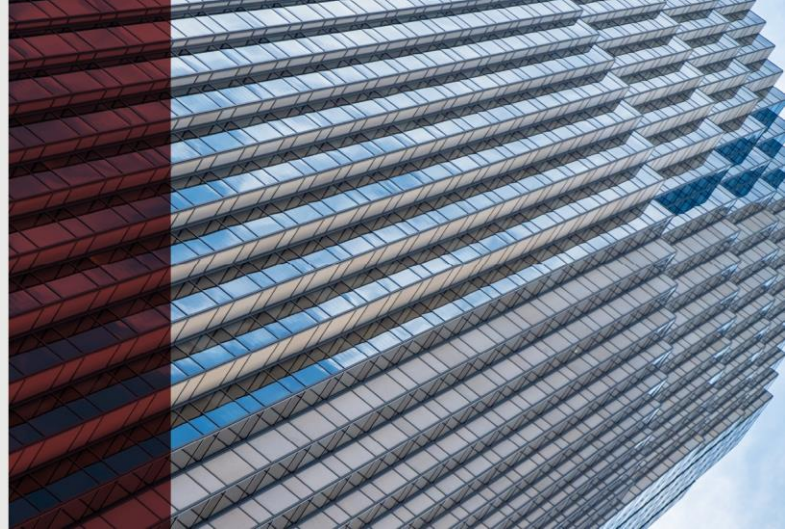


PERE

Global Investor Forum: San Francisco 2022



18-19 May 2022 | Hotel Nikko San Francisco

The **PERE Global Investor Forum: San Francisco** helps North American investors build global investment strategies. Finding a balance between onshore and offshore investments is challenging, however, diversification across geographies is as critical as hedging across sectors and strategies.

The PERE Global Investor Forum sets a platform for investors to analyse offshore opportunities across markets, sectors and strategies, meet with global managers and gain insight from LPs with global capital allocations. Hear from market experts on post-covid recovery trajectories, join investor-only roundtables and network with top tier managers from around the world.

Lead sponsor

appfolio
Investment Management

Sponsors

AMPCAPITAL 


SEAFORTH

HAYNES BOONE

 DEALPATH

Supporting association

 G R E S B



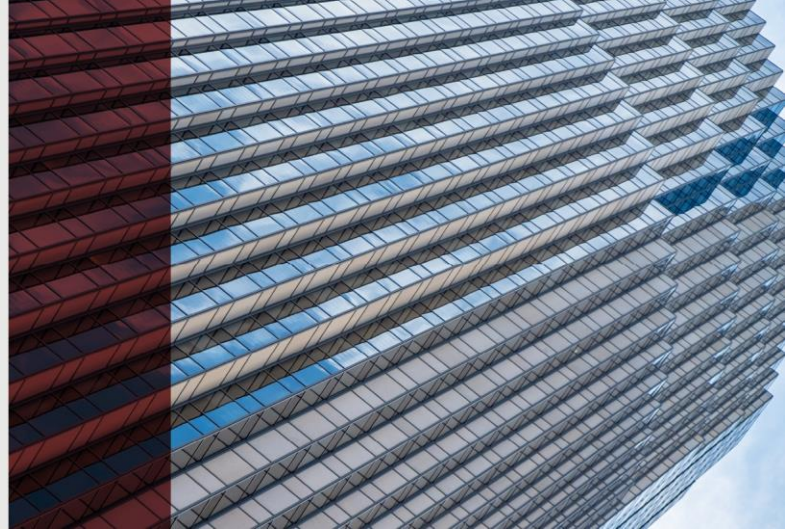
For program information:
Charis Jiang Na
Charis.j@peimedia.com

For sponsorship opportunities:
Sponsorship Team
pereponsorship@peimedia.com

For event queries:
Customer Services
customerservices@peimedia.com

PERE

Global Investor Forum: San Francisco 2022



Confirmed speakers are:

