

PERE

# Japan Korea Week 2022



## PERE Japan Korea Week

13 – 15 September 2022 | Tokyo & Seoul

The **PERE Japan Korea Week** will return on 13-15 September to connect you with the biggest institutional investors in Japan and Korea.

Join us in Tokyo and Seoul to understand which private real estate opportunities outbound investors are looking for and the criteria they are adopting to allocate their capital.

### Tuesday 13 September 2022 Tokyo - Shangri-La Tokyo

0830 **Registration and coffee**

0900 **Keynote Panel: Post Pandemic real estate strategies**

- How resilient have assets performed – what sectors have performed well? What haven't?
- Are we seeing paradigm shifts in investing strategies?
- Understanding post pandemic threats and opportunities

0950 **Keynote Presentation**

1020 **Panel: Japan as the top destination for Asian real estate**

- Tokyo office markets – are we seeing a strong rebound?
- Logistics – is pricing in Japan now too high or do they remain attractive assets to buy?
- What is the future of multifamily? Can you gain more scale in the subsector in Japan?

1110 **Break**

1140 **Panel: Investing in new real estate asset classes**

- Senior housing – a booming sector in Japan
- Data centres as a hybrid infra/real estate investing strategy
- Student housing – making a strong comeback post covid?

1225 **Presentation: Update on integrated resorts developments in Japan**

1300 **Break**

1400 **Panel: Working successfully with Japanese gatekeepers**

- Understanding the do's and don't's for pitching LPs
- Understanding the role of the gatekeeper in Japan
- Building GP/Gatekeeper relationships



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- 1445 **Panel: The rising role of ESG and sustainability in real estate**
- How to efficiently track ESG performance in real estate investments
  - Seeking sustainability and high returns in the asset class – is it possible?
  - Strategies for decarbonizing the portfolio
- 1530 **Break**
- 1600 **Case study: Urban regeneration in Japan**
- 1630 **Panel: Japan's LPs – how does real estate fit within their private market's strategy?**
- How do LPs currently view Real Estate compared to other alternative asset classes?
  - Is appetite increasing post pandemic?
  - Risk appetites amongst investors – are higher risk strategies being considered?
- 1720 **Close of Forum**

## Thursday 15 September 2022 Seoul - Fairmont Ambassador Seoul

- 0800 **Registration and networking**
- 0845 **PEI welcome and opening remarks**
- 0900 **Keynote panel: The future of real estate investing**
- How is investing in real estate evolving and what will it look like in the future?
  - Safe-haven markets and sectors for investors and how geopolitics affect investment behaviour
  - Catching-up with Western peers on the ESG agenda
- 0950 **Keynote speech**
- 1020 **Networking coffee break**
- 1050 **Panel: Best in the West – allocating capital to Europe and the US**
- Investing trends and opportunities in global real estate
  - Finding the right risk-return balance in Europe and the United States
  - How is inflation affecting investment views?
- 1140 **Presentation:**
- 1200 **Networking lunch break**
- 1310 **Investor panel: Partnering with Korean investors**



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- Investing in funds or direct/co-investing – what structure works best for Korean investors?
- What does your institution expect from its real estate investments pertaining to returns, diversification and liquidity?
- How is your investment allocation decision being made?

**1355 Presentation:**

**1415 Panel: Opportunities in private debt**

- Insurance companies' investment strategies in real estate debt
- Assessing opportunities in APAC versus other regions
- How to incorporate ESG initiatives in a debt portfolio?

**1500 Networking coffee break**

**1530 Panel: Logistics and warehousing**

- What is the trend of capital flows into industrial logistics?
- How is fundraising impacted by geo-politics, regional trade, and regulation?
- Is the sector becoming highly priced?

**1615 Panel: The future of buildings**

- Institutional appeal of data centres and life sciences buildings
- Evolution in tenant requirements in office, retail, residential and hospitality
- The transformation of green buildings and impact of ESG compliance

**1700 Networking cocktails**



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