PDI APAC Forum

13 April 2022, Wednesday | Singapore

The **PDI APAC Forum** is **Asia's leading global debt investing event.** The APAC private credit market has exploded in recent years, buoyed by the momentum caused by some of the world's leading investors' commitments to funds that support the $4.1tr annual funding gap for Asia's small and medium-sized companies. Asia's corporate, real estate and infrastructure debt markets present some real opportunities post-covid and the world is watching!

PDI's second annual event for global investors and managers will closely examine the Asia opportunity against global private credit markets, bringing investors and fund managers together directly to discuss opportunities.

Featured speakers and organisations:

- Gregory Suen, Head of China Fixed Income, **APG Asset Management**
- Sabrina Du, Investment Manager, **AXA**
- Kulbhushan Kalia, Head of Private Debt, Asia, Lead – Investment Strategy & Alternatives, Asia, **Allianz Investment Management**
- Pramod Vijayasankar, Principal Investment Officer, Investment Operations, **Asian Infrastructure Investment Bank**
- Diana Reeves, Director, **Cabot Capital Partners**
- George Maltezos, Partner, **Campbell Lutyens**
- Sakshi Abraham, Director, **Credit Suisse**
- Jeff Pentland, Managing Director, **Northleaf Capital Partners**
- Fanda Ho, Head of investments, **Prudential Hong Kong**
- Bruce Tomlinson, Head of Alternative Strategies, **Sunsuper**

Lead sponsor

Northleaf

PEI

For program information:
Niann Lai
niann.l@peimedia.com

For sponsorship opportunities:
Sponsorship Team
asiasponsorship@peimedia.com

For registration queries:
Customer Services
asiaevents@peimedia.com

Private Debt Investor

APAC Forum 2022

Wednesday 13 April 2022

08:30 **Registration and investor breakfast (by invitation)**

08:50 **PDI welcome and opening remarks**

Global Private Debt: Value Hunting

09:00 **Keynote Panel: Global private debt outlook**

- The pandemic has created investing opportunities not seen in over a decade. How have pricing, structures and other considerations shaped the private debt investment throughout the past year and in 2022?
- Which private debt strategies will gain most traction over the coming months with investors?
- Sponsor vs non-sponsor backed lending: where are the opportunities?

Speaker: Jeff Pentland, Managing Director, **Northleaf Capital Partners**
Moderator: Sakshi Abraham, Director, **Credit Suisse**

09:45 **Presentation: The current state of mid-market direct lending in North America**

- An overview of US middle-market earnings soar compared to pre-pandemic, why opportunities in middle-market direct lending can offer more compelling yields relative to the broadly syndicated market?

10:15 **Investor Panel: How do global investors view the Asia opportunity?**

- Analysing allocations – what place has Asia within a global debt mandate? Where and why are investors putting their money in Asia, compared with US and European markets?
- Where are global investors interested across the whole credit spectrum?
- The question of fees – is the power dynamic shifting to the investor?

Moderator: Sabrina Du, Investment Manager, **AXA**
Speaker:
Fanda Ho, Head of investments, **Prudential Hong Kong**

10:55 Morning networking

11:25 **Panel: The opportunities in global distressed debt**

- To what extent have recent events created opportunities in the distressed debt and or special situations?
- Are Asian investors more or less willing to commit capital for opportunistic investments than global investors?
- Are there any potential pitfalls investors to be wary of when considering expansion into Asia distressed space?

APAC Private Debt: Markets, Sentiment & Strategies

12:05 **Keynote Panel: Asian private debt in a post-covid world**

- How are covid and macroeconomic factors transforming Asian private debt landscape?
- As the market begins to emerge from the covid crisis, what makes private debt in Asia a more compelling opportunity than other asset classes?
- How do managers tackle these challenges in Asia private credit: weaker legal frameworks, fx exposure and complexity in deal execution?

12:45 Lunch

14:00 **Quick Fire presentations: Australia, China and India under the microscope**

- Understanding the macroeconomic dynamics of each country
- Which markets and segments have the greatest potential
- Leading by a moderator to understand the covenant quality and potential pitfalls LPs that need to be wary of

Moderator: Diana Reeves, Director, **Cabot Capital Partners**

14:35 **Panel: The impact of defaults in China on private credit and fixed income**

- The current situation in China's real estate sector and what investors needs to pay attention in bond defaults
- How severe would contagion risks be moving forward in public market if more defaults pile up?
- Will private debt displace public bond allocations in investors' portfolios?

Speaker: Gregory Suen, Head of China Fixed Income, **APG Asset Management**

15:20 Afternoon networking

15:30 **Presentation: Breaking down ESG in Private Debt**

- To what extent is ESG incorporated within the private debt investment process?
- How have attitudes towards ESG changed among institutional investors?
- Where is private debt ESG headed in 2022?

16:00 **Panel: Covid is no obstacle for real estate and infrastructure debt**

- Which unique opportunities have managers and leaders seen from the crisis in terms of market and sectors?
- How are Asian investors' appetites developing for real estate debt vs infrastructure debt?
- Overview of the future of office, data centres and energy transition: Are these areas driving real asset debt growth?

Speaker: Pramod Vijayasankar, Principal Investment Officer, Investment Operations, **Asian Infrastructure Investment Bank**

16:45 **APAC Investor Panel: Investing in private credit in a post-covid landscape**

- How have APAC investors sentiment toward alternative debt strategies shifted before and after the pandemic?
- Are there any geographies that APAC investors start to consider investing?
- What are the new norms private credit investors expecting to see in the LP-GP relationship?

Moderator: George Maltezos, Partner, **Campbell Lutyens**
Speakers:
Kulbhushan Kalia, Head of Private Debt, Asia, Lead – Investment Strategy & Alternatives, Asia, **Allianz Investment Management**
Bruce Tomlinson, Head of Alternative Strategies, **Sunsuper**

17:20 **Cocktail reception**

The agenda is subject to change.