- Pamela Thomas, Managing Director, US Real Estate Investments, **CPP Investments**
- Ed Lerum, Head of Global Logistics Real Estate, **Norges Bank IM**
- Ankit Bhatt, Vice President, Investments, **Oxford Properties Group**
- Dennis Lopez, Chief Executive Officer, **QuadReal Property Group**
- Simon Uiterwijk, Head of Commercial Real Estate Debt, US, **NN Investment Partners**
- Lennart van Mierlo, Head of Commercial Real Estate Debt, **NN Investment Partners**
- JR Pearce, Senior Investment Officer, **Sacramento County Employees' Retirement System (SCERS)**
- David Hood, Senior Real Assets Strategist, Managing Director, **Sonen Capital**
- Ben Maslan, Managing Director, **RCLCO Fund Advisors**
- Paula Campbell Roberts, Managing Director, Global Macro, Balance Sheet and Risk and Real Estate Americas, **KKR**
- Kim Hourihan, CIO, **CBRE Real Estate Investment**
- Ben Brown, Managing Partner, Head of U.S. Office, **Brookfield**
- Teresa Zien, Managing Director Real Estate, Head of Capital Markets, **Invesco**
- Christina Gaw, Managing Principal / Head of Capital Markets, **Gaw Capital**
- Andrea Pierce, Managing Director and Head of U.S. Office Asset Management & Industrial Asset Management, **Starwood Capital Group**
- Kurt Roeloffs, Chairman of the Board, **Seaforth Land**
- Chris Nunn, Head of Platform Operations & ESG Investing – Real Estate, **AMP**
- Dan Winters, Head of Americas, **GRESB**
- Margaret McKnight, Partner, **Stepstone**
- Tyler E. Goodwin, CEO & Founder, **Seaforth Land**
- Carson Halley, Head of Business Development, **Westland Investors**
- Robert Ciemniak, Founder-CEO & Chief Analyst, **Real Estate Foresight**
- Milda Darguzaitė, Group CEO, **Northern Horizon Capital**
- Michelle Cleverdon, Vice President, Workplace Innovation, **Colliers**
- Aric Shalev, Managing Member, **Rockpoint**
- Peter Benson, Senior Reporter, **PERE**
- Jonathan Epstein, Managing Partner, **BentallGreenOak**
- Hari Krishna, Managing Director, Real Estate Investments, **CPPIB India Advisors**
- Albert C. Tan, Partner and Co-Head of Fund Finance, **Haynes and Boone LLP**
- Vicky Du, Managing Director and Global Head of Fund Finance, **Standard Chartered Bank**
- William Wallace, Managing Director, Head of Origination and Execution, Subscription Financing, **Sumitomo Mitsui Banking Corporation**
- Joseph Fuqua, Director of Investor Relations & Head of Fund Distribution, **Sun Hung Kai & Co.**
- Jolly Singh, Principal, Portfolio Oversight, **CIM Group**



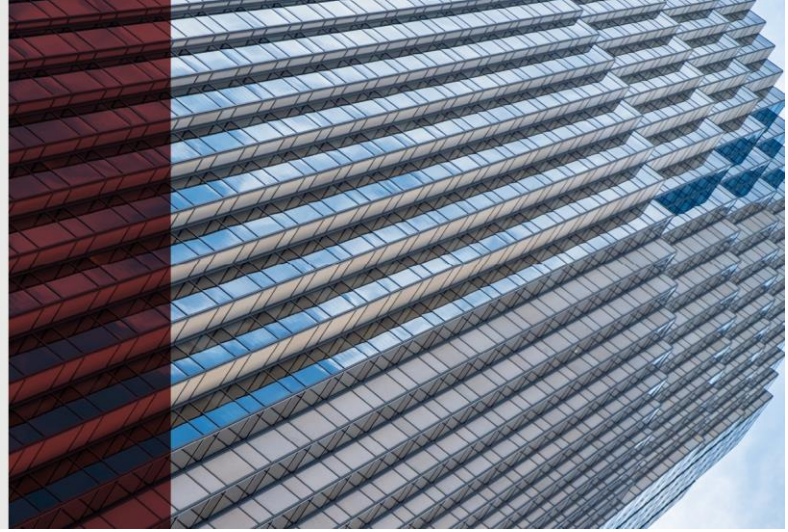
For program information:
Charis Jiang Na
Charis.j@peimedia.com

For sponsorship opportunities:
Sponsorship Team
pereponsorship@peimedia.com

For event queries:
Customer Services
customerservices@peimedia.com

PERE

Global Investor Forum: San Francisco 2022



Wednesday 18 May 2022:
INVESTOR STRATEGY DAY

Morning: Investor-only workshop
(by Invitation)

9:30 **Breakfast and Investor-only Roundtables**

Join an informal breakfast and roundtable session focused on the topics you most want to discuss with your peers:

- *What are the risks/challenges in accessing global markets in the coming 12 months?*
- *how are others tackling inflation and longevity risk?*
- *What are the opportunities in real estate post-pandemic?*

Sessions are led by LPs and attendance is limited to LPs only.

