



Infrastructure
Investor

America Forum 2022

Infrastructure Investor America Forum Agenda

December 6-7, 2022

Convene 151. W 42nd St, New York

Day 1: Tuesday 6 December

08.30 - 08.45 Welcome from Infrastructure Investor

08.45 - 09.00 Chair's welcome

Laurie Mahon, Vice Chair, Global Investment Banking, **CIBC World Markets**

09.00 - 09.40 The state of play in the North American infrastructure market

- Surviving testing times through resilient infrastructure portfolios and sectoral growth
- An Infrastructure Investment and Jobs Act (IIJA) update – what are we seeing flowing down from the package and where's the money going?
- The impact of the Inflation Reduction Act - doubling down on tax credits and the impact on the acceleration of US renewables
- How IRA tax exemptions and tax credits have shifted investment outcomes and created new categories of interest for investors

Moderator:

Jonathan Melmed, Partner & Head of Private Equity/Power & Infrastructure, King & Spalding

Speakers:

Anne -Marie Denman, Co -Founder and Partner, **Excelsior Energy Capital**
Mansi Patel, Managing Director, Head of U.S. Infrastructure and Project Finance, **MetLife Investment Management**
Robert Keough, Managing Director & Head of Infrastructure, **JLC Infrastructure**
Manish Taneja, Deputy Head of Infrastructure Credit, **Carlyle**
Jenny Chan, Managing Director, **Macquarie Group**

09.40 - 10.20 Finding a balance with China and global geopolitics: Legislative and regulatory views from the US market

- Domestic and international infrastructure policy developments out of Washington
- Energy security - is LNG from the US the way to wean the market off Russian gas?
- The role of the G7's new Partnership for Global Infrastructure and Investment

Moderator:

Daniel Silverberg, Managing Director, **Capstone**

Speakers:

Adie Tomer, Senior Fellow, **The Brookings Institution**

10.20 - 11.00 Sustainable infrastructure investment: How to really move things forward

- Advancing the sustainability agenda beyond energy assets
- Key sectors in focus: making transport, digital and environmental assets more sustainable
- The impact of COP26 on pension plans, endowments, foundations and other investor types

Speakers:

Léonie Maruani, Senior Director, **Vauban Infrastructure Partners**
Emily Rodgers, Managing Director & Director of ESG, **EIG Partners**
Jennifer Gandin, Principal, Investments, **CIM Group**

11.00 - 11.30 Coffee break

11.30 - 12.10 The growing importance of energy security

- Dissecting the energy trilemma – efficiency, environmental impact, and affordability
- Changing the global energy mix to meet growing demand and improve energy security
- The role of hydrogen and other ‘cleaner’ energy sources to empower the energy transition
- Are the borders blurring between infrastructure, growth capital, buyouts and real estate in energy efficiency investing?

Moderator:

Zak Bentley, Americas Editor, **Infrastructure Investor**

Speakers:

Audrey Copeland, Senior Vice President of Strategy and Origination, **Spearmint**

Edwina Kelly, Managing Director, Sustainable Energies Group, **CPPIB**

Reuben Munger, Managing Partner, **Vision Ridge Partners**

Geoff Strong, Partner, & Co -Head of Infrastructure & Natural Resources, **Apollo Global Management**

12.10 - 12.50 Expanding beyond megafunds - does the US midmarket offer greater value across the various sub -sectors?

- Why the midmarket remains a ‘happy hunting ground’ for new managers
- Squeezing the middle: Finding and maintaining value in an increasing crowded midmarket
- Sectors examined: Do focused vehicles plus value -add managers equal higher returns?

Moderator:

Irene Mavroyannis, Managing Partner, Private Capital Advisory, Infrastructure / Renewables / Sustainability, **Sera Global**

Speakers:

Alfred Griffin, Senior Managing Director & Head of Generate Credit, **Generate Capital**

Recep Cag Kendircioglu, Global Head of Infrastructure Equity, **John Hancock/Manulife**

Elena Savostianova, Managing Partner, **Ember Infrastructure**

Ross Posner, Managing Partner, **Ridgewood Infrastructure**

12.50 - 14.00 Lunch break

14.00 - 14.40 Midstream energy: Building capacity to exploit shifting energy policy

- A necessary evil: the role of gas in the shift to low carbon energy
- Avoiding stranded asset risk in the shift to renewables
- How environmentally friendly is the transition to gas as the key transition fuel?

