



Agri  
Investor

# Australia Forum Melbourne 2022

6 October | Grand Hyatt Melbourne

## Post event report

Key highlights, testimonials,  
networking experience and more from the Week

*“Fantastic networking  
event and it was great  
to hear from industry  
experts how to make agri  
investments work”*

**Tim Findlay**  
**Westpac Banking  
Corporation**

# Contents

---

- » Introduction ➔
- » Key highlights ➔
- » Featured speakers ➔
- » Event attendees ➔
- » Unrivalled networking opportunities ➔
- » Join us again in 2023 ➔
- » Thanks to our sponsors ➔







# Introduction

The 6th annual Agri Investor Australia Forum successfully took place in Melbourne. The Forum hosted our keynote speaker Aware Super, an industry-leading speaking faculty of 30+ thought-leaders, 150+ attendees including the region's most influential family offices, and the biggest fund managers and expert advisors.

The Forum underlined the urgency of investing in sustainable food production systems, the most rewarding investment opportunities within the agri asset class, and the latest agritech breakthroughs. Our distinguished speakers discussed the growing appetite of institutional investors to get involved in natural capital and shed light on the niche markets of carbon and water.

We look forward to seeing you again at the next Agri Investor Forum.

Warm Regards,

**Rida Shaikh**  
Conference Producer  
**Agri Investor**

“A great opportunity to network with domestic and global family office representatives along with local and super fund investment team members.”

**Conor Hayes**  
**Warakirri Asset**  
**Management**

# Thought leaders shaping conversations:



**Simon Hone**  
Director  
Australian Bureau of  
Agricultural and Resource  
Economics and Sciences  
(ABARES)



**Ben Krasnostein**  
Managing Director  
Kilara Capital  
(backed by Liberman /  
Krasnostein family)



**Alasdair MacLeod**  
Founder & Executive  
Chairman  
Maddock Group in  
Australia



**Antoinette  
Masiero**  
Board Director  
Aware Super



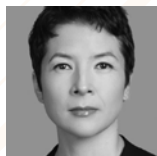
**Sarah Nolet**  
Co-Founder & General  
Partner  
Tenacious Ventures



**Tanya Pritchard**  
Acting Head of Innovation  
and Impact Investment,  
Landscape Restoration  
Project Manager  
World Wide Fund for  
Nature (WWF)



**Heechung Sung**  
Head of Natural Capital  
Clean Energy Finance  
Corporation



**Dania Zinurova**  
Portfolio Manager  
Wilson Asset  
Management

“Gained valuable insights  
and ideas from different  
organizations across regions  
in agri investments”

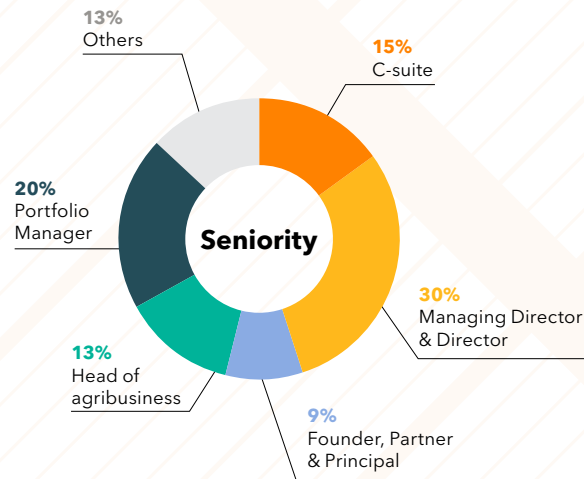
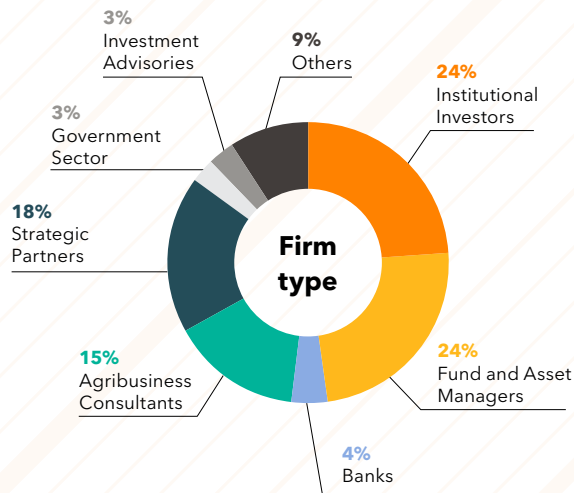
**Xian Wei**  
QIC