12:00 PERE Members-only networking luncheon

Afternoon: Members-Only
(Access limited to PERE Regional + Global Passports)

14:00 **Investor Panel: Building a post-pandemic global strategy**

Over the past two years, real estate has fundamentally changed across the world and different regions tell a very different 'new normal', growth acceleration or recovery story. Global investors reveal:

- *The trends they are watching in 2022/23*
- *Where market and sector sentiment is strong and where they are seeing good value*
- *How they are allocating their capital accordingly*

Moderator:

Kurt Roeloffs, Chairman of the Board, **Seaforth Land**

Speakers:

Pamela Thomas, Managing Director, US Real Estate Investments, **CPP Investments**

Lennart van Mierlo, Head of Commercial Real Estate Debt, **NN Investment Partners**

Ed Lerum, Head of Global Logistics Real Estate, **Norges Bank IM**

14:40 **Family Office Panel: Where is private capital flowing?**

Private investors tend to stay one step ahead of the game, reacting quickly to emerging trends with a higher risk tolerance than traditional investors.

- *Where are family offices looking for global real estate investment opportunities*
- *How are family offices structuring deals and terms?*



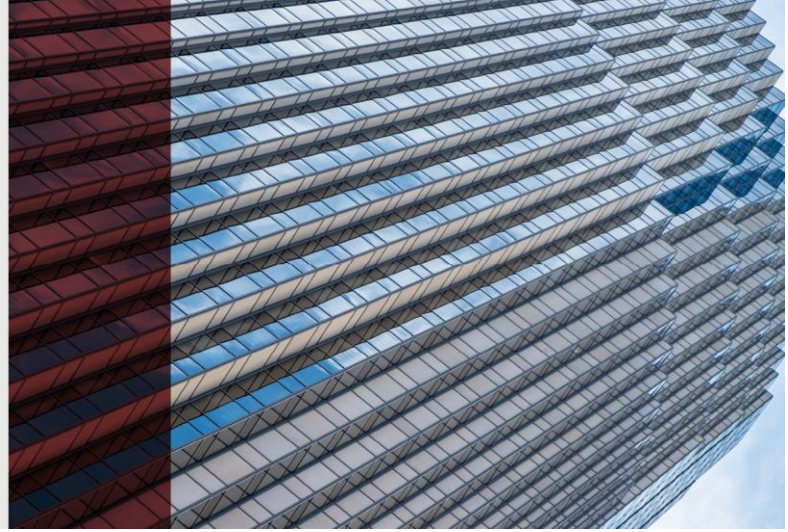
For program information:
Charis Jiang Na
Charis.j@peimedia.com

For sponsorship opportunities:
Sponsorship Team
pereponsorship@peimedia.com

For event queries:
Customer Services
customerservices@peimedia.com

PERE

Global Investor Forum: San Francisco 2022



- *What partnerships are being formed to successfully execute direct investments?*

Moderator:

Ben Maslan, Managing Director, **RCLCO Fund Advisors**

Speakers:

David Hood, Senior Real Assets Strategist, Managing Director, **Sonen Capital**

Chau Nguyen, Director, **Westlake Capital Partners**

15.20 **Fireside chat with**

Hear from Dennis Lopez, Chief Executive Officer of **QuadReal Property Group**, on his investment outlook for the next 12 months, where real estate investment sits in the investment portfolio, and how he would respond to some of the big challenges locally and globally.

