

PERE

# Japan Korea Week

## Virtual Experience 2020

14-18 September  
Virtual event UTC+9

## Post event report

Key highlights, testimonials, networking experience  
and more from the Week



*The networking programme was very helpful.  
It led to meaningful conversations with quality  
decision-makers rather than random cold calls.*

**Joosung Choi**, Vice President  
**Korea Investment & Securities Asia**

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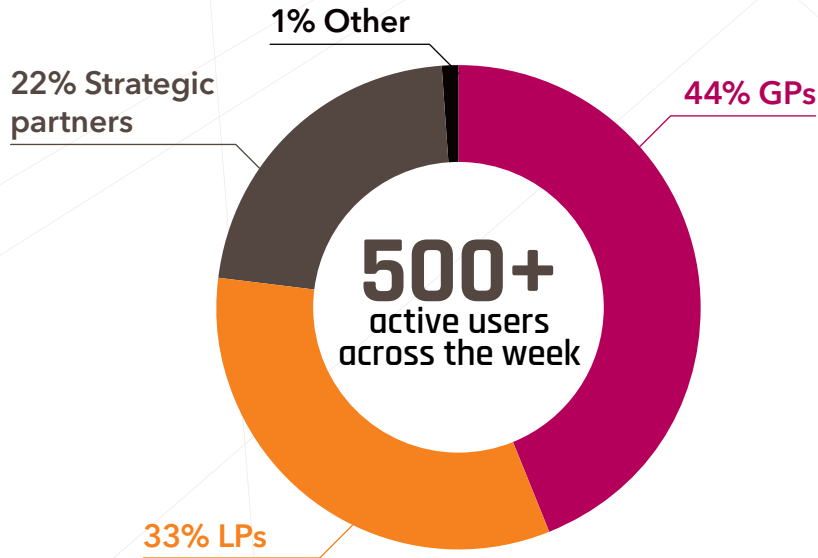
## Japan Korea Week Virtual Experience 2020

### Connecting Japanese and Korean capital to global real estate in testing times

On 14-18 September, **PERE Japan Korea Week Virtual Experience** successfully created a new interactive meeting place for Japan and Korea's biggest allocators, industry-leading fund managers and strategic partners.

The immersive programme allowed private real estate's decision-makers to progress their strategies through insightful discussion and valuable networking across borders while global travel restrictions are still in place.

# A truly global private real estate community



**\$7.5tn**

investor AUM active on the platform



**85K+**

pageviews



**6k+**

session views



**15**

countries represented

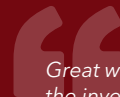
# Members of PERE's influential community

- » Aberdeen Standard Investments
- » ABL Life Insurance
- » Actis
- » Adventest Corporate Pension Fund
- » Aetos Japan
- » AIA Life Insurance
- » AIA Life Korea
- » AIP Healthcare Japan GK
- » AISIN Employees' Pension Fund
- » Alter Domus
- » Aozora Bank
- » ARCH Capital Management
- » Asahi Mutual Life Insurance
- » Ashe Morgan
- » AXA Investment Managers
- » Bain And Company Japan
- » Bain Capital
- » Baker McKenzie
- » Bank of Yokohama
- » Blackstone
- » CBRE Global Investors Japan
- » CIM Japan
- » Civitas Capital
- » Crow Holdings Capital
- » Daido Life Insurance
- » Daiwa Real Estate Asset Management Co Ltd
- » DB Life Insurance
- » DENSO Pension Fund
- » Deutsche Securities
- » Development Bank of Japan
- » Dexus
- » DGB Life Insurance
- » Diamond Realty Management
- » DLE AG
- » Eminence Partners GK
- » Evidence Capital
- » Farmers' Pension Fund
- » Fubon Hyundai Life Insurance
- » Fuji Xerox
- » Fujitsu
- » Genkai Capital Management
- » GHIG
- » Global Hospitality Investment Group
- » GLP Japan
- » Hana Financial Investment
- » Hana Insurance
- » Hana Life Insurance
- » Hanwha Asset Management
- » Hanwha Life
- » Hines
- » Hodges Ward Elliott
- » Hulic
- » Idemitsu Pension Fund
- » IDERA Capital Management
- » Japan Co-Op Insurance Consumers' Co-Operative Federation
- » Japan Post Bank
- » Japan Post Insurance
- » Jones Lang LaSalle
- » KB Asset Management
- » KB Kookmin Bank
- » KB Life Insurance
- » KDB Life Insurance
- » Kennedy Wilson
- » KKR
- » KKR Credit
- » Korea Federation of Community Credit Cooperatives
- » Korea Fire Officials Credit Union
- » Korea Investment & Securities Asia
- » Korea Investment Corporation
- » Korea Post Insurance
- » Korea Teachers Credit Union
- » Korean Teachers' Pension
- » KT&G
- » Kyowon Invest
- » LaSalle Investment Management
- » LINA Insurance Company of Korea
- » Lionpoint Group
- » Local Finance Association
- » Lotte Insurance
- » M&G Real Estate
- » M3 Capital Partners
- » Manulife
- » Meritz Asset Management
- » MetLife Insurance
- » Mirae Asset Life Insurance

