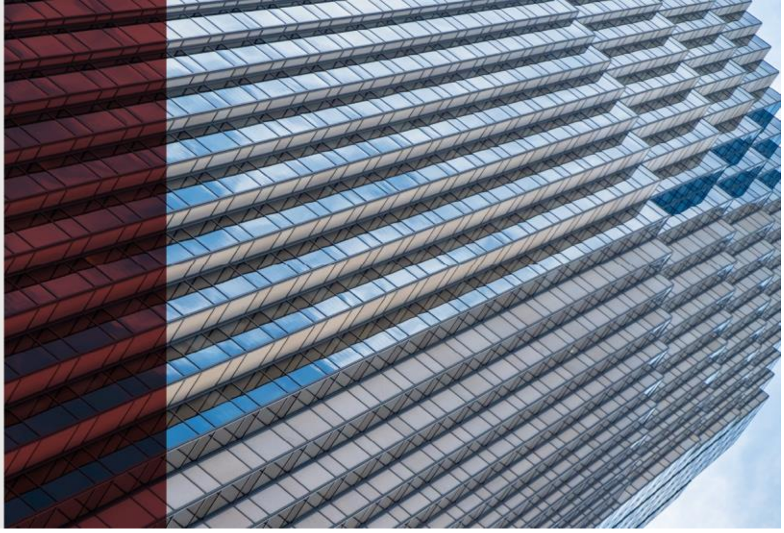
PERE

Global Investor Forum: San Francisco 2022



18 May 2022 | San Francisco

The **PERE Global Investor San Francisco Forum** helps North American investors build global investment strategies. Finding a balance between onshore and offshore investments is challenging, however, diversification across geographies is as critical as hedging across sectors and strategies.

The PERE Global Investor Forum sets a platform for investors to analyse offshore opportunities across markets, sectors and strategies, meet with global managers and gain insight from LPs with global capital allocations. Hear from market experts on post-covid recovery trajectories, join investor-only roundtables and network with top tier managers from around the world.

Speakers Include:

- Dan Winters, Head of Americas, **GRESB**
- Bill Schwab, **LCI Investments**
- Kyle Campbell, **PERE**
- Lennart van Mierlo, Head of Commercial Real Estate Debt, **NN Investment Partners**
- Simon Uiterwijk, Head of Commercial Real Estate Debt, US, **NN Investment Partners**
- Speaker tbc, **AMP**
- Peter Plaut, Executive Director, **Wimmer Financial**
- Michael Felman, President & Chief Executive Officer, **MSF Capital Advisors**

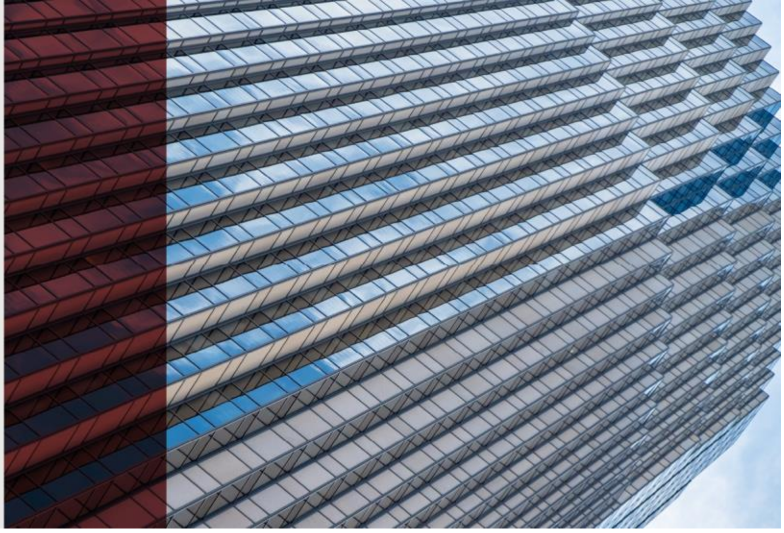
Wednesday 18 May 2022: INVESTOR STRATEGY DAY

09:00 Investor registration and breakfast (invitation only)
11:45 Member registration (regional and global PERE Passports)
13:30 Event attendee registration (event plus tickets)

10:00 **Investor-only workshop: How to build a strategy (by invitation)**
Peer to peer, off the record strategy building session. Looking across the risk, volatility and return profile of your portfolio, where does real estate fit in? Which strategic exposures match your liabilities over the five-ten-fifty-year horizon? How to access exposure to mitigate growth, longevity and inflation risk?