16:00 Networking cocktails



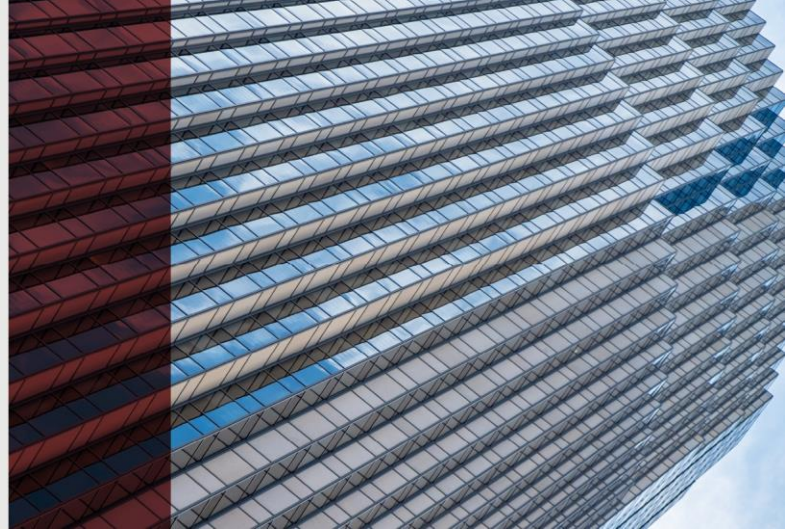
For program information:
Charis Jiang Na
Charis.j@peimedia.com

For sponsorship opportunities:
Sponsorship Team
pereponsorship@peimedia.com

For event queries:
Customer Services
customerservices@peimedia.com

PERE

Global Investor Forum: San Francisco 2022



Thursday 19 May 2022
GLOBAL MARKETS

08:30 **Women in Real Estate breakfast (by invitation)**

09:00 **Main registration and networking**

09:30 **PERE welcome**

Helen Sanders, Director of Events, **PERE**

Margaret McKnight, Partner, **StepStone**, **Conference Chair**

09:40 **Global Macroscope Power Panel – where is capital heading and which markets have the strongest headwinds and tailwinds in 2022?**

Get the lay of the land for global real estate and capital flows:

- *Where is capital flowing from the US, globally?*
- *Which global markets should investors pay close attention to and where is still facing strong post-covid headwinds?*

Moderator:

Thomas Byrne, Executive Director, **DealPath**

Speakers:

Paula Campbell Roberts, Managing Director, Global Macro, Balance Sheet and Risk and Real Estate Americas, **KKR**

Margaret McKnight, Partner, **StepStone**

Kim Hourihan, CIO, **CBRE Real Estate Investment**

JR Pearce, Senior Investment Officer, **Sacramento County Employees' Retirement System (SCERS)**

10:20 **US Microscope: Where is the US outperforming global markets?**

The outlook for returns in US real estate is improving driven by a strong recovery in some sectors and accelerating growth in others.

- *Which combinations of strategy and sector are outperforming other markets so significantly that allocating onshore makes more sense?*
- *How and where should investors then diversify and hedge either onshore or offshore?*
- *Where do we see investors allocating over the coming 12 months?*

Moderator:

Peter Benson, Senior Reporter, **PERE News**



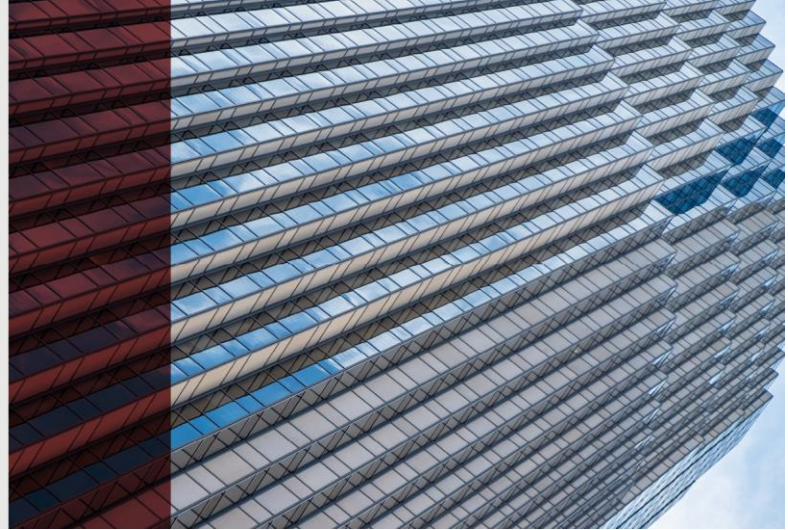
For program information:
Charis Jiang Na
Charis.j@peimedia.com

