Private Debt Investor

Germany Forum
Munich 2022

17–18 May

The PDI Germany Forum 2022

#1 forum in the DACH region for private debt investors

17-18 May

Day one: 17 May

09:00
PDI Germany Forum welcome address

09:05
Opening remarks from the chair

09:15
Opening Panel Discussion: Building on the bounce-back: harnessing Europe's private debt momentum

- Why 2021 and early 2022 fundraising and transaction records show that private debt is on an upward curve
- What scale of evolution and growth can we expect in this now fully mature asset-class?
- Assessing the GP landscape – how blue-chips, established players and emerging managers can thrive in a competitive market
- Inflation expectations, ESG evolution, valuation reforms and more - how are funds preparing for success in the DACH market for 2022 and beyond?

10:00
Investor panel discussion: Investor allocation across the DACH market

- Broadening mandates and definitions: what is now considered as private debt in a sophisticated LP portfolio?
- What are the key factors driving manager and selection strategy in 2022?
- Risk-return profiles and sector considerations when deploying capital
- DACH LP sentiments for direct and co-investment debt strategies

10:45
Morning networking break

11:30
Panel Discussion: How debt managers must move with the times: continuing ESG and impact integration on the continent

- The rise of sustainability-linked loans driving an engagement approach at the portfolio level
- Focus on climate and environment in the wake of COP26
- Varying LP attitudes towards ESG and impact in the DACH market
- SFDR and wider ESG-related regulatory challenges for GPs

12:15
Panel Discussion: Breaking down the market bifurcation

- Does the broader trend of big-name managers dominating the debt market ring true in Germany and the DACH region?
- What might European LPs be missing out on by 'playing safe'?
- What might a blueprint for success look like for emerging managers?

13:00
Investor presentation

13:20
Lunch and networking break

14:30
Presentation: Private debt funds as a way to gain exposure to real estate: yields, business models, risk/reward profiles and risk mitigation

14:45
Panel Discussion: Real estate debt resilience and revitalisation

- The market factors driving real estate opportunities across the capital structure in Europe
- Who, what, where and why? Assessing new entrants, acquisitions, and established players in a revitalised European real estate credit market
- How real estate debt funds are meeting ESG demands with sustainability-linked loans
- Outside of Germany – where will GPs and LPs look elsewhere in Europe for real estate capital deployment?

15:15
Fireside Chat: Valuations of private debt investments under increasing investor scrutiny

- Why are private debt valuation methods currently coming under the microscope?

- How do current approaches to valuations compare across regions and strategies?
- GP considerations when it comes to reforming methods
- What can debt funds learn from private equity and other markets?

15:40
Panel Discussion: A new core infrastructure? How debt is providing security and opportunity for forward-thinking investors
- Fewer defaults and higher recoveries? Why infra debt is outperforming other strategies
- What market factors are causing current debt prices to be so attractive?
- Finding value across the capital structure in the quest for core-level return generation
- The big names and big launches flooding to market as the sub-asset class matures

16:20
Afternoon networking break

16:50
Debate with drinks: Sector-specific vs general debt funds

17:20
Audience roundtables with drinks:
- Increasing appetite for non-performing loans
- Assessing supply and demand for private debt secondaries
- NAV-lending trends
- The merits of SME lending
- Delivering impact through debt funds
- Improving inclusion and diversity in the debt market

17:55
Day one closing remarks from the chair

18:00
End of day one and networking drinks reception

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Day two: 18 May

08:30
Invite-only LP breakfast

09:15
Day two welcome address from the chair
09:30
Panel Discussion: Evolving investor sentiments on unsponsored vs PE driven lending strategies
- Pros and cons of both in a proven, resilient private debt market
- Overcoming challenges around deal flow and origination in the sponsor-less market
- How do 2022's ESG considerations and expectations affect sponsored and unsponsored lending?
- Can we expect any significant market volume shifts in the future?

10:15
PDI Investment Committee: DACH region and Northern Europe
Our PDI Investment Committee takes a look at three investment case studies from leading GPs across the DACH region and Northern Europe in this unique interactive format.

11:00
Morning networking break

11:30
In-depth investor interview: Embracing direct and co-investment strategies
- How might these strategies re-shape the market and LP-GP relationships?
- The resources and expertise required to succeed
- Areas, sectors, and opportunities ripe for direct or co-investment vehicles

12:00
Closing Panel Discussion: The merits of growth debt investments

12:40
Closing networking lunch

13:40
Close of conference

Visit the agenda page for the latest updates.
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