# India Private Markets Opportunity Summit Singapore 2022

### India Private Markets Opportunity Summit

Tuesday 15 November 2022 | Singapore Investing in the world's most exciting private markets

The India Private Markets Opportunity Summit connects investors to the best investment opportunities in India. Discover how you can accelerate the growth of your portfolio by including this growth market into your investment strategy.

Hear from the private market industry leaders in a cross-asset class discussion covering private equity, private debt, infrastructure, and real estate. Find out how to navigate the everchanging regulatory landscape and embrace the tech-fuelled recovery of the Indian economy.



Private Equity International **PERE**  Private Debt Investor Infrastructure Investor

### **Featured Speakers**

Alex Lynn, Hong Kong Bureau Chief, PEI Media

Amit Kumar, Senior Investment Operations Specialist, Asian Infrastructure Investment Bank (AIIB)

Ankur Gupta, Managing Partner & Head of India, Brookfield Asset Management

Anubhuti Gupta, Senior Principal, Mercer Investment Solutions

Debapratim Hajara, Senior Principal (INR), Ontario Teachers' Pension Plan

Deepa Hingorani, Vice President, Head of Financial Services and Asia, **Investment Fund for Developing Countries** 

Hari Krishna, Managing Director, Global Leadership Team, Head of Real Estate India, CPPIB



For speaking opportunities: Rida Shaikh rida.s@peimedia.com For sponsorship opportunities: Shahid Salim shahid.s@peimedia.com

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Inderbir Singh Dhingra, Chief Investment Officer, Head of Global Infrastructure Fund, Principal of Emerging Asia Fund, International Finance Corporation AM

Jayashree Jena, Portfolio Manager, TransAsia Private Capital

Juan Delgado-Moreira, Vice Chairman, Hamilton Lane

Kanchan Jain, Managing Director & Head of Credit, Baring Private Equity Asia

Kota Yasumura, Director, Private Sector Investment Finance Division, Japan International Cooperation Agency (JICA)

LN Sadani, Founder and CEO, Lensbridge Capital

Mayuri Gupta, India Director, Qatar Investment Authority (QIA) Advisory

Neha Grover, South Asia Lead, Private Equity, International Finance Corporation

Nupur Garg, Founder WinPE; Investment Committee Member NIIF & DGGF

Padmanabh (Paddy) Sinha, Chief Investment Officer - Private Equity, National Investment and Infrastructure Fund (NIIF)

Prarthana Borah, Director, India, Carbon Disclosure Project

Rahul Rai, Head- Real Estate Investment Business, ICICI Prudential

Samarendra Singh, Principal Investment Specialist, Asian Development Bank

Saurabh Agarwal, Managing Director, Infrastructure, South Asia, CDPQ

Soma Ghosal, Founder, CEO, Candor Asia Advisors

### Tuesday 15 November 2022

08:00 Networking breakfast

### 09:00 Keynote Address – Why capital will continue to bet on India

by Mayuri Gupta, India Director, Qatar Investment Authority (QIA) Advisory



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### 09:15 Ministerial Address – Regulatory Update

- What does the government's privatization plans mean for investors?
- Latest developments in the Insolvency Code
- What is the "Bad Bank" aka National Asset Reconstruction Ltd (NARC)?

### 09:35 Keynote panel: Returning capital back to investors

- Where are we in the PE cycle; record-breaking years to continue?
- Examining the exits -Indian unicorns, IPOs, and the secondaries markets
- Making sense of valuations: too high or just right?

Moderator: Alex Lynn, Hong Kong Bureau Chief, PEI Media

### Speakers:

Ankur Gupta, Managing Partner & Head of India, **Brookfield Asset Management** Padmanabh (Paddy) Sinha, Chief Investment Officer - Private Equity, **National Investment and Infrastructure Fund (NIIF)** 

### 10:15 Panel: Accessing the best deals & opportunities

- A deep dive into the entry barriers and growth opportunities unique to India
- How do you pick a local partner as your operator and "boots on the ground"?
- How do you build a failproof due diligence process?

