

# Infrastructure Investor America Forum Agenda

December 6-7, 2022

Convene 151. W 42nd St, New York

# Day 1: Tuesday 6 December

08.30 - 08.45 Welcome from Infrastructure Investor

### 08.45 - 09.00 Chair's welcome

Laurie Mahon, Vice Chair, Global Investment Banking, CIBC World Markets

# 09.00 - 09.40 The state of play in the North American infrastructure market

- Surviving testing times through resilient infrastructure portfolios and sectoral growth
- An Infrastructure Investment and Jobs Act (IIJA) update what are we seeing flowing down from the package and where's the money going?
- The impact of the Inflation Reduction Act doubling down on tax credits and the impact on the acceleration of US renewables
- How IRA tax exemptions and tax credits have shifted investment outcomes and created new categories of interest for investors

# **Moderator:**

Jonathan Melmed, Partner & Head of Private Equity/Power & Infrastructure, **King & Spalding** 

# Speakers:

Alex Darden, Partner, EQT

Mansi Patel, Managing Director, Head of U.S. Infrastructure and Project Finance,

# **MetLife Investment Management**

Manish Taneja, Deputy Head of Infrastructure Credit, Carlyle

Jenny Chan, Managing Director, Macquarie Group

David Vence, Investment Director, Antin Infrastructure Partners

# 09.40 - 10.20 Finding a balanced geopolitical stance: Legislative and regulatory views from the US market

- Domestic and international infrastructure policy developments out of Washington
- Energy security is LNG from the US the way to wean the market off Russian gas?
- The role of the G7's new Partnership for Global Infrastructure and Investment

#### Moderator:

Daniel Silverberg, Managing Director, Capstone

### Speakers:

Robert Keough, Managing Director & Head of Infrastructure, **JLC Infrastructure**Adie Tomer, Senior Fellow, **The Brookings Institution**Jeremy Ebie, Founder and CEO, **Phoenix Infrastructure Group** 

# 10.20 - 11.00 Sustainable infrastructure investment: How to really move things forward

- Advancing the sustainability agenda beyond energy assets
- Key sectors in focus: making transport, digital and environmental assets more sustainable
- The impact of COP26 on pension plans, endowments, foundations and other investor types

### Speakers:

Léonie Maruani, Senior Director, **Vauban Infrastructure Partners**Emily Rodgers, Managing Director & Director of ESG, **EIG Partners**Jennifer Gandin, Principal, Investments, **CIM Group**Alex Greenbaum, Partner, **EQT**Reuben Munger, Managing Partner, **Vision Ridge Partners** 

## 11.00 - 11.30 Coffee break

# 11.30 - 12.10 The growing importance of energy security

- Dissecting the energy trilemma efficiency, environmental impact, and affordability
- Changing the global energy mix to meet growing demand and improve energy security
- The role of hydrogen and other 'cleaner' energy sources to empower the energy transition
- Are the borders blurring between infrastructure, growth capital, buyouts and real estate in energy efficiency investing?

## **Moderator:**

Isabel O'Brien, Reporter, Infrastructure Investor

### Speakers:

Audrey Copeland, Senior Vice President of Strategy and Origination, **Spearmint** Mark Florian, Managing Director, Head of BlackRock Global Infrastructure Funds, **Blackrock** 

Trevor Mills, Partner, **Apollo Management** 

Melanie Nakagawa, Special Assistant to the President and NSC Senior Director for Climate and Energy

Matthew Lipton, Co-Head of Infrastructure Investment Research, Partners Group

# 12.10 - 12.50 Expanding beyond megafunds - does the US midmarket offer greater value across the various sub-sectors?

- Why the midmarket remains a 'happy hunting ground' for new managers
- Squeezing the middle: Finding and maintaining value in an increasing crowded midmarket
- Sectors examined: Do focused vehicles plus value -add managers equal higher returns?