Led by: William H. Schwab, Executive Chairman, **LCI Investment Company**

12:00 PERE Members-only networking luncheon (Investors & PERE Passport Members)



14:00 **Investor Panel: Building a post-pandemic global strategy**

Over the past two years, real estate has fundamentally changed across the world and different regions tell a very different 'new normal', growth acceleration or recovery story. Global investors reveal:

- *The trends they are watching in 2022/23*
- *Where market and sector sentiment is strong and where they are seeing good value*
- *How they are allocating their capital accordingly*

14:40 **Investor Panel: Scaling ESG commitments globally**

Hitting ESG targets around domestic investments is challenging enough - scale that to a global investment portfolio with wide regional disparities across all elements of ESG and how can investors be sure that the offshore investments won't offset gains made in the US?

- *How can proper ESG due diligence be conducted on overseas managers, assets and partners?*
- *Getting under the skin of social impact in Europe and Asia*
- *How to build a credible global portfolio though an ESG lens?*

15:20 Networking refreshments

15:50 **Family Office Panel: Where is private capital flowing?**

Private investors tend to stay one step ahead of the game, reacting quickly to emerging trends with a higher risk tolerance than traditional investors.

- *Where are family offices looking for global real estate investment opportunities*
- *How are family offices structuring deals and terms?*
- *What partnerships are being formed to successfully execute direct investments?*

16:30 **Endowment Panel: Real estate through the eyes of the endowment**

A unique set of liabilities requires a unique investment model. Hear from the country's leading endowment funds on how real estate fits into their investment portfolio.

- *The onshore/offshore balance*
- *Where is the long term growth?*

17.10 **Fireside chat**

17:30 Networking cocktails followed by Investor-only dinner

For program information:
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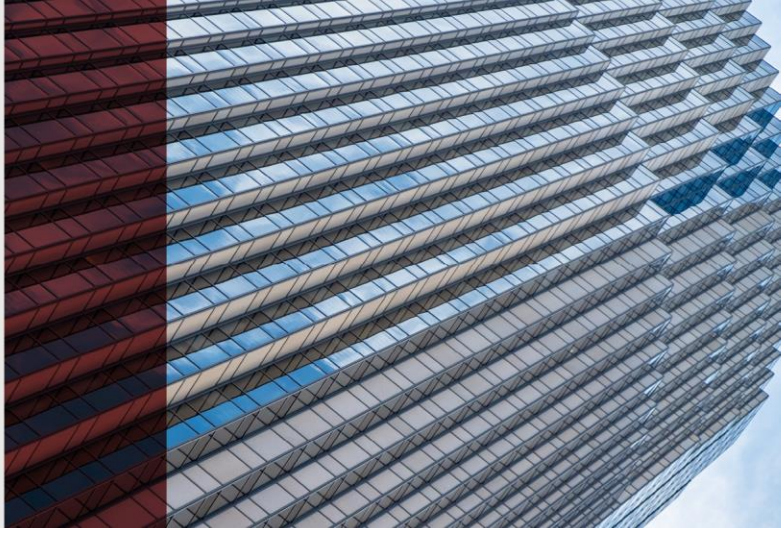