Moderator: Nupur Garg, Founder WinPE; Investment Committee Member NIIF & DGGF

### Speakers:

Debapratim Hajara, Senior Principal (INR), **Ontario Teachers' Pension Plan** Inderbir Singh Dhingra, Chief Investment Officer, Head of Global Infrastructure Fund, Principal of Emerging Asia Fund, **International Finance Corporation AM** 

### 11:00 Chai / Coffee Break

### 11:20 Panel: Indian PE/VC, beyond the momentum

- Everything from financial services to healthcare- what are the sectors of interest?
- Indian venture capital darling or dud?
- What opportunities/ challenges do current state of geopolitics present for India?

### Moderator: Soma Ghosal, Founder, CEO, Candor Asia Advisors

### Speakers:

Neha Grover, South Asia Lead, Private Equity, International Finance Corporation



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# 12:00 Keynote Speech - What should institutional investors expect from India in the next decade?

by Juan Delgado-Moreira, Vice Chairman, Hamilton Lane

### 12:15 Networking Lunch

### 13:15 Investor panel: Is India ready for institutional investors?

- What is the investor appetite for India as an investment destination in the next 5 years?
- Through which structures do LPs prefer to access Indian deals? Co-Investing vs Fund
- ESG how far India has come and far it does it need to go?

### Moderator: Anubhuti Gupta, Senior Principal, Mercer Investment Solutions

### Speakers:

Deepa Hingorani, Vice President, Head of Financial Services and Asia, **Investment Fund for Developing Countries** 

Hari Krishna, Managing Director, Global Leadership Team, Head of Real Estate India, **CPPIB** Kota Yasumura, Director, Private Sector Investment Finance Division, **Japan International Cooperation Agency (JICA)** 

Saurabh Agarwal, Managing Director, Infrastructure, South Asia, CDPQ

### 13:55 Panel: Building the roadmap for a nation's energy security

- What is the future of India's power grid and what role will private capital play?
- What government reforms mean for public-private partnerships?
- Will the current state of geopolitics speed up or delay India's energy transition?

Speakers:

Amit Kumar, Senior Investment Operations Specialist, Asian Infrastructure Investment Bank (AIIB)

### 14:35 Chai / Coffee Break

### 14:50 Panel: The most rewarding real estate opportunities in 2023

- How do you house 1.4 billion people and how can proptech ease the burden?
- Is this the year to own office assets especially the "back office" or is hospitality having a big comeback in 2023?
- REITs the biggest winner in India?



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Speakers: Rahul Rai, Head- Real Estate Investment Business, **ICICI Prudential** 

### 15:30 Panel: The hottest opportunities in digital infra

- Building a data centre in India
- What's needed in the next 5 years to build 'Digital India'?
- What are the disruptive technological innovations to keep an eye on?

#### Speakers:

LN Sadani, Founder and CEO, **Lensbridge Capital** Samarendra Singh, Principal Investment Specialist, **Asian Development Bank** 

### 15:40 Chai / Coffee Break

### 15:55 Panel: Indian private debt outlook – how the market is evolving

- What's the investor appetite and risk profile?
- What are the key trends for the next 3 years?
- Tackling challenges and seizing opportunities unique to emerging markets

Moderator: Jayashree Jena, Portfolio Manager, TransAsia Private Capital

Speakers:

Kanchan Jain, Managing Director & Head of Credit, Baring Private Equity Asia

### 16:30 Panel: How do you create and sustain value in your portfolio?

- Top Operating Partners in India share the best advice they've every received
- Investigating the different value creation levers in the context of India and different sectors
- How do you put ESG at the heart of your value creation efforts and what difference does it make?

Speakers:

Prarthana Borah, Director, India, Carbon Disclosure Project

### 17:10 Closing Address & Networking cocktails