### **Moderator:**

Irene Mavroyannis, Managing Partner, Private Capital Advisory, Infrastructure / Renewables / Sustainability, **Sera Global** 

# Speakers:

Recep Kendircioglu, Global Head of Infrastructure Equity, **John Hancock/Manulife** Elena Savostianova, Managing Partner, **Ember Infrastructure** Ross Posner, Managing Partner, **Ridgewood Infrastructure** Rory Hunter, Partner, **iCON Infrastructure** Mike Roth, Partner, **Ares Management Corporation** 

# 12.50 – 13.10 Interview: Driving the energy transition in an unpredictable environment

- Generating stable returns across the spectrum amidst unprecedented energy volatility
- Evolving opportunities in renewables investing in the US and beyond
- How divestment and other methods play a key role in the path towards energy transition
- Finding a balancing act between energy transition and sustainability targets and energy security concerns

#### **Moderator:**

Zak Bentley, Americas Editor, Infrastructure Investor

# Speaker:

Pooja Goyal, Chief Investment Officer, Carlyle Global Infrastructure

### 13.10 - 14.10 Lunch break

# 14.10 - 14.35 Fireside Chat: Addressing the Sustainable Investment Gap: Why renewable investments alone cannot achieve net zero

- How can industrial companies achieve net zero carbon
- The real-world economics of carbon capture solutions
- Are investments in renewable fuels worth the risk

### **Moderator:**

Megan Hammond, Senior Managing Director, **University of Michigan Investment Office** 

### Speakers:

Chris D. Rozzell, Managing Partner, Cresta Fund Management

# 14.35 - 15.10 Midstream energy: Building capacity to exploit shifting energy policy

- The role of gas in the shift to low carbon energy
- Avoiding stranded asset risk in the shift to renewables
- How environmentally friendly is the transition to gas as the key transition fuel?

#### Moderator:

Lawrence Slade, Chief Executive, Global Infrastructure Investor Association

### Speakers:

Ethan Levine, Managing Director, Head of Real Assets and Sustainability, **Commonfund Capital** 

Edward Herring, Co -Founder and Managing Partner, **Tailwater Capital** John Moon, Managing Director, **Morgan Stanley Energy Partners** Izzet Bensusan, CEO, **Captona** 

# 15.10 - 15.45 Building the digital future: infrastructure's hottest sector under the microscope

- Can enough capacity be built to satisfy demand amid supply chain issues, rising construction costs and labor shortages?
- Bigger, denser, faster: What 5G networks and IoT rollouts mean for 'edge' solutions
- Managing ESG & sustainability concerns: The push for greener digital assets

#### Moderator:

Guy Hopgood, Director, bfinance

## Speakers:

Canan Anli, President, **ECA Advisory**Valtin Gallani, Director, **Societe Generale Corporate and Investment Banking** 

## 15.45 - 16.10 Coffee break

# 16.10 - 16.45 Alternative exit strategies: secondaries, rollovers and continuation vehicles

- Choosing the right route: Motivation, pricing and transparency
- Success factors: explaining the deal rationale, early engagement with investors and advisors
- Valuations: why getting a second opinion on price can make the difference

### Moderator:

Eugene Zhuchenko, Founder and Director, **ETORE Advisory** 

## Speakers:

Wandy Hoh, Head of Infrastructure Secondaries, **Macquarie Asset Management** Hamish Kidd, Senior Vice President, Investments Infrastructure, **Brookfield Asset Management** 

Paul Barr, Partner, Pantheon Ventures

William Smalley, Managing Director, Ares Management Corporation

# 16.45 - 17.20 LP panel: The state of play: Examining investor strategies in a post -pandemic world

 Blurring the boundaries: Differentiating infrastructure investments from leisure, healthcare and real estate

- Consolidation: Why global investors are reducing manager relationships
- Are the suites of infrastructure products from large managers attractive or just increasing risk?

### **Moderator:**

Kelly DePonte, Managing Director, Probitas Partners

# Speakers:

Devinder Sangha, Partner, **Albourne Partners**Dr Alexander Poll, Infrastructure Equity Americas, **MunichRe Infrastructure**Nicolas Motelay, Managing Director, **New End**Mark Weisdorf, Chair of the Investment Committee, **IST3 IG**Reynold Martin, Managing Principal – Infrastructure & Energy, **Allstate Investments** 

# 17.20 - 17.40 Value creation case study: A deep dive on infrastructure asset management strategy

#### Moderator:

Mark Weisdorf, Chair of the Investment Committee, IST3 IG

# Speaker:

Guillaume Aubert, Managing Director, Asset Management & Valuation, Infrastructure, **CDPQ** 

17.40 - 17.50 Chair's wrap up and close of Day 1

17.50 – 18.40 Cocktail reception sponsored by Macgaurie Asset Management

# Day 2: Wednesday 7 December

# 08.00 – 09.00 Investor -only Think Tank session (by invite)

Themes include:

- Consolidating manager relationships separate and managed accounts, coinvestments and more
- Creating investment structures and products to suit changing investor portfolio construction
- Alignment of interest issues management fees, carry structures and assessing performance