For sponsorship opportunities:
Sponsorship Team
pereponsorship@peimedia.com

For event queries:
Customer Services
customerservices@peimedia.com

PERE

Global Investor Forum: San Francisco 2022



Speakers:

Carson Halley, Head of Business Development, **Westland Investors**

Jolly Singh, Principal, Portfolio Oversight, **CIM Group**

10:50 Networking refreshments

11:20 **Global Perspectives: ESG's critical role in future investment strategies**

Be it rehabilitation of public spaces, brownfield development, providing affordable housing, or creating environmentally conscious new builds, ESG is guiding the investment decisions throughout the cycle. Beyond compliance, this panel will explore further opportunities in real estate investing, driven by ESG alignment.

Moderator:

Dan Winters, Head of Americas, **GRESB**

Speaker:

Chris Nunn, Head of Platform Operations & ESG Investing – Real Estate, **AMP**

Tyler E. Goodwin, CEO & Founder, **Seaforth Land**

David Hood, Senior Real Assets Strategist, Managing Director, **Sonen Capital**

Milda Darguzaitė, Group CEO, **Northern Horizon Capital**

12:00 Lunch

13:30 **Global Perspectives: Finding value in logistics**

The demand for increased storage capacity at last-mile locations for online delivery, and the need to increase supply chain speed/resilience, has placed logistics in the spotlight for investors.

- *How, as an offshore investor, can you ensure you pick investment partners who have the expertise to address the changing demand?*
- *Where, as more capital flows to these types of assets, can investors find the best value?*
- *What does the tenant profile look like across different regions and where are the opportunities to hyper-scale in the US, APAC and Europe?*

Moderator:

Peter Benson, Senior Reporter, **PERE**

Speakers:

Ed Lerum, Head of Global Logistics Real Estate, **Norges Bank IM**

Ankit Bhatt, Vice President, Investments, **Oxford Properties Group**

Jonathan Epstein, Managing Partner, **BentallGreenOak**



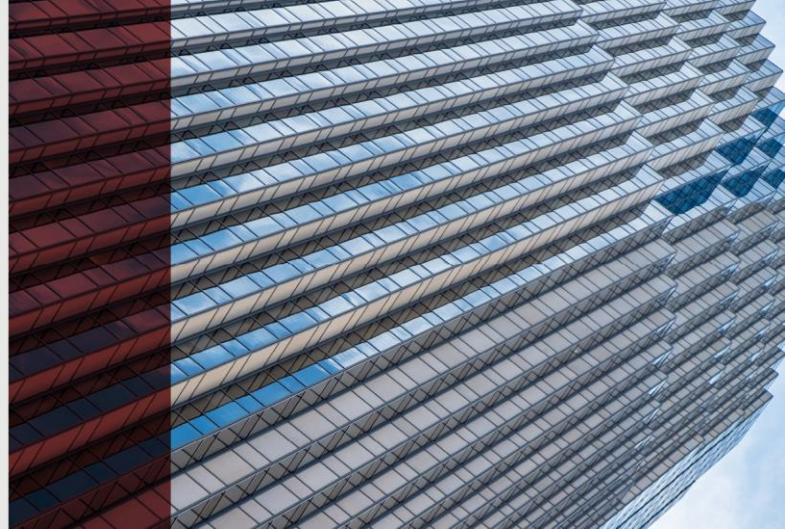
For program information:
Charis Jiang Na
Charis.j@peimedia.com

For sponsorship opportunities:
Sponsorship Team
pereponsorship@peimedia.com

For event queries:
Customer Services
customerservices@peimedia.com

PERE

Global Investor Forum: San Francisco 2022



14:10 **Global Perspectives: Spotlight on real estate debt and fund finance**

As forbearance and government support eases across global markets, how are investors refining their strategies across the US, Europe and Asia? How are fund sponsors utilizing fund financing globally to achieve their investment objectives and achieve efficiency for their investors?