- » Mitsubishi Jisho Investment Advisors
- » Mitsui & Co.
- » Mitsui Sumitomo Insurance
- » Mitsui Sumitomo Primary Life Insurance (MSPL)
- » Mizuho Trust & Banking
- » Mori Trust
- » Morrison & Foerster
- » National Credit Union Federation of Korea
- » National Federation of Mutual Aid Associations for Municipal Personnel (Shichousonren)
- » National Kyosai Federation of Japan Agricultural Cooperatives (ZENKYOREN)
- » National Pension Fund Association
- » Neuberger Berman
- » Neuberger Berman East Asia
- » Nippon Life Insurance
- » NN Investment Partners
- » NN Investment Partners (Japan) Co., Ltd
- » Nomura Funds Research & Technologies
- » Nomura Trust and Banking
- » NongHyup Life Insurance
- » Nuveen Real Estate
- » Oaktree Capital Management
- » Orange Life Insurance
- » ORIX Life Insurance
- » Osaka Shoko Shinkin Bank
- » Partners Group
- » Pension Fund Association
- » The Norinchukin Bank
- » Pension Fund Association for Local Government Officials (Chikyoren)
- » PGIM
- » Phoenix Property Investors
- » PJT Partners Inc
- » Prudent Life Korea
- » Prologis
- » Prudential Life Insurance
- » Prudential Life Insurance Korea
- » Public Officials Benefit Association (POBA)
- » Resona Bank
- » Russell Investments Japan
- » Samsung Fire & Marine Insurance
- » Samsung Life Insurance
- » Samsung SRA Asset Management
- » Sanko Estate
- » Scientists & Engineers Mutual-aid Association
- » Seoul Guarantee Insurance
- » Shinkin Central Bank
- » Shinsei Bank
- » Skanska Commercial Development Europe
- » Sony Bank
- » Sumitomo Life Insurance
- » Sumitomo Mitsui DS Asset Management
- » Sumitomo Mitsui Trust Bank
- » Sungdam
- » Swiss Life Asset Managers
- » Teachers' Pension
- » The Dai-ichi Life Insurance
- » The Gibraltar Life Insurance
- » The Korean Teachers' Credit Union
- » The Military Mutual Aid Association
- » The Police Mutual Aid Association
- » Tokio Marine & Nichido Fire Insurance
- » Tokio Marine Asset Management
- » Tokyo Star Bank
- » Tokyo Trust Capital
- » Tokyo University of Science
- » Tong Yang Life Insurance
- » Tosei Asset Advisors
- » Trust Capital
- » Union Investment Institutional Property
- » Union Investment Real Estate
- » Willis Towers Watson
- » Woori Global Markets Asia
- » Xander Investment Management
- » Xymax Real Estate Investment Advisors
- » And many more...

## Networking and on-demand access still available

**LEARN MORE** 



*Great way to gain in-depth insights into the investment behaviour and appetite of Korean LPs.*

**European GP**

# New connections in the new normal

The Japan Korea Week Virtual Experience platform is a virtual meeting place for you to stay connected to the industry through interactive roundtables, private messaging, and 1-to-1 and small group video meetings.



## Interactive roundtables

On average, **75% LPs engaged** in the conversations, connecting them with global leaders together without boundaries

## Unlimited direct messaging, video meetings ensure private discussions



*PERE really went out of their way to bring GPs, LPs and other people from the industry together, to not only to discuss ideas, but even discuss new deals.*

**Kevin Colket**, Founder and CEO  
Global Hospitality Investment Group (GHIG)



*PERE helpful in terms of networking. I managed to connect with many attendees during sessions and followed up with 1-2-1 meetings later on.*

**Joosung Choi**, Vice President  
Korea Investment & Securities Asia

# Highlights from the Week

VIEW HIGHLIGHTS VIDEO ▶

“It was great to be able to engage with Korean LPs without being able to physically travel to Korea.

An European GP said to PERE

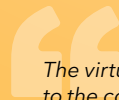




# Four key takeaways from Japan Korea Week on PERE

While the inability to conduct due diligence remains investors' top concern, managers are playing a bigger role than ever to mitigate the risk and find the right strategies for them.

[READ NOW](#) ➔



*The virtual platform offered new and useful aspects to the conference experience. PERE provided a great mix of insightful presentations and panel discussions, in both Japanese and English, by representatives from local investors, LPs, asset managers, lenders, advisors, etc. and other inbound and outbound market participants.*

**Phillip Ryan**  
Vice President  
Tokyo Star Bank



# On-demand content you can't miss



*Time allowance is critical for Japanese investors to feel comfortable in making investments during such an unprecedented time.*

**Masaki Arimura**  
Executive Director  
PGIM Real Estate



*New Normal, Digital Mobility. This is, in my view the most important driver over the next years. People are moving less analog, they're moving more digital. It will reshape the work styles. It will reshape the entire city centers and how we are planning about our business.*

**Martin Schulz**  
Chief Policy Economist  
Fujitsu



**Panel: What do Japanese LPs want?**  
The secrets to relationship building in Japan in the covid-19 era



**Is North America back on the menu for Korean capital?**  
Unlocking opportunities in global real estate's largest region

**GET YOUR ACCESS** ↻

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# Global Passport 2020/21

## Open more doors with a Global Passport

The PERE Global Passport gives your unfiltered access to the decision-makers attending PERE's six industry-leading virtual experiences. Between now and February 2021, you will connect with the entire industry to secure capital commitments and finalize your next project during testing times through the Passport's immersive networking experience.



**PERE Japan Korea Week**  
**Networking and**  
**content available**  
**on-demand**



**PERE America**  
**9-13 NOV**



**Continue networking with**  
**global community**  
**21 Nov - 28 Feb 2021**



**16-20 NOV**  
**PERE Asia Week, PERE**  
**Europe and Real estate**  
**debt showcase**



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