

Europe Forum

10 June 2025

Tuesday – Day 1

0800 Registration and networking breakfast

0800 Breakfast briefing: Investor Council (*Invitation only, RSVP required*)

- PERE data presentation on investor allocation, geographies, strategies and asset appetites
- Investor sentiment in the current market landscape – market and political headwinds are increasingly of concern to investors

0840 Welcome remarks

Jonathan Brasse, Editor-in-Chief, **PERE**

Conference chairperson: Harm Meijer, Founding Partner, ICAMAP

0900 Keynote interview: Border to Coast and the right time to buy

- The UK Real Estate Fund launched last year with a focus on industrial and logistics—what's next?
- Plans to diversify into residential and life sciences—what's the investment thesis?
- The shift from indirect to direct investment—how will this change cost structures and efficiency?

Charlotte D'Souza, EMEA Editor, **PERE**

Alistair Smith, Head of Real Estate, **Border to Coast Pension Partnership**

0930 Headline panel: is private real estate in a new cycle or facing a false dawn?

- How managers, investors and their advisors are positioning themselves amid today's geopolitical, macroeconomic and sector uncertainty
- What private real estate's place and purpose in the institutional portfolio looks like now
- Which secular themes stayed relevant from the last cycle to this
- Technology and energy: why both are gathering prominence for today's private real estate practitioners

Moderator: Nathalie Breen, Global Market Leader, Real Assets, **CSC**

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Jan Plückhahn, Head Real Estate Germany, **Swiss Life Asset Managers**

Mike Bryant, Partner, Real Estate, **Partners Group**

Jesse Hom, Chief Investment Officer, Real Assets and Real Estate Credit, **Blue Owl**

Nick Montgomery, Global Head of Real Estate, **Schroders Capital**

1015 Networking coffee break

1045 Europe on the road to recovery

- What are the prospects for private real estate in a Europe impacted by deglobalization?
- Where does today's digital revolution fit into the institutional investing thesis?
- From Covid-19 to 2022's inflation surge: a debrief on accelerated secular trends and a market paralyzed by surging inflations and the lessons learned for today.
- What will reboot fundraising for private real estate funds?

Moderator: Edward Tran, Partner, **Katten Muchin Rosenman**

Erik Vikbladh, Chief Investment Officer, **AREIM**

Riccardo Cobiانchi, Executive Director, **Zurich**

Kieran Farrelly, Chief Investment Officer, Real Estate, **Schroders Capital**

Jaime López, Associate Director, **Azora**

1130 Keynote interview

Evelyn Lee, Editor, **PERE**

Jeff Giller, Partner and Head of Real Estate, Stepstone

1200 Networking lunch

Equity Track	Debt Track
1315 Opening remarks	1315 Opening remarks
1330 Managers: winning investment strategies amid the green shoots <ul style="list-style-type: none"> • Which geographies, sectors and risk-return profiles stand the best chance of success today • How best to engage 'beds, sheds, meds and bytes' given current secular trends 	1330 Keynote interview: The state of play for real estate debt <ul style="list-style-type: none"> • How are interest rates, inflation, and capital markets volatility reshaping real estate debt strategies? • Where are institutional investors and fund managers deploying capital across private credit, structured debt, and opportunistic financing?

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- Back to (old) school: where do the traditional food groups of office and retail fit in now?
- Private real estate's next generation: as another cycle forms, another cohort of managers make their moves.

Guelda Voien, Editor, **PERE Deals**

Robert Campkin, Managing Director, Real Assets, **Blue Owl**

Daniel Andersson, Co-Managing Partner, **NIAM**

Sheelam Chadha, Founder, **Dry Capital**

Donato Saponara, Head of South & West Europe, **PIMCO Prime Real Estate**

1415 Investors: securing long-term value

- Today's liability-matching requirements unpacked
- How are investors balancing core, value-add, and opportunistic real estate investments to optimize risk-adjusted returns today
- Denominator impact: prevalent practices for navigating macroeconomic impacts on the real estate part of the institutional portfolio.
- Vehicular shifts: investors explore access private real estate via traditional commingled funds, co-investment vehicles, clubs, JVs and separate accounts.

