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Europe Forum



PERE Europe Forum 2023

9 – 11 May 2023 | Glaziers Hall London

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PEI

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9th May | Glaziers Hall London

Global Investor Day

0800 Registration and coffee

0900 PERE welcome and opening remarks

The PERE editorial team share current trends and big themes in real estate and how these impact the asset class.
Evelyn Lee, Editor, PERE

0925 Presentation: Physical risk – assessing obsolescence, deterioration, and environmental risk in real estate

Conference chair: Bill Schwab, Executive Chairman, LCI Investment company

0940 Keynote panel: The future of real estate – paradigm shift in investing strategies

- Key opportunities in global real estate markets
- Investing in inflationary and recession scenarios
- Where is capital coming from and where is it going?

Moderator: John Cole, Senior Managing Director, Head of Real Estate Debt, Cain International

Jay Kwan, Head of Europe, International Real Estate, QuadReal Property Group

Tony Brown, Global Head of Real Estate, M&G

Alek Misev, Global Head of Property, Aware Super

Sophie Van Oosterom, Global Head of Real Estate, Schroders Capital

Jessica Hardman, Head of European Portfolio Management, Real Estate, DWS

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PEI



1030 Networking coffee break

1100 Keynote interview

A view from the corner office: Making bold calls in turbulent times

PERE Lifetime Achievement Award Recipient

Nathalie Palladitcheff, President and Chief Executive Officer

Ivanhoe Cambridge

Interviewer: Jonathan Brasse, Editor-in-Chief, Real Estate, PEI

1130 Investor panel: Real estate investing opportunities and challenges in the current market environment

- How has inflation affected investors' allocation landscape?
- Leading investor strategies in allocating to real estate
- How has the industry adapted to challenges in the new scenarios?

Moderator: Michael Zerda, Co-Chief Investment Officer and Head of Debt and Value-Add strategies, Europe, LaSalle Investment Management

Matthew Fidge, Investment Director, Australian Super

Daniel Oh, Director, Global Real Estate, Korea Investment Corporation

Anjana Moran, Portfolio Manager, Aware Super

Lee Marshall, Head of Real Estate, Pension Protection Fund

James Boadle, Senior Vice President, Europe, Oxford Properties

1220 Networking lunch

1330 Panel: EU vs US vs APAC – where are investors and managers going long?

- Which regions provide strong growth potential due to pandemic-driven exodus from expensive capital cities?
- Opportunities in core real estate in key regions
- Niche sectors that investors are diving in to get ahead of the competition

Moderator: Evelyn Lee, Editor, PERE

Sabine Schaffer, Co-Founder and CEO, Europe, Pro-invest Group

Stephane Jalbert, Managing Director, Head of Europe and APAC Real Estate

Investments, PSP Investments

Alberto Agazzi, Chief Executive Officer and General Manager, Generali Real Estate SGR

Karim Habra, Head of Europe and Co-Head of Asia-Pacific, Ivanhoe Cambridge

Catherine Hong, Managing Director, Morgan Stanley

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1420 **Presentation: Key factors impacting the global investment outlook**

- How far the Federal Reserve will need to raise interest rates to bring excess demand and inflation in the US under control, and the risks this could trigger financial turmoil
- The depth and length of the recession in advanced economies, and the risk of a return to secular stagnation thereafter
- China's broken growth model and the implications of technological decoupling and souring of trade relations with the US

Presenter: Innes McFee, Managing Director, Oxford Economics

1450 **Networking coffee break**

1520 **Panel: Investment opportunities in real estate debt**

- What keeps the debt market strong in the current environment?
- How attractive is debt as an alternative to real estate investing?
- How are rising interest rates and inflation affecting real estate debt?

Moderator: Daniel Cunningham, Editor, Real Estate Capital

Jonathan Jay, Partner, ConduitRE

Simon Haworth, Managing Director – Real Estate and Private Credit, Primwest

Daljit Sandhu, Co-Founder and COO, Precede Capital Partners

Ellis Sher, CEO and Co-Founder, Maslow Capital

Ben Eppley, Partner, Apollo

1610 **Panel: Secondaries & recapitalizations – a new era for real estate**

- The acceleration of GP-led recapitalization of assets amid downturns – how LPs within a fund be sure that they are getting fair value
- Main risks facing real estate secondaries investors
- What should be a GP's key motivations when undertaking recapitalization?

