

Private Debt  
Investor

# APAC Forum Singapore 2025

## PDI APAC Forum

26-27 March | Sands Expo & Convention Centre

The 5<sup>th</sup> annual **PDI APAC Forum** is the **Asia-Pacific flagship private debt event** where **300+ leading fund managers, institutional investors, and key players** will discuss the future roadmap of the industry.

In the fifth edition, the Forum has a proven track-record of bringing together Asia' leading investors with global fund managers – connecting local capital with global private debt investment opportunities.

Join us to meet with the most active investors in the region, discuss and debate key trends driving capital flows, and discover diverse perspectives and insights from advisors, gatekeepers, and banks for setting the tone of your portfolio growth across Asia, Australia, US and Europe.

This is the best place to explore the real market dynamics, set the industry benchmarks, and gain actionable insights for your firm's growth.

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# APAC Forum Singapore 2025

Tuesday, 25 March 2025

18:00 **Women's Networking Cocktail Reception (by invitation only)**

Wednesday, 26 March 2025

08:30 **Registration and networking**

09:00 **PDI welcome**

09:10 **Opening Keynote Panel: The Asia Pacific private debt evolution**

- Discuss how a niche allocation has risen to become a priority pursuit
- The flexible and creative solutions are defining the identity of APAC private lenders compared to their international peers
- How the year's global geopolitical events impacted market movements
- The continued contraction in bank lending signalling a more rapid shift from public to private lending

10:00 **Asia Pacific's growing appetite for international opportunities**

- How GPs can position themselves to address Asian funds' conservative approach to private credit commitments
- The value of a local presence for fundraising and managing LP relationships
- Hear which global markets and sectors will enjoy increased attention in 2025
- The sectors which could be a source of unrealised value for private credit funds

10:50 **Coffee & Networking**

11:20 **Keynote Interview with PDI Editor, Andy Thomson**

11:40 **Demystifying regional direct lending risk**

- In a time of heightened market volatility – why senior debt can provide steady cashflow to struggling borrowers
- Examine the risk-reward profile of APAC's debt markets versus US and EU targets
- Approaches in APAC that are defining an identity away from western models
- How private lenders can provide greater competition to Asia's significant bank-led financing

12:20 **Special Situations - the brilliance behind APAC's bread and butter strategy**

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- The nuances of special situation strategies across the region, what to consider and how to act on opportunities compared to international perspectives
- The promise of restructuring and refinancing in supporting long-term liquidity
- Explore the due diligence considerations that should be prioritised when assessing borrowers
- Claiming on defaults – explore why APAC enforcement regimes can be better understood and not feared

13:00 **Networking Lunch**

14:00 **PDI Presentation**

14:15 **The growing need for Specialty Finance in supporting asset-heavy industries**

- The advantages do private lenders provide to refinancing of the construction, shipping and aviation sectors
- Understand the impacts of real estate and infrastructure debt defaults to wider markets
- The ratchets lenders should include to drive sustainability measures by their borrowers
- What threats does AI pose to IP owners and lenders

14:50 **Coffee & Networking**

15:20 **The creativity and flexibility of APAC debt origination**

- Diving into the design and approach of APAC private debt deals and what separates them from global applications
- Understand the conditions forcing managers to be creative in their approaches
- What benefits can bank-syndicated or club deals provide to reducing downside risk in APAC
- The complex cultural, legal and local market structures that demand ingenuity in approach

16:00 **Artificial Intelligence innovation in private credit**

- How AI can support deal due diligence and risk management
- Automating asset reviews in the age of AI
- How can AI assist SMEs in generating the data that lenders demand
- Examine the scaled financing opportunities required for data centres

16:40 **Family Office insights**

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- How entrepreneurial capital can stimulate private credit
- Hear from business leaders what motivates their choice of lender
- The thinking that makes family offices ideal pools of capital for private debt funds
- The threats facing family-owned enterprises and why private credit can allay concerns of equity loss

17:20 **Day 1 Closing Remarks**

17:30 **Networking Cocktails**

**Thursday, 27 March 2025**

08:15 **Investor-only Networking Breakfast**

08:30 **Registration and networking refreshments**

09:00 **Chair's Welcome Remarks**

09:10 **Opening Keynote Remarks**

09:30 **Private debt portfolio optimisation**

- The drivers influencing the distribution of capital to particular strategies
- How flexible can GPs be to match allocators shifting mandates
- Why the secondaries markets could become a boon for investors seeking liquidity
- Consider what an ideal mix of debt products looks like in 2025

10:10 **Keynote SWF Panel - Creating confidence in SEA private credit**

- Better understand the growing set of opportunities arising out of South-East Asia
- Hear the latest policy directives being explored to shore-up investor confidence
- Why enforcement risk is lessened through SWF partnerships
- Opportunity to access relative value in underserved markets

10:40 **Coffee & Networking**

11:10 **NAV-Lending - Supporting the Sponsor to Exit**

- The growing need for NAV lending in the current equity landscape
- Understand how NAV loans can help maximise portfolio value
- Consider what class of portfolios would benefit most from NAV finance
- How to allay LP concerns for increased finance to reach exit

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## 11:50 **Avenues into Australian Private Debt**

- The demand for real asset finance driving Australia's debt markets
- Other opportunities arising out of the central bank's reluctance to cut interest rates
- Do Australian or global debt markets provide a model for the wider region
- Understand the thinking behind of Australian Supers allocation to private debt

## 12:30 **Networking Lunch**

## 13:30 **Impact Debt - reimagining the influence capital can have on communities**

- What covenants can be expected and how to enforce action by borrowers?
- Are the global ESG pressures beginning to be an influence in Asia?
- Which sectors can provide the greatest support to net-zero adherence?
- How lenders financing SMEs will help in the pursuit of social development goals

## 14:00 **International institutions advancing on Asian opportunities**

- Hear from the global pensions pursuing increased exposure to Asia Pacific markets
- Why Middle Eastern SWFs prefer to select APAC fund managers to deploy capital
- Why diversification to Asia Pacific has increasingly become attractive for global LPs
- The necessity of local partners to achieve desired returns and reduce risk

## 14:40 **Closing Remarks**

*\*Agenda items are subjected to change.*

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