

PERE

Asia Summit Singapore 2022



PERE Asia Summit 2022
Singapore

Preliminary Agenda

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The premier meeting place of real estate players in the region, the 15th annual **PERE Asia Summit** is the largest gathering of global investors, fund and asset managers and strategic partners shaping the future of the industry.

Two years since the world was forever changed by covid, learn how the real estate industry is changing and how you can take advantage of unique opportunities in different sectors worldwide.

Join us as we bring together the most influential decision-makers for a week of networking and industry-leading discussions, and benefit from keynotes, roundtable conversations, investor meetings and enhanced networking that you simply can't get anywhere else.

Monday | Singapore

Diversity, Equity & Inclusion Forum

1300 Networking lunch

1350 PEI welcome and opening remarks
Conference chair:

1400 Keynote panel: DEI – investing in the future of alternative assets

Learn how and why the industry leaders make DEI their top priority.

- Unravelling the relationship between diversity, inclusion, and business performance
- Identifying the major barriers to achieving DEI in 2022
- What a successful DEI strategy looks like?

Ambika Goel, Managing Director, Real Estate, **Blackstone**

Family Office Forum

1300 Networking lunch

1350 Welcome address and opening remarks

Conference Chair:

Peter Plaut, Executive Director **Wimmer Family Office**

1400 Keynote panel: Looking ahead to 2022

- Discover the opportunities in global real estate: the hottest sectors & country markets
- Find out how family offices are adapting to the aftermath of the pandemic
- What are the new economy/ digital assets of equal value to traditional real estate?

Speakers:

Olivier Jolivet, Chief Executive Officer **COMO Group**



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Christopher Kimm, Head of Real Estate, Asia Pacific **DWS**

1445 Panel: E for equity

- What does equity mean in the context of real estate?
- Why doesn't equal treatment lead to fairness?
- Understanding the part privilege plays in attaining equity

Speakers:

Moderator:

1530 Networking coffee break

1600 Presentation: Workplace realities: construction

- From women to migrant workers, what needs to be done?

Speaker:

1620 Interview: People & culture

- Best practices for recruitment
- Battling "the Great Resignation" and retaining talent
- How to hone an inclusive and high performance work culture?

Speakers

Miao Song, Chief Information Officer **GLP**

Moderator:

Christie Ou, Senior Reporter **PERE**

1650 Roundtable: Family friendly policies

- What is the bare minimum in 2022?
- What are the benefits of going above and beyond?

1725 Closing remarks

Rebekah Woo, CEO & Chief Investment Officer **Pioneer Generation Group of Companies**

Robert Yap, Chairman **YCH Group**

Moderator:

Marta Drummond, Principal, Strategic Consultant

1445 Panel: Joint ventures, co-investments and working with other family offices

- Motivations and strategies of wealth owners and UHNWIs
- What do families look for when they invest? What constitutes a good investment partner?
- Outsourcing and managing your involvement in the business

Speakers:

Cheong Wing Kiat, Executive Director **Business Concept Pte Ltd**

Florence Koh, Principal & Founder **A. Shepard Steward & Koh Pte Ltd**

Moderator:

Peter Plaut, Executive Director **Wimmer Family Office**

1530 Networking coffee break

1600 Presentation: Rethinking offices

- How do you tackle the 2022 issues like lack of occupancy?
- What does it mean to repurpose an office?

Speaker:

1615 Panel: Transforming your portfolio to be ESG compliant

- Successful ways to incorporate ESG considerations as part of family legacy
- Hear real life examples of profitable returns through sustainable investing in real estate

Speakers:

Jim Huang, Advisor **IWF Ventures**

Will Adams, Chief Investment Officer **Blackneck Advisors**

Kok-Chye Ong, Managing Director & Head of Data Centre **Gaw Capital**

Moderator:

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1650 Roundtable: Success & Succession

- Family feuds, Gen Z, corporate governance risks, tech innovation – how to make sense of it all?

1725 Closing remarks

Conference Chair:

Peter Plaut, Executive Director **Wimmer Family Office**

5:30pm **Baker
McKenzie. Opening Cocktails**

Tuesday | Singapore

Global Investor Forum

0800 Registration and networking

0800 Investor breakfast (by invitation only)

0845 PEI welcome and opening remarks

Conference chair: Adam Smallman, Director of Membership Programs, **PEI Media**

0900 Panel: Investor inquisition

Leading investors ask the biggest fund managers quick-fire questions on trends, strategies and the future of real estate investing

0940 Keynote panel: State of Asia-Pacific real estate

- Safe-haven markets and sectors for investors and how geopolitics affect investment behaviour

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- The appeal of retail and high-net-worth individuals on a manager's portfolio
- Catching-up with Western peers on the ESG agenda

Tiow Chye Chua, Deputy Group Chief Executive Officer, **Mapletree**

Chiang Ling Ng, Chief Investment Officer, Asia, **Hines**

Jing Dong Lai, Chief Investment Officer and Chief Executive Officer, Asia, **M&G**