- *Where are the best opportunistic debt opportunities?*
- *Are the markets really as distressed as predicted?*
- *How are complex assets such as data centres and life sciences being underwritten?*
- *New developments in subscription financing, NAV financing etc.*

Moderator:

Albert C. Tan, Partner and Co-Head of Fund Finance, **Haynes and Boone LLP**

Speakers:

Simon Uiterwijk, Head of Commercial Real Estate Debt, US, **NN Investment Partners**

Teresa Zien, Managing Director Real Estate, Head of Capital Markets, **Invesco**

Vicky Du, Managing Director and Global Head, Fund Finance, **Standard Chartered Bank**

William Wallace, Managing Director, Head of Origination and Execution, Subscription Financing, **Sumitomo Mitsui Banking Corporation**

14:50 Networking refreshments

15.20 **Global Perspectives: Reimagining the office space**

Despite the pandemic's impact on office working, transaction volume remained relatively stable across continents. Take a deep dive into opportunistic strategies as the impacts of covid wash out:

- *What do the post-pandemic office landscape and tenant profile look like across key cities in Europe, North America and Asia?*
- *What are the design and amenity elements to consider in the next purpose-built office space?*

Moderator:

Michelle Cleverdon, Vice President, Workplace Innovation, **Colliers**

Speakers:

Aric Shalev, Managing Member, **Rockpoint**

Ben Brown, Managing Partner, Head of U.S. Office, **Brookfield**

Andrea Pierce, Managing Director and Head of U.S. Office Asset Management & Industrial Asset Management, **Starwood Capital Group**



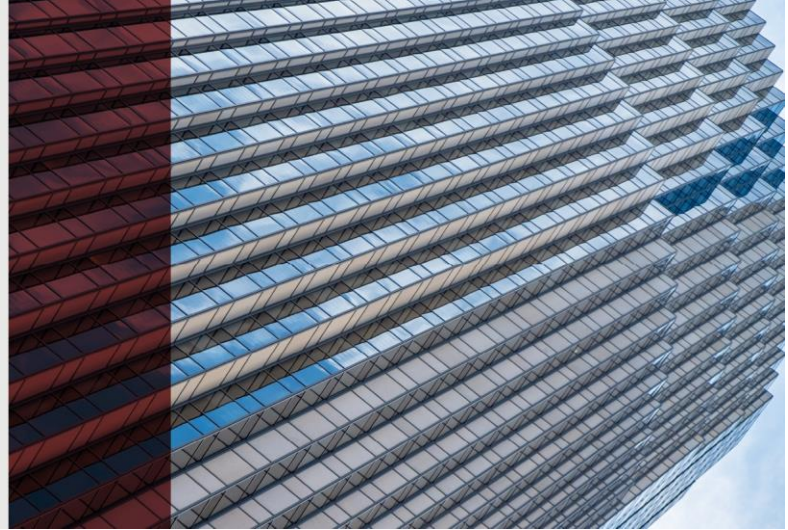
For program information:
Charis Jiang Na
Charis.j@peimedia.com

For sponsorship opportunities:
Sponsorship Team
pereponsorship@peimedia.com

For event queries:
Customer Services
customerservices@peimedia.com

PERE

Global Investor Forum: San Francisco 2022



16:00 **Global Perspectives: Accessing Asia's growth**

As far as markets go, China and India promise the most compelling growth stories from a 30 year perspective. What should investors do today, to access these long term growth plays? How can US investors access Asia's developed markets and what is the opportunity set in Hong Kong, Singapore, Japan and Australia?

Moderator:

Robert Ciemniak, Founder-CEO & Chief Analyst, **Real Estate Foresight**

Speakers:

Christina Gaw, Managing Principal / Head of Capital Markets, **Gaw Capital**

Hari Krishna, Managing Director, Real Estate Investments, **CPPIB India Advisors**

Joseph Fuqua, Director of Investor Relations & Head of Fund Distribution, **Sun Hung Kai & Co.**

16:40 **Closing remarks followed by networking cocktails**



For program information:
Charis Jiang Na
Charis.j@peimedia.com

For sponsorship opportunities:
Sponsorship Team
pereponsorship@peimedia.com

For event queries:
Customer Services
customerservices@peimedia.com