: what's being done on the public side and how global and regional private capital is responding</li> <li>• Solving a global crisis on a regional scale: to what extent can developing markets help solve a climate problem that transcends borders and jurisdictions?</li> <li>• How well do the emerging markets perform on the climate resilience and adaptation scorecard?</li> </ul> <p>Alexandre Chavarot, Founder, <b>Climate Finance 2050</b>  Isabella da Costa Mendes, Founding Partner, <b>ImpactA Global</b>  Hans-Peter Egler, International Expert in Sustainable Infrastructure and Sustainable Value Chains, <b>South Pole Group</b>  Olusola Lawson, Managing Director, <b>African Infrastructure Investment Managers</b>  Sarvesh Suri, Regional Industry Director, Infrastructure and Natural Resources Africa, <b>IFC</b></p> <p><b>Moderated by:</b> Jean-Christophe Barth, Executive Director, <b>World Association of PPP Units &amp; Professionals</b></p>	<p>10:15 – 11:00</p> <p><b>Practical roadmap for achieving net zero in infrastructure</b></p> <ul style="list-style-type: none"> <li>• Reflections on COP and what it means for investors</li> <li>• Decarbonisation pathways for the asset class and integration into the investment thesis</li> <li>• What frameworks exist to help managers achieve net-zero? What are the advantages/disadvantages of each?</li> <li>• How will net zero be funded and what impact will that have on investors' returns?</li> </ul> <p>Ryan Bisch, Managing Director, Private Markets, <b>Ontario Power Generation</b>  Christophe Dossarp, Chief Executive Officer, <b>Sustainable Infrastructure Foundation</b>  Shami Nissan, Partner, Head of Sustainability, <b>actis</b>  Teresa O'Flynn, Partner, <b>Ara Partners</b>  Cameron Talbot-Stern, Global ESG Integration Lead, Infrastructure, <b>APG Asset Management</b></p> <p><b>Moderated by:</b> Catharina Dyvik, Director, Sustainable Finance, <b>SystemIQ</b></p>	<p>10:15 – 11:00</p> <p><b>Panel: Exploring the growing digital infrastructure menu for investors</b></p> <ul style="list-style-type: none"> <li>• Examining the rapidly developing investment market for fibre, towers and data centres</li> <li>• Secondaries, debt funds and more: what options are institutional and private investors exploring?</li> <li>• How is this being reflected in the fundraising arena amongst specialist, emerging and blue-chip fund managers?</li> <li>• How are funds meeting investor ESG demand?</li> </ul> <p>Kanan Joshi, Head of Digital Infrastructure, <b>DIF Capital Partners</b>  Pia Lambert, Executive Director, <b>Morrison &amp; Co</b>  Sujoy Roy, Head of Financial Advisory, <b>Shinsei Bank</b></p> <p><b>Moderated by:</b> Anish Butani, Senior Director, Infrastructure, <b>bfinance</b></p>
<p>11:00 – 11:30 <b>Coffee and networking</b></p>		
<p>11:30 – 12:15</p> <p><b>LP discussion: Gaining exposure, selecting strategies, and measuring risk</b></p> <ul style="list-style-type: none"> <li>• Where to find optimum emerging markets exposure in an increasingly complex fund market</li> <li>• Debt, equity, primaries, core and more: what strategies for what regions?</li> <li>• Demanding efficient ESG and sustainability reporting in the era of green transparency</li> </ul>	<p>11:30 – 12:15</p> <p><b>Regulation &amp; ESG: are current regulations fit for purpose?</b></p> <ul style="list-style-type: none"> <li>• Is regulation driving performance, or is it a distraction?</li> <li>• Comparing Europe with North America: how should global managers approach different regulatory regimes?</li> <li>• How does the EU's decision to include gas and nuclear in the taxonomy affect the status</li> </ul>	<p>11:30 – 12:15</p> <p><b>Panel: Why high-quality assets will reign supreme in the short and long term</b></p> <ul style="list-style-type: none"> <li>• A quality and price balance: how assets can stand out in today's and tomorrow's market</li> <li>• What does high-quality look like across the sub-sectors of digital infrastructure? Where does sustainability feature in this conversation?</li> </ul>