Moderator: Michael Abel, Founder & CEO, **Greykite**

Jenny Hammarlund, Senior Managing Director, **OTPP**

Matthew Forward, Senior Investment Manager, Real Estate, **Nest Invest**

Tom Jackson, Managing Director and Head of Real Estate, Europe, **CPP Investments**

- How are fund structures adapting to changing investor demands, and what innovative financing solutions are emerging in today's market?

1400 Keynote panel: what's next for real estate debt?

- How are debt funds overcoming fundraising challenges and attracting institutional capital?
- With banks retreating, where are alternative investors stepping in to fill the financing gap?
- How will recapitalizations and refinancings drive capital movement in the next 12-18 months?

Moderator: Lucy Scott, Deputy Editor, **Real Estate Capital Europe**

David Gorleku, Managing Director, Real Estate, **Blackstone**

Alberto Agazzi, Head of GRE, **Generali Real Estate**

Arron Taggart, Head of UK Real Estate, **Cheyne Capital**

Jonathan Jay, Managing Partner, **Conduit RE**
Will Dear, Managing Director and Co-Head of European Real Estate, **Sculptor Capital**

1500 Networking coffee break

1530 Institutional perspectives on global real estate credit

- How are institutional investors adjusting their real estate debt allocations in response to market volatility?
- How do European credit opportunities compare to the U.S. and other global markets?

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Mathieu Elshout, Head of European Property, **Aware Super**

1500 Networking coffee break

1530 The REIT opportunity unpacked

- An assessment of the trends linking today's privatization headlines
- What to understand about today's discounts to NAV
- Why so many REITs are internalizing managers
- Europe's listed real estate universe is dwindling but could the private sector return to using it for exits?

Harm Meijer, Founding Partner, **ICAMAP**
Rishi Bhuchar, Managing Director, **Jefferies International**

1615 Keynote interview: the key to growing through a market cycle transition

- Notes from a real estate conglomerate
- Appetite for construction: a journey through today's most logical urban environments
- Which innovations make most sense as one cycle gives way to the next?
- Today's best practices in decarbonization
- From the Nordics to the word: what can the private real estate sector of the region teach the rest of us

Moderator: Jonathan Brasse, Editor-in-Chief, PERE
Claus Mathisen, Co-CEO, **Urban Partners**

1700 Networking drinks

- What key factors are driving manager selection, risk appetite, and return expectations?

Moderator: Joe Marsh, Editor, **Real Estate Capital Europe**

Jonathan Campbell, Head of Real Estate Credit, **The Phoenix Group**

Laurine Amiel, Investment Director, **Australian Super**

Laia Massague, Partner, **StepStone Group**

1615 Real estate debt roundtables

- The rise of private credit lenders and how they are reshaping project financing to be more inflation-resistant
- Opportunities in asset classes such as data centres and industrial, as well as risks in more distressed assets such as office

1700 Networking drinks

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11 June 2025

Wednesday – Equity & Sustainability

0815-0915 Women's Circle Breakfast Meeting

Join fellow women of the PERE Network over breakfast before we kick off with Day 2 of PERE Europe. Network amongst peers, while joining an off-the-record discussion on supporting women in the workplace through mentorship, sponsoring and coaching – what actually works and how to get involved.