1020 **Keynote fireside chat: The next chapter in APAC real estate**

ESR's Co-CEOs set out their roadmap for the asset class

Jeffrey Shen, Executive Director, Co-Founder and Co-CEO, **ESR**

Stuart Gibson, Executive Director, Co-Founder and Co-CEO, **ESR**

1040 **Networking Coffee Break**

1110 **Panel: What is the next big thing?**

- The hottest alternative real estate sectors and why you should invest in them
- Should investors diversify from core real estate?
- How disruptive technologies play a key role on increasing profitability

Michael Hyun, Chief Investment Officer, **Crow Holdings**

Ross Du Vernet, CIO, **Dexus**

Tjarko Edzes, Director Asia-Pacific Investments, **Bouwinvest**

1150 **Panel: Carbon neutral by 2050 – how are leading managers advancing decarbonization?**

- The race to net-zero – where does Asia stand?
- Decarbonization – what is the action plan?
- How to set targets, track performance, benchmark and improve transparency

David Green-Morgan, Managing Director, Asia Pacific, **Real Capital Analytics**

Jeehee Moon, Asia Representative, **GRESB**

James Cheo, Chief Investment Officer, Southeast Asia, Global Private Banking and Wealth, **HSBC**

Esther An, Chief Sustainability Officer, **City Developments Limited**

1230 **Networking lunch**

1340 **Panel: Investors driving capital to APAC hotspots**

- Are investors as bullish as managers on the shape of recovery?
- New investment strategies, sectors and regions to explore



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- Embracing ESG and playing a more positive role in society
George Agethen, Senior Vice President, **Ivanhoe Cambridge**
Richard Massey, Senior Vice President, **GIC**
Catherine Hong, Managing Director, **Morgan Stanley**
Ping Wong, Head of Asia Indirect Investments, **CBRE Investment Management**

1420 Presentation: Asian capital looking at Europe as an investment destination
Alex Jeffrey, Global Chief Executive, **Savills Investment Management**

1440 Panel: How are investors influencing terms?

- How are LPs negotiating fees and how does this affect fund managers?
 - What do fees look like on the top and bottom end of the scale?
 - How can fund managers restructure fees to benefit investors?
- Speaker, **Baker McKenzie**

1520 Networking coffee break

1550 Panel: Fundraising in 2022 and beyond

- How is fundraising changing in the years to come? What should investors look out for?
 - How do managers and investors feel about fundraising virtually? Is this trend going to continue in the years to come?
 - How small and mid-sized managers can gain an advantage in raising funds
- Teck Loon Goh, Fundraising Director, **Warburg Pincus**
Speaker, **Alter Domus**

1630 Panel: “New economy” real estate – the future of the industry

- Up and coming sectors in the world right now and what to look out for
 - Is Asia becoming the future hub of emerging real estate industries?
 - What should investors consider when allocating capital in alternative sectors?
- Joyce Lo, Director, Private Capital Advisory, **Lazard**
Sanket Sinha, Executive Director, Head of Asset Management, **Lighthouse Canton**
Karen Tan, Deputy Head, Global Real Estate, **CreditEase Asset Management**
Andy Tan, Director, **Tenacity Group**
Wanshi Zheng, Group Chief Strategy and Planning Officer, **Frasers Property**

1710 Networking cocktails and end of day one



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Wednesday | Singapore

Global Investor Forum

0815 **Breakfast briefing**

0915 **Keynote Panel: The road to recovery - how is the world waking up from the pandemic?**

- Industry leaders on unique opportunities in 2022 and beyond
- State of play – real estate in global markets after the pandemic
- Setting the bar on sustainability – ESG is no longer nice-to-have, it's an expectation

Brian Ward, CEO, **Trimont Real Estate Advisors**
Paul Gillen, Managing Director, **Hodges Ward Elliott**
Bastian Van Halder, Managing Director, **Realterm**

1000 **Panel: Australia – a prime location for real estate managers**

- Why is the country continuously attracting foreign capital?
- Australia's border closures and its impact on property valuation
- The effect of net-zero carbon properties to investor portfolios and traditional bank lenders

Eugene Yeo, Senior Vice President, **GIC**
Natalie Tan, Head of Institutional Capital Development, **Dexus**
David Warneford, Senior Managing Director and Country Head – Australia, **Hines**
Kylie O'Connor, Global Head of Real Estate, **AMP Capital**

1040 **Networking coffee break**

1110 **Panel: Deep dive on European real estate**

- Rising trends and investment solutions to overheated sectors and markets
- Looking beyond gateway cities – where to find higher yield?
- How are investors diversifying their real estate portfolios?



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1150 Panel: Investing in Japan – perspectives from market leaders

- Why Japan is a hotspot for capital allocation
- Should investors just focus on core sectors?
- The continuing demand for ESG and sustainability initiatives from investors

Tom Silecchia, Co-head, **Savills Investment Management Japan**

Eyal Agmoni, Founder and Chairman, **Chartered Group**

Shai Greenberg, Senior Vice President, **Genkai Capital Management**

1230 *Networking Lunch*

1340 Panel: Digital real estate – investors and operators discuss how to successfully manage data centre operations

- How APAC's technology hubs are reshaping regional real estate
- Data centre architecture – how organisations back up its information and protect against natural and man-made disasters
- What is the data centre of tomorrow? How are they changing in size and scope?