Moderator: Adam Le, Senior Editor, EMEA, Private Equity Group, PEI

James Jacobs, Managing Director, Head of Real Estate, Private Capital Advisory, Lazard

Nancy Lashine, Managing Partner and Founder, Park Madison Partners

Paul Parker, Partner, Ares Secondaries Group

Alexis Prevot, Managing Director, Real Estate, Brookfield

Josh Cleveland, Partner, Head of Real Estate EMEA, London

1700 **Networking cocktails**

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10th May | Glaziers Hall London

European Real Estate

0800 Registration and coffee

0830 Invitation only: PERE Network Investor Exchange

0930 Welcome and opening remarks

0940 Keynote panel: European real estate in the global context

- Navigating inflation and interest rates – how to adapt strategies in a challenging environment?
- Identifying risks and opportunities in a constantly changing world
- Leading fund manager strategies in developed and emerging cities

Moderator: Richard Pilkington, Senior Managing Director, Head of European Real Estate, Cain International

Marc-Antoine Bouyer, Co-Head of Carlyle Europe Realty, Carlyle

Paul Gibson, Chief Investment Officer, EMEA Direct Real Estate Strategies, CBRE Investment Management

Peter Papadakos, Head of European Research, Green Street

Stephane Theuriau, Head of BC Partners Real Estate, Partner, BC Partners

Felipe Morenes, Managing Partner, Stoneshield Capital

1030 Panel: Evolution of logistics in the coming decade

- What are changing needs of occupiers as the world exits the pandemic?
- Future proofing assets – how to get ahead of the constantly evolving supply chain management
- Markets that offer opportunities for investment as the sector reaches its peak

Moderator: Will Robson, Global Head of Real Assets Solutions Research, MSCI

Nick Cook, President – Europe, GLP Capital Partners

Lars Axelsson, Head of Logistics (Evolv), Slättö

Frances Spence, Head of UK Research, Strategy and Risk, Mayfair Capital

Andrew Angeli, Global Head of Real Estate Research and Strategy, Zurich Insurance

1115 Networking coffee break

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1140 Investor panel: How institutional investors view opportunities in Europe

- Investing trends and strategies in Europe
- How geopolitics is affecting investment decisions
- Sectors and markets that should not be missed

Moderator: Charlotte D'Souza, EMEA Editor, PERE

Robert-Jan Foortse, Head of European Property Investments, APG Asset Management

Frida Olsson, Portfolio Manager, AP4

Cheryl Maher, Director – Real Estate Investment, CPP Investment Board

Pierre Leocadio, Senior Vice President (Europe), Oxford Properties

1220 Presentation: Exploring complexities of the European real estate market

Rob Rackind, Global Head Real Estate, Credit Suisse Asset Management

1250 Networking lunch

1350 Presentation: Private real estate in numbers

Dan Gunner, Director, Research & Analytics, PEI Group

1410 Panel: Future of offices 3.0 – the next generation of working space

- The work-from-home phenomenon and the impact of remote working to designing new office spaces
- What are changing needs of occupiers as the world exits the pandemic?

Moderator: Robert Wolstenholme, Founding Partner, Trilogy Real Estate

Stéphanie Bensimon, Head of Real Estate, Ardian

Jenny Hammarlund, Managing Director, Head of Europe, Cadillac Fairview

Erika Olsen, CIO, Areim

Giles King, CEO, Mayfair Capital Investment Management

Donato Saponara, Head of South and West Europe & Co-Head of Investments Europe, PIMCO Prime Real Estate

1500 Networking coffee break

1530 Panel: Residential investment in the UK and Europe

- How do investors view the European market in the current environment?
- Offsetting inflation loss with strong rent growth potential in multifamily assets
- Opportunities in affordable housing in the region

Moderator: Ami Kotecha, Co-Founder and Group President, AMRO Partners

Tani Dulay, Chief Executive Officer, Woodbourne Group

Adina David, Executive Director, MGT Investment Management

Hannah Marshall – Chief Investment Officer, UK Direct Real Estate, CBRE Investment Management

Ed Clough, Managing Director, Octopus Real Estate, Octopus Investments



1615 Panel: Getting ahead of the game – demand and fundamentals in new economy real estate

- What is the outlook of the hospitality sector in the next 5 years?
- Scaling the next phase for growth in data centres and life sciences – is it too late to break into these sectors?
- Spotlight on investing in healthcare assets

Moderator: Susan Freeman, Partner, Mishcon de Reya

Dhurv Sharma, CEO, Marcena Capital

Annemarie Manning, Head of Business Development and Investor Relations, ActivumSG

