

Private Debt
Investor

Germany Forum Munich 2022

17-18 May

The PDI Germany Forum 2022

#1 forum in the DACH region for private debt investors

17-18 May

Day one: 17 May

09:00

PDI Germany Forum welcome address

09:05

Opening remarks from the chair

09:15

Opening Panel Discussion: Building on the bounce-back: harnessing Europe's private debt momentum

- Why 2021 and early 2022 fundraising and transaction records show that private debt is on an upward curve
- What scale of evolution and growth can we expect in this now fully mature asset-class?
- Assessing the GP landscape – how blue-chips, established players and emerging managers can thrive in a competitive market
- Inflation expectations, ESG evolution, valuation reforms and more - how are funds preparing for success in the DACH market for 2022 and beyond?

Daniel Leger, Managing Director, **MGG Investment Group**

Tricia Ward, Director, Head of Private Credit, **Redington**

Alexander Ott, Managing Director, Private Debt, **Partners Group**

10:00

Investor panel discussion: Investor allocation across the DACH market

- Broadening mandates and definitions: what is now considered as private debt in a sophisticated LP portfolio?
- What are the key factors driving manager and selection strategy in 2022?
- Risk-return profiles and sector considerations when deploying capital
- DACH LP sentiments for direct and co-investment debt strategies

Visit the [agenda page](#) for the latest updates.

For programme information contact James Hatwell james.hatwell@peimedia.com

Private Debt
Investor

Germany Forum Munich 2022

17-18 May

Moderator: Daniel Roddick, Founder, Ely Place Partners

Sina Timm, Private Debt Lead, Viridium Group

Abhik Das, Managing Director, Head of Private Debt, Golding Capital Partners

Sven Seppour, Senior Investment Manager, Private Markets, FERI Trust

Sebastian Schroff, Global Head of Private Debt, Allianz Investment Management SE

10:45

Morning networking break

11:30

Panel Discussion: How debt managers must move with the times: continuing ESG and impact integration on the continent

- The rise of sustainability-linked loans driving an engagement approach at the portfolio level
- Focus on climate and environment in the wake of COP26
- Varying LP attitudes towards ESG and impact in the DACH market
- SFDR and wider ESG-related regulatory challenges for GPs

Jiří Król, Global Head, Alternative Credit Council

Luz Martinez, Sustainability Manager, ILX

Priscilla Schnepfer, Diversified Debt Funds Investment Manager, European Investment Fund

Vincent Lemaitre, Head of ESG for Private Debt, Tikehau Capital

12:15

Panel Discussion: Direct lending: enhancing returns with junior debt

- Examining the supply and demand for junior debt strategies
- What profile of investors are looking at this and how might this change in the coming years?
- Finding value across the capital structure in the quest for core-level return generation

Moderator: Hans-Peter Dohr, Founder & Managing Partner, Institutional Capital Associates

Michael Small, Partner, KKR

Nicole Waibel, Managing Director, Crescent Credit Europe

13:00

Investor presentation: ESG Framework for selecting Private Debt managers

Jussi Tanninen, Head of Private Debt & Real Estate, Mandatum Asset Management

13:20

Visit the [agenda page](#) for the latest updates.

For programme information contact James Hatwell james.hatwell@peimedia.com

Germany Forum Munich 2022

17-18 May

Lunch and networking break

14:30

Presentation: Private debt funds as a way to gain exposure to real estate: yields, business models, risk/reward profiles and risk mitigation

Monika Bednarz, Director, **Lagrange Financial Advisory**

14:45

Panel Discussion: Real estate debt resilience and revitalisation

- The market factors driving real estate opportunities across the capital structure in Europe
- Who, what, where and why? Assessing new entrants, acquisitions, and established players in a revitalised European real estate credit market
- How real estate debt funds are meeting ESG demands with sustainability-linked loans
- Outside of Germany – where will GPs and LPs look elsewhere in Europe for real estate capital deployment?

Monika Bednarz, Director, **Lagrange Financial Advisory**

Ralf Kind, Managing Director, Head of Real Estate Debt, **Edmond de Rothschild REIM**

Trevor Castledine, Senior Director, Head of Private Credit, **bfinance**

15:15

Fireside Chat: Sourcing opportunity in special situations and distress in a post-Covid economy

- Why LPs are increasingly looking to Europe's private markets for special situation opportunities
- Inflationary pressures, predicted restructurings and other economic factors to consider
- Why might we see an uplift in distressed debt transactions in 2022?
- Regional approach – where is this opportunistic capital being deployed, and why?