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<p>Gustav Thorén, Investment Manager, <b>Swedfund</b>  Karsten Sinner, Head of Infrastructure Funds, <b>EBRD</b></p> <p><b>Moderated by:</b> Georg Inderst, Principal, <b>Inderst Advisory</b></p>	<p>of article 8 &amp; 9 funds, both practically and reputationally?</p> <ul style="list-style-type: none"> <li>What is the difference between article 8 vs 9 for managers?</li> </ul> <p>Paul Allard, Co-founder &amp; CEO, <b>impak</b>  Annette Bannister, Managing Director, <b>MetLife Investments</b>  Silva Deželan, ESG Director, <b>Stafford Capital Partners</b>  Dylan Foo, Head of Global Infrastructure, <b>Apollo Global Management</b>  Vittorio Lacagnina, Partner, <b>Apollo Global Management</b></p> <p><b>Moderated by:</b> Jasna Zwitter-Tehovnik, Partner, <b>DLA Piper</b></p>	<ul style="list-style-type: none"> <li>How are funds doing their due diligence on this and what tweaks can they make to perfect the process?</li> </ul> <p>Philip Green, Head of Transport and Telecoms, Global Structured Finance, EMEA, <b>SMBC</b>  Benn Mikula, Co-CEO and Managing Partner, <b>Cordiant</b></p>
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<p>12:15 – 13:00</p> <p><b>Panel: Urban growth and development: smarter cities with smarter infrastructure</b></p> <ul style="list-style-type: none"> <li>How the sub-sectors of infrastructure investment intersect in these areas of rising-population dependency</li> <li>Improving unreliability of transmission infrastructure: the key to urban development in emerging regions?</li> <li>Making an impact: the push for greener municipalities</li> </ul> <p>Vinod Giri, Managing Partner, <b>National Infrastructure and Infrastructure Fund (NIIF)</b>  Emir Hota, Assistant Minister, <b>Ministry of Traffic of Sarajevo Canton in Bosnia and Herzegovina</b>  Olga Sclovscaia, Regional Head of Europe and Central Asia, <b>MIGA The World Bank Group</b>  Wolfgang Teubner, Regional Director Europe, <b>ICLEI European Secretariat</b>  Dr. Neslihan Vural, Director of Finance, <b>Istanbul Metropolitan Municipality</b></p>	<p>12:15 – 13:00</p> <p><b>Moving beyond data to add tangible value throughout the investment process</b></p> <ul style="list-style-type: none"> <li>Are we too obsessed with ESG data? Does it really drive value? How could it be improved?</li> <li>To what extent is ESG data being used during due diligence?</li> <li>Will the International Sustainability Standards Board lead to ESG data being treated like financial data? Will that make sustainability teams more compliance focused rather than adding value?</li> <li>Using case studies to demonstrate value to management teams</li> </ul> <p>Gwen Colin, ESG Director, <b>Vauban Infrastructure Partners</b>  Lydia Guett, Sustainable and Impact Investing Specialist, <b>Cambridge Associates</b>  Lucinda Hearth, Head of ESG, Senior Principal, Infrastructure Investments, <b>DWS</b>  Sam Lissner, Principal, <b>Ridgewood Infrastructure</b></p> <p><b>Moderated by:</b> Joss Blamire, Infrastructure Director, <b>GRESB</b></p>	<p>12:15 – 13:00</p> <p><b>Panel: Digging into the detail on digital infrastructure valuations</b></p> <ul style="list-style-type: none"> <li>On trend or not? Are digital asset valuations defying gravity like other infrastructure assets or are they reacting differently?</li> <li>When, if at all, might we see possible corrections? Will private follow public?</li> <li>How have asset valuations so far reflected investor interest and compared to other TMT sectors?</li> </ul> <p>Canan Anli, Senior Advisor, <b>PMP Strategy</b>  Oliver Bradley, Managing Director, <b>Macquarie Group</b>  Omar Jaffrey, Managing Partner &amp; Founder, <b>Palistar Capital</b>  Elie Nammar, Senior Director &amp; Partner, <b>Vauban Infrastructure Partners</b></p> <p><b>Moderated by:</b> Charles Clément-Fromentel, Managing Director, <b>BTSG</b></p>
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13:00 – 14:00 **Networking lunch**

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<p>14:00 – 14:45  <b>Panel: Embracing frontier market risk in an uncertain environment</b></p> <ul style="list-style-type: none"> <li>Does increasing geopolitical and economic uncertainty threaten or underpin the case for emerging markets?</li> <li>How are governments across these regions encouraging infrastructure investment in this climate with enticing policy frameworks?</li> <li>Regional study – pricing and measuring different risks across different jurisdictions within regions</li> <li>Risk ownership and contracting – how is risk distributed amongst stakeholders within these transitioning and ever-increasingly sustainable economies?</li> </ul> <p>Leticia Ferreras Astorqui, Vice President, <b>Allianz Global Investors</b>  Tomas Janeba, President, <b>Czech Infrastructure Association</b>  Katherine Stodulka, Partner, <b>SystemIQ</b></p> <p><b>Moderated by:</b> Helga Van Peer, Lawyer &amp; Non-Exec Board Member, <b>Independent</b></p>	<p>14:00 – 14:40  <b>Is greenwashing prevalent across infrastructure?</b></p> <ul style="list-style-type: none"> <li>Defining greenwashing for the asset class: why is it not always easy to agree on what constitutes greenwashing?</li> <li>How can investors spot greenwashing from managers?</li> <li>To what extent can data and analytics be used to show you are not greenwashing?</li> <li>Is there a risk of accusations of greenwashing because of a lack of data from some assets? How to address this</li> </ul> <p>Ulla Agesen, Head of Infrastructure, <b>NIO Partners</b>  Sabine Chalopin, Head of ESG, <b>Denham Capital</b>  Afolabi Oliver, Director, Operational Due Diligence - ESG Officer, <b>Aksia</b>  Amarik Ubhi, Partner, Global Head of Infrastructure, <b>Mercer Alternatives</b></p> <p><b>Moderated by:</b> Huw Williams, Head of Infrastructure Relations, Department of Business, <b>Energy &amp; Industrial Strategy</b></p>	<p>14:00 – 14:40  <b>Panel: Untangling fibre rollout in 2023 and beyond</b></p> <ul style="list-style-type: none"> <li>Examining rollout dynamics across Europe and beyond: which countries and regions have solved which challenges?</li> <li>Dissecting the latest dynamics between private capital, equity partners, developers, public organisations and other stakeholders</li> <li>Greenfield investments, market consolidation and other considerations as investors mitigate risk in an ever changing, complex environment</li> </ul> <p>Ken Campbell, Partner, <b>PMP Strategy</b>  James Heath, Chief Executive Officer, <b>National Infrastructure Commission</b>  Shaharyar Jawaid, Senior ICT Specialist, <b>Islamic Development Bank</b>  Jeroen Kleinjan, Managing Director, <b>ING</b>  Alessandro Ravagnolo, Partner, <b>Analysys Mason</b></p> <p><b>Moderated by:</b> Mark Weisdorf, Chair of the Investment Committee, <b>IST3 IG</b></p>
<p>14:45 – 15:00  <b>Presentation: Bulgaria – Outstanding Investment Destination</b></p> <p>Bogdan Bogdanov, Executive Director, <b>InvestBulgaria Agency</b></p>	<p>14:40 - 15:00  <b>Fireside Chat: Meridiam</b></p> <p>Thierry Déau, Founder &amp; CEO, <b>Meridiam</b></p> <p><b>Moderated by:</b> Zak Bentley, Americas Editor, <b>Infrastructure Investor</b></p>	<p>14:40 – 15:00  <b>Case study: Success story: a deep-dive into a digital infrastructure transaction</b></p> <p>David Grain, Chief Executive Officer &amp; Founder, <b>Grain Management</b></p>
<p>15:00 – 15:30 <b>Coffee &amp; networking</b></p>		

