

Private Equity
International

Operating Partners Forum New York 2022

October 19-20
Convene, 117 W 46th Street, New York

**Join the largest global
event for private equity
value creation**



"You have to keep yourself current and our firms are not academies for becoming better operating partners...The PEI International Operating Partners Forum is the only academy that exists for Operating Partners."

Aaron Miller
Head of Apollo Portfolio
Performance Solutions
Apollo Global Management

PEI

To learn more, visit:
privateequityinternational.com/opny

Agenda **highlights**

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Fireside chat: Underwriting for growth in times of economic uncertainty



Martin Taylor

Managing Director and
President of OneVista
Vista Equity Partners

Paul Zimmerman

Managing Director,
Global Private Equity
Amazon Web Services (AWS)

Key topics include:

- » How will changes in valuations impact the hurdle for investing in capital projects?
- » If hold periods become extended, what opportunities and challenges does this represent?
- » With thinner margins for error, what controls can be put in place to monitor costs and transformation outcomes?
- » What are successful ways to enable business agility?
- » Despite the economic slowdown, there is still a talent gap in areas like digital transformation and ML. What are some strategies that help mitigate this risk?
- » How does the role of partners change in this new climate?

Agenda **highlights**

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Discover the best practices in value creation across all functional areas:



Human capital



Finance



**Technology/
digital**



Marketing



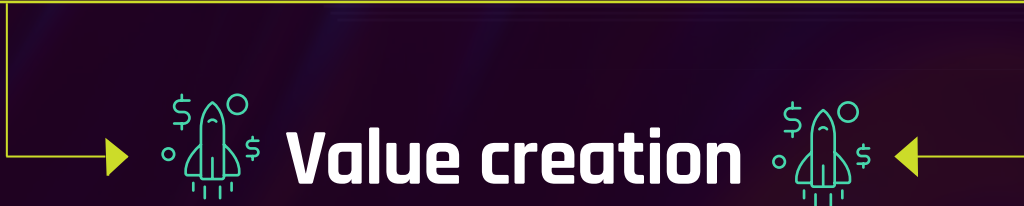
**Sales &
revenue
growth**



**Supply chain
& procurement**



ESG



Hear from **value creation leaders**

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Lisa Baldwin
Operating Executive
**Evergreen Coast
Capital**



Jessica Castillo
Operating Partner
Sovereign's Capital



Kevin Kerby
Operating Partner
Bain Capital



Michael Kingston
Managing Director,
Chief Information Officer
Americas
The Carlyle Group



James LiVigni
Operating Advisor
JMI Equity



Evan Lorch
Operating Partner
**Francisco Partners
Consulting**



Andreas Mang
Senior Managing Director,
Portfolio Operations
Blackstone



Karl Meyer
Managing Director
and Head of Portfolio
Operations
Digital Alpha



Beth Neumann
Partner, Head of Portfolio
Operations
Kelso & Company



Ali Shams
Technology Operating
Partner
H.I.G. Capital

Networking opportunities

The **Operating Partners Forum New York** provides operating partners with opportunities each day to network and share thoughts with peers:

PRE-EVENT October 18	5:30-8:00pm	Operating partners welcome reception
	8:00-9:30pm	Women in PE and VC portfolio operations dinner
DAY ONE October 19	12:30-1:10pm 5:00-5:40pm	Interactive working groups: Series I and II (for operating partners only)
	1:10-2:10pm	Women in PE and VC portfolio operations lunch
	5:40-6:40pm	Operating partners forum grand reception
DAY TWO October 20	7:45-8:30am	Breakfast deep dive discussion: Working with CEOs: dos and don'ts (invitation-only for operating partners)
	8:30-10:00am	Think tanks for full-time operating partners: Value creation war room (invitation-only)
	12:20-1:00pm	Interactive working groups: Series III (for operating partners only)

Confirmed attendees include:

- » Accel-KKR
- » ACON Investments
- » AEA Investors
- » American Family Ventures
- » Angeles Equity Partners
- » Apollo Global Management
- » Arcline Investment Management
- » Avance
- » Bain Capital
- » Barings
- » Blackstone
- » Camber Partners
- » CapStreet Group
- » CD&R
- » Charlesbank Capital Partners
- » Conditor Capital
- » Cota Capital
- » Court Square Capital
- » DEM Investments
- » Digital Alpha Advisors
- » Elliott Management Corporation
- » Evergreen Coast Capital
- » Francisco Partners Consulting
- » Greybull Stewardship
- » GTCR
- » H.I.G. Capital
- » Harvest Partners
- » Hudson Advisors
- » JF Lehman & Company
- » K1 Operations
- » Kelso & Company
- » KKR
- » Lateral Investment Management
- » LKCM Headwater Investments
- » Marblegate Asset Management
- » MiddleGround Capital
- » Nautic Partners
- » Nippon Sangyo Suishin Kiko
- » Norwest Equity Partners
- » Oak Hill Capital
- » One Rock Capital Partners
- » Onex Partners
- » ORIX Capital Partners
- » Paine Schwartz Partners
- » ParkerGale Capital
- » Partners Group
- » Platinum Equity
- » Ronin Equity Partners
- » Sapphire Ventures
- » Serent Capital
- » Siris Capital Group
- » Southfield Capital
- » Sovereign's Capital
- » Spring Lane Capital
- » Strattam Capital
- » Terminus Capital Partners
- » The Raine Group
- » The Riverside Company
- » The Sterling Group
- » Thompson Street Capital Partners
- » Trive Capital
- » TVV Capital
- » Vista Equity Partners
- » Warburg Pincus
- » Waud Capital Partners
- » And many more...

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Event Tickets

Tickets are exclusively for Private Equity and Venture Capital Firms only.

Service providers or other solution providers should contact **Lawrence Dvorchik** at lawrence.d@peimedia.com for details on sponsorship opportunities.

Single ticket:	1 ticket	\$3,295
Team tickets:	2 tickets	\$5,245
	5 tickets	\$7,495
	10 tickets	\$9,995

Looking to purchase 10+ tickets?
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