# 9.05 – 9.35 Opening Keynote Presentation: The Multiple Dimensions of the Energy Transition: Lessons from Down Under

- The global energy transition is evolving across several primary and secondary dimensions
- Short term uncertainty masks longer term value capture opportunities along these dimensions
- Relative value signals from across the QIC portfolio and within Australia
- Australia is particularly well positioned for infrastructure investment as the energy transition unfolds

# Speaker:

Arash Shojaie, Principal, Infrastructure, QIC

# 09.35 – 10.00 Investor keynote: An industry leader sets out their roadmap for the infrastructure asset class

- Developing and evolving an infrastructure program
- Lessons learned from the pandemic diversification, key sector performance
  & new opportunities
- Looking forward portfolio management, investment strategy & sustainable growth

### Speaker:

John Anderson, Global Head Corporate Finance & Infrastructure, Manulife

## 10.00 – 10.10 Market update from Infrastructure Investor

Our reports analyze the current state of the infrastructure market and detail the significant trends affecting the asset class in each quarter. We review 2022 from a fundraising perspective and look ahead to trends for 2023 as the world returns to normal.

### Speaker:

Isabel O'Brien, Reporter, Infrastructure Investor

## 10.10 – 10.50 Infrastructure debt fundraising in the spotlight

- How infrastructure debt has fared compared to other asset classes post pandemic
- The types of vehicles proving most appealing and crisis -resilient
- Comparing growth in US infrastructure debt investment with other regions

# **Moderator:**

Zak Bentley, Americas Editor, Infrastructure Investor

# Speakers:

Jorge Camina, Partner & Head of Sustainable Infrastructure Credit, **Denham Capital** Charles -Henry Lecointe, Head of Infrastructure Debt, North America, **Legal & General Investment Management America** 

Jeetu Balchandani, Global Head of Infrastructure Debt, **Blackrock** Rudi Stuetzle, Infrastructure Debt Americas, **Munich Re America** 

### 10.50 - 11.20 Coffee break

# 11.20 – 12.10 How is infrastructure doing on equity, diversity and inclusion?

- Making ED&I a true business imperative
- Examples of how greater diversity drives better financial performance
- Benchmarking: How does diversity within infrastructure compare to other asset classes?

### Moderator:

Anna Dayn, Managing Partner, New End

### Speakers:

Kemi-Christina Abdul, Managing Director, **BlueHaven Investments**Jennifer Skylakos, Managing Partner, Sustainable Infrastructure & Energy Funds, **DHR Global** 

Grace Reyes, Chief Executive Officer, The Investment Diversity Exchange

### 12.10 - 13.15 Lunch break

# 13.15 – 13.50 Data centers in focus: Weathering market uncertainty through ongoing investor demand

- The right fit: Different data centers for different investor profiles
- The impact of large -scale platforms being taken private by the big players?
- A look at the thriving secondary market for data centers

### **Moderator:**

Emily Naughton, Partner, Mayer Brown

### Speakers:

Cyrus Gentry, Managing Director, Investment Team, **Stonepeak** Jonathan Zelmanovitch, Managing Director, **PMP Strategy** 

# 13.50 – 14.30 LP panel: North American investor views on the evolving global market

- Big funds, big fees and declining investor influence? Readdressing the balance of power
- What will the investor -manager relationships of the future look like?
- Decarbonization how investors are measuring carbon intensity within infrastructure and across the broader portfolio

### **Moderator:**

Vittorio Lacagnina, Partner, Apollo Global Management

# Speakers:

Eugene Chao, The Wharton School

Vishnu Amble, Director, Investments, GreenBear Group

Dimitri Blumin, Senior Portfolio Manager, Real Assets, **The World Bank Pension Plan** 

Ying Lin, Vice President, Infrastructure & Real Assets, StepStone Group

### 14.30 - 15.05 Coffee break

### 15.05 - 16.05 Interactive Round Tables

- Climate change and sustainability: Making sense of net zero, the SDGs and COP26
- Adapting asset management capabilities to manage through disruption
  Moderator: Laurie Mahon, Vice Chair, Global Investment Banking, CIBC
  World Markets
- What is driving interest and fundraising in infrastructure debt?
  Moderator: Richard Freund, Associate Director, Capital Markets Team, CDP
  North America
- Co -investments how do different types of investors approach them?
  Moderator: Julie Findlay, Senior Director, Nuveen

## 16.05 Chair's closing remarks and close of conference