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<p>15:30 – 16:05</p> <p><b>Panel: Emerging markets at the centre of the energy transition</b></p> <ul style="list-style-type: none"> <li>• Supply and demand: why the demographics of these regions and green energy ambitions are the perfect match</li> <li>• How are public and private stakeholders utilising the unmatched renewable energy resource across developing markets?</li> <li>• Putting into action the international co-operation and funding frameworks that must underpin a clean energy agenda</li> </ul> <p>Rajesh Hemnani, Investment Manager, Infrastructure Equity, <b>British International Investment</b>  Ram Krishna Khatiwada, Chief Executive Officer, <b>Nepal Infrastructure Bank</b>  James Meffen, Director, <b>The AES Corporation</b>  Jochen Von Frowein, Director, Infrastructure &amp; Energy, Global Equity, <b>DEG – Deutsche Investitions- und Entwicklungsgesellschaft</b></p> <p><b>Moderated by:</b> Aditi Bhattacharya, Investment Specialist, <b>Asian Development Bank</b></p>	<p>15:30 - 16:05</p> <p><b>Making biodiversity relevant for investment strategy</b></p> <ul style="list-style-type: none"> <li>• Using biodiversity data to enhance decision making during the diligence process</li> <li>• How are fund managers assessing regulation such as the TNFD framework and Article 29?</li> <li>• Measuring positive and negative biodiversity impacts</li> <li>• Where and how can managers use natural capital solutions?</li> </ul> <p>Irina Frolova, Independent non-executive director &amp; former Head of Infrastructure, <b>PGGM</b>  Marie-Laure Mazaud, Chief Executive Officer, <b>STOA Infra &amp; Energy</b></p> <p><b>Moderated by:</b> Mark Moseley, Principal, <b>Moseley Infrastructure Advisory Services</b></p>	<p>15:30 – 16:05</p> <p><b>Panel: Data centres: still in demand?</b></p> <ul style="list-style-type: none"> <li>• Where is the demand when it comes to hyperscale, edge and other types of data centres</li> <li>• Hurdles to success: addressing question marks over power and energy consumption, readiness for ESG and vulnerability to climate</li> <li>• Which regions are most appealing at present and why?</li> <li>• What does the investment landscape look like and what are the challenges in data centre investment?</li> </ul> <p>Stephan Freitas Krause, Vice President, Infrastructure Digital, <b>KFW IPEX Bank</b>  Zahl Limbuwala, Chief Operating Officer, <b>AtlasEdge Data Centres</b>  Waldemar Maurer, Partner, <b>Deutsche Telekom Capital Partners</b>  Ljudmila Popova, Director Digital Infrastructure, <b>NIBC</b>  Jonathan Zelmanovitch, Managing Director, <b>PMP Strategy</b></p> <p><b>Moderated by:</b> Matthias Hamel, Partner, <b>Altman Solon</b></p>
<p>16:05 – 16:40</p> <p><b>Polling debate: which regions are leading the way?</b></p> <p><i>Representatives from different emerging regions will argue why their respective regions are providing the most opportunity across different infrastructure assets.</i></p> <ul style="list-style-type: none"> <li>• Africa</li> <li>• Middle East</li> <li>• Asia Pacific</li> <li>• Latin America</li> <li>• Eastern Europe</li> <li>• Other</li> </ul>	<p>16:05 – 16:35</p> <p><b>Investor and Manager Scenario Session: Deal or No Deal</b></p> <p><i>The session will highlight the increased role of ESG in due diligence. A fund manager and an institutional investor will discuss a hypothetical investment opportunity with ESG issues. They will ask the questions they would ask in a real investment situation with specific infrastructure assets and reflect on the ESG risk of the investment. The audience will then be given the opportunity to quiz the presenters on their decisions and decide whether they would themselves invest.</i></p> <p>Sophie Durham, Head of ESG, <b>Igneo Infrastructure Partners</b></p> <p><b>Facilitated by:</b> Anders Klinkby, Managing Director, <b>Position Green Advisory</b></p>	<p>16:05 – 16:40</p> <p><b>Balloon debate: The next frontier for digital and smart infrastructure</b></p> <p><i>Each participant will champion the merits of technologies and developments that they believe will be paramount in the evolution of digital infrastructure assets as we know them. These include:</i></p> <ul style="list-style-type: none"> <li>• Edge computing</li> <li>• 5G and 6G networks</li> <li>• Small-cell technology</li> <li>• Artificial intelligence</li> <li>• Satellites</li> </ul>