# Attendees included

- » Agricultural Innovation
- » Agriculture Capital
- » AMP CustomSuper
- » AustOn Corporation (backed by Ontario Teachers' Pension Plan)
- » Australian Bureau of Agricultural and Resource Economics and Sciences (ABARES)
- » Aware Super
- » Aware Water Group
- » B10 Asset Management
- » Breakthrough Victoria
- » Cbus Super
- » Clean Energy Finance Corporation (CEFC)
- » Commonwealth Bank of Australia
- » Costa Asset Management
- » Department of Primary Industries and Regional Development (Western Australia)
- » Direct Agriculture
- » Escala Partners
- » ESSSuper
- » First Exar Family Office
- » Future Fund
- » Gandel Invest (family office)
- » GreenBear Group
- » Gresford Lands
- » Gunn Agri Partners
- » Impact Innovation Israel
- » JLL
- » Kilara Capital (Krasnostein/ Smorgon family)
- » Koda Capital
- » Legal Super
- » Macdoch Group (MacLeod family)
- » Macquarie Group
- » Meat & Livestock Australia
- » MH Premium Farms Group (Sir Michael Hintze family office)
- » Morgan Stanley Wealth Management
- » Mutual Trust (Multi-family office)
- » Myer Family Investments
- » New Forests
- » Oxley Capital Partners
- » Pemara Pacific
- » Pollination Group
- » Precision Agriculture
- » Rabobank
- » Regenal Management Services (backed by CK Hutchison Holdings)
- » REST Industry Super
- » SFM Environmental
- » Shaw Family Office
- » Southern Cross Farms
- » Teakle Family Office
- » Telstra Superannuation Fund
- » Tenacious Ventures
- » Tie Up Farming
- » UN Joint Staff Pension Fund
- » Victor Smorgon Group
- » Warakirri Asset Management
- » Water Partners
- » Wealthcheck Funds
- » Wilson Asset Management
- » WWF-Australia
- » And many more...

**Download attendee list** ▶

# Unrivalled networking opportunities



“ The networking opportunity was excellent.  
It was good to see where the ag industry sits in the eye of an investor. ”

**Aaron Edmunds**  
Netafim

# Unrivalled networking opportunities

## Attendee breakdown



**100+**  
Companies



**150+**  
Attendees



**45+**  
Investors

[agriinvestor.com/australia-forum/](https://agriinvestor.com/australia-forum/)





# Key highlights from the forum

## Clean Energy Finance Corporation prepares farmland push

Corporations will continuously expand its exposure to the agriculture asset class to create impact and explore how to de-risk returns.

## Institutional investment in the environment is evolving

With the emergence of things like the Principles for Responsible Investment and the UN Sustainable Development Goals, institutional investors have shifted the focus on climate and nature-related thematic as key drivers for growing interest in the asset class.

## Carbon projects financing

Most major corporations are now on a trajectory towards net-zero carbon emissions, and that offsetting would inevitably play a role in achieving their goals.

## Family office strategies

Family offices are also getting action on carbon projects, such as carbon farming opportunities. Noted deals include Macdoch Group's involvement in the transaction to sell approximately A\$500,000 worth of carbon credits to Microsoft in 2021.

## Positive outlook for water values

There is an opportunity for water markets over the long term. Supply of water will not increase or sustain the increased natural capital demand for water. In addition, water entitlement prices have not fallen as they have during previous wet periods. This is a sign of increasing market sophistication and maturity.

**Read more** ➔



# Thanks to our sponsors

## Lead sponsors



## Sponsors



## Associate sponsor

## Partner association

## Supporting association

## Affiliate publication

## Contact Us

For programme information:  
**Rida Shaikh**  
[rida.s@peimedia.com](mailto:rida.s@peimedia.com)

For sponsorship opportunities:  
**James Baker**  
[james.b@peimedia.com](mailto:james.b@peimedia.com)

For registration:  
**Customer Services**  
[asiaevents@peimedia.com](mailto:asiaevents@peimedia.com)

## WE SUPPORT



As part of our commitment to sustainable and responsible business practices, PEI Media has embedded the Ten Principles of the United Nations Global Compact into strategies and operations, and committed to respecting human and labour rights, safeguarding the environment, and working against corruption in all its forms.