

New York Forum 2024

September 17-18
New York Hilton Midtown

PDI New York Forum

September 17-18, 2024 | New York Hilton Midtown

The 11th annual **Private Debt Investor New York Forum** is North America's leading private debt investing event dedicated to America's investors and leading fund managers. The Forum aims to connect leading institutional investors, family offices and private debt fund managers to emerging private debt investment opportunities. Join over **500+ senior decision-makers** at New York Hilton Midtown this September for two days of unrivalled networking and thought-provoking discussions.

September 17, 2024 (Tuesday)

8:30 PEI Welcome

Speaker: Erin Wolfe, Associate Director, Global Head of Content & Strategy, Private Debt, PEI

8:35 PDI's welcome remarks and introduction

Event chair: TBD

8:45 Morning Keynote

Speaker: TBD

9:20 Panel: Assessing private credit valuations into 2025

- What should we expect to see in the private credit sector in the next five years?
- With an expected increase in competition in the market, what are the key offerings that LPs are looking to see from GPs?
- Will we see a closer lean towards secondaries?
- How are these deals creating value and providing liquidity?

10:00 Panel: Finding value: an LP perspective

- Where are allocators finding the most qualified opportunities?
- Is the return on private credit investments attracting new investors to the asset class?
- What strategies are providing the most attractive returns for investors?

10:40 Networking Break

11:10 Panel: Direct lending and beyond

- How are we seeing risk-adjusted returns being affected due to inflation and changing interest rates?
- Where are we seeing the most value creation?

For program information:
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- With increasing competition in the market, how are managers differentiating themselves?
- What specialist strategies should LPs focus on when making their private credit allocations?

11:50 Panel: Distressed debt & opportunistic credit at the forefront

- How is opportunistic and distressed credit combating market dislocation? What trends are we seeing in rescue finance and balance sheet restructuring?
- Where are we seeing areas of opportunity to enhance investment returns and increase portfolio diversification?
- How much capital is being raised for these strategies and how much of an appetite are we seeing from LPs?

12:30 Panel: Differences and similarities for private & public markets

- What are the key changes in private credit & fixed income going into 2024 and how do we account for these changes?
- How are we seeing interest rate risk and volatility affecting both investment strategies?
- Where is the dry powder in these strategies being deployed?

13:10 Lunch & Women's Luncheon

14:10 Roundtable Discussions

Description: Join us for our first ever networking roundtables after lunch where we will cover some of the latest content in private credit and invite you to have dynamic discussions and meet with your peers. Topics coming soon!

15:10 Break-Out Session A: Preparing to fundraise

- With a slowdown in fundraising in 2023, how are we seeing managers rebound and open new funds?
- What are the major types of funds we are seeing the most dry powder being deployed in and where are these opportunities for growth?
- What are the current barriers to entry we see for newer funds?

15:10 Break-Out Session B: Changes in private debt real estate

- What are the key pressure points when investing in commercial real estate today?
- How are we alleviating pressures as they pertain to the housing and rental markets?
- What are the political and regulatory issues impacting the real estate debt market?

15:50 Networking Break

16:20 Break-Out Session A: Innovations in private credit

- Where are the new innovations in private credit coming from?
- What trends are we seeing coming out of healthcare, technology, etc.?

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- How can diversification be achieved through combining multiple strategies?
- How are we seeing AI and technological changes affecting businesses?

16:20 Break-Out Session B: Private debt infrastructure & the energy transition

- How is infrastructure debt being considered throughout investment strategies?
- How are we seeing managers differentiate themselves?
- How is our macro environment affecting how we see the energy transition? How are we benchmarking ESG changes?
- Where are we seeing value-creation?

17:00 Break-Out Session A: Success for emerging managers

- What specific strategies or regions are emerging managers investing in?
- What are the keys to differentiating strategies?
- What are LP requirements of managers entering the market? How do we figure out who to invest in?

17:00 Break-Out Session B: The impending maturity wall

- Are managers taking this as a fact or myth and how are they addressing it?
- Are we seeing record highs of total loans reaching maturity in the current market?
- How are we calculating default rates and how can better prepare for them?

17:40 Cocktail Reception

End of Day 1

September 18, 2024 (Wednesday)

8:30 Investor-only networking breakfast (By invitation only)

Exclusive for LPs, peer to peer discussions focused on the latest trends facing LPs. Facilitators represent institutional investors and family offices respectively. Please RSVP to erin.wolfe@pei.group

9:00 Welcome remarks from Chair

9:05 Presentation from PDI Data Team

9:15 Panel: Mastering deal origination

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- How are firms currently originating deals and what trends do we expect to see for LPs? Do they originate more of their own deals, or do they look to have these facilitated through other firms?
- How are fees playing a role in the origination process?
- What research tools are the most applicable for deal origination in 2024?
- How are origination capabilities setting managers apart and what sourcing capabilities are they utilizing to scale and expand strategies?

9:55 Panel: Growth of niche strategies in specialty finance

- How does performance vary between niche, specialty strategies and standard direct lending strategies? How are we measuring the success of niche strategies?
- How are LPs balancing exposure to these strategies in their investment portfolios?
- What are the keys to differentiating one strategy from another when working through the origination process?

10:35 Panel: Emerging trends in asset-based lending

- Are we seeing asset-based lending trending over traditional direct lending vehicles and if so, is this a trend we will continue to see in the future?
- Where are the emerging areas of value creation for asset-based lending?
- How are we viewing different types of collateral for asset-based deals?
- How has this strategy been impacted by our current macroeconomic environment?

11:15 Networking Break

11:45 Case-Study Panel: Finding liquidity through NAV financing

- In real time, how are GPs using NAV finance and structured products to create distributions for investors?
- Are LPs utilizing NAV financing to work through overallocation concerns?
- How are GPs & LPs measuring fund performance through NAV finance?

12:25 Global private credit and the newest opportunities internationally

- Where are opportunities coming out of Europe, Asia-Pacific, Latin America, and the Middle East?
- What strategies are we seeing deployed and allocated to on a global level?
- Where are we seeing the best returns?
- What global geo-political risks are we seeing when thinking about international investments?

13:05 LP Keynote

14:45 Lunch

End of Day 2

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**All agenda items are subject to change*

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