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16:40 – 17:10 <b>Presentation: Airport Investments in Emerging Markets</b> <ul style="list-style-type: none"> <li>• Drivers for investments and Levels of private sector participation</li> <li>• Optimal risk allocation and risk mitigation in airport concessions</li> <li>• Learnings from emerging markets</li> </ul> Daniel Bircher, Managing Director, <b>Zurich Airport International AG</b>	16:35 – 17:45 <b>Networking roundtable discussion on the S&amp;G</b> <ul style="list-style-type: none"> <li>• Supply chains</li> <li>• A just transition</li> <li>• Human rights</li> <li>• Labour rights</li> <li>• Gender diversity</li> <li>• Social licence</li> </ul>	16:40 – 17:10 <b>Audience roundtables:</b> <ul style="list-style-type: none"> <li>• Data centres</li> <li>• Towers Charles Clément-Fromentel, Managing Director, <b>BTSG</b></li> <li>• Fibre networks</li> <li>• 5G</li> <li>• Small-cell technology</li> <li>• Emerging markets Shaharyar Jawaid, Senior ICT Specialist, <b>Islamic Development Bank</b></li> <li>• Transport</li> </ul>
17:10 – 17:20 <b>Closing comments from the chair</b> Mujde Zeynel, Senior Advisor, <b>Istanbul PPPCoE</b>	17:10 – 17:20 <b>Closing comments from the chair</b> Jemima Atkins, Investment Professional, <b>Pioneer Point Partners</b>	17:10 – 17:20 <b>Closing comments from the chair</b> Canan Anli, Senior Advisor, <b>PMP Strategy</b>
17:20 – 17:50 <b>Keynote fireside chat: Putting ESG &amp; sustainability at the heart of your real asset investment approach in 2023 and beyond</b> <ul style="list-style-type: none"> <li>• Executing cutting-edge sustainability methods across a global alternatives business unit</li> <li>• How infrastructure and real estate are increasingly intersecting and how this is defining your ESG approach</li> <li>• Reality bites? How can infrastructure funds counter present-day challenges like inflation, valuation volatility, soaring costs and other factors, whilst staying the distance on their ESG journey?</li> </ul> Isabelle Scemama, Global Head, Alts, Member of AXA IM Management Board, Member of the Board of Directors of EPRA, <b>AXA IM - Real Assets</b> <b>Moderated by:</b> Bruno Alves, Senior Editor, <b>Infrastructure Investor</b>		
<b>18:00 Members' Evening Drinks Reception</b>		

## Tuesday 21 March

# Global Investor Forum

08:30 – 08:35  
**Welcome from Infrastructure Investor**

Nicholas Lockley, Director, EMEA Events, **PEI Group**

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08:35 – 08:45

### Chair's welcome

Ali Miraj, Director, Infrastructure Finance, **ING Bank**

08:45 – 09:25

### Keynote panel: Will infrastructure pass the ultimate resilience stress-test?

- How infrastructure offers respite in the face of recessions, high-inflation and rising interest rates
- What are GPs doing to reassure and encourage investors?
- Sectors and strategies that are positioned to thrive amidst macroeconomic and geopolitical adversity

Deepa Bharadwaj, Head of Europe, Infrastructure, **IFM Investors**

Bruno Candès, Partner, **InfraVia Capital Partners**

Dylan Foo, Head of Global Infrastructure, **Apollo Global Management**

Dr. Angelika Schöchlin, Senior Partner, **Antin Infrastructure Partners**

Annesley Wallace, Executive Director & Global Head of OMERS Infrastructure, **OMERS Infrastructure**

**Moderated by:** Wilhelm Schmundt, Managing Director and Senior Partner - Global Leader, Infrastructure Investors, **Boston Consulting Group (BCG)**

09:25 – 10:05

### Panel: Core to the fore for infrastructure investors

- How is the definition of core infrastructure evolving?
- How does appetite for core infrastructure assets compare to value-add, core plus and others amongst different types of investors?
- Highly regulated, inflation-linked and more: analysing the key characteristics that are setting these investments on the path to success

Gwenola Chambon, CEO & Founding Partner, **Vauban Infrastructure Partners**

Nick Langley, Managing Director, Portfolio Manager, **ClearBridge Investments**

Alina Osorio, President, **Fiera Infrastructure**

Gijs Voskuyl, Partner, **DIF Capital Partners**

William Smales, Partner & Chief Investment Officer, **Morrison & Co.**

**Moderated by:** Charlotte Madden, Partner, **Clifford Chance LLP**

10:05 – 10:45

### Keynote: Dr Fiona Hill, Senior Fellow, Foreign Policy – Center on the United States and Europe

10:45 – 11:10

### Coffee and networking

11:10 – 11:50

### Panel: Assessing appetite for risk in an unstable environment

- How investors and funds are measuring different types of risk in today's world
- Amidst the Ukraine conflict and further geopolitical instability across the globe, where are investors willing to take a chance?

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- Looking at merchant risk, technology risk, stranded asset risk and more as investors measure across different sectors

Graham Matthews, PATRIZIA CEO Infrastructure, **PATRIZIA**  
 Gregory J. Smith, President & CEO, **Instar Asset Management**

**Moderated by:** Esther Peiner, Managing Director, Co-Head Private Infrastructure Europe, **Partners Group**

11:50 – 12:30

**Panel: Driving the transition forward and through current energy insecurity**

- How can policy makers and funds influence energy efficiency in the short and long term?
- The importance of diversification amongst suppliers, supply chains and technology in order to safeguard and strengthen energy transition ambitions
- Battery storage, hydrogen, carbon capture and more: what developments hold the key to success?