Thursday 19 May 2022 GLOBAL MARKETS

09:00 **Women in Real Estate breakfast**

09:30 **Main registration and networking**

10:00 **PERE welcome**

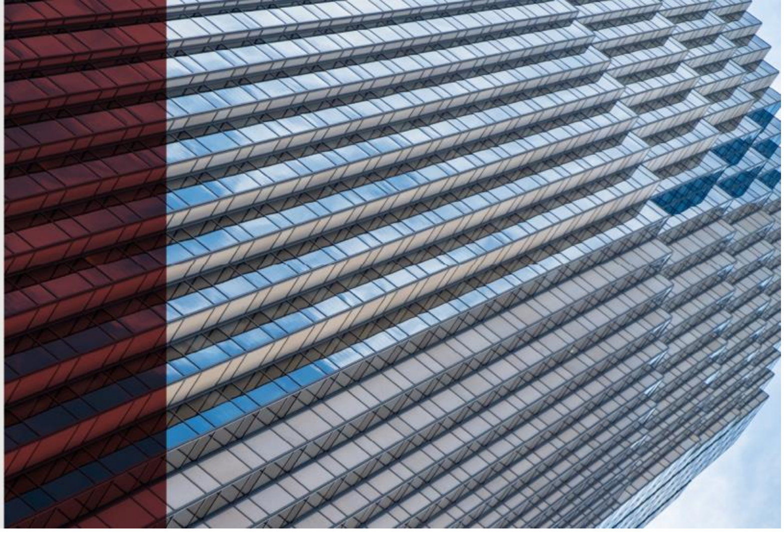
10:10 **Global Macroscope – which markets have the strongest headwinds and tailwinds in 2022?**
Get the lay of the land for global real estate and capital flows:
- *Where is capital flowing from the US, globally?*
- *How does this compare with where European investors are allocating their capital?*
- *Which global markets should investors pay close attention to and where is still facing strong post-covid headwinds?*

11:00 **US Microscope: Where is the US outperforming global markets?**
The outlook for returns in US real estate is improving driven by strong recovery in some sectors and accelerating growth in others.
- *Which combinations of strategy and sector are outperforming other markets so significantly that allocating onshore makes more sense*
- *How and where should investors then diversify and hedge either onshore or offshore?*
- *Where do we see investors allocating over the coming 12 months?*

11:20 Networking refreshments

11:50 **Global Perspectives: Breaking down the entry barriers in 'New Economy' real estate**
Datacentres, logistics, warehousing and other operationally intensive sectors such as life sciences and senior living are talk of the global town.
- *How, as an offshore investor, can you ensure you pick investment partners who have the expertise to add value to an asset*
- *Where – as more capital flow to these types of assets – can investors find the best value?*
- *What does the tenant profile look like across different regions and where are the opportunities to hyper-scale?*

12:30 **Global Perspectives: Opportunistic in the roaring 20's**
Office and residential will top the most invested sectors in cross-border strategies. Take a deep dive into opportunistic strategies as the impacts of covid wash out:
- *Will the great migration from tier one cities continue to play out and what opportunities does this present for city-living investments?*



- *Were are the hot sectors the hottest – multi-family across APAC, student accommodation across Europe*
- *What does the office landscape and tenant profile look like across key cities in Europe and Asia*

13:10 Lunch

14:30 **Global Perspectives Presentation: NPLs and bad debts – how to navigate the domino effect of an overseas default**

15:10 **Global Perspectives: What credible sustainable real estate investing looks like for a global allocator**
Real estate is the most carbon intensive investment in a typical portfolio, explore how low carbon goals can be achieved in a global portfolio:

- *How can global investors and managers credibly achieve net-zero in a real estate portfolio?*
- *Asset case studies from global managers*

15:50 Networking refreshments

16:10 **Global Perspectives: Spotlight on real estate debt**
As forbearance and government support eases across global markets, how are investors refining their strategies across the US, Europe and Asia.

- *Where are the best opportunistic debt opportunities?*
- *Are the markets really as distressed as predicted?*
- *How are complex assets such as data centres and life sciences being underwritten?*

16:50 **Global Perspectives: Accessing Asia's growth**
As far as markets go, China and India promise the most compelling growth stories from a 30 year perspective. What should investors do today, to access these long term growth plays? How can US investors access Asia's developed markets and what is the opportunity set in Hong Kong, Singapore, Japan and Australia?

17:30 **Closing remarks followed by networking cocktails**

PEI

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