



# Infrastructure Investor Network

# Investor Forum

## 2023 Agenda

Tuesday 12 September

9:00 – 09:20

**Welcome from Infrastructure Investor and introduction from the chair**

Anish Butani, Senior Director, Infrastructure, **bfinance**

09:20 – 10:00

**Opening panel: Shifting priorities? Infrastructure allocations in the current environment**

- Equity, debt, core, core plus, value-add and more: how are macro shifts continuing to affect appetite for different infrastructure products?
- Are we still seeing the denominator effect take hold when it comes to investor portfolios? What legacy will this leave in the future?
- ESG, energy, climate and DE&I: have these truly moved down the priority list for investors in the face of economic turbulence?

**Moderator: Anish Butani**, Senior Director, Infrastructure, **bfinance**

**Mounir Corm**, Deputy CEO – Founding Partner, **Vauban Infrastructure Partners**

**Catherine Lloyd**, Principal, **Mercer**

**Niall Mills**, Managing Partner, **Igneo Infrastructure Partners**

**James Walsh**, Investment Director, Infrastructure, **AustralianSuper**

**Nikolaus Woloszczuk**, Senior Managing Director, **Stonepeak**

10:00 – 10:40

**Panel: The global inflation hike – assessing infrastructures’ ongoing response to economic upheaval**

- Looking back at the initial response to inflation shock and how infrastructure fared
- How were infrastructure equity and credit allocations directly and indirectly affected? How have we seen this develop since?
- Where does the asset class stand now?

**Moderator: Minesh Mashru**, Head of Infrastructure, **Cambridge Associates**

**Lea Dubourg-Hrachovec**, Managing Director & Head of London Office, **BCI**

**Josie McVitty**, Principal, **StepStone Group**

**Gianluca Minella**, Portfolio Manager – Portfolio Strategy & Research Lead, **ADIA**

10:40 – 11:00

**Investor fireside chat: Ukraine beyond war – assessing the infrastructure opportunity**

*In this unique and exclusive fireside chat, Nataliya Johnson (ex-Kozachenko), CEO & Founder of family office Vasant Capital, gives a comprehensive and passionate account of how her home country, Ukraine, offers significant investment opportunity for the infrastructure community in spite of Russia’s ongoing aggression.*

- Rebuilding a nation – the vital role infrastructure will play in a post-war Ukraine
- Why Ukraine is an unparalleled prospect in a saturated European market
- An opportunistic approach: how investors can strategize and act now to achieve enhanced returns

**Moderator: Kalliope Gourntis**, Deputy Editor, **Infrastructure Investor**

**Nataliya Johnson**, CEO & Founder, **Vasant Capital**

11:00 – 11:30

## Coffee & networking break

11:30 – 12:10

**Panel: Why long-term planning is integral to building our infrastructure of the future**

- Evaluating where short-term thinking and investment in modern society – public and private - has left infrastructure at this point
- A change of direction – how investors and funds are taking a different path with long-term thinking across investments in varying infrastructure assets
- What responsibility do private investors have in society when it comes to safeguarding stable, sustainable decision-making in infrastructure investment?

**Moderator: Katherine Kuchurenko**, Senior Investment Specialist, Asset Owner Partnerships, **APG Asset Management**

**William Briggs**, Managing Director, Infrastructure, **Ardian**

**Steve Deeley**, Senior Investment Director, **USS**

**Daniel Hobson**, Investment Director, **GLIL Infrastructure**

**Vicente Vento**, Founder & CEO, **DTCP**

12:10 – 12:50

**Panel: Long-term planning for the energy transition: the key to decarbonisation and net zero goals?**

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- Substance over headlines: why long-term planning must win over short-termism in order to influence real change
- Assessing the assets that are making a difference
- Help or hindrance? How market policy and regulation can play its part

**Moderator: Anne-Louise Stranne Petersen**, Senior Reporter, **Infrastructure Investor**  
**Jake Erhard**, Partner & Head of ESG, **ArcLight Capital Partners**  
**Nathalie Gaullier**, Project Manager, **Global Infrastructure Basel Foundation**  
**Chandra Gopinathan**, Senior Investment Manager, **RPMI Railpen**  
**Tim Marahrens**, Partner & Co-Head of Investments, **Energy Infrastructure Partners AG**