Natalie Adomait, Managing Partner, Renewable Power & Transition, **Brookfield Asset Management**  
 Saket Tivedi, Partner, **Cube Infrastructure Managers**  
 Marco van Daele, Co-CEO and CIO, **SUSI Partners**  
 Dan Wells, Partner, **Foresight Group**

12:30 – 13:10

**LP & GP perspectives: Sector strategies in 2023 and beyond**

- Targeted vs generalist approach when it comes to sectors
- Energy, digital, social, transport – LP & GP thoughts on what these sectors hold for the future
- How LPs and GPs are developing their sophistication and diversification

**Moderated by:** Irene Mavroyannis, Managing Partner, Private Capital Advisory, **Sera Global**

13:10 – 14:10

**Networking lunch**

Stream A	Stream B
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<p>14:10 - 14:50</p> <p><b>Panel: Finding the keys to success for infrastructure debt and financing</b></p> <ul style="list-style-type: none"> <li>• How are debt funds thriving as liquidity leaves the market?</li> <li>• Examining the success blueprint for equity players crossing over into the credit space</li> <li>• Struggles with ESG and sustainability reporting: how could standardisation help?</li> </ul> <p>Annette Bannister, Managing Director, <b>MetLife Investment Management</b>  Patrick Trears, Partner &amp; Global Head of Infrastructure Debt, <b>Ares Management</b>  Garret Tynan, Managing Director, <b>KBRA</b></p>	<p>14:10 - 14:50</p> <p><b>Panel: The transportation bounce-back: stalling or in full flow?</b></p> <ul style="list-style-type: none"> <li>• How pronounced has the bounce-back for transportation assets been since Covid-19 restrictions have softened?</li> <li>• How is a likely incoming recession going to impact this?</li> <li>• Transportation assets of the future: how investors must adapt to find value as this sub-sector blends with other newcomers</li> </ul> <p>Juan Angoitia, Co-Head Europe and Senior Managing Director of the Infrastructure team, <b>ARDIAN</b>  Gisele Everett, Senior Managing Director and Head of Americas, <b>OMERS Infrastructure</b>  Dominic Helmsley, Head of Core Infrastructure, <b>abrdn</b></p>
<p>14.50 - 15.30</p> <p><b>Panel: Digging into the details: best approach and methods for energy assets</b></p> <ul style="list-style-type: none"> <li>• Net-zero mega-funds, increased specialisation and increasing legislation: what's shaping the energy assets of the future?</li> <li>• Merits of debt and equity funds when it comes to pricing and regulatory factors affecting energy assets</li> <li>• PPAs, merchant power and taking on risk – weighing up the key considerations for renewables investment models</li> </ul> <p>Alex Brierley, Co-Head of Octopus Energy Generation, <b>Octopus Group</b>  Juergen Pinker, Senior Managing Director, <b>Blackstone</b>  Kai Rintala, Managing Director, <b>Taaleri Energia</b>  Elena Savostianova, Managing Partner, <b>Ember Infrastructure</b></p> <p><b>Moderated by:</b> Isabel O'Brien, Reporter, Americas, <b>Infrastructure Investor</b></p>	<p>14.50 - 15.30</p> <p><b>Panel: Combating present and future challenges in digital infrastructure</b></p> <ul style="list-style-type: none"> <li>• Protecting your portfolio against technology risk in a rapidly developing sector</li> <li>• Achieving sustainability and energy efficiency in data centres</li> <li>• Overcoming labour shortage issues in fibre rollout</li> </ul> <p>Omar Jaffrey, Managing Partner and Sole Founder, <b>Palistar Capital LP</b>  Ted Manvitz, Managing Director, <b>Grain Management</b>  Steven Marshall, Chairman, <b>Cordiant</b>  Rick Shrotri, Managing Partner, <b>Digital Alpha</b></p>

15:30 – 16:00

## Coffee and networking

16:00 – 16:40

### LP panel: Smart strategy selection and risk assessment

- Finding best value in the mid-market and beyond
- Are investors diversified to different types of risk sufficiently?
- The strategic importance of disentangling infrastructure from private equity and other asset classes in your portfolio

Prasad Gadkari, Executive Director & Chief Strategy Officer, **National Infrastructure Investment Fund (NIIF)**  
Patricia Llopis, Associate Director, Infrastructure, **AustralianSuper**  
Kate Roscoe, Managing Director, Infrastructure Equity, **Manulife**  
Christian Wiehenkamp, Chief Investment Officer, **Perpetual Investors**

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**Moderated by:** Surinder Toor, Managing Partner, **Arjun Infrastructure**

16:40 – 17:20

**Polling debate: The future of infrastructure**

- What will prove the biggest influence on the changing definition of infrastructure in the next five years?
- Which sub-sector will emerge from the recession and inflationary environment as the biggest ‘winner’?
- Which type of strategy will prove the most popular with institutional and private investors?