Paul Davis, Partner, **Morrison and Foerster**

Rohit Nanda, Principal Investments, **SMBC**

Rangu Salgame, Chairman and CEO, Co-Founder, **Princeton Digital Group**

Eugene Seo, Managing Director of Data Centre, **CapitaLand**

1420 Panel: Beds and sheds – peeking into the future

- How is commercial real estate bouncing back from the pandemic? What sector is poised to make a huge comeback?
- Reconfiguring office assets to the new occupier – wellness rating, improved buildings, quality design, etc.
- Reshaping residential real estate – how improving sustainability, building efficiency and enhancing mobility are changing expectations

Angela Lee, Office Director, **HKS**

Shirley Ng, Deputy CEO and Head of Investment, **Keppel REIT**

Valerie Wong, Group General Manager, Asset Management, **Guocoland**

K.H. Chong, Associate Professor, Architecture and Sustainable Design, **Singapore University of Technology and Design**

Kelly Xu, Regional Head of Real Estate Asset Management, **Partners Group**

Desmond Sim, Chief Executive Officer, **Edmund Tie & Company**

1540 *Networking cocktails*



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Thursday | Singapore

Debt & Financing Forum

0910 Keynote panel: Opportunities and challenges in debt and bank financing in the post-covid world

- Looking ahead: realistic expectations and predictions for the next 5 years
- Why are the biggest investors dipping their toes in the sector and what are their preferred loan strategies?
- Dislocated sectors and distressed opportunities – putting capital to work in an uncertain economic environment

Valerie Mantot Groene, Regional Managing Director, Asia Pacific Interim Country Head - Singapore, **APEX Group**

Apwinder Foster, Head of Investment Strategy, **DRC Savills Investment Management**

Lennart van Mierlo, Head of Commercial Real Estate Debt, **NNIP**

Blake Olafson, Founder and Managing Partner, **Asia Capital Real Estate**

1000 Presentation: Monitoring the market – a traditional bank's outlook on financing real estate

1020 Networking coffee break

1050 Panel: Financing a green recovery

- Advancing ESG integration by leading banks

Logistics Forum

0910 Keynote panel: Delivering value, driving results in industrial and warehousing

- In an overheated market, how do global investors make more bang for their buck? Are there still opportunities in the current environment?
- Last-mile delivery – efficiency is essential
- Raising ESG and sustainability standards in logistics and supply chain

Magdelene Chua, Real Estate Assurance Partner, **PwC**

Hank Hsu, Co-Founder and CEO, **Forest Logistics**

Jasmin Hu, Director, Investments – Asia Pacific, **Oxford Properties | OMERS**

1000 Presentation:

1020 Networking coffee break

1050 Panel: Manufacturing, warehousing, and e-commerce in Asia – secular trends driving industrial real estate

- How is logistics adapting to changes brought by covid?
- Does it make more sense to focus on logistics rather than buying other core products?
- Logistics opportunities in China and the Greater Bay Area – when will the party end?

Nina Yang, CEO, **SG CityGlobal**

APAC REITs Forum

0910 Keynote panel: Capital markets update

- Latest trends and opportunities in global real estate; appealing sectors and geographies for investors
- Covid impact on valuation
- Comparing REITs in Asia and various markets around the world

Ankur Gupta, Managing Partner, Real Estate, **Brookfield**
Shaldine Wang, Chief Executive Officer, **Elite Commercial REIT**

1000 Presentation:

1020 Networking coffee break

1050 Panel: What makes a REIT a sustainable investment?

- Practical advice for implementing ESG communications to effectively reach employees, investors, and key audiences
- Addressing human capital, climate change and DEI
- Investor perspectives on sustainability and decarbonization today and in the future

Michael Holland, Chief Executive Officer, **Embassy Office Parks REIT**



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- How are lenders working with borrowers to encourage decarbonization?
 - The status of green bonds and how will this affect recovery
- Ben McCarron, Managing Director, **Asia Research and Engagement**

1130 Panel: Game of loans – the biggest lenders after the pandemic

- The race for deals – how are banks and direct lenders competing with distressed and other specialist strategies?
- Covid and the “new core” – how is debt performing in core real estate sectors?
- Differentiating factors between various financing sources today

Rebecca Percossi, Senior Managing Director, APAC, **Trimont Real Estate Advisors**

Yvonne Siew, Head of Real Estate Advisory and Investments, **Bank of Singapore**

Rai Katimansah, Partner and Portfolio Manager, **Multiple Capital Investment Partners**

Sharad Gohil, Managing Director, **IndoSpace**
Felicia Erh, Portfolio Manager, **M&G**

1130 Case studies on warehousing, logistics and manufacturing

- Driving growth in industrial real estate
- What makes the sector “state-of-the-art”?
- How do you see logistics develop in the coming decade?

1130 Panel: Spotlight on Singapore REITs

- REITs as an investment structure for institutional and high-net-worth investors
- The role of banks at the heart of the expanding REIT market
- Comparing sectors that prove resilient, and emerging industry trends

Nupur Joshi, CEO, **REITAS**

1210 End of conference



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