12:50 – 13:15

**Keynote presentation: Opening the door for competition in the water sector: major infrastructure opportunities in AMP 8 (2024-29) and beyond**

- Building for resilience - the challenges facing the water sector and how we are tackling them
- Reducing barriers - encouraging investment amid a challenging wider context
- Introducing competition - developing effective regulatory and commercial frameworks for major infrastructure
- Establishing the pipeline - creating opportunities that are attractive to the market

**Kate Kendall**, Director, Major Projects, and Markets, **Ofwat**

13:15 – 14:15

**Networking lunch**

<b>Stream A: Sustainability and the energy transition</b>	<b>Stream B: Infrastructure assets and strategies in focus</b>
<p>14:15 – 14:50</p> <p><b>Capacity for climate consideration in investor portfolios</b></p> <ul style="list-style-type: none"> <li>• Beyond energy transition, how are climate change considerations manifesting themselves in investors' portfolios?</li> <li>• How is the industry doing when it comes to levels of sophistication and long-term thinking for a better climate future?</li> <li>• Integrating climate risk into investment processes</li> </ul> <p><b>Moderator: Mahesh Roy</b>, Director, Investor Practices, <b>Institutional Investors Group on Climate Change</b>  <b>Serkan Bahçeci</b>, Head of Research, <b>Arjun Infrastructure</b>  <b>Eleanor Bucks</b>, Chief Investment Officer, <b>Lloyds of London</b>  <b>So Yeun Lim</b>, Global Head of Infrastructure Research, <b>Willis Towers Watson</b>  <b>Nicolas Pitiot</b>, Investment Director, <b>British International Investment</b></p>	<p>14:15 – 14:50</p> <p><b>Stretching the bandwidth? Assessing fibre opportunities and risks in an ultra-competitive market</b></p> <ul style="list-style-type: none"> <li>• Overbuild and over-penetration – what can investors and fund managers do to ensure efficiency and successful returns in the fibre rollout race?</li> <li>• Specialist versus generalist funds – weighing up the options when looking to incorporate fibre investments into your portfolio</li> <li>• Impacts of the relative recent economic downturn on fibre investment opportunities and what lies in store ahead</li> </ul> <p><b>Moderator: Alessandro Ravagnolo</b>, Partner, <b>Analysys Mason</b>  <b>Canan Anli</b>, Senior Advisor, <b>PMP Strategy</b>  <b>Carlos Bock</b>, Chairman, <b>Advanced Network Technologies LTD.</b>  <b>James Heath</b>, Chief Executive Officer, <b>National Infrastructure Commission</b>  <b>Blaise van der Zwaal</b>, Managing Director TMT&amp;H Sector Coverage, <b>ING Bank</b></p>
14:50 – 15:25	14:50 – 15:25