Erik Bottnevik, Director, Country Lead Norway, **Infranode**

Karen Dolenec, Partner, **Ancala Partners**

Emil W. Henry, Jr., Chief Executive Officer, **Tiger Infrastructure Partners**

Adrian Mucalov, Partner, Head of Long Life Infrastructure, **Actis**

**Moderated by:** Mitch Barltrop, Managing Director, **FTI Consulting**

17:20 – 18:00

**Closing keynote: Wirecard: Lessons from the spectacular collapse of a tech giant**

Dan McCrum, Investigative Reporter, **Financial Times**

18:00 – 18.10

**Chair’s summary and close of day one**

Ali Miraj, Director, Infrastructure Finance, **ING Bank**

18:10

**Drinks reception**

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Wednesday 22 March

**Global Investor Forum**

09:00 – 09:10

**Chair’s welcome back**

Ali Miraj, Director, Infrastructure Finance, **ING Bank**

09:10 – 09:50

**Global keynote panel: Analysing the policy-making tailwinds blowing across the globe**

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- How is domestic and international policymaking currently shaping the infrastructure investment market?
- How are those in charge grappling with this unprecedented geopolitical and economic turmoil?
- Assessing the US's Inflation Reduction Act; EU windfall tax action in response to energy security and other policies in the pipeline

Keith Darman, Partner & Co-Head of Infrastructure Opportunities, **Ares Management**

**Moderated by:** Lawrence Slade, Chief Executive Officer, **Global Infrastructure Investor Association (GIIA)**

09:50 – 10:30

**Keynote interview: Carlos Moreno, International Expert, Human Smart Cities**

**Moderated by:** Suresh, Subudhi, Managing Director and Senior Partner, Global Head of Infrastructure, Transport and Cities, **Boston Consulting Group (BCG)**

10:30 – 11:00

**Coffee and networking**

11:00 – 11:25

**Queensland Investment Corporation (QIC) Interview**

**Moderated by:** Kalliope Gournis, Deputy Editor, **Infrastructure Investor**

11:25 – 12:05

**Panel: ESG and sustainability as a priority: maintaining momentum in challenging times**

- Are there sufficient opportunities out there for forward-thinking investors when it comes to article 8 or 9 funds?
- How can the trend towards increased sector specialisation help drive ESG and sustainability?
- How might standardisation be the answer in the face of increasing demands for data, reporting and regulatory compliance on funds?

Niall Mills, Managing Partner, Global Head of Infrastructure, **Igneo Infrastructure Partners**

12:05 – 12:45

**Panel: Exploring fund-structuring trends in 2023 and beyond**

- What do fundraising figures tell us about the recent rise of open-ended funds and how does this compare to closed-ended?
- How do we see this trend playing out across different types of infrastructure assets?
- Continuation fund vehicles – a credible alternative option in the face of growing numbers of megafunds?

12:45 - 13:00

**Infrastructure Investor data presentation**

Tom Zimmermann, Research Manager, Fund Managers (GPs), **PEI Group**

13:00 – 14:00

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## Networking lunch

14:00 – 14:20

### Digital Bridge presentation/fireside chat

Marc Ganzi, Chief Executive Officer, **DigitalBridge**

14:20 – 15:00

### Panel: From the PE playbook: differentiating through operational capability

- Who are the funds leading the trend in operational value creation strategies for infrastructure assets?
- Best practice and examples of carrying out asset value creation and operational excellence
- Why are these capabilities becoming of increasing importance for investors selecting their managers?

Chris Beall, Co-Partner & Founder, **NOVA Infrastructure**

Sam Lissner, Principal, **Ridgewood Infrastructure**

Vincent Policard, Partner, Co-Head of European Infrastructure, **KKR**

Mark Prybutok, Managing Director & Co-Head of Data Infrastructure, **GI Partners**

15:00 – 15:20

### Keynote

15:20 – 16:00

### Panel: Infrastructure's influential role in a changing wider world

- Assessing responsibilities and adaptability when it comes to climate
- Social issues – what can investors and fund managers do to make a positive difference in a world of rapidly evolving social dynamics?
- Cost of living, economic turmoil and geopolitical tensions – striking the right balance in uncertain times

16:00 – 16:20

## Coffee and networking

16:20 – 17:00

### Panel: Defying gravity? Outlook for infrastructure valuations

- Why are infrastructure valuations staying higher than anticipated? Will it remain this way?
- How might the cost of debt have a significant impact on this in the near future?
- Which infrastructure sub-sectors might feel the impact of changing valuations most severely?

Timothy Keeling, Director, Infrastructure & Renewable Resources, **BCI**

Recep C Kendircioglu, Head of Infrastructure Investments, **Manulife**

Hamish Mackenzie, Head of Infrastructure, **DWS Infrastructure**

**Moderated by:** Rishi Karir, VP of Sales, **Mercatus, a State Street Company**

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17:00 – 17:40

**Closing Panel: Embracing the infrastructure toolkit beyond core**

- What areas outside of core are experiencing the most significant growth and why?
- Impact of valuations when it comes to selecting strategies including co-investments, secondaries, value-add and more
- Operational capabilities, volatility protection and more: how can managers differentiate themselves to succeed across the strategy spectrum?

Dr. Mathias Bimberg, Managing Director, Head of Infrastructure, **Prime Capital AG**