Christina Garcia-Peri, Senior Partner, Azora Capital

Mariya Lazarova, Head of Asset Management and Advisory, TUI

Kirill Zavodov, Executive Vice President and Portfolio Manager, PIMCO

1700 End of day two

11th May | Glaziers Hall London

ESG and Sustainability

0800 Registration and coffee

0830 Invitation only: PERE Network Women in Real Estate networking breakfast

0930 Welcome and opening remarks

Conference chair: Roxana Isaiu, CPO, GRESB

0940 Panel: In high demand – ESG strategies from investors and managers

- Turning net-zero commitments into reality and delivering returns
- How can managers be more successful in implementing ESG strategies?
- Encouraging operating partners to drive sustainability in portfolio companies

Moderator: Robert Goldsmith, Director and Legal Counsel, Ontario Teachers Pension Plan

Claire McIntyre, Senior Vice President and Head of Corporate Affairs, Oxford Properties

Jamie Cooper, Portfolio Manager, Dream Impact Fund, Dream Unlimited

Peer Petersen, Head ESG Global Real Estate, Credit Suisse Asset Management

Truls Nergaard, Head of Real Estate, Storebrand Asset Management

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1020 Keynote fireside chat

**Elisabeth Stheeman, External Member of the Financial Policy Committee
Bank of England**

In this interview, Ms. Stheeman will discuss financial stability risks in the investment landscape, delve into the net-zero initiative and provide insights on the progress of diversity, equity and inclusion in the real estate industry.

Interviewer: Adam Smallman, Director of Membership Programs, PEI Group

1050 Networking coffee break

1120 Panel: Diversity, equity and inclusion – raising the game in real estate

- Structuring company policies to ensure DEI goals are met
- How does improved diversity in gender and race impact investment decisions?
- The importance of changing the work culture in enabling firms to recruit and retain top talent

Moderator: Ghada Sousou, CEO, Sousou Partners
Sue Brown, Managing Director, Real Estate Balance
Andrea Carpenter, Director, Diversity Talks Real Estate
David Gorleku, Managing Director, Blackstone
Achille Simo, EMEA Head of Business Development, VRA, JLL

1200 Panel: Moving the needle on social impact investing

- Opportunities for social impact investing in real estate
- Creating an affordable housing investment strategy – what are the main considerations when launching an impact offering?
- Applying wellness to real estate assets – to what extent does it add premium to rents?

Moderator: Eime Tobari, Social Value Director, Avison Young
John Alker, Head of Sustainability, Legal and General Capital
Yolande Barnes, Chair – Bartlett Real Estate Institute, University College of London
Vivienne King, Head of Real Estate Social Impact, The Good Economy
Kate Sandle, Director of Sustainability, Newcore Capital
Christopher Santer, Fund Manager, Positive Impact Investment, Schroders

1245 Networking lunch

1345 Panel: Tackling sustainability in real estate

- Why net-zero positioning should be on every asset owner's radar
- Decarbonization of the built environment – ambitions and actions

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- Strategic repositioning – how managers are future-proofing their portfolio

Moderator: Philippa Gill, Director, EVORA Global

Oyku Kurtoglu, Head of Sustainability and ESG, PAREF

Roger Baumann, COO & Head of Product Development Global Real Estate, Zurich Insurance

Rebecca Pearce, Co-Founder and Director, Territorio

Christine Fritz, Executive Director, Co-Portfolio Manager, PGIM Real Estate

1430 Presentation: The road to net-zero – a dynamic approach to a low-carbon future

Roxana Isaiu, CPO, GRESB

1450 Networking coffee break

1520 Panel: Creating the greenest buildings across sectors

- Defining the “new core real estate” and why investing in green buildings is the new frontier
- The challenges of adopting sustainable construction methods in buildings
- Eco-friendly architecture – the importance of sustainable design

Moderator: Pauline Bottema, General Counsel and Company Secretary, EDGE

Sarah Ratcliffe, CEO, Better Buildings Partnership

Sandeep Singh, Global Business Development Lead, IFC

Sara Soderstrom, Program Manager, Europe, Green Generation

Tyler Goodwin, CEO & Founder, Seaforth Land

1600 Presentation: Dwellbeing: The future of our built environment

Claire Bradbury, Associate Director, Carbon Intelligence

1620 Panel: Regulatory game-changers – exploring the winding road to net-zero

- Misconceptions about reporting under SFDR and new sustainability regulations to be aware of
- Disclosure obligations – how to mitigate the risk of greenwashing
- Is there a need for a push toward enhanced regulation across the board to deal with transparency and sustainability claims?

Moderator: Charlotte D'Souza, EMEA Editor, PERE

Bertrand Absolut, Manager, Sustainable Investment – Europe, Ivanhoe Cambridge

Kristina Arsenievich, Director, Real Estate ESG Europe, Barings Real Estate

Stéphanie Bensimon, Head of Real Estate, Ardian

Peter Holden, Global Co-Head, Real Estate Asset Management, Partners Group

1700 End of conference

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