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<p><b>Re-assessing infrastructure funds' approach to ESG</b></p> <ul style="list-style-type: none"> <li>• In the wake of changing global and macro factors at play, does the infrastructure market need to rethink its ESG strategy?</li> <li>• EU taxonomy, articulated funds and more: how is regulation and standardisation playing its' part?</li> <li>• Comparing different regions' responsiveness and adaptability to external factors</li> </ul> <p><b>Moderator: Simon Whistler</b>, Head of Real Assets, <b>Principals for Responsible Investment</b>  <b>Rhys Davies</b>, Partner, <b>Kirkland &amp; Ellis</b>  <b>Afolabi Oliver</b>, Director, Operational Due Diligence - ESG Officer, <b>Aksia</b>  <b>Nabin Raj Gaihre</b>, COO, Co-Founder, <b>VIDA.place GmbH</b></p>	<p><b>Where does opportunity lie in an increasingly competitive lending market?</b></p> <ul style="list-style-type: none"> <li>• What areas are proving popular with lenders at present? Where can the gaps in the market be found?</li> <li>• Evaluating the playing field: how banks, funds and investors can find room to succeed</li> <li>• Counterparty credit risk and other considerations for lenders and borrowers in an inflationary environment</li> </ul> <p><b>Moderator: Johnnie Barnett</b>, Partner, <b>The New Amsterdam Group</b>  <b>Michela Bariletti</b>, Chief Credit Officer, <b>The Phoenix Group</b>  <b>Raphaël Laidez</b>, Senior Director, Infrastructure Financing, <b>CDPQ</b>  <b>Laurence Monnier</b>, Director, <b>1PlanetInfra</b></p>
<p>15:25 – 16:00</p> <p><b>Energy assets in focus</b></p> <ul style="list-style-type: none"> <li>• Battery storage, blue/green hydrogen, biofuels, EV and more: what assets are in demand right now and why?</li> <li>• How are investors and funds overcoming challenges like supply chain issues and volatile power prices?</li> <li>• Being realistic about the role of fossil fuels, brownfield/greenfield sites in the transition</li> <li>• Taking on risk when investing in an energy secure and transitioning future</li> </ul> <p><b>Moderator: Jemima Atkins</b>, Investment Professional, <b>Pioneer Point Partners</b>  <b>Egan Archer</b>, Managing Director, Asset Management, <b>Equitix</b>  <b>Carolyn Arida</b>, Managing Director, Head of Utilities, <b>Harrison Street</b>  <b>Juan Caceres</b>, President, Axium Infrastructure Europe, <b>Axium Infrastructure Inc.</b>  <b>Teresa O'Flynn</b>, Partner, Infrastructure, <b>Ara Partners</b></p>	<p>15:25 – 16:00</p> <p><b>Examining transportation infrastructure evolution</b></p> <ul style="list-style-type: none"> <li>• How are changing behaviours amongst population impacting considerations for transport infrastructure investment?</li> <li>• Has the pandemic and subsequent macroeconomic turbulence left a legacy?</li> <li>• Airports, toll roads, ports and more: what does the future hold for these more traditional assets?</li> </ul> <p><b>Moderator: Monika Bednarz</b>, Director, <b>Lagrange Financial Advisory</b>  <b>Florence Carasse</b>, Head of Infrastructure Debt, <b>Pension Insurance Corporation</b>  <b>Samuel J. Lissner</b>, Principal, <b>Ridgewood Infrastructure</b></p>

16:00 – 16:40

## Coffee & networking break

16:40 – 17:00

### Keynote Presentation: Accelerating the transition to net zero

*Britain's energy system needs to obtain significant private capital into its infrastructure to meet the government's net zero targets. Jonathan Brearley, the CEO of Ofgem will talk about its plans to attract the necessary scale of investment into energy through reforms to network regulation, wholesale, and retail markets.*

For information on how to join the Investor Forum, please [get in touch](#) with a member of the team.

Jonathan Brearley, CEO, Ofgem

**17:00 – 17:55**

**Infrastructure Investor: Investment Committee**

*Three hand-picked fund managers will present investment case studies in this exclusive, data-driven and interactive format. Hosted by two experts, you'll have the chance to ask questions, share your thoughts and vote on the transactions in our very own investment committee.*

**Moderator: Eugene Zhuchenko**, Director & Founder, **ETORE Advisory** and **Irina Frilova**, Independent non-executive director & former Head of Infrastructure, **PGGM**

**Adam Kuehne**, Executive Vice President and Chief Investment Officer, **Summit Ridge Energy**

**Tim Marahrens**, Partner & Co-Head of Investments, **Energy Infrastructure Partners AG**

**Kai Rintala**, Managing Director, **Taaleri Energia**

17:55

**Networking drinks reception**

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Wednesday 13 September

08.00

**Invite-only LP breakfast**

08:15

**Registration opens**

09:15 – 09:20

**Chair's welcome back**

**Anish Butani**, Senior Director, Infrastructure, **bfinance**

09:20 – 09:40

**Investor presentation: a deep dive into APG's infrastructure investment strategy**

**Katherine Kucherenko**, Senior Relationship Manager, Asset Owner Partnerships, **APG Asset Management**

09:40 – 09:50

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## **Presentation: From grey to green: transforming existing industrial assets through decarbonization and harmonization with biodiversity**

- Infrastructure is the key tool to tackle decarbonization
- Europe is driving the global transition to net zero
- Industrial and financial players have to join forces to face the climate change challenges

**Pierre Benoist d'Anthenay**, Co-Head, **RAISE Infrastructure**

**Fanny Grillo**, Co-Head, **RAISE Infrastructure**

09:50 – 10:25

## **Investor panel: The changing face of the fund market: assessing new and familiar faces**

- LP priorities in the current environment when it comes to selecting managers
- Appeal of specialised players in an era marked by the increasing presence of mega-funds
- Room for all? Can everyone be successful as numbers suggest a fundraising slowdown?