Speaker: Ami Kotecha, Co-Founder & Group President, Amro Partners

Equity Track	Sustainability Track
<p>0815 Registration and networking breakfast</p> <p>0900 Welcome remarks</p> <p>0915 Navigating the next phase of growth for logistics investment</p> <ul style="list-style-type: none"> • What considerations are most informing investment decisions across European and global logistics markets? • Tenant demands for automation, ESG compliance, and nearshoring are reshaping logistics asset requirements • Big box, last-mile, outdoor industrial or something else. Which type of assets warrants most attention now. • Emerging sub-sectors such as cold storage - do they offer long term scalability? <p>Moderator: Jake Monroe, Co-Founder & CEO, Camion Christian Jamison, Managing Director, Valor Nicolò Benzi, Investment Director, Patron Capital</p>	<p>0815 Registration and networking breakfast</p> <p>0900 Welcome remarks</p> <p>0915 The future of sustainable real estate – best practice in creating and retaining value</p> <ul style="list-style-type: none"> • The evolving role of decarbonisation in value creation • How are evolving global and European regulations influencing sustainability strategies across portfolios? • How ESG performance is becoming a key differentiator in access to capital, investor partnerships, and long-term value creation <p>Moderator: Diana Louis, Head of Alternative Assets ESG Integration, MEAG Bertrand Absolut, Senior Advisor, Sustainability, Ivanhoé Cambridge (CDPQ) Cecile Babcock, Head of Distribution, EDGE Richard Craddock, Head of Real Estate Debt, Redevco</p>

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Chris Button, Head of Investment Management, **Fiera Capital**
Brady Welch, Co-CEO, **Slate Asset Management**

1000 Networking coffee break

1030 Operational real estate

- Why investors are increasingly targeting healthcare in 2025.
- European hospitality investment is surging—should the sector now be considered a core asset class?
- With student populations rising and supply constrained in key markets like the UK, where are the best opportunities for investors?

Moderator: Victoria Hills, Partner, **Macfarlanes LLP**

Chad Buchanan, Founder and Managing Partner, **Twin Light Capital**

Robert Holl, Principal, **Wellcome Trust**

Yasser Al Saheal, Managing Director, **ASFO**

Jessica Hardman, Founder, **Aboria Capital**

Andrew Dawber, Founding Partner, **Civitas**

1115 Engaging data centres post DeepSeek

- How an AI event in China unsettled the data centre universe
- AI vs cloud computing: which is the right occupier for institutional capital?
- Examining the mature markets and where to look next - are secondary markets viable options for deployment?
- How managers are navigating scalability and supply challenges such as power limitations, land scarcity and permitting delays

Robbie Epsom, EMEA Head of Sustainability, **CBRE Investment Management**

1000 Networking coffee break

1030 The role of decarbonisation in value creation

- With evolving European & UK regulations, how are investors ensuring compliance while staying competitive?
- What are the most effective strategies for reducing embodied carbon and achieving net-zero portfolios?
- How are institutional investors financing the green transition, from green bonds to sustainability-linked loans?

Moderator: Sarah Walker, Partner, Real Estate, **Travers Smith LLP**

Daren Moss, Managing Director, ESG, **Ares Management**

Brett Ormrod, Net Zero Carbon Lead, Europe, **LaSalle**

Robert Jenkins, Responsible Investment Director, **Delancey**

Jacob Loftus, Founder and CEO, **General Projects**

1115 Impact investment – where purpose meets performance

- How investors are integrating measurable impact mandates while ensuring strong financial performance
- How carbon reduction goals and social impact investments, such as affordable housing, are being structured for institutional capital
- How Europe and the UK can attract larger allocations to impact-driven real estate funds

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Moderator: Elliot Glausiusz, Investment Director, **ImmoFinRE**

Robert Björk, Head of Data Centre Platform, **AREIM**

David Bloom, CEO, **Goldacre**

1200 How retail should be treated like operational property

- What are the macro drivers behind retail's bounce back?
- Explore the role of data and active management in driving retail performance
- What makes a sustainable deal?

Moderator: Sarah Marx, Reporter, **PERE Deals**
Dan Mason, Managing Director, **Multi Realm**

1230 Networking lunch and conference end

Moderator: Katherine Ekers, Partner, **Forsters LLP**

Gianluca Romano, Head of Capital Raising & Client Relations, **Catella**

Cath Webster, CEO, **Thriving Investments**

Limor Shklaz, Investment Director, **Nuveen**

1200 Networking lunch and conference end

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