Devinder Sangha, Partner, **Albourne Partners**

Vicente Vento, Founder & CEO, **DTCP**

17:40 – 17:45

**Chair's summary and close of the Global Investor Forum**

Ali Miraj, Director, Infrastructure Finance, **ING Bank**

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Thursday 23 March

Investor Council	Infrastructure Debt Forum	Energy Transition Forum
<p>08:00 – 08:40  <b>Investor Council breakfast and welcome from the chair</b>  <i>Invited attendees, including private and institutional investors, will be welcomed by the investor council chair and can enjoy breakfast and refreshments with their peers.</i></p>		
	<p>08:50 – 09:00  <b>Introduction from Infrastructure Investor and welcome from the chair</b></p>	<p>08:45 – 09:00  <b>Introduction from Infrastructure Investor and welcome from the chair</b>             Lawrence Slade, Chief Executive Officer, <b>Global Infrastructure Investor Association</b></p>
	<p>09:00 – 09:40  <b>Opening panel: How are investors combating and overcoming outside pressures?</b></p> <ul style="list-style-type: none"> <li>• From low to high in a heartbeat: how are debt funds coping with the inflationary environment?</li> <li>• Impact of rising interest rates and continuing geopolitical instability</li> <li>• Resilience, revenues, and refinancing: considerations for various infrastructure assets</li> </ul> <p>Laurence Monnier, Director, <b>1PlanetInfra</b>   <b>Moderated by:</b> Hans-Peter Dohr, Founder &amp; Managing Director, <b>Institutional Capital Associates (ICA)</b></p>	<p>09:00 – 09:40  <b>Investing in energy: price, security, and the transition to net zero</b></p> <ul style="list-style-type: none"> <li>• Can Europe achieve transition to renewables fast enough?</li> <li>• Will renewables be sufficient to reduce reliance on Russian gas?</li> <li>• Is there enough capital globally to deliver net zero by 2050?</li> <li>• How to deal with supply chain issues? Rise of execution risk</li> </ul> <p>Patricia Rodrigues, Member of Investment Committee, <b>GLIL Infrastructure</b></p>
	<p>09:40 – 10:20  <b>Panel: Assessing the state of play in credit: what's on offer for borrowers and investors?</b></p> <ul style="list-style-type: none"> <li>• Liquidity leaving, bank caution and more: what is the state of current intermediation between banks, sponsors and funds in the financing space?</li> <li>• How will this develop in the near future and what does it mean for other stakeholders in the market?</li> </ul>	<p>09:40 – 10:20  <b>What does the significant increase in power prices imply?</b></p> <ul style="list-style-type: none"> <li>• Signs that increased prices are dampening demand</li> <li>• Getting PPAs done in a more challenging environment</li> <li>• Are managers/developers asking PPA counterparties to take on more risk?</li> </ul>

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	<ul style="list-style-type: none"> <li>Why might these prove favourable conditions for private and institutional investors to increase their exposure to infrastructure debt?</li> </ul> <p>Manuel Dusina, Head of Infrastructure, <b>Phoenix Group</b>  Jason Hyungjae Kim, Head of Infrastructure PF Team, <b>Samsung Fire &amp; Marine Insurance</b>  Kashif Khan, Director, Infrastructure &amp; Project Finance, <b>MetLife Investment Management</b>  Markus Schaen, Senior Fund Manager, <b>MN</b></p>	<ul style="list-style-type: none"> <li>Impact from windfall taxes and price caps to returns and what are managers assuming?</li> </ul> <p>Gerard Reid, Co-founder and Partner, <b>Alexa Capital</b></p>
	<p>10:20 – 11:00  <b>Panel: How are debt funds grappling with constantly evolving sustainability developments</b></p> <ul style="list-style-type: none"> <li>Deciphering how different transactions across different sectors are performing when it comes to ESG requirements</li> <li>How can debt funds better communicate to LPs whether certain transactions are compliant under articles 8 and 9?</li> <li>Standardisation – the answer to overcoming SFDR, taxonomy and other increasing regulatory disclosure requirements?</li> </ul> <p>Frank Dornseifer, Managing Director, <b>BVAI</b>  Roopa Murthy, Partner, Head of Infrastructure Debt, Europe, <b>Ares Management</b>  Chris Purcell, Investment Director, Debt Investments, <b>IFM Investors</b>  Thibault Sauvage, Director, Infrastructure Financing, <b>CDPQ</b>  Vivek Sapra, Senior Advisor, Infrastructure Investments, <b>Ampega Asset Management</b></p> <p><b>Moderated by:</b> Agnes Mazurek, Senior Consultant</p>	<p>10:20 – 11:00  <b>Battery storage: if not now then when for infrastructure managers</b></p> <ul style="list-style-type: none"> <li>What is the future market potential for storage?</li> <li>Considering the developing risk/return model compared to other strategies</li> <li>What's required to justify long-term investments?</li> <li>Viable technologies beyond lithium and cobalt</li> </ul> <p>Nic DiLoretta, Managing Director, Head of Real Assets Research &amp; Co-Investments, <b>Aksia</b>  Laurent Segalen, Managing Partner, <b>Megawatt-X</b>  Marek Wolek, SVP, Chief Strategy and Commercial Officer, <b>Fluence</b></p>
<p>11:00 – 11:30 <b>Coffee and networking</b></p>		
<p>11:30 – 12:15  <b>Resumption of investor council: focused roundtables facilitated by experts</b></p> <ul style="list-style-type: none"> <li>Protecting your portfolio against inflation, high interest rates and geopolitical instability</li> </ul>	<p>11:30 – 12:10  <b>Debate: Merits and risks of junior mezzanine vs senior secured debt</b></p> <ul style="list-style-type: none"> <li>What's the smartest play in the current environment?</li> </ul>	<p>11:30 – 12:10  <b>Investor perspectives: can energy outperform other strategies during inflationary periods?</b></p>

