

Agri
Investor

Australia Forum Melbourne 2022

Agri Investor Australia Forum

6 October 2022 | Mayfair Ballroom, Grand Hyatt Melbourne

Growing portfolios with natural capital

The 6th **Agri Investor Australia Forum** is returning to the Grand Hyatt in Melbourne on 6 October. Join agri-focused investors, fund managers, strategic partners and more in-person to firmly plant natural capital as a strategy to create a net-zero portfolio.

Analyse crucial trends and *discover investor tendencies*, find out the best uses of AgTech, and gain a dynamic outlook on investment opportunities.

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Thursday 6 October 2022

7:30-8:30 Investor Breakfast

Open to institutional investors only. An intimate, off-the-record, closed-door session for strategic sharing and insight around focused topics. Pre-registration is required.

Convener: Manish Rastogi, Head of Real Assets, **Frontier Advisors**

8:30 Registration & Coffee

9:00 Welcome address by PEI & Chair

Conference Chair: Ben Crow, Managing Director & Co-founder **Oxley Capital Partners**

9:10 Keynote Panel: The present & future of natural capital

- Understanding the definition of natural capital and its evolution as an asset class
- Geopolitics, food security and its impact on agriculture & natural capital
- What are the best subsectors and strategies for investment in the asset class?

Moderator: Brer Adams, Managing Director, Investments, **Pollination**

Speakers:

Adrian Redlich, Executive Chairman and Chief Investment Officer, **Merricks Capital**
Tanya Pritchard, Acting Head of Innovation and Impact Investment, Landscape Restoration Project Manager, **World Wide Fund for Nature (WWF)**
Tom Murphy, Head of Natural Capital **QIC**

10:00 Investor Panel: The real assets investment strategy for domestic investors

- What is the investor appetite for real assets in the current environment?
- How does agriculture and natural capital configure in the real assets portfolio?
- What is holding Australian investors back from agri and how can this be overcome?

Moderator: Daniel Kemp, APAC Editor **Agri Investor**

Speakers:

Heechung Sung, Head of Natural Capital, **Clean Energy Finance Corporation**
John Finisdore, Senior Manager, Natural Capital, **Point Advisory**
Dania Zinurova, Portfolio Manager, **Wilson Asset Management**



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10:45 Coffee break

11:10 Panel: The emergence of carbon markets

- Is carbon trading an innovative solution or defeating the purpose?
- How can carbon offsetting projects be turned into additional revenue streams?
- Understanding the multiplier effect of carbon value in valuations

Moderator: Naomi Siegel Soderstrom, Professor of Accounting and Deputy Head of Department, **The University of Melbourne**

Speakers:

Bret Harper, Director of Research **RepuTex**

Nick Ping, Deputy Chief Investment Officer, Timberland, **Manulife Investment Management**

Simon Altschwager, National Director, Agribusiness, **CBRE**

11:50 Networking Lunch

13:10 Investor Keynote Presentation: How Agri can learn to speak 'superannuation' in a way that could open doors to investment

- Do you know what you're *really* saying with your investment pitch?
- What are the challenges Agri has speaking the 'superannuation' language?
- Understanding the interests of bigger investors and what their needs really are
- How can you effectively communicate with Supers and open doors to opportunity?

Keynote Speaker: Antoinette Masiero, Board Director, **Aware Super**

13:30 Family Office Panel: Families discuss sustainable transformations

- Hear from family offices who are setting the example through sustainable transformations of their agri portfolios
- How do you reconcile modern day values with family legacy?
- Sharing success stories and lessons learned from ag investing portfolios

Moderator: Elizabeth Goldfinch, Director, **Mutual Trust** (multi-family office)

Speakers:

Alasdair MacLeod, Founder & Executive Chairman, **Macdoch Group in Australia** (backed by MacLeod family)

Ben Krasnostein, Managing Director, **Kilara Capital** (backed by Liberman / Krasnostein family)

Campbell Andrews, Executive Director, **First Exar Family Office**



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14:15 Panel: Spearheading innovation in agri through tech

- How has the food security crisis driven up investments in the sector?
- The role of agtech in helping achieve ESG targets
- Innovation and technologies in improving food production systems

Moderator: Emma Coath, Managing Director, **Rocket Seeder**

Speakers:

Albert Bielinko, Venture Capital, Growth Investor & Principal **Telstra Ventures**

Anne Maree Weston, Head of Agribusiness and Food, **Austrade**

Sarah Nolet, Co-Founder & General Partner **Tenacious Ventures**

15:00 Coffee Break

15:30 Investor Panel: Overseas investors' take on Australian & global natural capital markets

- How is Australia viewed within the global natural capital portfolio and how does it compare with other international markets?
- Where do international investors see the best returns in the ag sector and are they looking to increase their allocations in Australia and elsewhere?
- ESG considerations for Australian and global investments

Moderator: Daniel Kemp, APAC Editor **Agri Investor**

Speakers:

Ethy Levy, Managing Partner, **Kinneret Impact Ventures**; formerly Senior Economic Advisor to **Office of the President of Israel**

Simon Phillips, Partner, Analyst, Real Assets, **Albourne Partners (Asia)**

16:00 Panel: Deep dive into the water market

- The balancing act of profit and social impact
- Reducing water usage- did Australia get the pricing structure right or should we be talking about water offsetting markets?
- Challenges and opportunities for 2023

Moderator: Donna Mulcahy, General Manager, **Water Partners**

Speakers:

Guy Kingwill, Country Manager, Australia, **Agriculture Capital**


Rob Brooks, Chief Investment Officer, **GoFARM Australia**



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Simon Hone, Director, **Australian Bureau of Agricultural and Resource Economics and Sciences (ABARES)**, Department of Agriculture, Fisheries and Forestry

16:40 *End of Conference, Networking Cocktails*

The agenda items are subject to change



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