**Moderator: Francois Bouillon**, Partner, **Ely Place Partners**

**Anna Baumbach**, Partner, **Palladio Partners**

**Floortje Brouwers**, Senior Vice President, **GIC**

**Sarah Miller**, Senior Vice President, Manager Research, **Redington**

**Elena Mrejen**, Principal Banker, Equity Funds, **European Bank for Reconstruction & Development**

10.25 – 10:40

## **Keynote presentation: The future of private infrastructure investing**

**Edward Talmor-Gera**, Founding Managing Partner & CEO, **NewVest**

10:40 – 11:10

## **Panel: Evaluating market access and fund structures for new and existing investors**

- Index funds & the democratisation of private markets: what are we seeing in infrastructure so far? Have retail investors truly entered the market?
- Does the growth in open-ended structures and emergence of the Long Term Asset Fund (LTAF), amongst other examples, signal a changing of how infrastructure investment works?
- How are more 'traditional' institutional investors and fund managers responding to these changes in the market?

**Moderator: Eugene Zhuchenko**, Managing Director, **ETORE Advisory**

**Anna Barath**, Head of Fund Investments, **BITE Investments**

**Daniel Harman**, Co-Founder & CEO, **Darksquare**

11:10 – 11:30

## **Coffee & networking break**

11:30 – 12:00

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## **Fireside chat: Fireside Chat with Ian Brown, Head of Banking at UK Infrastructure Bank**

The UK Infrastructure Bank (UKIB) is a government-owned policy bank, focused on increasing infrastructure investment across the United Kingdom. The mission at UKIB is to partner with the private sector and local government to increase infrastructure investment in pursuit of two strategic objectives:

- Helping tackle climate change, particularly meeting our net zero emissions target by 2050.
- Supporting regional and local economic growth through better connectivity, opportunities for new jobs and higher levels of productivity.

*Join Ian Brown, Head of Banking and Investments at the UK Infrastructure Bank (UKIB) to explore what UKIB has achieved since being established in June 2021 and understand the next steps for UKIB to encourage infrastructure investment.*

**Moderator: Anne-Louise Stranne Petersen**, Senior Reporter, **Infrastructure Investor**

**Ian Brown**, Head of Banking, **UK Infrastructure Bank**

12:00 – 12:40

### **Panel: Growth markets to the fore for infrastructure investors**

- Breaking down the investment decision-making process: risk measurement, ESG considerations and more
- Where do opportunities lie in 2023 and beyond across different growth regions?
- Recent examples of investors deploying capital as interest grows in emerging and growth markets

**Moderator: Olivia Eijking**, Director/Founder, **Kreen Limited**

**Joost Bergsma**, CEO & Managing Partner, **Glenmont Partners from Nuveen**

**Charles Ferguson**, Director, **Global Infrastructure Solutions**

**Jasandra Nayer**, CEO, **Nala Renewables**

**Olga Sclovsciaia**, Regional Head Europe and Central Asia, Multilateral Investment Guarantee Agency, **The World Bank Group**

**Thomas Walenta**, Principal and Co-Head Asia-Pacific and Europe, Fund of Funds, **responsAbility Investments AG**

12:40 – 13:20

### **Panel: Investing in innovation: what new frontiers are investors embracing?**

- Where will technological development and innovation see the boundaries of infrastructure stretch in the near future?
- Agri-infrastructure and more: new additions to the ever-evolving infrastructure umbrella?
- Investor realities: cutting through the noise and finding the keys to success when investing in innovation

**Moderator: Agnes Mazurek**, Global Head of Private Markets Innovation, **APEX Group**

**M. Nicolas Firzli**, Director-General, **World Pensions Council**

**Filippo Gaddo**, Managing Director, **Macro Advisory Partners**

**Christopher Smith**, Board Chair, **Westminster LGPS Pension Fund**

13:20 – 14:00

### **Networking lunch roundtables**

- Infrastructure secondaries facilitated by **Francois Bouillon**, Partner, **Ely Place Partners**
- Addressing the 'S' in ESG
- Exploring new frontiers in the energy transition facilitated by **Louisa Yeoman**, Founding Partner, **Astrid Advisors**
- Plotting a fundraising fightback after an H1 slowdown

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14:00 – 14:10

**Chair's closing comments**

Anish Butani, Senior Director, Infrastructure, **bfinance**

14:10

**End of conference**

Join the event

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