

Agri
Investor

Tokyo Forum 2022

Agri Investor Tokyo Forum

14 September 2022 | Shangri-La Tokyo

The **Agri Investor Tokyo Forum** on **14 September** will connect Japan's leading institutional investors with opportunities in global agriculture, timberland, food, and natural capital.

Build relationships with **Japan Post Bank, Nippon Life Insurance, Sumitomo Life, Sumitomo Mitsui Trust Bank** and many more who frequently attend our Tokyo events to discover the best outbound investment opportunities.

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Simultaneous translation between Japanese and English

08:30 Registration & Networking

09:05 Welcome Address

Andrew Wolff, Head of Content APAC, Director, **PEI Media Japan**

09:15 Keynote Presentation: Investing in Food Value Chain and Japanese Agriculture

Speaker: Yasuyuki Matsumoto, CEO & CIO, **The Agribusiness Investment & Consultation**, Counsellor on Global Food & Agri Business to the President, **The Norinchukin Bank**

09:45 Keynote Panel: Getting the lay of the land: why should Japanese LPs be investing in natural capital?

- Where does agri fit within a standard institutional investment portfolio?
- Which sectors and strategies present the best suitable for Japanese LPs?
Understanding the basics of agri portfolio construction.
- How Agri complements the impact/ESG investing portfolio

Moderator: Joji Takeuchi, Executive Manager, Private Asset Investments, Strategic Fund Investment Group, **Asset Management One**

Speakers: Rob Hurlbut, Managing Director, **AgricultureCapital**

Chisa Ogura, Founder & Managing Director, **Meros Consulting**

Daichi Suzuki, Head of Business Strategy Team, Alternative Investment Dept., **Nomura Asset Management**

Yumiko Ito, Investment Officer, Agribusiness, Manufacturing and Services - Asia, **IFC**

10:35 Coffee break



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11:10 Investor Panel: Japanese investors perspectives on investing in the asset class

- Understanding Japanese LP's appetite for the asset class
- What are the major challenges for investing in agri for LPs? On site due diligence, lack of gatekeeper?
- What is the manager the selection process? How do they select GPs?

Moderator: Yoshito Sakakibara, Managing Director, **Soleil Global Advisors Japan**

Speakers: Akiyoshi Tanida, Deputy General Manager of Foreign Equity & Alternative Investment Department, **Nissay Asset Management**

Katsumi Sugiura, Deputy General Manager, Corporate Finance, Division 3, **Development Bank of Japan**

Yoshi Kiguchi, CIO, **Pension Fund of Japanese Corporations**

12:00 Networking Lunch

13:20 Panel: Spotlight on Australia: Investing in Australia Agri

- The case for Oz – why can Australian agriculture be a great investment?
- Risk return profiles: how does Australia compare to the US & Europe?
- From farmland to water assets – where do the best opportunities lie?

Moderator: Daniel Kemp, APAC Editor, **Agri Investor**

Speakers: Tim McGavin, Founder & Managing Director, **Laguna Bay**

Rob Brooks, Chief Investment Officer, **goFARM Australia**

14:00 Panel: Investing in Forestry & Timberland

- Understanding the risk return profile of timberland compared to agri
- How does forestry help diversity the portfolio?
- Timberland in the natural capital portfolio

Moderator: Takuro Kimura, CEO, **G-Cubed Partners**

Speakers: Derren Tan, CFA, Director, Business Development & Investor Relations, Asia Pacific, **Manulife Investment Management**

Esben Brandi, Head of Business Development, **BTG Pactual**

Osamu Sugawara, General Manager, **Mitsui & Co**

Tsuyoshi Kato, Deputy Divisional Manager, General Manager of Forest Carbon Sink Business Dept, Environmental Resources Division, **Sumitomo Forestry**



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14:50 Coffee break

15:15 Panel: The agtech investing opportunity

- Understanding the impact of robotics and automation in the agsector
- Agricultural innovation in vertical farming and aquaculture
- Agtech investing success cases studies

Moderator: Mari Kogiso, Co-CEO, **SDG Impact Japan**

Speakers: Shohei Naito, CEO, **Nihon Agri**

Shinichi Sasaki, Founder & CEO, **Routrek Networks**

Akito Arima, Manager, Venture Capitalist (Agri/Food), **Beyond Next Ventures**

16:00 Closing remarks



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