Speakers:

Ethan Levine, Managing Director, Head of Real Assets and Sustainability,
Commonfund Capital

Edward Herring, Co -Founder and Managing Partner, **Tailwater Capital**

14.40 - 15.20 Building the digital future: infrastructure's hottest sector under the microscope

- Can enough capacity be built to satisfy demand amid supply chain issues, rising construction costs and labor shortages?
- Bigger, denser, faster: What 5G networks and IoT rollouts mean for 'edge' solutions
- Managing ESG & sustainability concerns: The push for greener digital assets

Speakers:

Canan Anli, President, **ECA Advisory**

Kemi -Christina, Managing Director, **BlueHaven**

15.20 - 15.50 Coffee break

15.50 - 16.30 Alternative exit strategies: secondaries, rollovers and continuation vehicles

- Choosing the right route: Motivation, pricing and transparency
- Success factors: explaining the deal rationale, early engagement with investors and advisors
- Valuations: why getting a second opinion on price can make the difference

Moderator:

Eugene Zhuchenko, Founder and Director, **ETORE Advisory**

Speakers:

Wandy Hoh, Head of Investment Solutions, Macquarie Alliance Partners

Hamish Kidd, Senior Vice President, Investments Infrastructure, Brookfield Asset Management

16.30 - 17.10 LP panel: The state of play: Examining investor strategies in a post -pandemic world

- Blurring the boundaries: Differentiating infrastructure investments from leisure, healthcare and real estate
- Consolidation: Why global investors are reducing manager relationships
- Are the suites of infrastructure products from large managers attractive or just increasing risk?

Moderator:

Kelly DePonte, Managing Director, **Probitas Partners**

Speakers:

Devinder Sangha, Partner, **Albourne Partners**

Dr Alexander Poll, Infrastructure Equity Americas, **MunichRe Infrastructure**

17.10 - 17.30 Value creation case study: A deep dive on infrastructure asset management strategy

Speaker:

Guillaume Aubert, Managing Director, Asset Management & Valuation, Infrastructure, **CDPQ**

17.30 – 17.40 Chair’s wrap up and close of Day 1

17.40 – 18.40 Cocktail reception

Day 2: Wednesday 7 December

08.00 – 09.00 Investor -only Think Tank session (by invite)

Themes include:

- Consolidating manager relationships - separate and managed accounts, co - investments and more
- Creating investment structures and products to suit changing investor portfolio construction
- Alignment of interest issues - management fees, carry structures and assessing performance

09.00 – 09.15 Chair’s welcome back

09.15 – 09.45 Investor keynote: An industry leader sets out their roadmap for the infrastructure asset class

- Developing and evolving an infrastructure program
- Lessons learned from the pandemic - diversification, key sector performance & new opportunities
- Looking forward - portfolio management, investment strategy & sustainable growth

09.45 – 10.00 Market update from Infrastructure Investor

Our reports analyze the current state of the infrastructure market and detail the significant trends affecting the asset class in each quarter. We review 2022 from a fundraising perspective and look ahead to trends for 2023 as the world returns to normal.

10.00 – 10.40 Infrastructure debt fundraising in the spotlight

- How infrastructure debt has fared compared to other asset classes post - pandemic
- The types of vehicles proving most appealing and crisis -resilient
- Comparing growth in US infrastructure debt investment with other regions

Speakers:

Jorge Camina, Partner & Head of Sustainable Infrastructure Credit, **Denham Capital**
Charles -Henry Lecointe, Head of Infrastructure Debt, North America, **Legal & General Investment Management America**

10.40 – 11.20 Coffee break

11.20 – 12.00 How is infrastructure doing on equity, diversity and inclusion?

- Making ED&I a true business imperative
- Examples of how greater diversity drives better financial performance
- Benchmarking: How does diversity within infrastructure compare to other asset classes?

Speakers:

Kemi -Christina, Managing Director, **BlueHaven**
Jennifer Skylakos, Managing Partner, Sustainable Infrastructure & Energy Funds, **DHR Global**

12.00 – 13.10 Lunch break

13.10 – 13.50 Data centers in focus: Weathering market uncertainty through ongoing investor demand

- The right fit: Different data centers for different investor profiles
- The impact of large -scale platforms being taken private by the big players?
- A look at the thriving secondary market for data centers

13.50 – 14.30 LP panel: North American investor views on the evolving global market

- Big funds, big fees and declining investor influence? Readdressing the balance of power
- What will the investor -manager relationships of the future look like?
- Decarbonization - how investors are measuring carbon intensity within infrastructure and across the broader portfolio

Moderator:

Vittorio Lacagnina, Partner, **Apollo Global Management**

Speakers:

Eugene Chao, **The Wharton School**

14.30 – 15.05 Coffee break

15.05 – 16.05 Interactive Round Tables

- Climate change and sustainability: Making sense of net zero, the SDGs and COP26
- Adapting asset management capabilities to manage through disruption
- What is driving interest and fundraising in infrastructure debt?
- Co -investments - how do different types of investors approach them?

16.05 Chair's closing remarks and close of conference