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<ul style="list-style-type: none"> <li>Battery storage, hydrogen and more: how investors can access the forefront of the energy transition and drive net-zero ambitions</li> <li>Selecting smart strategies for your institution: discussing core, value-add, debt, secondaries and more</li> <li>Best practice for essential portfolio monitoring and enhancement techniques</li> </ul>	<ul style="list-style-type: none"> <li>Assessing access to opportunity for both sides in the market</li> <li>What is the best balance for savvy institutional and private investors looking to diversify their portfolio?</li> </ul> <p>Stephane Delatte, Chief Executive Officer, <b>Pierfront Capital</b> Sacha Kamp, Managing Director, <b>Infrantry</b> Nick Stockdale, Partner &amp; Head of Europe, Infrastructure Debt, <b>Queensland Investment Corporation (QIC)</b> Christopher Quayle, Executive Director, <b>DC Advisory</b></p> <p><b>Moderated by:</b> Monika Bednarz, Director, <b>Lagrange Financial Advisory</b></p>	<ul style="list-style-type: none"> <li>How are renewable assets performing currently?</li> <li>How will increasing interest rates impact returns in energy compared to other strategies across private markets?</li> <li>Will valuations of assets take a hit? Have discount rates started to reflect market movement?</li> <li>To what extent have investors' views on transition fuels been impacted by the European energy crisis?</li> </ul> <p>Simon Hallett, Partner, <b>Cambridge Associates</b></p>
<p>12:15 – 13:00 <b>Investor Council: Investment Committee</b> <i>Two hand-picked fund managers will present investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on the transactions in our very own investment committee.</i></p> <p><b>Co-moderators:</b> Patricia Rodrigues, Member of Investment Committee, <b>GLIL Infrastructure</b> Mark Weisdorf, Chair of the Investment Committee, <b>IST3 IG</b></p>	<p>12:10 – 12:40 <b>Presentation: Infrastructure debt case study</b></p>	<p>12:10 – 12:40 <b>Why investing in energy efficiency is gaining momentum</b></p> <ul style="list-style-type: none"> <li>Outlining the extent of the opportunity</li> <li>Learnings from early energy efficiency funds of the last decade</li> <li>The challenges of prioritising efficiency within existing assets</li> <li>Comparing investment strategies across different markets</li> </ul> <p>Jonathan Maxwell, Chief Executive Officer, <b>Sustainable Development Capital</b></p>
	<p>12:40 – 13:00 <b>LP interview: Optimising your debt portfolio in turbulent times</b></p> <p>Michela Bariletti, Chief Credit Officer, <b>The Phoenix Group</b></p>	<p>12:40 – 13:00 <b>PEI Data Presentation</b></p>
<p>13:00 – 14:00 <b>Networking lunch</b></p>		
	<p>14:00 – 14:40 <b>Panel: Digital and data infrastructure assets to the fore for credit investors</b></p> <ul style="list-style-type: none"> <li>Assessing the transformation of the digital infrastructure financing space in recent years</li> <li>How have debt investors embraced digital infrastructure funds since the pandemic?</li> </ul>	<p>14:00 – 14:40 <b>How much of an opportunity is carbon capture or storage for infrastructure investment?</b></p> <ul style="list-style-type: none"> <li>To what extent is the Inflation Reduction Act a turning point for carbon capture?</li> <li>Is it just a US play or is it global?</li> </ul>

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	<ul style="list-style-type: none"> <li>Quality assets, specialisation and creative structuring: the keys to success for lenders</li> </ul> <p>Timo Buijs, Director Project Finance Digital Infrastructure, <b>ABN AMRO</b> Stefan Wala, Head of Origination, <b>Kommunalkredit Austria AG</b></p>	<ul style="list-style-type: none"> <li>What is needed to make carbon capture investable?</li> <li>Learnings from funds/investors already active in this nascent space</li> </ul>
	<p>14:40 – 15:20</p> <p><b>Panel: Financing the energy transition</b></p> <ul style="list-style-type: none"> <li>Debt funds' role amongst equity funds in the global energy transition and path to net zero</li> <li>Marking out your roadmap: where do the best opportunities lie across assets, regions and strategies</li> <li>Impact of pricing variation and regulation on energy and power assets for debt investments</li> </ul> <p>Claus Fintzen, Chief Investment Officer, Infrastructure Debt, <b>Allianz Global Investors</b> Stefan Futschik, Managing Director, Head of Private Debt, <b>Prime Capital AG</b> Magdalena Kowalska-Habermeier, Senior Portfolio Manager, <b>NN Investment Partners</b> Dr. Dimitar Lambrev, Senior Portfolio Manager – Infrastructure Investments, <b>UNIQA Insurance Group</b> Pierre-Antoine Machelon, Managing Director, <b>Eiffel Investment Group</b></p> <p><b>Moderated by:</b> Johnnie Barnett, Partner, <b>The New Amsterdam Group</b></p>	<p>14:40 – 15:20</p> <p><b>Where are managers/companies seeing opportunities in EV charging?</b></p> <ul style="list-style-type: none"> <li>How are business models evolving?</li> <li>What are the challenges restricting the growth of the market?</li> <li>Considering the different technologies and where infrastructure managers fit</li> <li>How investors are looking to software-based solutions</li> </ul> <p><b>Moderated by:</b> Laura Huomo, Partner, <b>Two Birds</b></p>
	<p>15:20 – 16:00</p> <p><b>Audience roundtables:</b></p> <ul style="list-style-type: none"> <li>Emerging market debt opportunities facilitated by Alex Bebov, Managing Partner, <b>BAC Securities</b></li> <li>Sector discussion: digital, energy, social, logistics and more</li> <li>ESG and sustainability: GP challenges</li> <li>Investor relations and fundraising for debt</li> </ul>	<p>15:20 – 16:00</p> <p><b>The big debate: can hydrogen play a vital role in the energy transition?</b></p> <p><i>This house believes hydrogen can play a vital role in the energy transition</i></p> <p>Moderated by: Huw Williams, Head Of Investor Relations at Department for <b>Business, Energy and Industrial Strategy (BEIS)</b></p>
<p><b>16:00 – 16:10 Closing comments from the chair</b></p>		

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