Moderator: Andy Thomson, Senior Editor, **Private Debt Investor**

Adam Phillips, Partner, Head of DM Special Situations, **BlueBay Asset Management**

15:40

Panel Discussion: Breaking down the market bifurcation

- Does the broader trend of big-name managers dominating the debt market ring true in Germany and the DACH region?
- What might European LPs be missing out on by 'playing safe'?
- What might a blueprint for success look like for emerging managers?

Patrick Suchy, Head of Credit, Private Markets, **HSBC Alternatives**

Private Debt
Investor

Germany Forum Munich 2022

17-18 May

Reji Vettasseri, Lead Portfolio Manager, **Decalia**
Laust Johnson, Portfolio Manager, Partner, **Capital Four**

16:20

Afternoon networking break

16:50

Debate with drinks: Emerging income strategies – where does the true value lie?

Our speakers will debate the merits of emerging income strategies for investors in private credit, including:

- Asset-backed strategies
- Private credit secondaries
- Equipment leasing
- Royalties
- Venture debt & growth capital
- NAV lending
- Non-performing loans

Olya Klüppel, Partner, **GP Bullhound**

17:20

Audience roundtables with drinks:

- **Valuations of private debt investments under increasing investor scrutiny**
- **Assessing supply & demand for private debt secondaries** *facilitated by Daniel Roddick, Founder, Ely Place Partners*
- **Evolving investor sentiments on unsponsored vs PE driven lending strategies**
- **Emerging markets private credit opportunities**
- **Delivering impact through debt funds** *facilitated by Kristina Matthews, Head of Investor Relations & ESG, Brightwood Capital Advisors*
- **Improving inclusion & diversity in the debt market**

17:55

Day one closing remarks from the chair

18:00

End of day one and networking drinks reception

Visit the [agenda page](#) for the latest updates.

For programme information contact James Hatwell james.hatwell@peimedia.com

Germany Forum Munich 2022

17-18 May

Day two: 18 May

08:30

Invite-only LP breakfast

09:15

Day two welcome address from the chair

Frank Dornseifer, Managing Director, BVAI

09:30

Panel Discussion: The changing face of Europe's private debt market

- How GPs and LPs are innovating their processes, operating models through the rise of tech & data
- What changes are we seeing in European distribution models, and why?
- Growth capital, specialty finance, SME lending and other emerging strategies that are taking hold

Barbara Ellero, Partner, Head of Private Debt, Anthilia Capital Partners SGR

Ari Jauho, Partner, Certior Capital

10:15

PDI Investment Committee: Europe

Our PDI Investment Committee takes a look at three investment case studies from leading GPs across the DACH region & Northern Europe in this unique interactive format.

Co-moderators: Gabriella Kindert, Board Member, Mizuho Bank and Matthias Kirchgassner, Managing Partner, PLEXUS Research

Paolo Pendenza, Head of Private Debt – Alternative Asset Management, Equita Capital SGR

Amy Wang, Head, Private Debt, Blue Earth Capital

11:10

Morning networking break

11:30

In-depth investor interview: Embracing direct and co-investment strategies

- How might these strategies re-shape the market and LP-GP relationships?
- The resources and expertise required to succeed
- Areas, sectors, and opportunities ripe for direct or co-investment vehicles

Visit the [agenda page](#) for the latest updates.

For programme information contact James Hatwell james.hatwell@peimedia.com

Private Debt
Investor

Germany Forum Munich 2022

17-18 May

12:00

Panel Discussion: A new core infrastructure? How debt is providing security & opportunity for forward-thinking investors

- Fewer defaults and higher recoveries? Why infra debt is outperforming other strategies
- What market factors are causing current debt prices to be so attractive?
- Finding value across the capital structure in the quest for core-level return generation
- The big names and big launches flooding to market as the sub-asset class matures

Moderator: Hans-Peter Dohr, Founder & Managing Partner, **Institutional Capital Associates**

Magdalena Kowalska-Habermeier, Senior Portfolio Manager, **NN Investment Partners**

Benjamin Hemming, Portfolio Manager, **Allianz Global Investors**

12:35

Closing Panel Discussion: The merits of growth debt investments

- Assessing supply and demand in for SME lending in the Mittelstand/mid-market
- Prospects and opportunities across differing regions and jurisdictions
- Differentiating and finding a balance between venture debt & growth capital

Mårten Vading, General Partner, **Kreos Capital**

13:15

Closing networking lunch

13:30

Close of conference

Visit the [agenda page](#) for the latest updates.

For programme information contact James Hatwell james.hatwell@peimedia.com